

Allianz Group: First Half of 2012 Development

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CEO

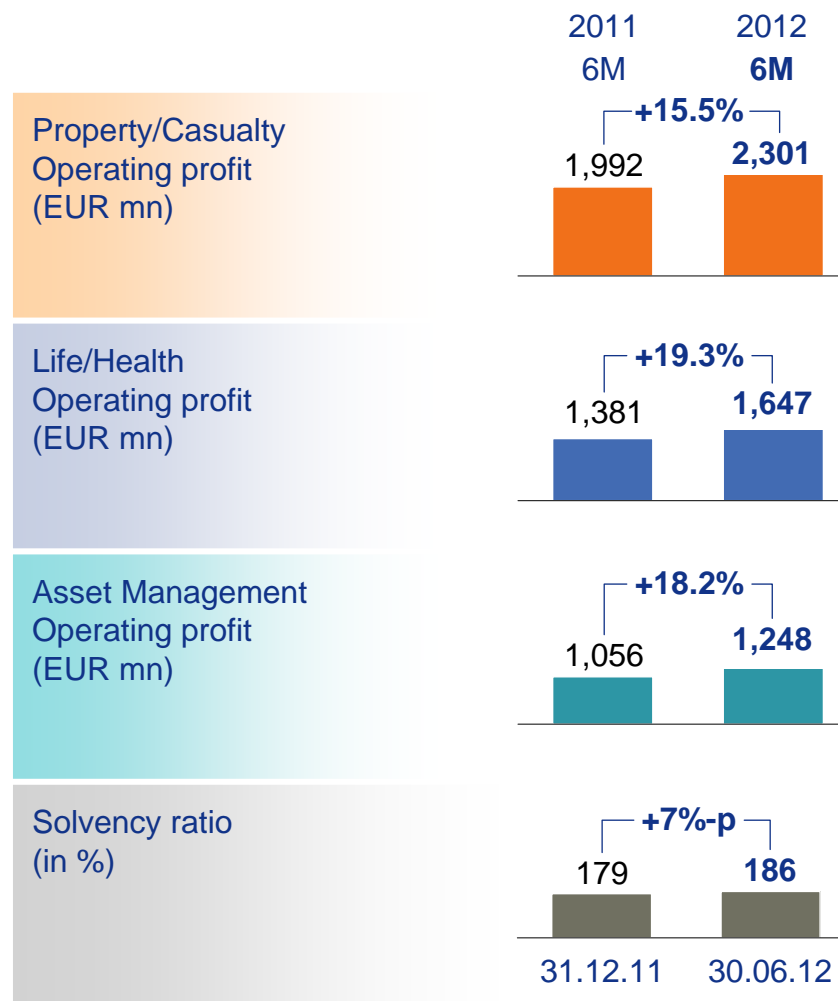
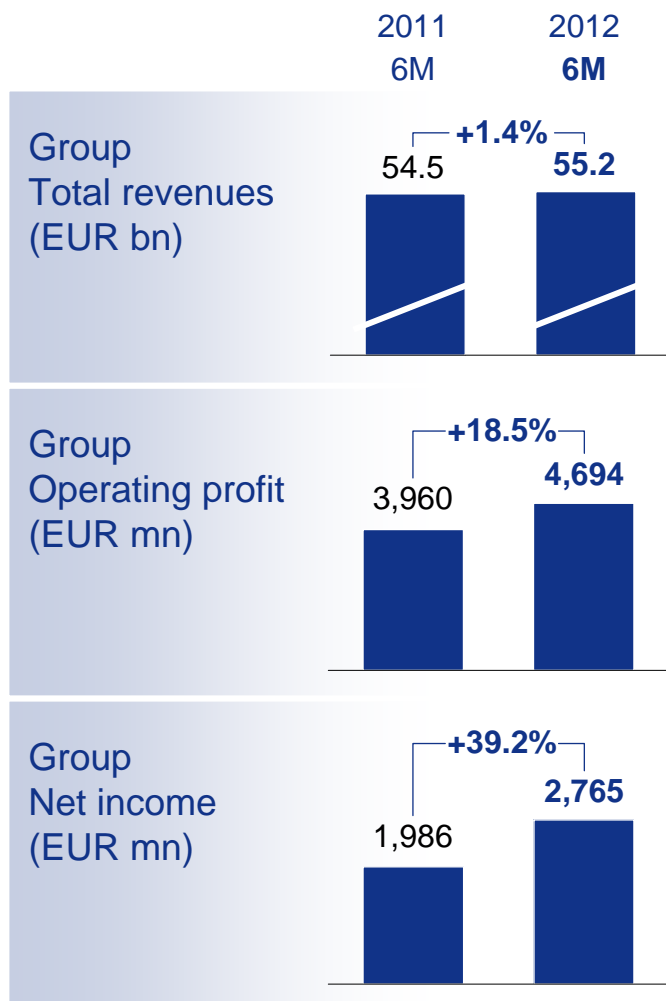
Journalist telephone conference
August 3, 2012

Allianz 

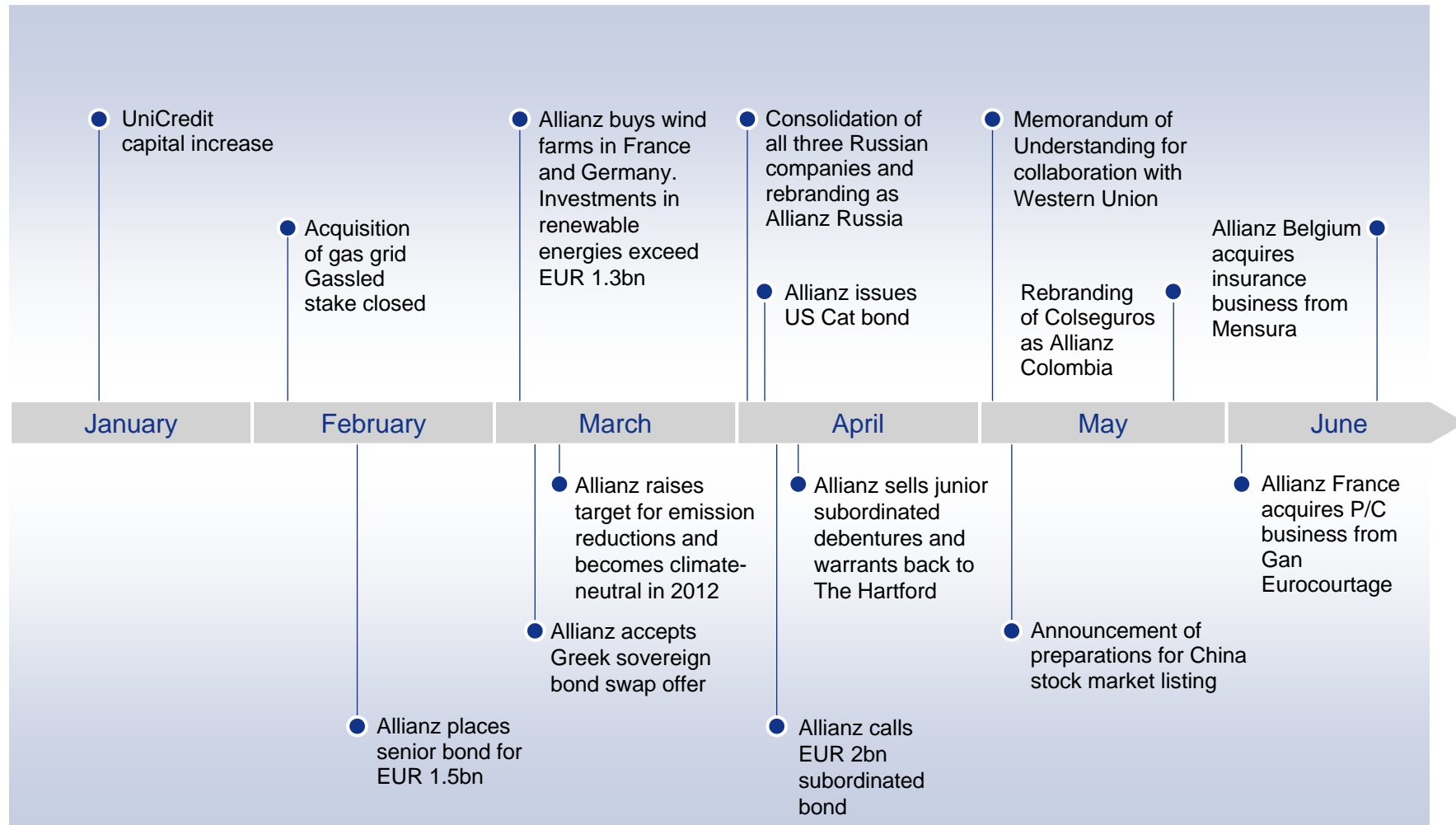
Agenda

- 1** Highlights for the first half of 2011
- 2** The global economy and the euro
- 3** Outlook

Highlights in the first half of 2012

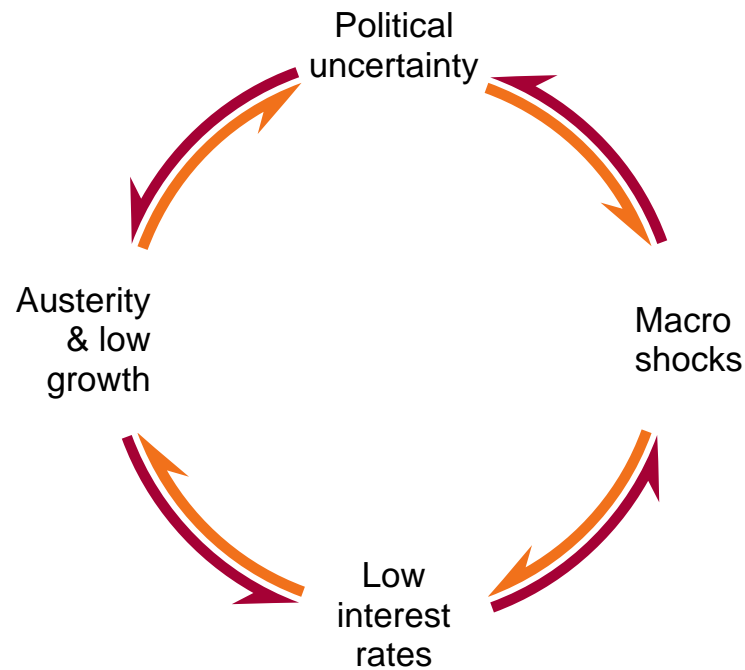


Milestones in the first half of 2012



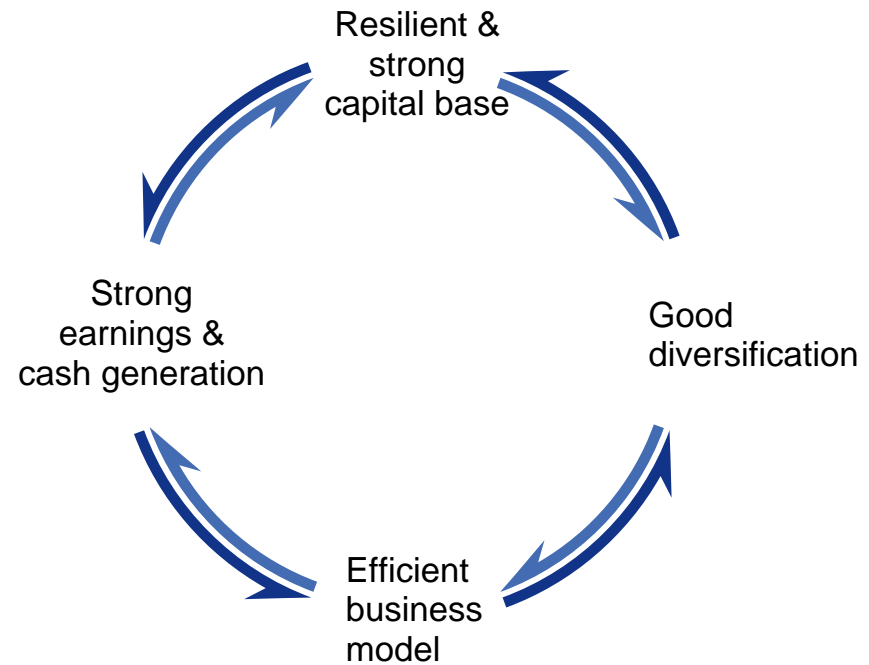
Allianz well-prepared for uncertain times

Environment



- No quick solution for sovereign debt crisis
- Risks are interdependent
- Long-term impact on real economy

Allianz



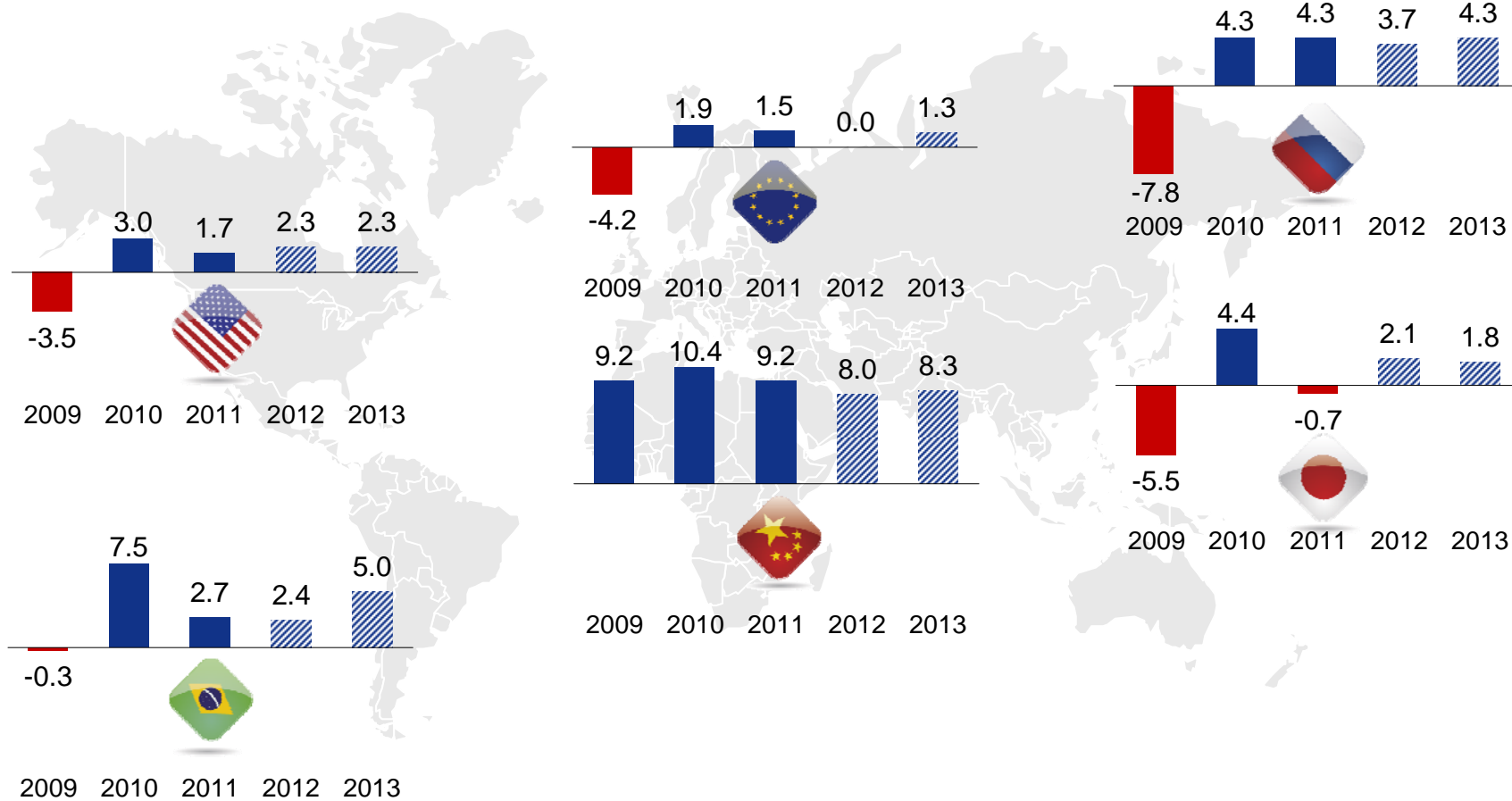
- We are not immune, but we are well-capitalized and diversified
- Our strengths make us a relative winner

Assessing the summit agreements from late June 2012

Summit result	Assessment
<ul style="list-style-type: none"> ▪ EU Commission tasked to quickly present proposal for common European banking supervision 	<p>positive</p>
<ul style="list-style-type: none"> ▪ Recapitalization of Spanish banks from rescue fund EFSF/ESM 	<p>positive</p>
<ul style="list-style-type: none"> ▪ No seniority for loans to Spain from ESM over loans from private creditors 	<p>positive</p>
<ul style="list-style-type: none"> ▪ Easier access for countries to bailout fund 	<p>generally sensible</p>
<ul style="list-style-type: none"> ▪ Potential purchase of sovereign bonds from individual countries by ESM 	<p>critical, partial securitization would be better</p>
<ul style="list-style-type: none"> ▪ Growth pact of EUR 120bn 	<p>positive</p>
<ul style="list-style-type: none"> ▪ Four-member group to produce road map for the future of the euro 	<p>positive</p>

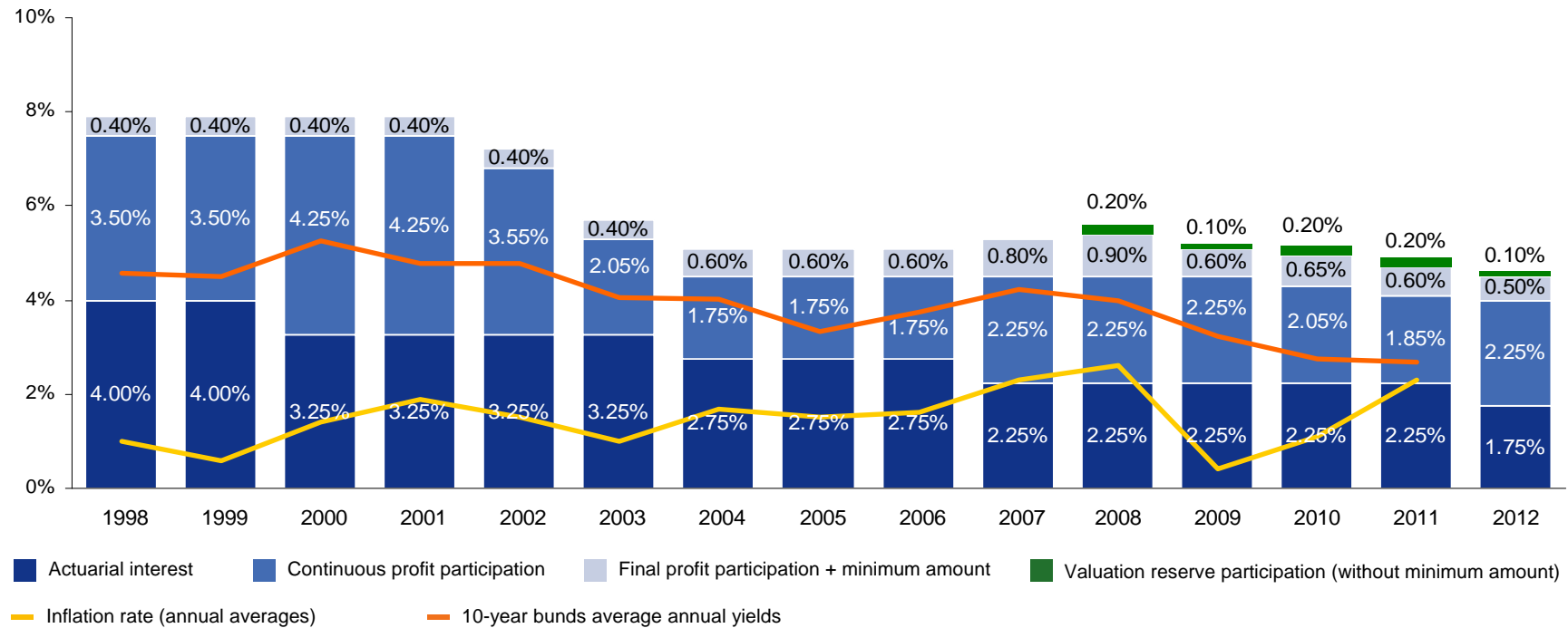
Moderate growth in world economy despite sovereign debt crisis

Real GDP growth 2009-2013 (%)



Life insurance in current low interest rate environment

Excellent returns and insurance protection from Allianz Leben¹



... significantly above capital market rates and inflation

Triple benefit: Security, dependability and good value

1) Percentages show each year's fixed guaranteed interest plus continuous profit participation plus final profit participation and minimum amount. Valuation reserve participation occurs around conclusion of savings period.

Source: Allianz Leben

Necessary changes remaining for Solvency II

Long-term guarantees

- Long-term products with guaranteed minimum returns should remain affordable for customers
- The long-term insurance business model makes it possible to even out effects of artificial volatility and short-term valuation effects
- As part of the upcoming new impact study, all proposals should be tested – including those of the insurance industry

Group solvability

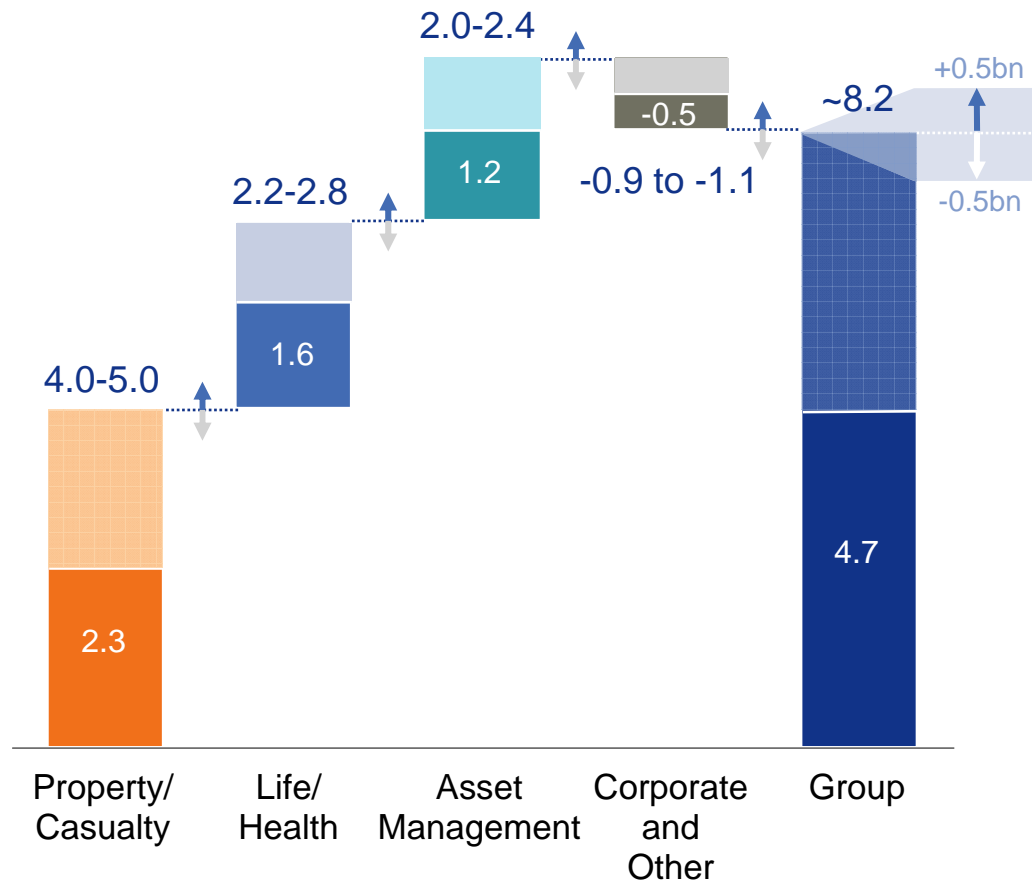
- Surplus capital of subsidiaries must be recognized so that companies from countries with conservative financial reporting are not disadvantaged
- Diversification effects need to be taken into account
- The implementation of Solvency II must be neutral toward organizational forms so as not to cause structural changes that are not economically driven

▶ Take economic aspects of insurance business into full consideration

Allianz's ESG approach (Environmental, Social and Governance)

Aspiration	<ul style="list-style-type: none">▪ Our aspiration: Allianz as leading sustainable insurer and asset manager<ul style="list-style-type: none">- Incorporation of ESG in decision-making- Promotion of ESG in business units- Collaboration with key stakeholders
Implementation	<ul style="list-style-type: none">▪ ESG Board: Three Allianz SE Board members for insurance, third-party asset management and asset management of insurance funds▪ ESG Office: Collaboration with internal and external stakeholders▪ Annual report: Sustainable/ESG activities at Allianz Group
Advantages	<ul style="list-style-type: none">▪ Compass for future business opportunities and risks▪ Clear structure and responsibility▪ Reduced complexity through integration of existing structures and processes

Status and outlook 2012 (EUR bn)



- Forecast range for Group results reflects diversification
- **Legal disclaimer:** Effects of natural catastrophes and developments in financial markets and global economy are not foreseeable

▶ Allianz on track to reach operating profit target for 2012

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levels, (vi) the extent of credit defaults, (vii) interest rate levels, (viii) currency exchange rates including the Euro/U.S. Dollar exchange rate, (ix) changing levels of competition, (x) changes in laws and regulations, including monetary convergence and the European Monetary Union, (xi) changes in the policies of central banks and/ or foreign governments, (xii) the impact of acquisitions, including related integration issues, (xiii) reorganization measures, and (xiv) general competitive factors, in each case on a local, regional, national and/ or global basis. Many of these factors may be more likely to occur, or more pronounced, as a result of terrorist activities and their consequences. The company assumes no obligation to update any forward-looking statement.

No duty to update.

The company assumes no obligation to update any information contained herein.