Group financial results 2Q 2011

Oliver Bäte, Chief Financial Officer

Analysts' conference call August 5, 2011







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Strong portfolio delivers resilient performance

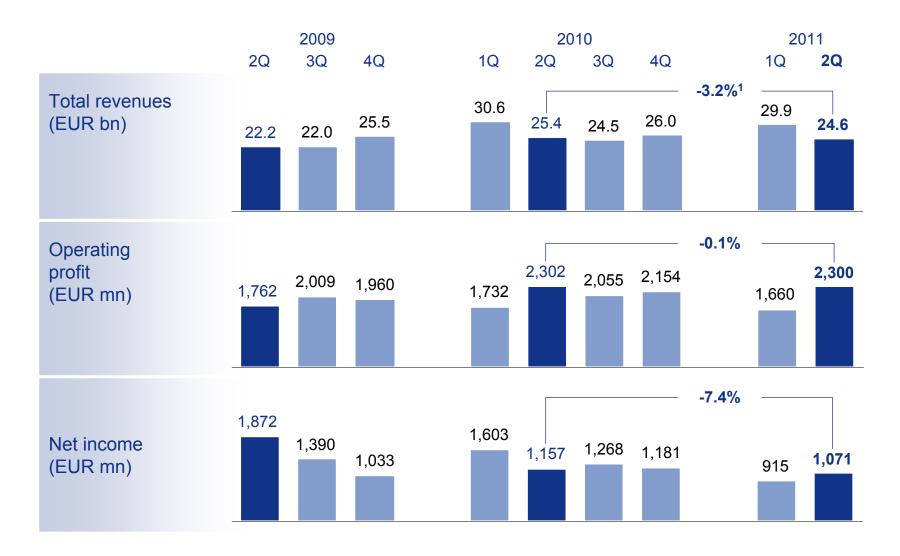




- P/C operating profit up by 15.9 percent to EUR 1.3bn with a combined ratio at 95.0 percent
- L/H operating profit at EUR 0.7bn with a new business margin of 2.5 percent
- AM performance with operating profit of EUR 0.5bn continuing at record levels
- Net income of EUR 1.1bn despite current burden of EUR 326mn from impairments on Greek sovereign bonds
- Capital position continues to be strong



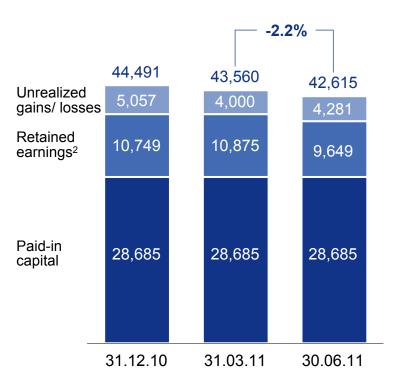
Quarterly results overview



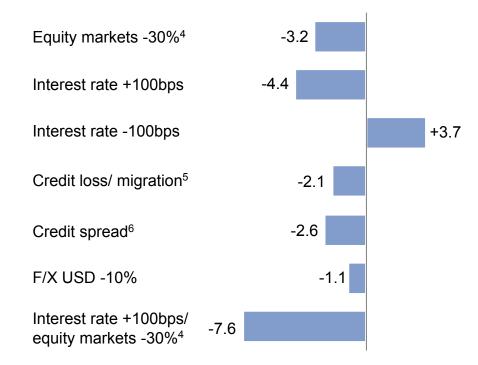


Capital position continues to be strong

Shareholders' equity¹ (EUR mn)



Estimation of stress impact on IFRS equity³ (EUR bn)



Excluding non-controlling interests (31.12.10: EUR 2,071mn, 31.03.11: EUR 2,055mn, 30.06.11: EUR 2,074mn)

²⁾ Including F/X

³⁾ After non-controlling interests, policyholder participation and tax

⁴⁾ Including derivatives

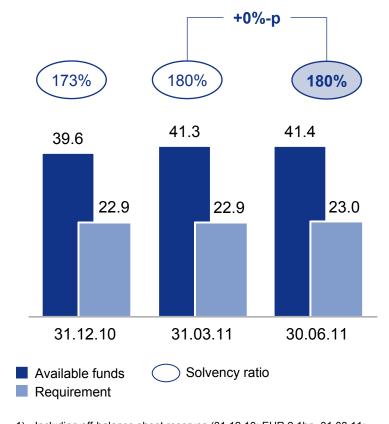
Credit loss/migration (Corporate and ABS portfolio): scenario based on probabilities of default as in 1932, migrations adjusted to mimic recession and assumed recovery rate of 30%

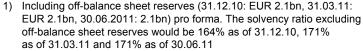
Credit spread: 100bps increase in the credit spreads across all rating classes (Corporate and ABS bond portfolio)



Sound capitalization

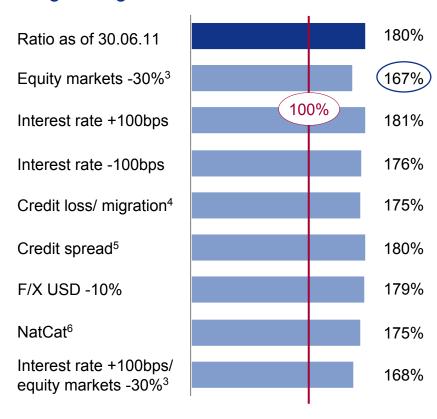
Conglomerate solvency¹ (EUR bn)





- 2) After non-controlling interests, policyholder participation and tax
- 3) Including derivatives

Conglomerate solvency ratio² Target range: 150% – 170%

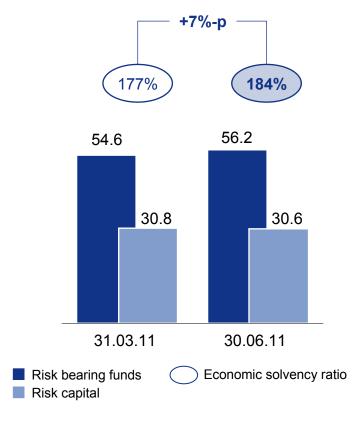


- Corporate credit loss/ migration: scenario based on probabilities of default as in 1932, migrations adjusted to mimic recession and assumed recovery rate of 30%
- Credit spread: 100bps increase in the credit spreads across all rating classes (Corporate and ABS bond portfolio)
- NatCat: loss due to Cat events, both natural and man-made, leading to claims of EUR 1.5bn. Applies to P/C business only

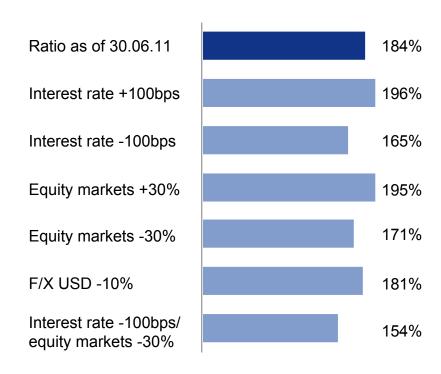


Economic solvency up due to higher long term interest rates and lower volatility

Economic solvency¹ (EUR bn)



Stress impact²



Internal risk capital is calculated at 99.97% confidence level. At the local OE-level we are capitalizing at 99.93% confidence level.
Risk bearing funds reflect yield curves and liquidity premium for valuation purposes in line with the current proposal of the
European Insurance and Occupational Pensions Authority ("EIOPA") for L/H segment. Before non-controlling interests

²⁾ Estimated solvency ratio changes in case of stress scenarios (stress applied on both risk bearing funds and risk capital)

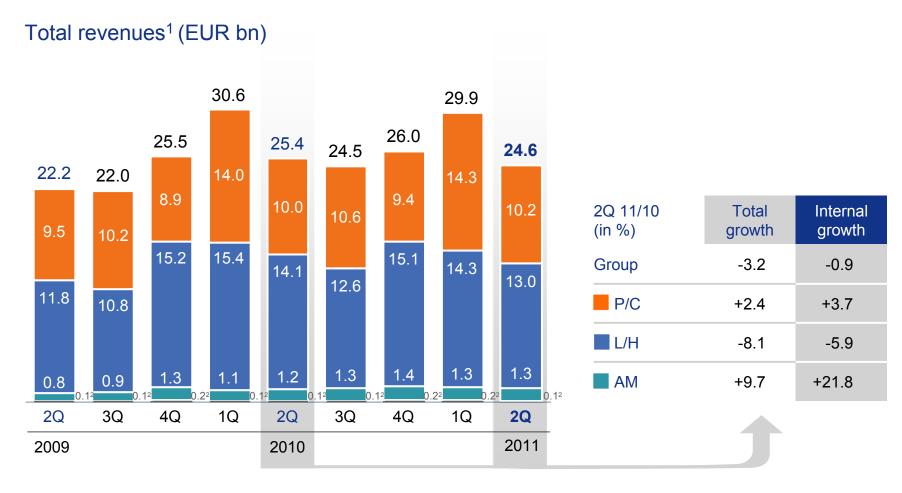


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Quarterly revenues at EUR 24.6bn



¹⁾ For a description of total revenues and internal growth please refer to the glossary
All segment figures are based on segment consolidated numbers; figures for the Group as a whole are based on fully consolidated numbers.

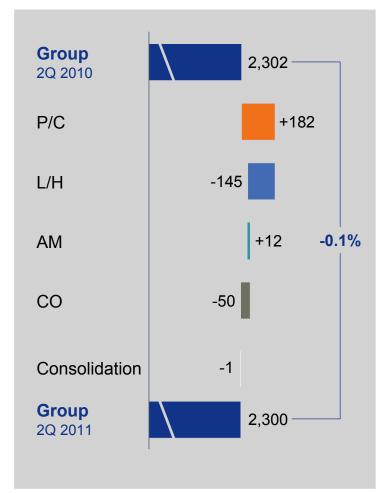
²⁾ Represents total revenues from Banking within Corporate and Other



Strong performance in Property/Casualty and Asset Management

Operating Profit (EUR mn)







Non-operating items (EUR mn)

	2Q 09	2Q 10	2Q 11	Δ 11/10
Realized gains/ losses and impairments of investments (net)	815	-6	-283	-277
Interest expense from external debt	-214	-220	-239	-19
Fully consolidated private equity inv. (net)	-101	-15	-13	+2
Restructuring charges	-14	4 -42 -37		+5
Acquisition-related expenses	-45	-110	-34	+76
Other non-operating	127	-202	-72	+130
Thereof: Amortization of intangible assets	-11	-17	-19	-2
Income from fin. assets and liab. carried at FV	138	-185	-53	+132
Reclassification of tax benefits	-20	-2	-8	-6
Non-operating items	548	-597	-686	-89

	2Q 10	2Q 11
Realized gains/ losses - Equities - Debt securities - Real estate	181 177 -21 25	146 59 53 34
Impairments (net) - Equities - Debt securities - Real estate and other	-187 -163 -24 0	- 429 -49 -366 -14
Total	-6	-283

	31.03.11	30.06.11
Balance of unrealized gains/ losses in equities ¹	3.2bn	2.8bn
Balance of unrealized gains/ losses in fixed income ¹	1.6bn	2.4bn

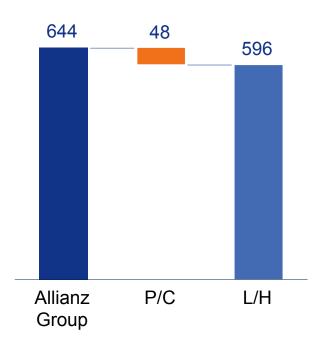


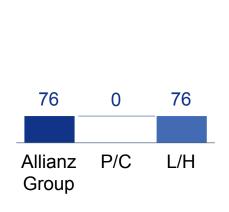
Greek sovereign bond portfolio impaired to market values (EUR mn)

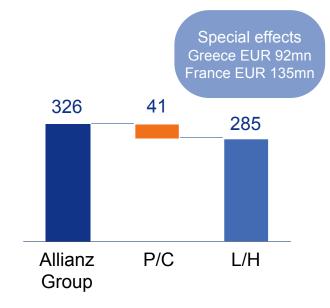
Gross impairments on sovereign bonds

Operating profit effect from impairments (a/php¹)

Net income effect from impairments (a/php¹, a/tax, b/min)



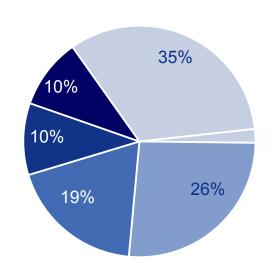


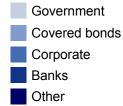




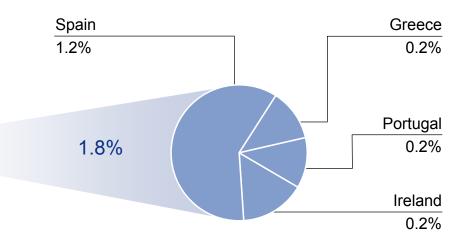
Low exposure to peripheral sovereign bonds

Total fixed income portfolio¹ 100% = EUR 399.6bn





Government bonds



Gross exposure (EUR mn)

	Carrying value	Unrealized loss (gross)	Unrealized loss (net) ²
Spain	5,077	-280	-72
Greece ³	782	-6	-4
Ireland	646	-195	-58
Portugal	780	-245	-102
Total	7,285	-726	-236

- 1) As of June 30, 2011, portfolio discussion is based on consolidated insurance portfolios (P/C, L/H, Corporate and Other, does not include Banking operations)
- 2) After policyholder participation and taxes; based on June 30, 2011 balance sheet figures reflected in accumulated other comprehensive income
- 3) After impairments



Net income development (EUR mn)

	2Q 09	2Q 10	2Q 11	Δ 11/10
Operating profit	1,762	2,302	2,300	-2
Non-operating items	548	-597	-686	-89
Income before taxes	2,310	1,705	1,614	-91
Income taxes	-438	-548	-543	+5
Net income	1,872	1,157	1,071	-86
Non-controlling interests	18	68	71	+3
Net income attributable to shareholders	1,854	1,089	1,000	-89



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Operating profit up 16 percent

Revenues at EUR 10.2bn, up 2.4 percent

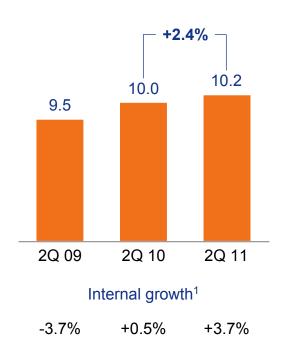


- Operating profit at EUR 1,329mn, up 15.9 percent
- Combined ratio at 95.0 percent with 1.8%-p NatCat and favorable 4.0%-p run-off



Revenues up by 2.4% to EUR 10.2bn

Revenues (EUR bn)

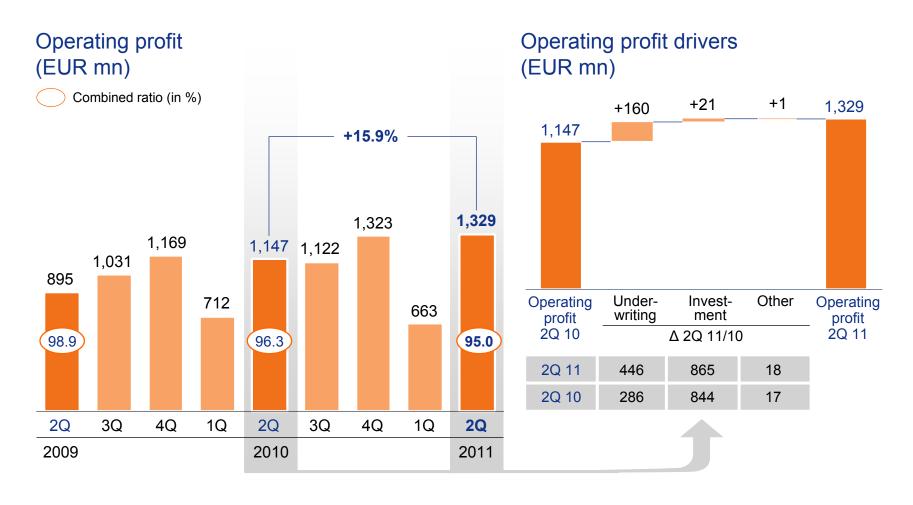


Growth in 2Q 11 due to the net effect of higher prices (+1.0%) and higher volume (+2.7%)

	venues of sel. OEs IR mn)	2Q 09	2Q 10	2Q 11	Δ11/10 ¹
German Speaking Countries	Germany	1,682	1,642	1,636	+0.4%
Gen Spea Cour	Switzerland	126	137	134	-4.0%
m,	France	734	714	733	+2.7%
Europe incl. South America	Italy	1,085	1,023	1,021	-0.2%
Euro South	Spain	492	474	481	+1.5%
	South America	265	383	407	+9.4%
ω	Reinsurance	810	730	662	-9.3%
Global Insurance Lines & Anglo Markets	AGCS	966	1,138	1,387	+19.8%
oal Insurance Lin & Anglo Markets	UK	491	528	533	+4.5%
Global & A	Credit Insurance	421	427	492	+15.2%
	Australia	411	555	642	+8.5%
Growth Markets	CEE	655	608	624	+3.3%
Gro	Asia-Pacific	125	130	118	+5.9%
NAFTA Markets	USA	786	805	690	-1.9%

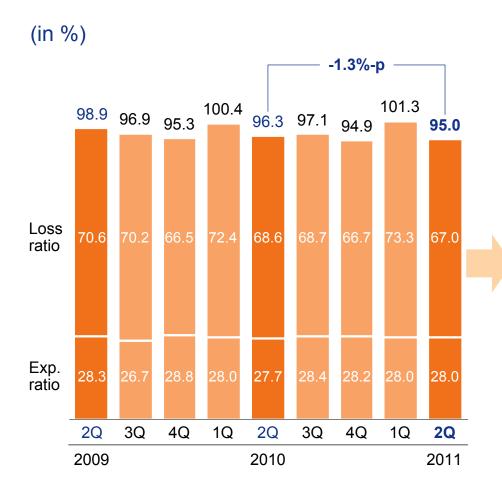


Operating profit up 16% to EUR 1,329mn





Combined ratio at 95.0%



	ombined ratio el. OEs)	2Q 09	2Q 10	2Q 11	NatCat impact in 2Q 11 ²
German Speaking Countries	Germany ¹	106.2	100.4	101.8	2.4%-p
Spe G	Switzerland	91.5	91.9	88.5	
	France	106.2	103.8	96.4	
Europe incl. South America	Italy	100.9	100.7	96.5	
Europ South A	Spain	89.4	90.5	89.9	
	South America	99.8	98.4	95.8	
~	Reinsurance	90.7	89.3	93.9	4.9%-p
se Lines rkets	AGCS	89.8	93.6	76.3	4.7%-p
Global Insurance Lines & Anglo Markets	UK	94.0	94.2	95.4	
Slobal I & Ar	Credit Insurance	118.9	67.4	58.7	
	Australia	88.6	85.0	92.0	0.7%-p
Growth Markets	CEE	89.6	103.7	97.6	
Gro	Asia-Pacific	97.8	91.7	89.7	
NAFTA Markets	USA	99.7	107.3	125.9	9.2%-p

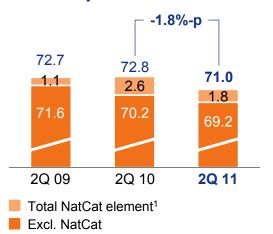
¹⁾ Net change of reserves related to savings component of UBR business since 3Q 2009 included in claims. Prior period has not been retrospectively adjusted.

²⁾ Without reinstatement premiums



Accident year loss ratio with positive trend (in %)

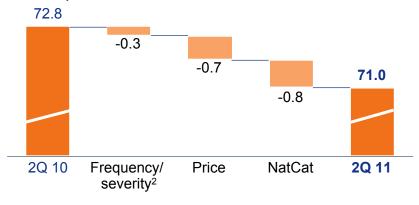
Accident year loss ratio



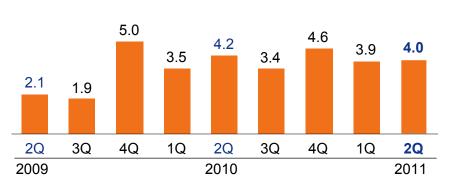
9-quarter overview accident year loss ratio



Development 2Q 2011/2010



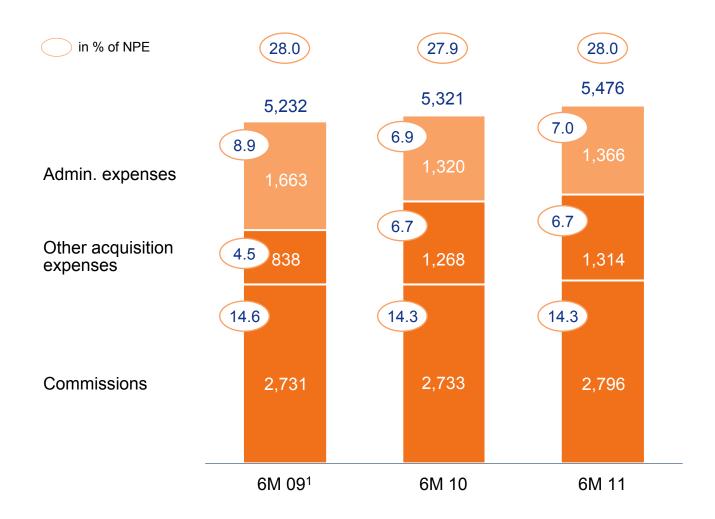
Run-off ratio³



- 1) NatCat costs (without reinstatement premiums): EUR 0.1bn (2Q 2009), EUR 0.3bn (2Q 2010) and EUR 0.2bn (2Q 2011)
- 2) Including large claims, Reinsurance, Credit Insurance
- 3) Positive values indicate positive run-off; run-off ratio is calculated as run-off result in percent of net premiums earned

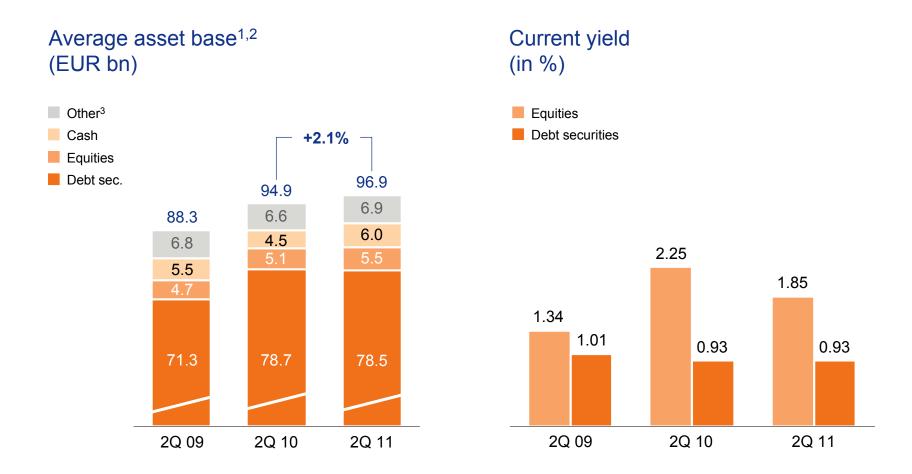


Expense ratio stable (EUR mn)





Average investment portfolio grows to EUR 97bn



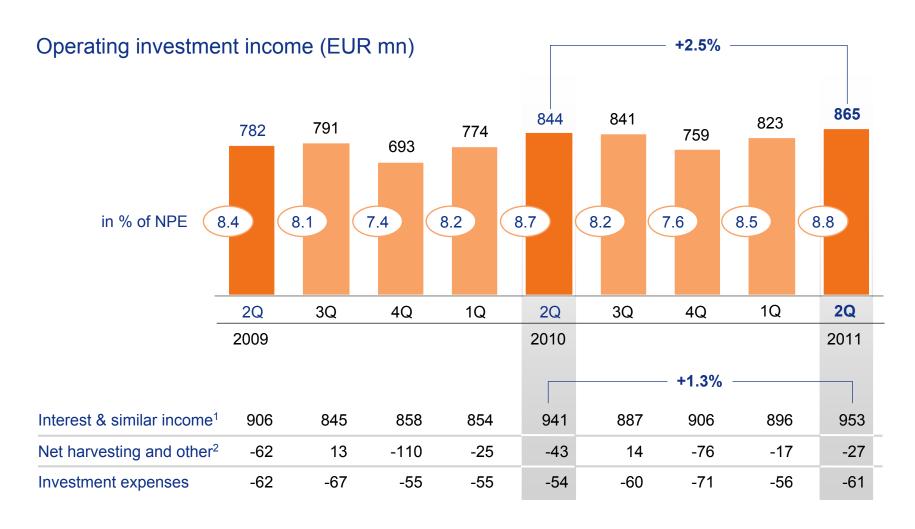
¹⁾ Asset base includes Health Business France

²⁾ Asset base excludes Fair Value Option and trading

³⁾ Real estate investments and funds held by others under reinsurance contracts assumed



Operating investment income on a high level



¹⁾ Net of interest expenses

²⁾ Comprises real. gains/losses, impairments (net), fair value option, trading and F/X gains and losses and policyholder participation. Thereof related to UBR: 2Q 2011: EUR -32mn, 2Q 2010: EUR -9mn, 2Q 2009: EUR -8mn



Positive price effect on renewals continue in 2011

Pricing overview for selected operating entities (in %)

Sele	cted	OEs	Price impact on YTD renewals ¹	Nominal tariff increase for 2011 ²	Expert assessment of the market
German Speaking Countries	•	Germany	+0.3	0.0	Motor rates in the market show signs of hardeningSoft market in commercial lines likely to linger
Gerr Spea Coun		Austria	+1.0	0.0	Rate increases expected in motor retailNon-motor market (retail & commercial) remains soft
		Italy	+3.8	+4.5	Price increases in motor continuingAggressive competition in non-motor
Europe incl. South America	4	France	+2.9	+6.5	 Market prices increasing in retail, esp. non-motor Commercial lines, incl. motor fleet remain soft Competition from banks, mutuals and aggregators on retail lines continues
¯ ŏ	*	Spain	+1.9	+0.4	First signs of price increases in motor retailMotor fleet and non-motor remain soft due to recession
NAFTA		USA	+2.1	+3.7	 Modest price increases observed in motor retail Prices expected to remain stable in non-motor retail Commercial market expected to remain soft in 2011
3roker cets		UK	+2.9	+3.8	Hardening of motor market slowing downCompetitive pressure on non-motor continues
Anglo-Broker Markets		Australia	+3.2	+4.4	Motor market largely stable; large fleets rates softStrong price increases in non-motor driven by NatCat
		6M 2011	+1.0	+2.3	Improving price environment in most markets, especially in retail

- Credit Insurance: average rate decrease in 2011 -5.5%
- AGCS: rate changes different by country and line of business, on average +0.6%

¹⁾ Total price impact on renewals including Credit Insurance (excluding Credit Insurance 6M 2011: 1.5%) Total includes also Ireland (+2.3%, for which no tariff increase is available)

²⁾ Average tariff increase on new business, w/o discount change



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Results on track

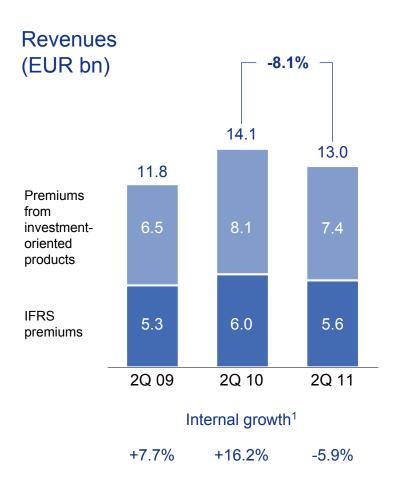
Revenues at EUR 13.0bn, below very high result in 2Q 2010



- Operating asset base grows to EUR 423bn with EUR 0.4bn of net inflows
- Operating profit at EUR 679mn, burdened by current impairments on Greek sovereign bonds
- Value of new business at EUR 242mn, and new business margin at a healthy 2.5 percent



Revenues at EUR 13.0bn



	enues of sel. OEs ² R mn)	2Q 09	2Q 10	2Q 11	Δ11/10 ¹
an ng ies	Germany Life	3,436	3,985	3,650	-8.4%
German Speaking Countries	Germany Health	792	798	802	+0.5%
	Switzerland	260	233	289	+14.7%
incl. nerica	France	1,746	1,876	1,828	-4.4%
	Italy	1,935	2,491	1,814	-27.8%
Europe incl. South America	Benelux	296	357	405	+13.4%
	Spain	214	249	238	-4.4%
Growth Markets	Asia-Pacific	906	1,481	1,272	-10.5%
	CEE	208	275	326	+16.7%
NAFTA Markets	USA	1,630	2,053	2,069	+14.1%

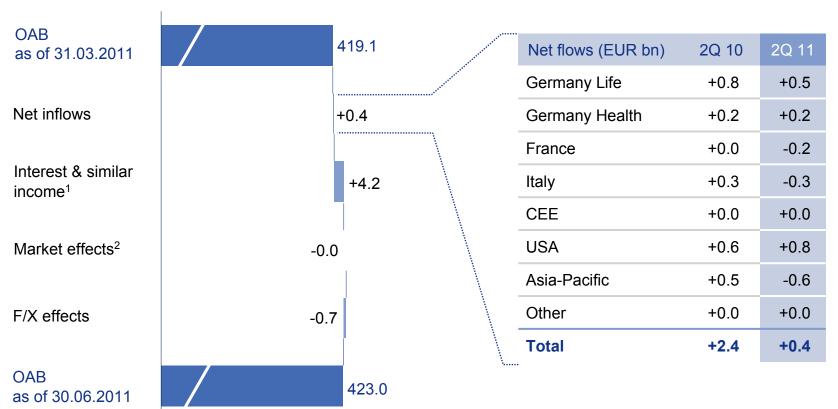
¹⁾ Changes refer to internal growth (adjusted for F/X and consolidation effects)

²⁾ Remarks concerning the operating entities' revenues can be found in the appendix



Operating asset base grows to EUR 423bn

Operating asset base (EUR bn)

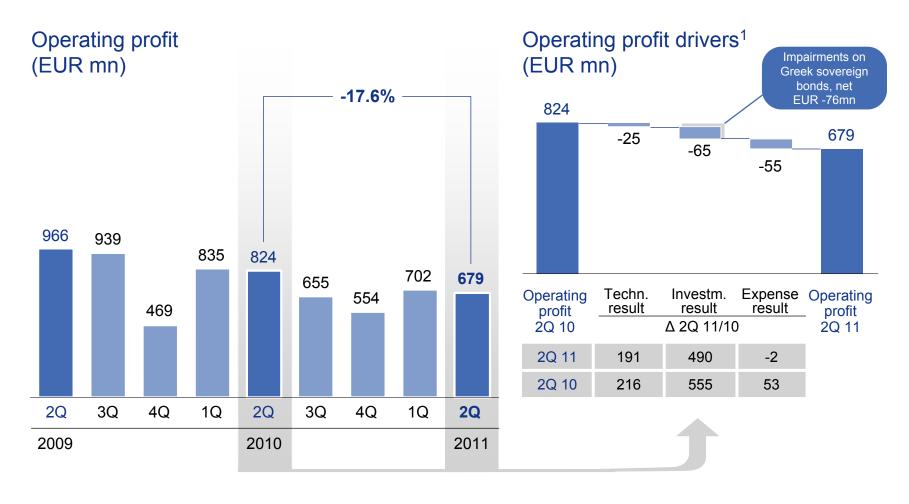


¹⁾ Net of interest expenses

²⁾ Includes internal dividends, changes in other assets and liabilities of EUR -0.8bn

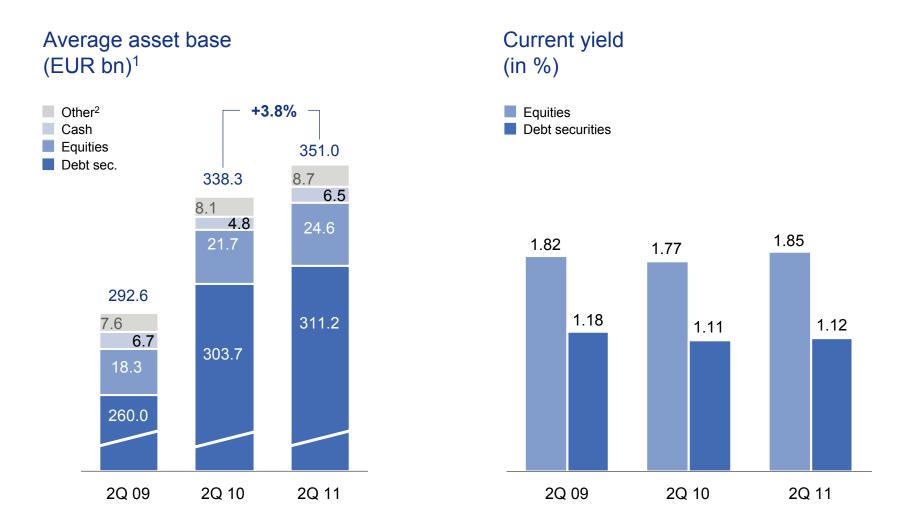


Operating profit at EUR 679mn





Average asset base increases by 3.8 percent

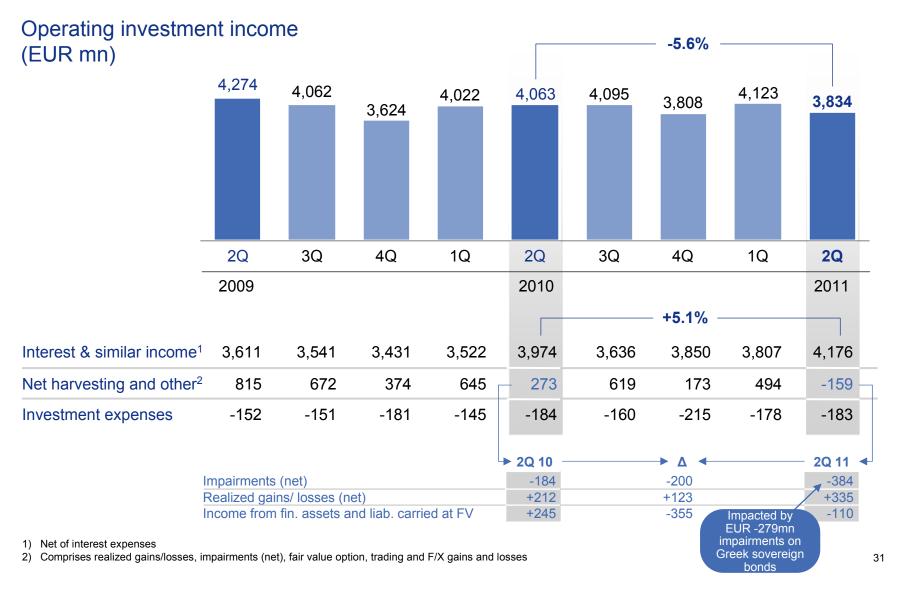


¹⁾ Asset base excludes unit linked, FVO and trading. Operating asset base shown on previous slide includes FVO, trading, unit linked (excludes derivatives MVLO)

²⁾ Real estate investments and funds held by others under reinsurance contracts assumed

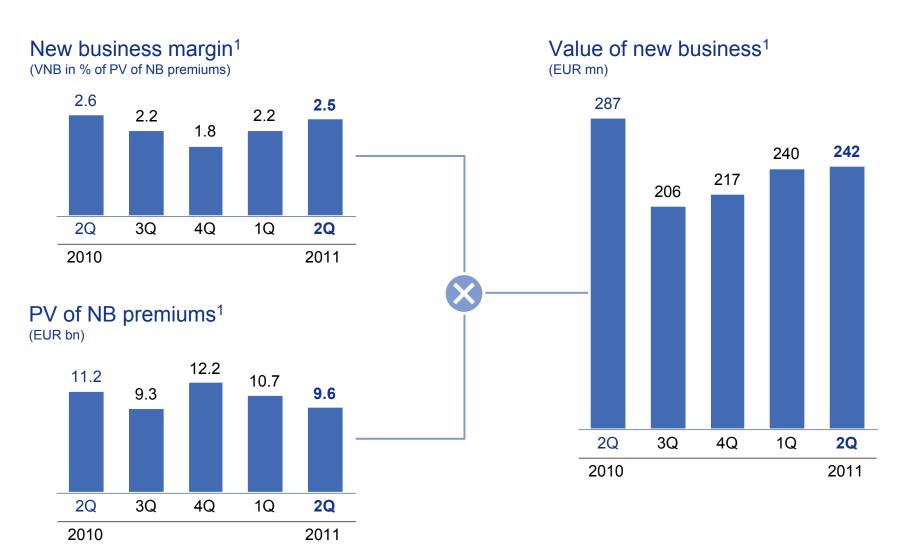


Resilient operating investment income





Stable value creation from new business



¹⁾ After non-controlling interests, including holding expenses and internal reinsurance. VNB and NBM include illiquidity premium, EIOPA yield curve extrapolation and updated cost of capital charge for all periods. All values using F/X rates as of valuation date



Value of new business by region

Value of new business (EUR mn)¹

New business margin (in %)¹

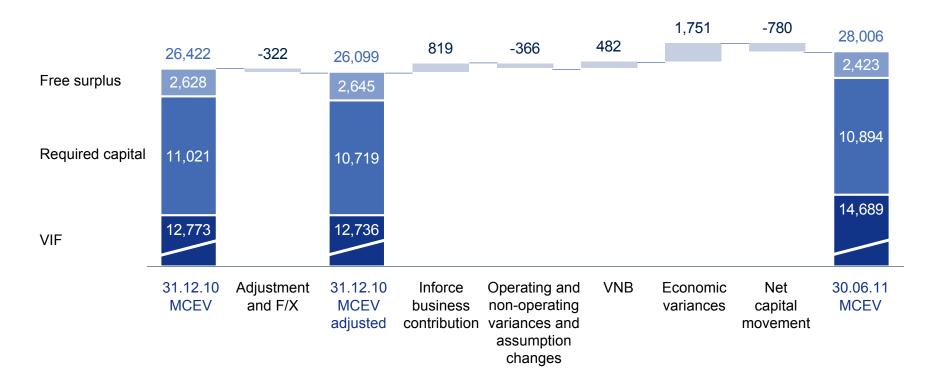
	2Q 10	3Q 10	4Q 10	1Q 11	2Q 11	2Q 10	3Q 10	4Q 10	1Q 11	2Q 11
German Sp. Countries	119	77	90	86	96	3.7	2.7	2.0	2.2	3.4
Europe	93	60	63	68	66	2.3	2.4	1.8	2.1	2.2
Growth Markets	49	49	48	47	49	2.7	2.5	2.3	2.7	3.0
USA	48	36	35	55	47	2.3	1.7	1.6	3.0	2.3
Total ²	287	206	217	240	242	2.6	2.2	1.8	2.2	2.5

¹⁾ After non-controlling interests. VNB and NBM include illiquidity premium, EIOPA yield curve extrapolation and updated cost of capital charge for all periods. All values using F/X rates as of valuation date

²⁾ Including holding expenses and internal reinsurance



MCEV growing to EUR 28bn (EUR mn)





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Outstanding performance continues

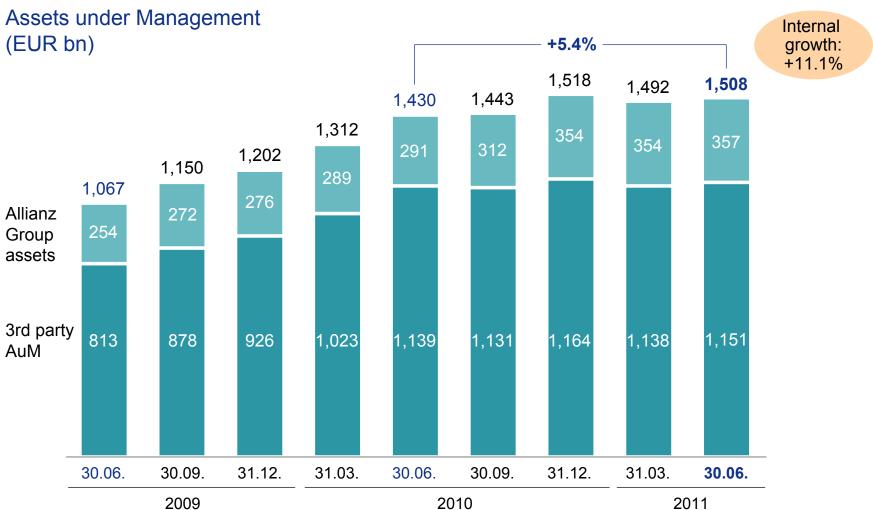
■ Total Assets under Management grow by 5.4 percent to EUR 1,508bn, internal growth of 11.1 percent



- AGI recorded 3rd party net inflows of EUR 21bn
- Operating profit up by 2.3 percent to EUR 528mn, internal growth of 14.5 percent
- Cost-income ratio at 59.5 percent



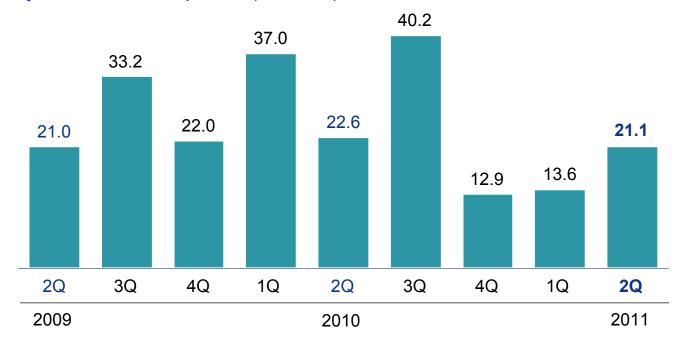
Total AuM up by 5.4 percent





AGI recorded 3rd party net inflows of EUR 21bn

AGI 3rd party net flow development (EUR bn)



Net flows in % of 3rd party AuM bop

2.8

4.2

2.6

4.1

2.3

3.6

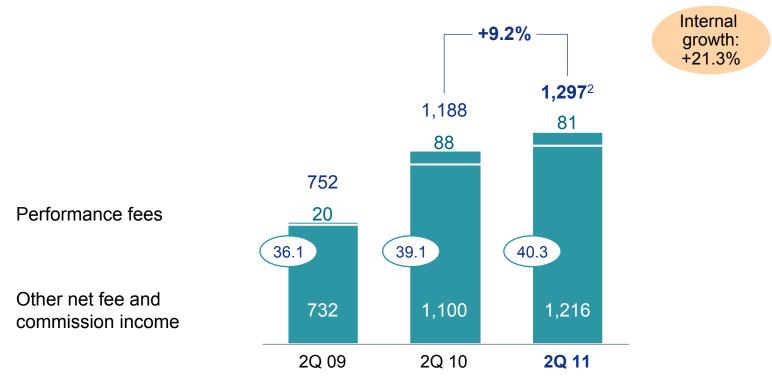
1.2

1.2

1.9



Net fee and commission income up 9.2 percent (EUR mn)

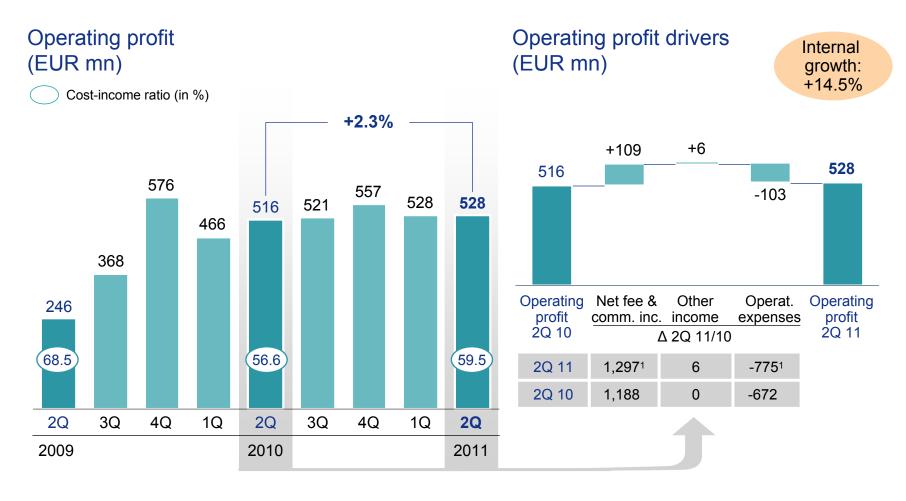


³rd party AuM driven margin¹ (in bps)

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Operating profit up 2.3 percent

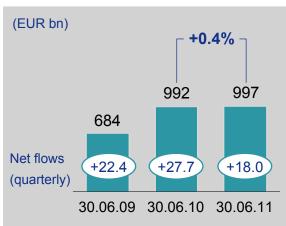




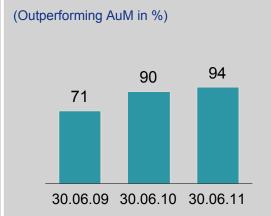
Exceptional performance of fixed income

Fixed income

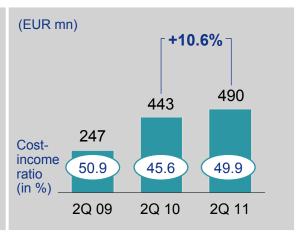
3rd party AuM



3-year-outperformance



Operating profit



- Ongoing strong net inflows in retail and institutional business
- 3rd party AuM burdened by high negative F/X effect (EUR -121bn)
- Excellent organic growth

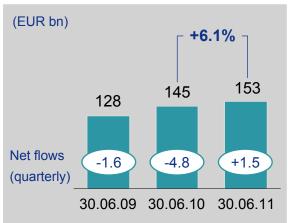
- Outstanding investment performance further improved
- Performance fees in 2Q 2011 remain strong, but below 2Q 2010
- Operating profit burdened by negative F/X effect vs. 2Q 2010
- CIR above 2Q 2010, but still below 50% (lower performance fees, investment in growth)



Cost-income ratio for equity improves to 71.9 percent

Equity

3rd party AuM

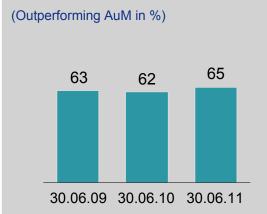


Net inflows in 2Q 2011 driven by

institutional business

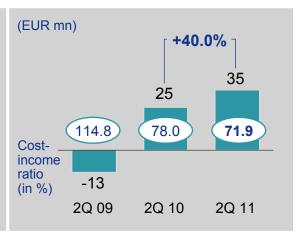
- 3rd party AuM burdened by high negative F/X effect (EUR -11bn)
- 3rd party AuM recorded strong internal growth (+17% vs. June 2010)

3-year-outperformance



Investment performance up by 3%-p vs. June 2010

Operating profit



- Operating profit supported by increased performance fees
- Operating profit with an internal growth of 47% vs. 2Q 2010
- Strongly improved CIR (-6.1%-p)



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Allianz (11)

Summary





- P/C operating profit up by 15.9 percent to EUR 1.3bn with a combined ratio at 95.0 percent
- L/H operating profit at EUR 0.7bn with a new business margin at 2.5 percent
- AM performance with operating profit of EUR 0.5bn continuing at record levels
- Net income of EUR 1.1bn despite current burden of EUR 326mn from impairments on Greek sovereign bonds
- Capital position continues to be strong

Outlook¹: on track



Group financial results 2Q 2011

- 1 Highlights
- Group
- P/C
- L/H
- Asset Management
- Summary
- Additional information
- Glossary



Result by segments overview (EUR mn)

	Р	P/C		L/H		AM		CO		Consolidation		otal
	2Q 10	2Q 11	2Q 10	2Q 11								
Total revenues (EUR bn)	10.0	10.2	14.1	13.0	1.2	1.3	0.1	0.1	0.0	0.0	25.4	24.6
Operating profit	1,147	1,329	824	679	516	528	-155	-205	-30	-31	2,302	2,300
Non-operating items	-7	-9	23	-329	-128	-47	-513	-303	28	2	-597	-686
Income b/ tax	1,140	1,320	847	350	388	481	-668	-508	-2	-29	1,705	1,614
Income taxes	-303	-368	-287	-136	-158	-192	197	145	3	8	-548	-543
Net income from continuing operations	837	952	560	214	230	289	-471	-363	1	-21	1,157	1,071
Net income from discontinued operations	0	0	0	0	0	0	0	0	0	0	0	0
Net income	837	952	560	214	230	289	-471	-363	1	-21	1,157	1,071
Net income attributable to:												
Non-controlling interests	51	60	19	11	3	4	-5	-4	0	0	68	71
Shareholders	786	892	541	203	227	285	-466	-359	1	-21	1,089	1,000



Key figures (EUR mn)

	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	Delta	6M	6M	6M
	2009	2009	2009	2010	2010	2010	2010	2011	2011	2Q 11/10	2009	2010	2011
Total revenues (EUR bn)	22.2	22.0	25.5	30.6	25.4	24.5	26.0	29.9	24.6	-0.8	49.9	56.0	54.5
Operating profit	1,762	2,009	1,960	1,732	2,302	2,055	2,154	1,660	2,300	-2	3,075	4,034	3,960
Non-operating items	548	-92	-1,336	259	-597	-123	-609	-174	-686	-89	-426	-338	-860
Income b/ tax	2,310	1,917	624	1,991	1,705	1,932	1,545	1,486	1,614	-91	2,649	3,696	3,100
Income taxes	-438	-527	409	-388	-548	-664	-364	-571	-543	+5	-422	-936	-1,114
Net inc. from cont. ops.	1,872	1,390	1,033	1,603	1,157	1,268	1,181	915	1,071	-86	2,227	2,760	1,986
Net inc. from discont. ops.	0	0	0	0	0	0	0	0	0	0	-395	0	0
Net income	1,872	1,390	1,033	1,603	1,157	1,268	1,181	915	1,071	-86	1,832	2,760	1,986
Net income attributable to:													
Non-controlling interests	18	16	14	38	68	4	46	58	71	+3	18	106	129
Shareholders	1,854	1,374	1,019	1,565	1,089	1,264	1,135	857	1,000	-89	1,814	2,654	1,857
Group financial assets ¹ (EUR bn)	413.7	431.6	438.8	456.4	467.8	471.4	470.3	470.4	473.4	+5.6	413.7	467.8	473.4



Key figures (EUR mn)

	2Q 2009	3Q 2009	4Q 2009	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	Delta 2Q 11/10	6M 2009	6M 2010	6M 2011
Gross premiums written (EUR bn)	9.5	10.2	8.9	14.0	10.0	10.6	9.4	14.3	10.2	+0.2	23.4	23.9	24.4
Operating profit	895	1,031	1,169	712	1,147	1,122	1,323	663	1,329	+182	1,864	1,859	1,992
Non-operating items	196	43	32	149	-7	113	-239	173	-9	-2	3	142	164
Income b/ tax	1,091	1,074	1,201	861	1,140	1,235	1,084	836	1,320	+180	1,867	2,001	2,156
Income taxes	-333	-293	-404	-270	-303	-363	-280	-279	-368	-65	-666	-573	-647
Net income	758	781	797	591	837	872	804	557	952	+115	1,201	1,428	1,509
Net income attributable to:													
Non-controlling interests	9	17	17	31	51	51	28	38	60	+9	21	82	98
Shareholders	749	764	780	560	786	821	776	519	892	+106	1,180	1,346	1,411
Combined ratio (in %)	98.9	96.9	95.3	100.4	96.3	97.1	94.9	101.3	95.0	-1.3%-p	98.8	98.4	98.1
Segment financial assets ¹ (EUR bn)	90.3	92.7	92.2	96.5	96.7	96.3	97.3	99.0	98.5	+1.8	90.3	96.7	98.5



Remarks concerning the operating entities' revenues

Germany	Transfer of China Branch to Asia Pacific (impact 2010: EUR 12mn)
Switzerland	Sale of Phénix and Alba (impact 2009: EUR 12mn, 2010: EUR 13mn)
Spain	Industrial commercial business transferred to AGCS in 2010 (impact 2009: EUR 45mn)
Reinsurance	A large proportion of reinsurance is from internal business
AGCS	In 2009, US marine business portfolios, in 2010 Japan business, Spain industrial commercial business and in 2011 Hongkong/ Singapore business were transferred to AGCS (impact 2009: EUR 52mn, 2010: EUR 12mn, 2011: EUR 8mn)
Australia	Acquisition of agribusiness underwriting agencies in 2010 (impact 2011: EUR 1mn)
Asia-Pacific	In 2010 Japan business transferred to AGCS, in 2011 Hongkong/ Singapore business transferred to AGCS and China Branch transferred from AZ Sach (impact 2009: EUR 36mn, 2010: EUR 10mn)
USA	In 2009 marine business transfer to AGCS (impact run-off 2009: EUR 7mn, 2010: EUR 10mn)



Key figures (EUR mn)

	2Q 2009	3Q 2009	4Q 2009	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	Delta 2Q 11/10	6M 2009	6M 2010	6M 2011
Statutory premiums (EUR bn)	11.8	10.8	15.2	15.4	14.1	12.6	15.1	14.3	13.0	-1.1	24.8	29.5	27.2
Operating profit	966	939	469	835	824	655	554	702	679	-145	1,262	1,659	1,381
Non-operating items	21	12	-23	-35	23	-4	-69	-4	-329	-352	-46	-12	-333
Income b/ tax	987	951	446	800	847	651	485	698	350	-497	1,216	1,647	1,048
Income taxes	-323	-290	-71	-224	-287	-206	-217	-216	-136	+151	-295	-511	-352
Net income	664	661	375	576	560	445	268	482	214	-346	921	1,136	696
Net income attributable to:													
Non-controlling interests	18	9	16	21	19	9	23	21	11	-8	23	40	32
Shareholders	646	652	359	555	541	436	245	461	203	-338	898	1,096	664
Margin on reserves ¹ (in bps)	111	104	51	87	83	65	54	69	66	-17	72	85	67
Segment financial assets ^{2,3} (EUR bn)	305.1	317.5	324.2	339.1	349.3	352.9	352.8	350.5	354.4	+5.1	305.1	349.3	354.4
Unit-linked investments (EUR bn)	51.9	54.9	57.0	60.1	61.0	61.7	64.8	64.8	64.8	+3.8	51.9	61.0	64.8
Operating asset base ^{3,4} (EUR bn)	359.7	375.4	384.5	402.9	413.7	417.9	421.5	419.1	423.0	+9.3	359.7	413.7	423.0

¹⁾ Margin on reserves = IFRS operating profit (annualized) divided by average IFRS net reserves

²⁾ Segment own assets (incl. financial assets carried at fair value through income). Including cash and cash pool assets net of liabilities from securities lending and derivatives

³⁾ Adjusted for cash pool merger France

⁴⁾ Grossed up for insurance liabilities which are netted within the trading book (market value liability option). Including cash and cash pool assets net of liabilities from securities lending and derivatives



Remarks concerning the operating entities' revenues

Switzerland	Sale of Phénix Vie (impact 2009: EUR 8mn, 2010: EUR 9mn)
France	France business generated by Allianz Global Life (AGL) is transferred from AGL to France 1Q 2011 (impact 2010: EUR 37mn)
Italy	Italy business generated by Allianz Global Life (AGL) is transferred from AGL to Italy 1Q 2011 (impact 2010: EUR 22mn)



Operating investment income – details (EUR mn)

	2Q 2009	3Q 2009	4Q 2009	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011
Interest & similar income ¹	3,611	3,541	3,431	3,522	3,974	3,636	3,850	3,807	4,176
Investment expenses	-152	-151	-181	-145	-184	-160	-215	-178	-183
Net harvesting and other	815	672	374	645	273	619	173	494	-159
Realized gains/losses	639	544	401	538	212	587	788	718	335
Impairments (net)	-267	-232	-88	-39	-184	-95	-116	-62	-384
Fair value option	481	751	83	241	91	184	65	60	31
Trading	15	-271	-122	-420	-300	493	-773	236	20
F/X result	-53	-120	100	325	454	-550	209	-458	-161
Operating investment income	4,274	4,062	3,624	4,022	4,063	4,095	3,808	4,123	3,834



New business¹ key performance indicators (EUR mn)

	Value of new business		New business margin		Present value of new business premium			Recurring premium		Single premium	
Region	2Q 10	2Q 11	2Q 10	2Q 11	2Q 10	2Q 11	Δ %2	2Q 10	2Q 11	2Q 10	2Q 11
German Speaking Countries	119	96	3.7%	3.4%	3,217	2,876	-11.1%	143	154	1,651	1,203
Germany Life ³	109	86	4.0%	3.6%	2,758	2,363	-14.3%	114	121	1,523	1,069
Europe	93	66	2.3%	2.2%	4,052	3,016	-25.5%	148	109	2,822	2,206
France	34	18	1.8%	1.4%	1,862	1,311	-29.6%	60	36	1,177	941
Italy	37	30	2.3%	2.6%	1,625	1,153	-29.0%	51	39	1,359	984
Growth Market	49	49	2.7%	3.0%	1,832	1,656	-5.0%	191	188	1,043	1,224
Asia-Pacific	30	31	2.1%	2.5%	1,471	1,228	-10.8%	161	151	842	996
CEE	16	16	5.5%	4.5%	299	368	+20.5%	31	37	139	168
USA	48	47	2.3%	2.3%	2,076	2,006	+14.4%	7	4	2,016	1,968
Total ⁴	287	242	2.6%	2.5%	11,177	9,555	-11.4%	489	456	7,532	6,600

¹⁾ After non-controlling interests, including holding expenses and internal reinsurance. VNB and NBM include illiquidity premium, EIOPA yield curve extrapolation and updated cost of capital charge for all periods. All values using F/X rates as of valuation date

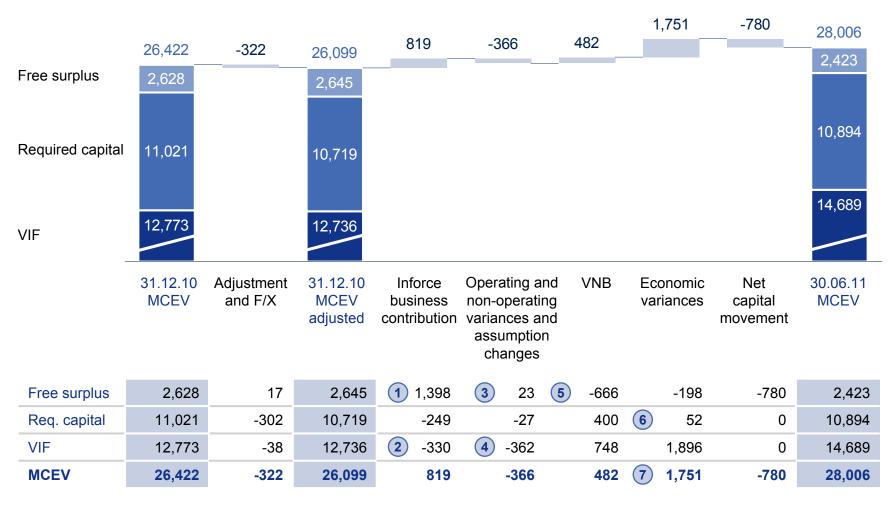
²⁾ Internal growth (adjusted for F/X and consolidation effects)

³⁾ The single premium for Germany Life does not include Parkdepot business (2Q 10: EUR 268mn, 2Q 11 EUR 328mn)

⁴⁾ Total including holding expenses and internal reinsurance



MCEV¹ development (1/2) (EUR mn)



Explanations to the footnotes can be found on the next page



MCEV¹ development (2/2) (EUR mn)

1	1,398	=	249 I 98 F	Release of annuantorce capital relations of the Risk free return control of the Risk free returns earn	lease on NAV	its from VIF on inforce and NA	V, mainly from U	JS spreads
2	-330	=	202 l	Release of annua Jnwinding of VIF /IF increase fron		its from VIF base due to over-re	eturn	
3	23		\	/ariances from c	rediting, morta	lity and morbidity, a	and one-off cost	impacting free surplus
4	-362			-	_	erating variances a s including model c	-	-
5	-666	=				.0% of PV NB Prem % of PV NB Premiu		
6	52		F	Required capital	change due to	rating and econom	ic requirements	
7	1,751	=	(EUR mn)	German Sp. Countries	Europe	Growth Markets	USA	Total ²
			Economic variances	1,850	49	-97	-30	1,751

¹⁾ After non-controlling interests. Figures reported without rounding.

²⁾ Total Includes internal reinsurance.

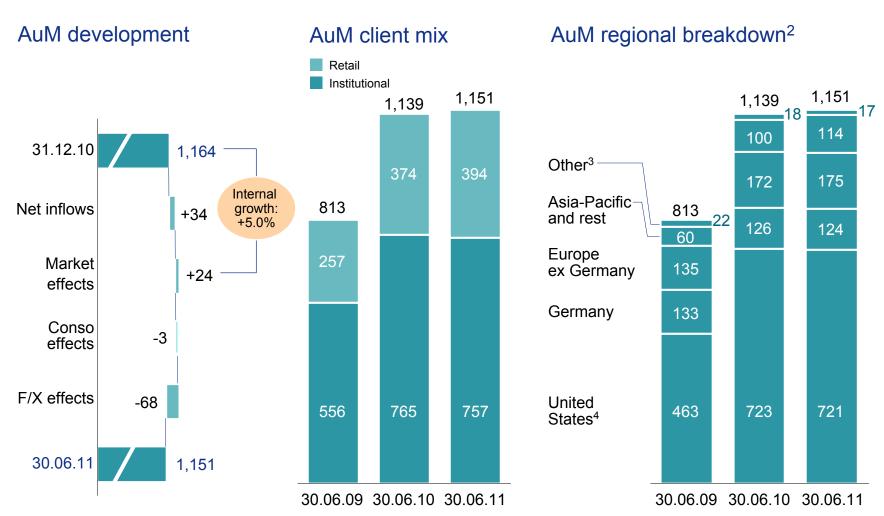


Key figures (EUR mn)

	2Q 2009	3Q 2009	4Q 2009	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	Delta 2Q 11/10	6M 2009	6M 2010	6M 2011
Operating revenues	780	899	1,294	1,116	1,188	1,256	1,426	1,273	1,303	+115	1,496	2,304	2,576
Operating profit	246	368	576	466	516	521	557	528	528	+12	457	982	1,056
Non-operating items	-47	-148	-254	-207	-128	-60	-60	-99	-47	+81	-97	-335	-146
Income b/ tax	199	220	322	259	388	461	497	429	481	+93	360	647	910
Income taxes	-88	-74	-128	-116	-158	-180	-205	-120	-192	-34	-157	-274	-312
Net income	111	146	194	143	230	281	292	309	289	+59	203	373	598
Net income attributable to:													
Non-controlling interests	1	1	2	-6	3	2	1	3	4	1	2	-3	7
Shareholders	110	145	192	149	227	279	291	306	285	+58	201	376	591
Cost-income ratio (in %)	68.5	59.1	55.5	58.2	56.6	58.5	60.9	58.5	59.5	+2.9%-p	69.5	57.4	59.0
3rd party AuM¹ (EUR bn)	813.3	877.5	925.7	1,022.7	1,138.5	1,130.9	1,164.0	1,138.5	1,150.9	+12.4	813.3	1,138.5	1,150.9



3rd party AuM¹ (EUR bn)



- 1) Comprises 3rd party AuM managed by AGI and other Allianz Group companies
- 2) Based on the origination of the assets (AGI only)
- 3) Consists of 3rd party assets managed by other Allianz Group companies, no regional breakdown
- 4) 3rd party AuM in US-Dollar: 649bn, 885bn and 1,045bn as of 30.06.09, 30.06.10 and 30.06.11, respectively



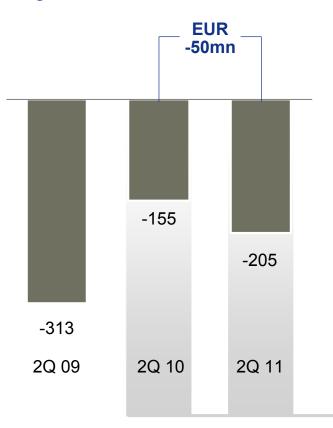
Key figures (EUR mn)

	20	00	40	10	00	00	40	40	00	Dolto	014	014	014
	2Q 2009	3Q 2009	4Q 2009	1Q 2010	2Q 2010	3Q 2010	4Q 2010	1Q 2011	2Q 2011	Delta 2Q 11/10	6M 2009	6M 2010	6M 2011
Total revenues (Pauline)													
Total revenues (Banking)	124	119	157	128	138	146	175	151	137	-1	241	266	288
Operating profit													
Holding & Treasury	-210	-252	-217	-226	-138	-237	-262	-221	-170	-32	-380	-364	-391
Banking	-93	-37	-26	-23	-15	-24	-2	2	-24	-9	-102	-38	-22
Alternative Investments	-9	-6	7	-2	-2	-9	-2	-4	-11	-9	-14	-4	-15
Consolidation	-1	0	0	0	0	0	0	0	0	+0	-1	0	0
Corporate and Other operating profit	-313	-295	-236	-251	-155	-270	-266	-223	-205	-50	-497	-406	-428
Non-operating items													
Holding & Treasury	396	55	-235	245	-466	-55	-120	-245	-287	+179	-210	-221	-532
Banking	3	-9	-78	6	-32	-8	-96	0	8	+40	0	-26	8
Alternative Investments	-220	-17	-83	-70	-31	-222	-5	-37	-25	+6	-283	-101	-62
Consolidation	184	0	0	85	16	19	16	21	1	-15	185	101	22
Corporate and Other non-operating items	363	29	-396	266	-513	-266	-205	-261	-303	+210	-308	-247	-564
Income b/taxes	50	-266	-632	15	-668	-536	-471	-484	-508	+160	-805	-653	-992
Income taxes	286	121	272	209	197	82	287	32	145	-52	670	406	177
Net inc. from cont. ops.	336	-145	-360	224	-471	-454	-184	-452	-363	+108	-135	-247	-815
Net inc. from discont. ops.	0	0	0	0	0	0	0	0	0	+0	-395	0	0
Net income	336	-145	-360	224	-471	-454	-184	-452	-363	+108	-530	-247	-815
Net income attributable to:													
Non-controlling interests	-18	-3	-21	-8	-5	-58	-6	-4	-4	+1	-36	-13	-8
Shareholders	354	-142	-339	232	-466	-396	-178	-448	-359	+107	-494	-234	-807
Cost-income ratio Banking (in %)	166.9	120.2	105.0	107.8	103.7	104.1	92.6	88.2	93.4	-10.3%-р	135.0	105.7	90.6
RWA ¹ Banking (EUR bn)	8	8	9	9	9	9	9	9	9	+0	8	9	9

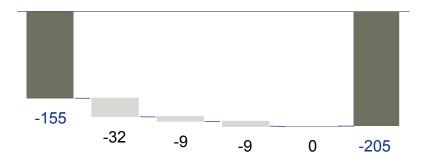


Corporate and Other (EUR mn)

Operating loss



Operating loss components



	Holding	Banking	Alternative	Conso	Operating
loss	& Treasury	/	Investments		loss
2Q 10		Δ 2Q	11/10		2Q 11

2Q 11	-170	-24	-11	0
2Q 10	-138	-15	-2	0



Asset allocation (EUR bn)

		P/C L/H		AM		Corporate and Other		Consolidation		Group ¹			
Balance sheet items		30.06.10	30.06.11	30.06.10	30.06.11	30.06.10	30.06.11	30.06.10	30.06.11	30.06.10	30.06.11	30.06.10	30.06.11
Investments	Equities ²	5.2	5.6	21.4	24.7	0.1	0.1	3.8	3.1	0.0	0.0	30.5	33.5
	Debt sec. ³	62.1	61.0	208.5	216.0	1.1	1.0	16.6	18.1	0.0	0.0	288.3	296.1
	Cash and cash pool assets 4	4.3	5.5	4.2	6.6	1.2	1.3	1.4	1.0	-4.6	-7.0	6.5	7.4
	Other ⁵	6.7	7.1	8.4	8.7	0.0	0.0	0.2	0.2	-6.1	-6.3	9.2	9.7
	Sum	78.3	79.2	242.5	256.0	2.4	2.4	22.0	22.4	-10.7	-13.3	334.5	346.7
Loans and advances	Debt sec.3	16.7	17.6	101.9	97.1	0.4	0.4	15.5	17.3	-9.0	-9.5	125.5	122.9
Investments & loan	ns	95.0	96.8	344.4	353.1	2.8	2.8	37.5	39.7	-19.7	-22.8	460.0	469.6
Financial assets and at fair value ⁵	d liabilities designated	1.4	1.3	8.1	4.4	0.8	0.7	0.0	0.1	0.0	0.0	10.3	6.5
Financial assets and	d liabilities held for trading ⁶	0.3	0.4	-3.2	-3.1	0.0	0.0	0.4	0.0	0.0	0.0	-2.5	-2.7
Group financial as	sets	96.7	98.5	349.3	354.4	3.6	3.5	37.9	39.8	-19.7	-22.8	467.8	473.4
Equities AFS		4.4	4.8	20.1	23.6	0.0	0.0	3.2	2.6	0.0	0.0	27.7	31.0
Equities associated	ent. / joint ventures	0.8	0.8	1.3	1.1	0.1	0.1	0.6	0.5	0.0	0.0	2.8	2.5
Equities		5.2	5.6	21.4	24.7	0.1	0.1	3.8	3.1	0.0	0.0	30.5	33.5
Affiliated enterprises		11.0	10.2	1.6	1.6	0.0	0.0	68.2	69.7	-80.8	-81.5	0.0	0.0
Investments & loans	incl. affiliated ent.	106.0	107.0	346.0	354.7	2.8	2.8	105.7	109.4	-100.5	-104.3	460.0	469.6
Real estate held for	investment	2.3	2.3	5.5	6.1	0.0	0.0	0.2	0.2	0.0	0.0	8.0	8.6
Funds under reins.	contr. assumed	4.4	4.8	2.9	2.6	0.0	0.0	0.0	0.0	-6.1	-6.3	1.2	1.1
Other		6.7	7.1	8.4	8.7	0.0	0.0	0.2	0.2	-6.1	-6.3	9.2	9.7

- 1) Comprising assets and liabilities from continuing operations only
- 2) Equities incl. associated enterprises/ joint ventures, excl. affiliated enterprises
- 3) Debt securities (EUR 296.1bn) and loans and advances (EUR 122.9bn) represent total fixed income of the Group (EUR 419.0bn). Fixed income for insurance portfolios (P/C, L/H, Corporate and Other, does not include Banking operations) amounts to EUR 399.6bn
- 4) Net of liabilities from securities lending
- 5) Other incl. real estate held for investment and funds held by others under reinsurance contracts assumed
- 6) Net of liabilities



Average AuM P/C and L/H: basis for yield calculation (EUR bn)

P/C	L/I	н
1 / 0	L/1	

Balance sheet ite	ems	31.03.11	30.06.11	Average	31.03.11	30.06.11	Average
Investments	Equities ¹	5.4	5.6	5.5	24.4	24.7	24.6
	Debt sec.	60.5	61.0	60.8	212.6	216.0	214.3
	Cash and cash pool assets ²	6.5	5.5	6.0	6.5	6.6	6.5
	Other ³	6.8	7.1	6.9	8.7	8.7	8.7
	Sum	79.2	79.2	79.2	252.2	256.0	254.1
Loans & advance	es Debt sec.	17.9	17.6	17.7	96.7	97.1	96.9
Investments & I	loans	97.1	96.8	96.9	348.9	353.1	351.0
Equities AFS		4.6	4.8	4.7	23.3	23.6	23.5
Equities assoc. e	ent. / joint ven.	0.8	0.8	0.8	1.1	1.1	1.1
Equities		5.4	5.6	5.5	24.4	24.7	24.6
Affiliated ent.		10.3	10.2	10.3	1.6	1.6	1.6
Investments & loa	ans incl. aff. ent.	107.4	107.0	107.2	350.5	354.7	352.6
Real estate		2.3	2.3	2.3	6.1	6.1	6.1
Funds under rein	s. contr. assumed	4.5	4.8	4.6	2.6	2.6	2.6
Other		6.8	7.1	6.9	8.7	8.7	8.7

¹⁾ Equities including associated enterprises/ joint ventures, excl. affiliated enterprises

²⁾ Net of liabilities from securities lending

³⁾ Other including real estate held for investment and funds held by others under reinsurance contracts assumed



Investment result (EUR mn)

	Р	/C	L/H		AM		Corporate and Other		Consolidation		Group ¹	
	2Q 10	2Q 11	2Q 10	2Q 11	2Q 10	2Q 11	2Q 10	2Q 11	2Q 10	2Q 11	2Q 10	2Q 11
Operating investment result												
Interest and similar income ²	941	953	3,974	4,176	-1	4	118	113	-2	-24	5,030	5,222
Inc. fr. fin. assets and liab. carried at FV ³	-22	38	-209	51	-10	3	19	23	-8	8	-230	123
Realized gains/losses (net)	3	3	212	335	0	0	0	0	0	1	215	339
Impairments of investments (net)	-6	-7	-184	-384	0	0	0	0	0	0	-190	-391
F/X result	1	-29	454	-161	6	-6	-17	-25	-1	-4	443	-225
Investment expenses	-54	-61	-184	-183	0	0	-23	-25	46	61	-215	-208
Subtotal	863	897	4,063	3,834	-5	1	97	86	35	42	5,053	4,860
Non-operating investment result												
Inc. fr. fin. assets and liab. carried at FV	4	-14	26	-3	0	0	-224	-33	9	-3	-185	-53
Realized gains/losses (net)	93	123	13	-129	0	0	71	22	4	130	181	146
Impairments of investments (net)	-85	-83	-10	-195	0	-2	-92	-19	0	-130	-187	-429
Subtotal	12	26	29	-327	0	-2	-245	-30	13	-3	-191	-336
Net investment income	875	923	4,092	3,507	-5	-1	-148	56	48	39	4,862	4,524
Investment return in % of avg. investm.	0.9%	0.9%	1.2%	1.0%	n/m	n/m	-0.4%	0.1%	n/m	n/m	1.1%	1.0%
Movements in unrealized gains/losses on equities	-196	-97	-693	-271	n/m	n/m	-408	-275	n/m	n/m	-1,297	-643
Total investment return in % of avg. inv.	0.7%	0.8%	1.0%	0.9%	n/m	n/m	-1.5%	-0.5%	n/m	n/m	0.8%	0.8%
Impairments and realized gains/losses attributable to shareholders (EUR bn)	0.0	0.1	0.0	0.0	n/m	n/m	0.0	0.0	n/m	n/m	0.0	0.1

Comprising result from continuing operations only
 Net of interest expenses, excluding interest expenses from external debt

³⁾ Contains inc. from financial assets/ liabilities carried at fair value and oper. Trading result excl. F/X result

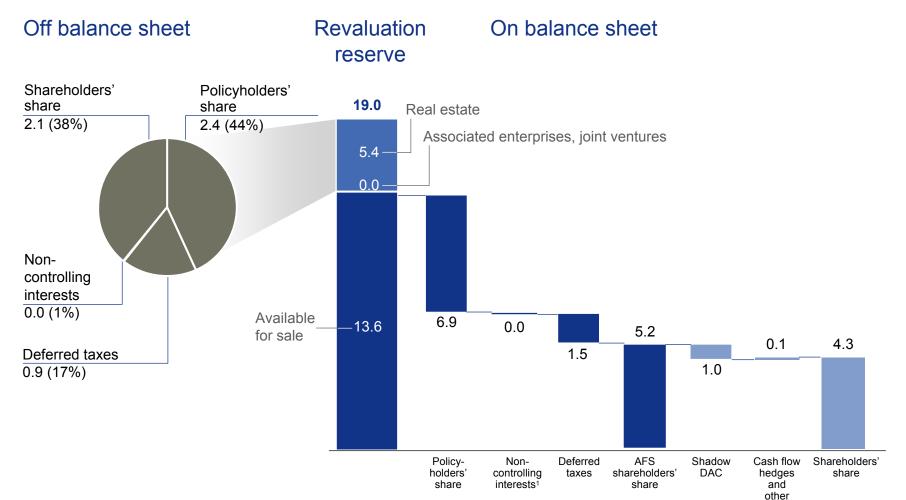


Shareholders' equity (EUR mn)

	Paid-in capital	Retained earnings	Foreign currency translation adjustments	Unrealized gains and losses (net)	Shareholders' equity	Non-controlling interests	Total equity
Balance as of 31.12.09 (restated)	28,635	9,642	-3,626	5,457	40,108	2,121	42,229
Total comprehensive income		2,722	2,325	468	5,515	206	5,721
Paid-in capital							
Treasury shares		4			4		4
Transactions between equity holders		20	-10		10	-55	-45
Dividends paid		-1,850			-1,850	-103	-1,953
Balance as of 30.06.10	28,635	10,538	-1,311	5,925	43,787	2,169	45,956
Balance as of 31.12.10	28,685	13,088	-2,339	5,057	44,491	2,071	46,562
Total comprehensive income		1,838	-911	-776	151	120	271
Paid-in capital							
Treasury shares		9			9		9
Transactions between equity holders		-4			-4	4	0
Dividends paid		-2,032			-2,032	-121	-2,153
Balance as of 30.06.11	28,685	12,899	-3,250	4,281	42,615	2,074	44,689



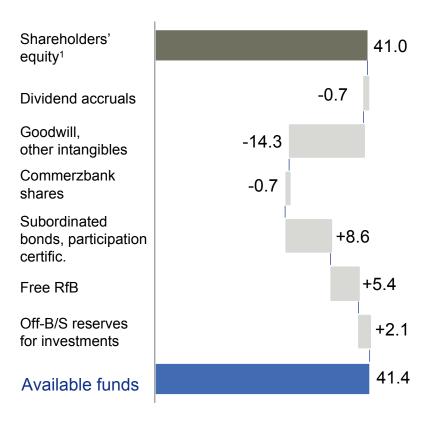
Revaluation reserve of EUR 19.0bn (EUR bn)



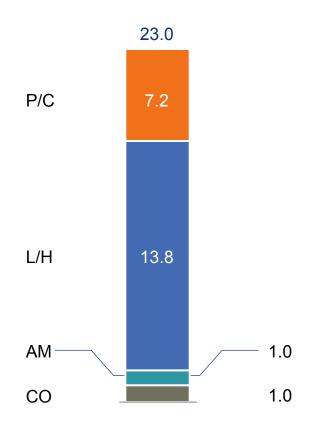


Conglomerate solvency: details as of 30.06.11 (EUR bn)

Available funds



Required capital



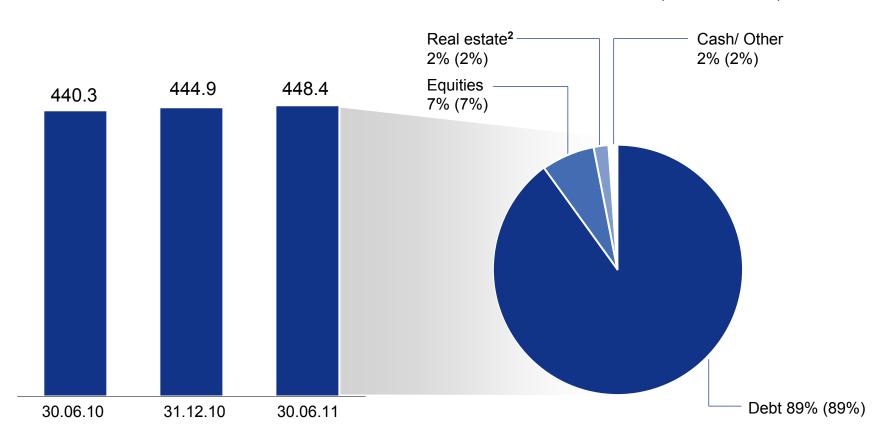


Overview investment portfolio (EUR bn)

Group investments and loans¹

as of 30.06.11 (31.12.10)

Total EUR 448.4bn (EUR 444.9bn)

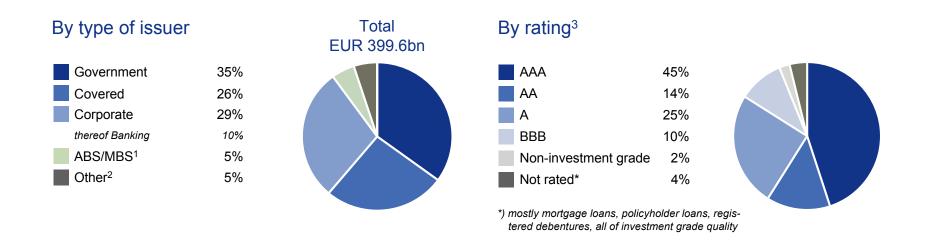


¹⁾ Portfolio discussion is based on consolidated insurance portfolios (P/C, L/H, Corporate and Other)

²⁾ Excluding real estate own use and real estate held for sale

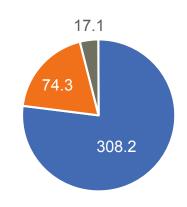


Fixed income portfolio (30.06.11)

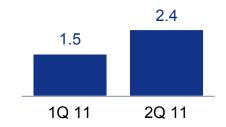


By segment (EUR bn)





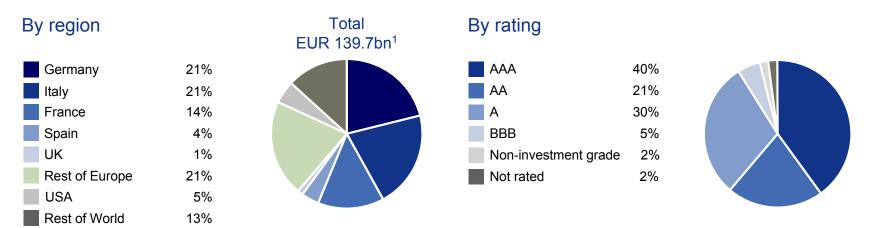
Net AFS unrealized gains/ losses (EUR bn)⁴



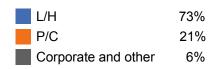
- 1) Including U.S. agency backed investments (EUR 4.5bn)
- Including 4% seasoned self-originated German private retail mortgage loans;
 short-term deposits at banks
- 3) Excluding seasoned self-originated German private retail mortgage loans
- 4) On-balance unrealized gains/ losses after tax, non-controlling interests, policyholders and without shadow DAC

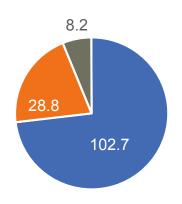


Fixed income portfolio: government and government related (30.06.11)

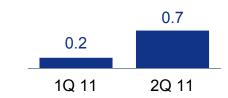


By segment (EUR bn)





Net AFS unrealized gains/ losses (EUR bn)²

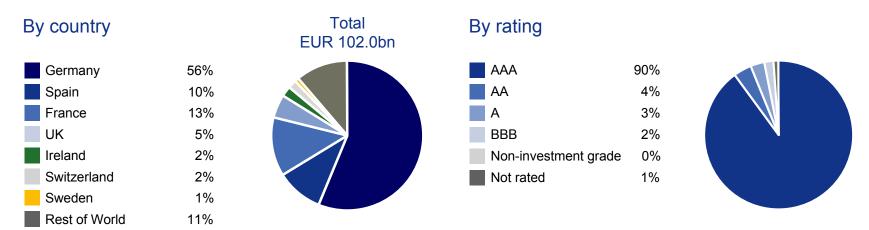


¹⁾ Government and government related (excl. U.S. agency MBS)

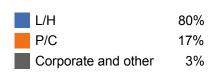
²⁾ On-balance unrealized gains/ losses after tax, non-controlling interests and policyholders and without shadow DAC

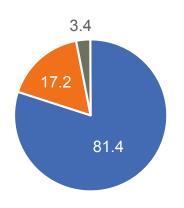


Fixed income portfolio: covered bonds (30.06.11)

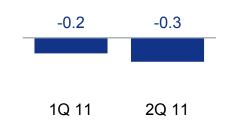


By segment (EUR bn)



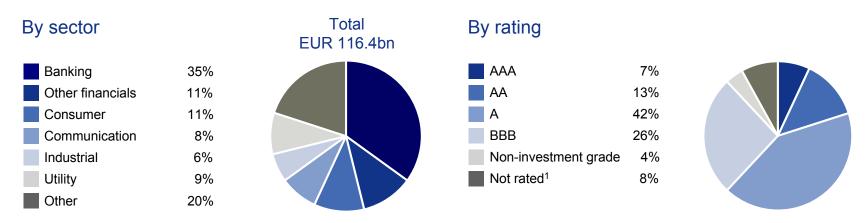


Net AFS unrealized gains/ losses (EUR bn)¹

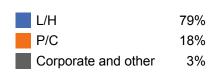


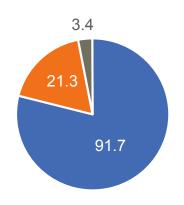


Fixed income portfolio: corporate (30.06.11)

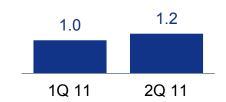


By segment (EUR bn)





Net AFS unrealized gains/ losses (EUR bn)²

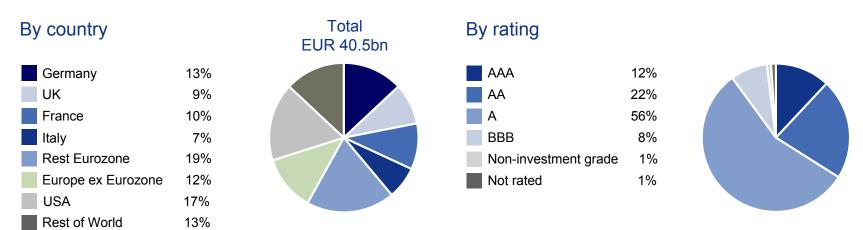


¹⁾ Including Eurozone loans/ bonds (1%), Eurozone corporate mortgages (1%), U.S. corporate mortgages (3%), U.S. corporate bonds (1%)

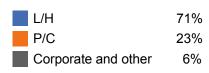
²⁾ On-balance unrealized gains/ losses after tax, non-controlling interests, policyholders and without shadow DAC

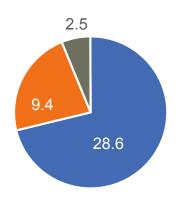


Fixed income portfolio: banks (30.06.11)

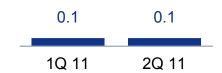


By segment (EUR bn)



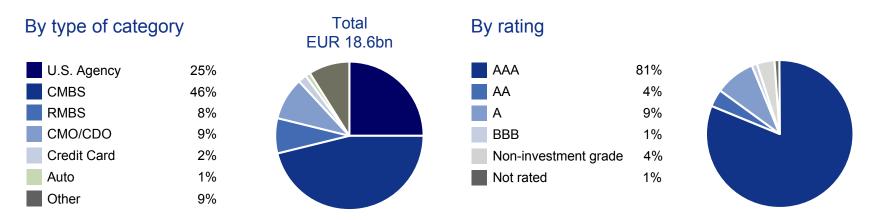


Net AFS unrealized gains/ losses (EUR bn)¹

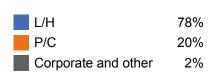


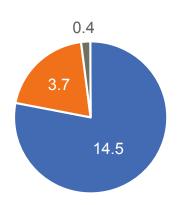


Fixed income portfolio: ABS (30.06.11)



By segment (EUR bn)



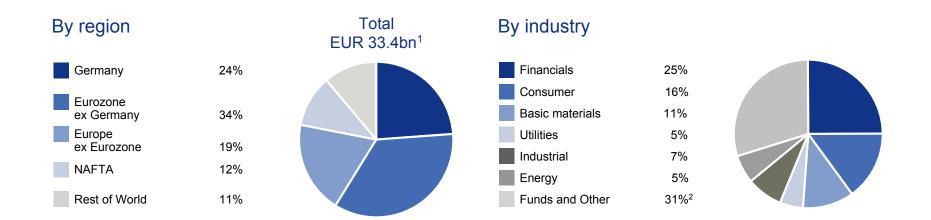


Net AFS unrealized gains/ losses (EUR bn)¹

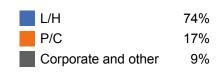


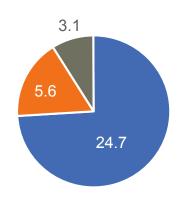


Equity portfolio (30.06.11)

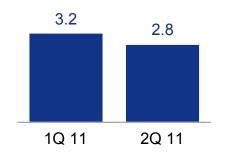


By segment (EUR bn)





Net AFS unrealized gains/ losses (EUR bn)³



¹⁾ Incl. non-equity retail funds (EUR 0.6bn), excl. equities designated at fair value through income (EUR 2.3bn)

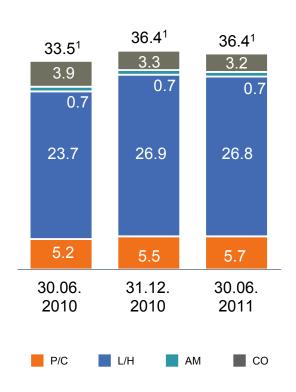
²⁾ Diversified investment funds (EUR 2.6bn); private and unlisted equity (EUR 5.1bn)

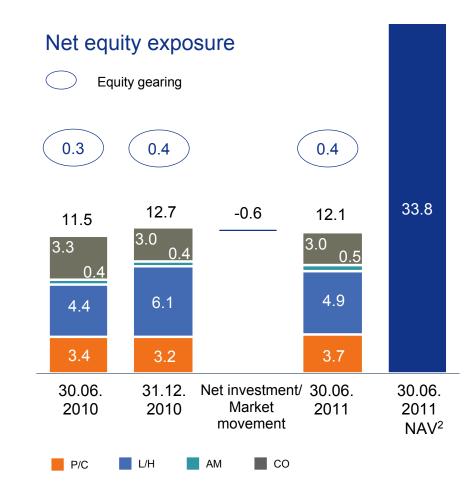
³⁾ On-balance unrealized gains/ losses after tax, non-controlling interests and policyholders and without shadow DAC



Equity exposure (EUR bn)

Gross equity exposure





¹⁾ Equity investments held available for sale and designated at fair value (30.06.10: EUR 3.0bn, 31.12.10: EUR 3.3bn, 30.06.11: EUR 2.9bn); associated enterprises, non consolidated affiliated enterprises and JVs

²⁾ Shareholders' equity and shareholders' share of off-balance sheet reserves excluding goodwill

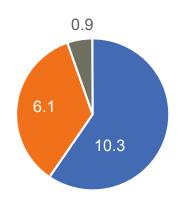


Real estate portfolio¹

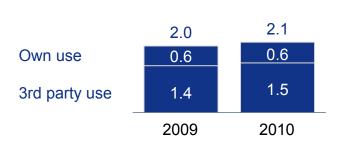
Total By region By sectors EUR 17.3bn² Office France 31% 63% 27% Residential 20% Germany Switzerland Retail 10% 16% Other/mixed 7% Rest of Eurozone 17% USA 2% Rest of world 7%

By segment (EUR bn)





Net unrealized gains/ losses (EUR bn)³



¹⁾ Based on market values as of 31.12.2010

²⁾ Market value including real estate own use (EUR 4.4bn)

³⁾ Based on external and internal real estate valuations



Group financial results 2Q 2011

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- Group
- P/C
- L/H
- Asset Management
- Summary
- Additional information
- Glossary



Glossary (1)

ABS Asset-backed securities: Structured bonds or notes collateralized by a pool of assets such as

loans, bonds or mortgages. As characteristics of the collaterals vary considerably (with regard to

asset class, quality, maturity, etc.), so do asset-backed securities

AFS Available-for-sale: Securities which have been acquired neither for sale in the near term nor to

be held to maturity. Available-for-sale investments are shown at fair value on the balance sheet

AGCS Allianz Global Corporate & Specialty

AGI Allianz Global Investors

AM Asset management

AuM Assets under Management: The total of all investments, valued at current market value, which the

Group has under management with responsibility for their performance. In addition to the Group's

own investments, AuM include investments managed on behalf of third parties

CEE Central and Eastern Europe

CEIOPS Committee of European Insurance and Occupational Pensions Supervisors;

as of January 1, 2011, CEIOPS has been replaced by the European Insurance

and Occupational Pensions Authority (EIOPA)

Combined ratio (CR) Sum of loss ratio and expense ratio, represents the total of acquisition and administrative expenses

(net) and claims and insurance benefits incurred (net) divided by premiums earned (net)

Collateralised debt obligation

(CDO)

Collateralised debt obligation (CDO) is a type of structured security backed by a pool of bonds, loans

and other assets. CDOs usually do not specialise in any one type of debt but are often non-

mortgage loans or bonds

Collateralised mortgage obligation

(CMO)

Collateralised mortgage obligation (CMO) is a type of mortgage-backed security where the cash flows are often pooled and structured into many classes of securities with different maturities and

payment schedules.

Commercial mortgage-backed

securities (CMBS)

Commercial mortgage-backed security (CMBS) is a type of mortgage backed security that is

secured by the underlying pool of loans on commercial properties.

Cost-income ratio (CIR) Represents operating expenses divided by operating revenues



Glossary (2)

Covered bonds Debt securities covered by a pool of mortgage loans or by public-sector loans with investors

having a preferential claim in case of a default

Current yield Interest and similar income/ average asset base at book value (excluding income from financial

assets and liabilities carried at fair value); current yield on debt securities adjusted for interest

expenses; yield on debt securities including cash components

DAC Deferred acquisition costs: Commissions, underwriting expenses and policy issuance costs,

> which vary with and are primarily related to the acquisition and renewal of insurance contracts. These acquisition costs are deferred, to the extent that they are recoverable, and are subject to

recoverability testing at the end of each accounting period

EIOPA European Insurance and Occupational Pensions Authority (also see CEIOPS)

The equity exposure is the part of investments invested in equity securities **Equity exposure**

Equity exposure (attributable to shareholders) divided by net asset value excluding goodwill Equity gearing

Expense ratio (ER) Acquisition and administrative expenses (net) divided by premiums earned (net)

Fair value (FV) The amount for which an asset could be or is exchanged between knowledgeable, willing parties

in an arm's length transaction

FCD Financial conglomerates directive: European regulation for the supervision of financial

conglomerates and financial groups involved in cross-sectoral business operations

F/I Fixed income securities

Financial assets carried at fair value through income

Financial assets carried at fair value through income include debt and equity securities as well as other financial instruments (essentially derivatives, loans and precious metal holdings) which have been acquired solely for sale. They are recorded in the balance sheet at fair value



Glossary (3)

Financial liabilities carried at fair value through income

Financial liabilities carried at fair value through income include primarily negative market values from derivatives and short selling of securities. Derivatives shown as financial liabilities carried at fair value through income are valued the same way as financial assets carried at fair value through income

FVO

Fair value option: Financial assets and liabilities designated at fair value through income are measured at fair value with changes in fair value recorded in the consolidated income statement. The recognized net gains and losses include dividends and interest of the financial instruments. A financial instrument may only be designated at inception as held at fair value through income and cannot be subsequently changed

F/X

Foreign exchange

Goodwill

Difference between a subsidiary's purchase price and the relevant proportion of its net assets valued at the current value of all assets and liabilities at the time of acquisition

Government bonds

Government bonds include government and government agency bonds

Gross/Net

In insurance terminology the terms "gross" and "net" mean before and after consideration of reinsurance ceded, respectively. In investment terminology the term "net" is used where the relevant expenses (e.g. depreciations and losses on the disposal of assets) have already been deducted

Harvesting rate

(Realized gains and losses (net) + impairments on investments (net))/ average investments and loans at book value (excluding income from financial assets/ liabilities carried at fair value)

IFRS

International Financial Reporting Standards. Since 2002, the designation of IFRS applies to the overall framework of all standards approved by the International Accounting Standards Board. Standards already approved before will continue to be cited as International Accounting Standards (IAS)

Internal growth

Enhances the understanding of our total revenue performance by excluding the effects of foreign currency translation as well as of acquisitions and disposals

L/H

Life and health insurance



Glossary (4)

L/H operating profit drivers

The objective of the Life/Health operating profit driver analysis is to explain movements in IFRS

results by analyzing underlying drivers on a L/H segment consolidated basis

Technical result: Technical result comprises risk result (difference between total risk premiums and benefits in excess of reserves net of policyholder participation), lapse result (sum of "surrender charges" assessed and "commission claw-backs" minus deferred acquisition cost written off on lapsed policies net of policyholder participation) and reinsurance result

Investment result: Investment result is defined as the difference between IFRS investment income net of expenses and interest credited to IFRS reserves plus policyholder dividends if any

Expense result: Expense result is the difference between expense charges assessed to policyholders and actual expenses minus regular changes in deferred acquisition costs net

Loss frequency Number of accident year claims reported divided by number of risks in-force

Loss ratioClaims and insurance benefits incurred (net) divided by premiums earned (net).

Loss ratio calendar year (c.y.) includes the results of the prior year reserve development

in contrast to the loss ratio accident year (a.y.)

Loss severity Average claim size (accident year gross claims reported divided by number of claims reported)

MBS Mortgage-backed securities: Securities backed by mortgage loans

MVLO Market value liability option

NBMNew business margin: Value of new business divided by present value of new business premiums

Non-controlling interests Represent the proportion of equity of affiliated enterprises not owned by Group companies

NPE Net premiums earned

OAB Operating asset base: Represents all operating investment assets within the L/H segment.

This includes investments & loans, financial assets and liabilities carried at fair value as well as unit-linked investments. Market value liability option is excluded

OE Operating entity



Glossary (5)

Operating profit

Earnings from ordinary activities before income taxes and minority interests in earnings, excluding, as applicable for each respective segment, all or some of the following items: Income from financial assets and liabilities held for trading (net), realized gains/ losses (net), impairments of investments (net), interest expense from external debt, amortization of intangible assets, acquisition-related expenses and restructuring charges, income from fully consolidated private equity investments (net) as this represents income from industrial holdings outside the scope of operating business

P/C

Property and casualty insurance

Performance AM

AllianzGI account-based, asset-weighted 3-year investment performance of third-party assets vs. benchmark including all accounts managed by equity and fixed income managers of AllianzGI. For some retail equity funds the net of fee performance is compared to the median performance of an appropriate peer group (Morningstar or Lipper; 1st and 2nd quartile mean out-performance). For all other retail funds and for all institutional accounts performance is calculated gross of fees using closing prices (revaluated) where appropriate and compared to the benchmark of each individual fund or account. Other than under GIPS (Global Investment Performance Standards), the performance of closed funds/ accounts is not included in the analysis. Accounts at AllianzGI Investments Europe, Zurich Branch and Joint-Venture GTJA China and in parts WRAP accounts are not considered.

Premiums written/ earned (IFRS)

Premiums written represent all premium revenues in the year under review. Premiums earned represent that part of the premiums written used to provide insurance coverage in that year. In the case of life insurance products where the policyholder carries the investment risk (e.g. variable annuities), only that part of the premiums used to cover the risk insured and costs involved is treated as premium income

PVNBP

Present value of new business premiums: Present value of projected new regular premiums, discounted with risk-free rates, plus the total amount of single premiums received

Reinsurance

Where an insurer transfers part of the risk which he has assumed to another insurer

Required capital

The market value of assets attributed to the covered business over and above that required to back liabilities for covered business whose distribution to shareholders is restricted



Glossary (6)

Residential mortgage-backed

securities (RMBS)

Debt instruments that are backed by portfolios of mortgages on residential rather than

commercial real estate

Retained earningsRetained earnings comprise the net income of the current year, not yet distributed earnings of prior

years and treasury shares as well as any amounts directly recognized in equity according to IFRS such

as consolidation differences from minority buyouts

Risk capital Minimum capital required to ensure solvency over the course of one year with a certain probability

which is also linked to our rating ambition

Risk-weighted assets (RWA) All assets of a bank multiplied by the respective risk-weight according to the degree of risk of

each type of asset

Run-off ratio Run-off ratio is calculated as run-off result (result from reserve releases in P/C business)

in percent of net premiums earned

SE Societas Europaea: European stock company

Solvency ratio Ratio indicating the capital adequacy of a company comparing eligible funds to required capital

Sovereign bonds Sovereign bonds include government and government agency bonds

Statutory premiums Represent gross premiums written from sales of life insurance policies, as well as gross receipts

from sales of unit-linked and other investment-oriented products, in accordance with the statutory

accounting practices applicable in the insurer's home jurisdiction



Glossary (7)

Stress tests Conglomerate solvency ratio stress tests are based on the following scenarios

- Credit loss/ migration: scenario based on probabilities of default in 1932, migrations adjusted

to mimic recession and assumed recovery rate of 30%

- Credit spread: 100bps increase in the credit spreads across all rating classes

- New business: new non-recurring business volume increases by 50% which leads to

an additional reserve requirement

- NatCat: loss due to NatCat events, both natural and man-made, leading to

claims of EUR 1.5bn. Applies to P/C business only

Total equity Represents the sum of shareholders' equity and non-controlling interests

Total revenuesRepresent the sum of P/C segment's gross premiums written, L/H segment's statutory premiums,

operating revenues in Asset Management and total revenues in Corporate and Other (Banking)

Unrealized gains and losses (net) (as part of shareholders' equity)

VNB

Include primarily unrealized gains and losses from available-for-sale investments net of tax and policyholder participation

s part of snareholders' equity) policyholder participati

Value of new business: The additional value to shareholder created through the activity of writing new business. It is defined as present value of future profits (PVFP) after acquisition expenses minus the cost of option and guarantees (O&G), minus the cost of residual non-hedgeable risk (CNHR), minus

the frictional cost of holding required capital, all determined at issue date



Disclaimer

These assessments are, as always, subject to the disclaimer provided below.

Cautionary Note Regarding Forward-Looking Statements

The statements contained herein may include statements of future expectations and other forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. In addition to statements which are forwardlooking by reason of context, the words "may", "will", "should", "expects", "plans", "intends", "anticipates", "believes", "estimates", "predicts", "potential", or "continue" and similar expressions identify forward-looking statements. Actual results, performance or events may differ materially from those in such statements due to, without limitation, (i) general economic conditions, including in particular economic conditions in the Allianz Group's core business and core markets, (ii) performance of financial markets, including emerging markets, and including market volatility, liquidity and credit events (iii) the frequency and severity of insured loss events, including from natural catastrophes and including the development of loss expenses, (iv) mortality and morbidity levels and trends, (v) persistency

levels, (vii) the extent of credit defaults, (viii) interest rate levels, (viii) currency exchange rates including the Euro/U.S. Dollar exchange rate, (ix) changing levels of competition, (x) changes in laws and regulations, including monetary convergence and the European Monetary Union, (xi) changes in the policies of central banks and/ or foreign governments, (xii) the impact of acquisitions, including related integration issues, (xiii) reorganization measures, and (xiv) general competitive factors, in each case on a local, regional, national and/ or global basis. Many of these factors may be more likely to occur, or more pronounced, as a result of terrorist activities and their consequences. The company assumes no obligation to update any forward-looking statement.

No duty to update

The company assumes no obligation to update any information contained herein.