Oliver Bäte, Chief Financial Officer

Group financial results 3Q 2010

Analysts' conference call November 10, 2010





Agenda

Highlights

Group

P/C

L/H

Asset Management

Summary

Additional information

Glossary



Highlights

Double digit revenue growth to EUR 24.5bn



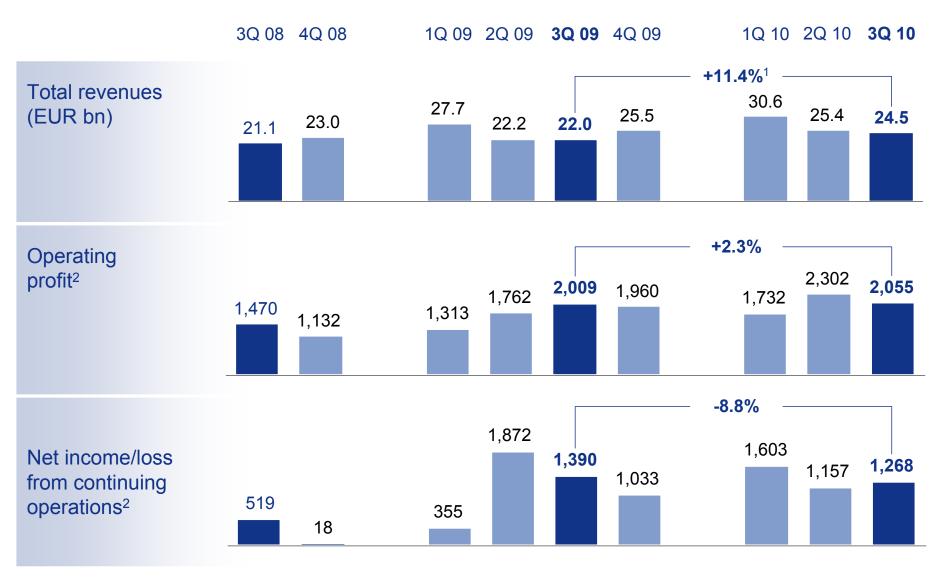
Strong operating profit of EUR 2.1bn

Net income at EUR 1.3bn

Solid capital position, with 168 percent solvency ratio



Quarterly results overview (EUR mn)

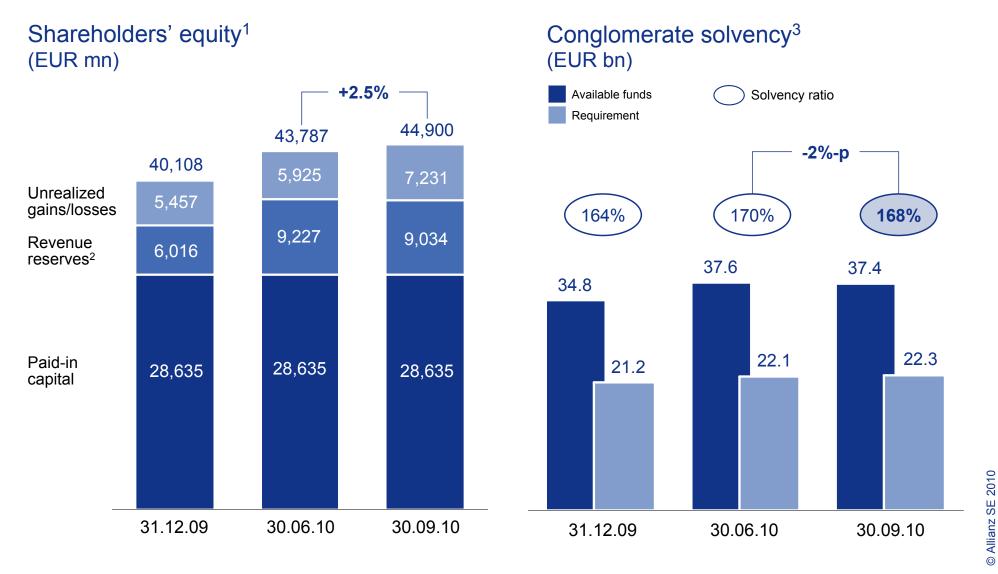


¹⁾ Internal growth 6.5%

²⁾ Operating profit and net income/loss from continuing operations retrospectively adjusted for accounting policy change at AZ Life, cumulative effect 1Q 2008 to 2Q 2010 for operating profit EUR +122mn and for net income/loss from continuing operations EUR +79mn



Solid capitalization



¹⁾ Excluding non-controlling interests (31.12.09: EUR 2,121mn, 30.06.10 EUR 2,169mn, 30.09.10: EUR 2,171mn)

²⁾ Including F/X

³⁾ Including off-balance sheet reserves (31.12.09: EUR 1,993mn, 30.06.10: EUR 1,986mn, 30.09.10: EUR 1,914mn) pro forma. The solvency ratio excluding off-balance sheet reserves would be 159% as of 30.09.10, 161% as of 30.06.10 and 155% as of 31.12.09.

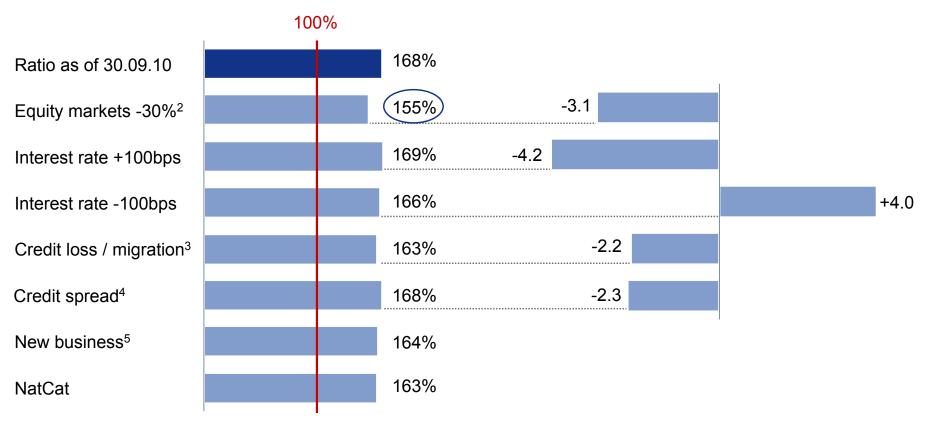


Well capitalized to withstand market shocks



Target range: 150% - 170%

Impact on IFRS equity¹
Estimation in EUR bn



¹⁾ After non-controlling interests, policyholder participation & tax

²⁾ After derivatives

³⁾ Credit loss / migration: scenario based on probabilities of default in 1932, migrations adjusted to mimic recession and assumed recovery rate of 30%

⁴⁾ Credit spread: 100bps increase in the credit spreads across all rating classes

⁵⁾ New business: new non-recurring business volume increases by 50% which leads to an additional reserve requirement



Agenda

Highlights

Group

P/C

L/H

Asset Management

Summary

Additional information

Glossary



Revenues: total growth double digit, internal growth at 6.5%

Total revenues¹ (EUR bn)



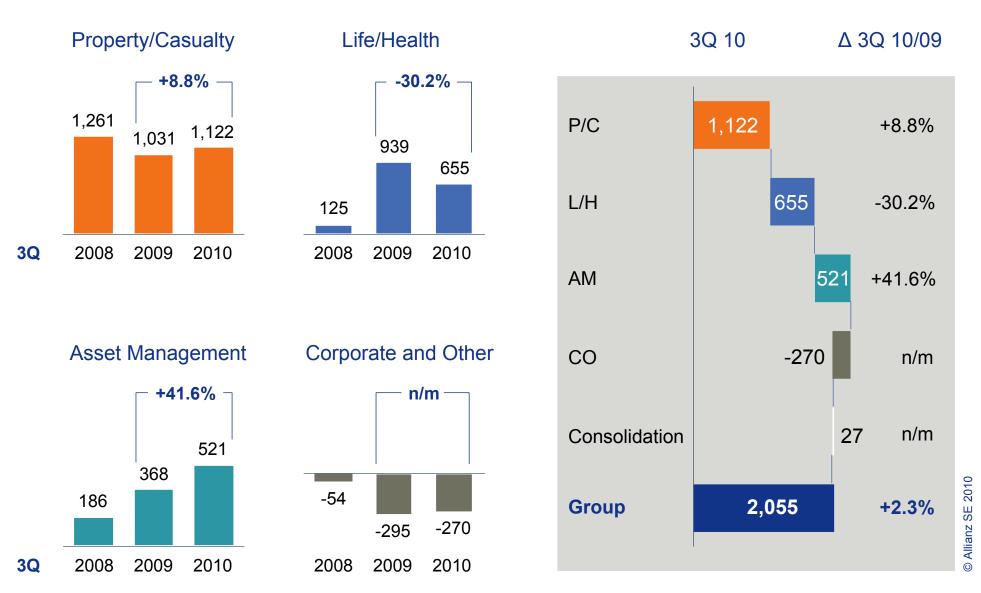
¹⁾ Total revenues comprise statutory gross premiums written in P/C and L/H, operating revenues in AM and total revenues in Corporate and Other (Banking) All segment figures are based on segment consolidated numbers; figures for the Group as a whole are based on fully consolidated numbers

²⁾ Adjusted for F/X and consolidation effects. Total and internal growth on segment level is based on segment consolidated data. Total and internal growth for total revenues are based on fully consolidated figures

³⁾ Represents Banking total revenues (for every quarter)



Strong operating profit of EUR 2.1bn (EUR mn)





Non-operating items (EUR mn)

	3Q 08	3Q 09	3Q 10	Δ 10/09
Realized gains/losses and impairments of investments (net)	-404	276	350	+74
Interest expense from external debt	-227	-228	-225	+3
Fully consolidated private equity inv. (net)	7	-34	-48	-14
Restructuring charges	-77	-60	-11	+49
Acquisition-related expenses	-78	-112	-80	+32
Other non-operating	52	75	-105	-180
Reclassification of tax benefits	-9	-9	-4	+5
Non-operating items from continuing operations	-736	-92	-123	-31

	3Q 09	3Q 10
Realized gains/losses - Equities - Debt securities - Real estate	322 293 11 18	382 231 132 19
Impairments (net) - Equities - Debt securities - Real estate - Other	-46 -25 -5 -15 -1	-32 -20 -8 -4 0
Total	276	350
Balance of unrealized gains/losses in equities ¹	4.1bn	3.0bn
Balance of unrealized gains/losses in fixed income ¹	2.3bn	5.6bn

¹⁾ On-balance sheet unrealized gains and losses, after taxes, non-controlling interests and policyholder participation



Net income (EUR mn)

	3Q 08	3Q 09	3Q 10	Δ 10/09
Operating profit	1,470	2,009	2,055	+46
Non-operating items	-736	-92	-123	-31
Income before taxes	734	1,917	1,932	+15
Income taxes	-215	-527	-664	-137
Net income from continuing operations	519	1,390	1,268	-122
Discontinued operations	-2,550	0	0	+0
Net income	-2,031	1,390	1,268	-122
Non-controlling interests	52	16	4	-12
Net income after non-controlling interests	-2,083	1,374	1,264	-110



Agenda

Highlights

Group

P/C

L/H

Asset Management

Summary

Additional information

Glossary



P/C: summary

Revenues at EUR 10.6bn



Operating profit of EUR 1,122mn, up 9 percent

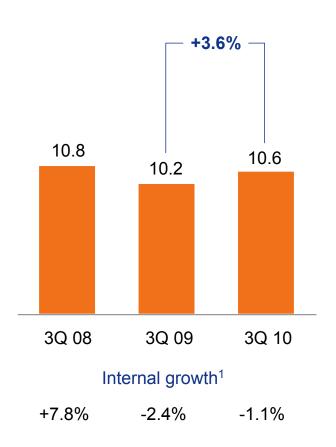
Combined ratio 97.1 percent

 NatCat still above normal with 3.0 percentage points and run-off with 3.4 percentage points



P/C: revenues at EUR 10.6bn (EUR mn)

Revenues (EUR bn)



1)	Growth numbers refer to internal growth
	(adjusted for F/X and consolidation effects

Corporate customer business transferred to AGCS in 1Q 09 (impact 3Q 08: EUR 92mn)

Rev	venues (sel. OEs)	3Q 08	3Q 09	3Q 10	Δ10/09 ¹
nan king tries	Germany	1,950	1,904	1,859	-2.4%
German Speaking Countries	Switzerland	246	253	281	-2.4%
	France ²	921	773	754	-2.5%
Europe incl. South America	Italy	922	830	809	-2.4%
South	Spain ³	499	494	464	-2.9%
	South America	287	306	401	+11.1%
10	Reinsurance ⁴	861	759	930	+22.5%
ce Lines ırkets	AGCS ⁵	783	908	899	-4.8%
Global Insurance Lines & Anglo Markets	UK	443	427	463	+3.7%
Global & A	Credit Insurance	440	380	417	+9.7%
	Australia	416	452	594	+9.3%
Growth Markets	CEE	747	635	628	-5.2%
Grov	Asia-Pacific ⁶	112	121	126	+1.9%
NAFTA	USA ⁷	1,813	1,404	1,378	-10.9%

In 2009 USA marine business portfolios, France corporate customer business and in 2010 Japan business, Spain industrial commercial business were transferred to AGCS (total impact 3Q 08: EUR 200mn, 3Q 09: EUR 27mn)

³⁾ Industrial commercial business transferred to AGCS in 2010 (impact 3Q 08: EUR 28mn, 3Q 09: EUR 16mn)

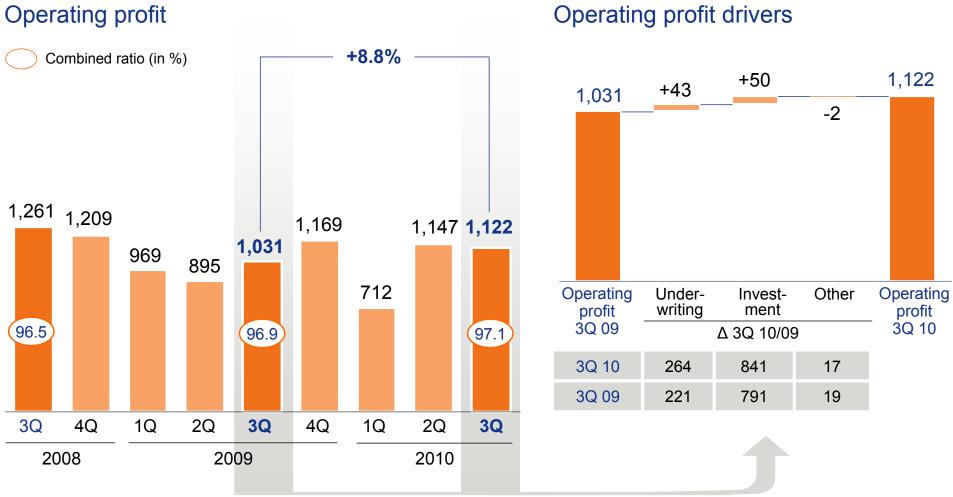
⁴⁾ A large proportion of Reinsurance is from internal business

⁶⁾ Japan business transferred to AGCS in 1Q 10 (impact 3Q 08: EUR 13mn, 3Q 09: EUR 20mn)

⁷⁾ In 2009 change in Crop Insurance program and marine business transfer to AGCS (impact 3Q 08: EUR 430mn)

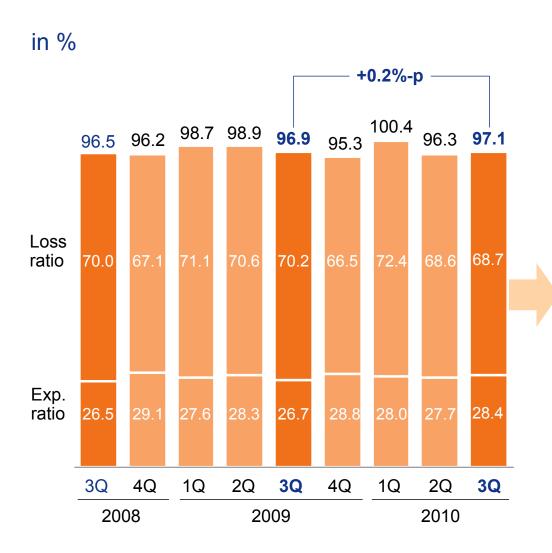


P/C: operating profit increases by 9% (EUR mn)





P/C: combined ratio at 97.1%



Com	bined ratio (sel. OEs)	3Q 08	3Q 09	3Q 10
German Speaking Countries	Germany ¹	90.2	100.0	103.4
Gerr Spea Cour	Switzerland	93.9	97.1	97.7
	France	95.4	101.9	98.1
Europe incl. South America	Italy	98.5	99.0	99.4
Europ South	Spain	91.3	91.3	91.3
	South America	99.4	97.2	96.8
•	Reinsurance ²	88.9	95.7	89.7
e Lines kets	AGCS	98.4	92.4	96.9
Global Insurance Lines & Anglo Markets	UK	94.8	83.6	96.8
Slobal Ir & An	Credit Insurance	98.5	106.4	54.3
	Australia	100.2	98.3	99.3
vth cets	CEE	91.8	96.2	110.8
Growth Markets	Asia-Pacific	94.7	92.0	87.7
NAFTA Markets	USA	116.1	95.0	97.2

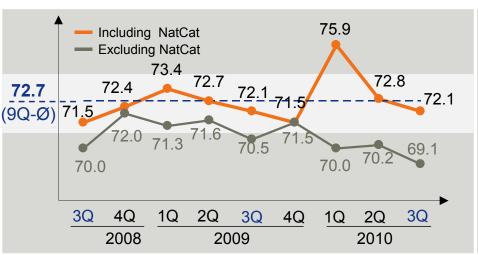
Net change of reserves related to savings component of UBR business now included in claims. Prior periods have not been retrospectively adjusted

²⁾ A large proportion of Reinsurance is from internal business

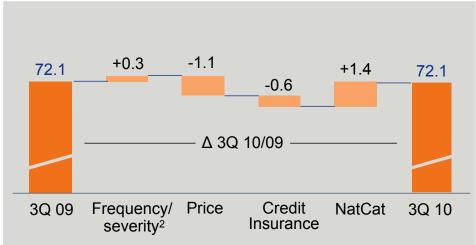


P/C: a.y. loss ratio excluding NatCat below 70% (in %)

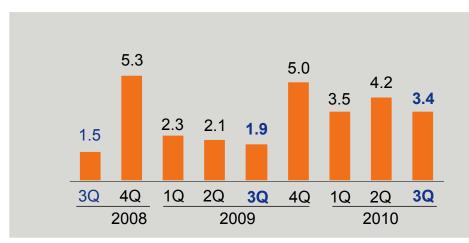
9-quarter overview a.y. loss ratio



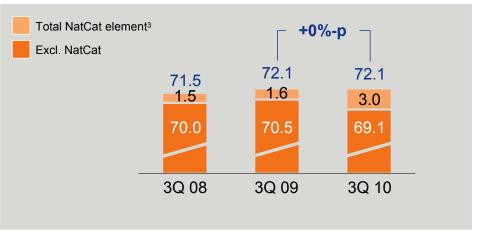
Development 3Q 10/09



Run-off ratio¹



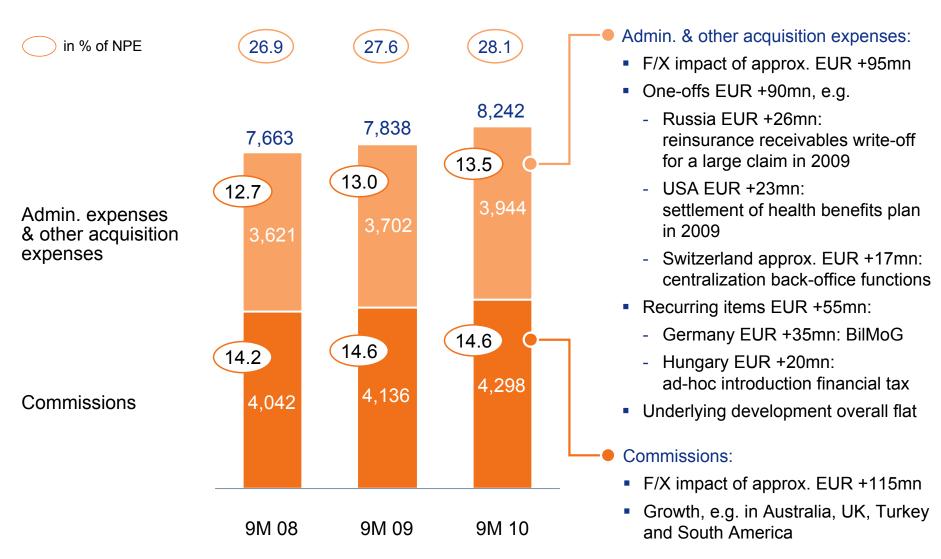
NatCat vs. non-NatCat



- 1) Positive values indicate positive run-off; run-off ratio is calculated as run-off result in percent of net premiums earned
- 2) Including large claims, reinsurance
- 3) NatCat costs: EUR 0.1bn, EUR 0.2bn and EUR 0.3bn for 3Q 08, 3Q 09 and 3Q 10, respectively



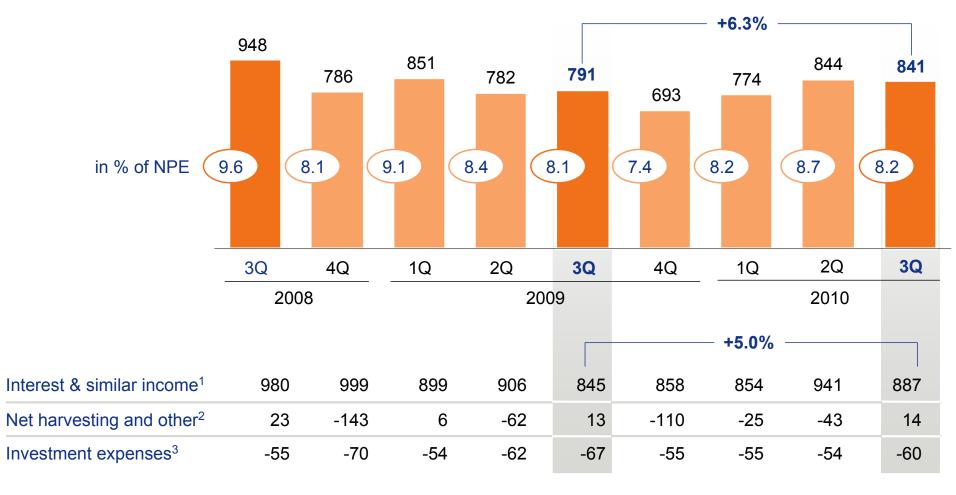
P/C: expenses (EUR mn)





P/C: operating investment income increases by 6%

Operating investment income (EUR mn)



¹⁾ Net of interest expenses

²⁾ Comprising realized gains/losses, impairments (net), fair value option, trading, F/X gains and losses and policyholder participation. Thereof related to UBR: 3Q 10: EUR -4.6mn, 3Q 09: EUR +8.7mn, 3Q 08: EUR -19.5mn

³⁾ Comprises management expenses and expenses for real estate

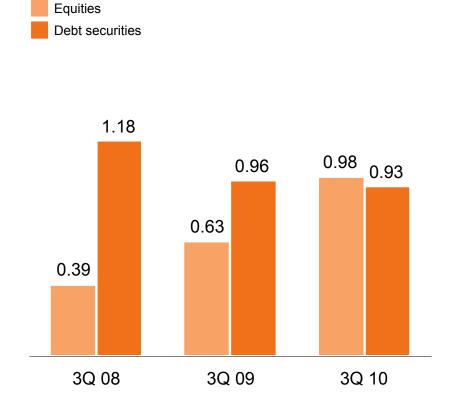


P/C: investment portfolio grows to EUR 95bn

Average asset base (EUR bn)

+5.9% Other¹ Cash Equities Debt securities 94.8 89.5 89.4 6.7 6.6 4.3 6.8 5.2 4.5^{2} 5.3 4.6 10.0 78.6 68.1 73.0 3Q 08 3Q 09 3Q 10

Current yield³ (in %)



¹⁾ Real estate held for investments and funds held by others under reinsurance contracts assumed

²⁾ Cash restated due to cash pool merger in France (3Q 08: EUR 1.2bn)

B) Definition: current yield = interest and similar income (net of interest expenses) / average asset base at book value (excl. financial assets and liabilities carried at fair value); yield on debt securities including cash components



P/C: positive price trend expected to continue

Pricing overview for selected major operations¹ (in %)

Sele	cted (OEs	Price impact on YTD renewals ²	Nominal tariff increase for 2010 ³	Estimated FY2011 pricing trend	Expert assessment of the market
German Speaking Countries		Germany	+0.8	+0.2		 Ongoing price pressure in motor and non-motor commercial lines Early hardening not expected
9,9,0		Austria	+0.6	-1.9	→	 Indexation leading to pressure on motor First competitors announcing price increases, but market leaders likely to keep prices low
	•	France	+2.5	+4.5	/	 Market prices increasing in most LoBs, esp. non-motor (e.g. homeowner), commercial Competition from banks, mutuals and aggregators on retail lines
Europe I+II		Italy	+3.3	+9.5	*	 Strong price increases in motor Aggressive competition in non-motor, corporate and SMC
		Spain	+0.8	+1.9		 First signs of price increases in motor retail Non-motor, SMC and mid-corp impacted by recession
NAFTA		USA	+1.4	+2.2	7	 Some price increases observed in personal lines Commercial market expected to remain soft throughout 2011
oker		UK	+3.7	+5.6		Motor market hardening continuingNon-motor remains underpriced
Anglo-Broker Markets		Australia	+6.4	+5.0	7	 Rate increases in all lines esp. motor fleets Strong price increases in non-motor driven by NatCat and higher reinsurance rates
		3Q 10	+2.1	+2.8	7	Price increases in 2010 expected to continue in 2011

- Credit Insurance: average rate increase 2010 expected to be plus 5%
- AGCS: rate changes different by country and line of business, on average negative

¹⁾ Estimates based on 3Q 10 survey as communicated by our operating entities; coverage of P/C Segment 64%

²⁾ Total price impact on renewals including Credit Insurance (excluding Credit Insurance 3Q 10: +1.9%) Total includes also Ireland (+5.5%, for which no tariff increase is available)

³⁾ Average tariff increase on new business, w/o discount change



Agenda

Highlights

Group

P/C

L/H

Asset Management

Summary

Additional information

Glossary



L/H: summary

Revenues up 16 percent to EUR 12.6bn



Operating profit at EUR 655mn

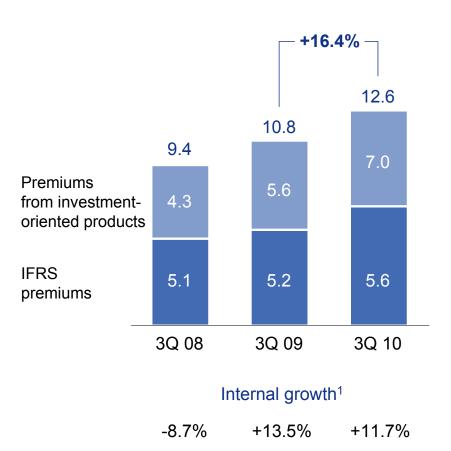
Operating asset base up by EUR 4.2bn to EUR 417.9bn

 Value of new business of EUR 147mn, and new business margin of 1.6 percent



L/H: revenues up 16% (EUR mn)

Revenues (EUR bn)

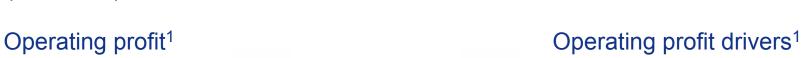


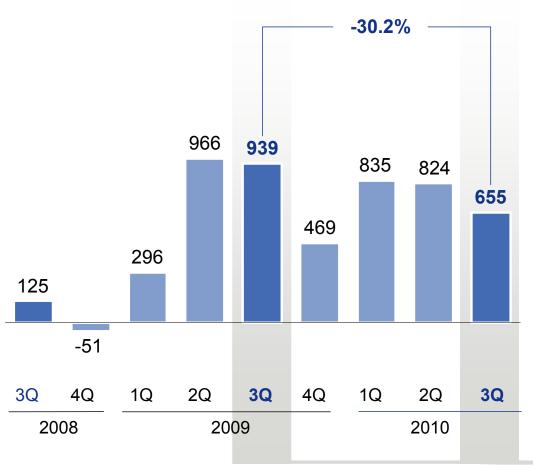
	enues ected OEs)	3Q 08	3Q 09	3Q 10	Δ10/09 ¹
	Germany Life	2,812	3,327	3,471	+4.3%
German Speaking Countries	Germany Health	785	798	808	+1.3%
0 % 0	Switzerland	163	210	225	-5.7%
	France	1,572	1,653	1,732	+4.8%
ica ica	Italy	870	1,647	1,367	-17.0%
Europe incl. South America	Belgium/Luxembourg	149	194	237	+22.8%
Sor Er	Spain	138	146	151	+3.4%
	Netherlands	84	79	73	-7.6%
Growth Markets	Asia-Pacific	806	986	1,681	+45.3%
Gro	CEE	334	221	223	-0.9%
NAFTA Markets	USA	1,464	1,242	2,234	+62.6%

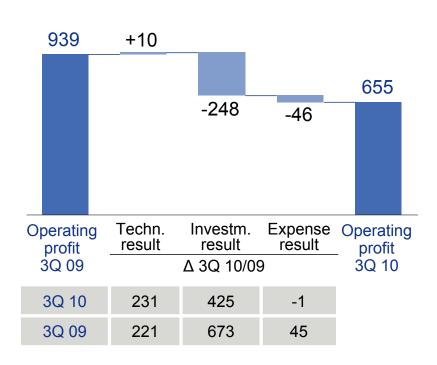
¹⁾ Growth numbers refer to internal growth (adjusted for F/X and consolidation effects)



L/H: operating profit of EUR 655mn (EUR mn)









L/H: changed accounting for fixed-indexed annuities¹

The problem

USD 5.2bn fair value assets

USD 7.4bn
fair value liabilities
discounted with
market risk free rates

High accounting volatility stemming from credit spread and interest rate movements

The solution

Sale of the assets
held at fair value, and reinvested in available for sale assets

2 Introduction of a new accounting policy for fixed-indexed annuity liabilities

The result

All assets backing fixedindexed annuities are now in the available for sale category

Remaining fair value liabilities are discounted at earned rates

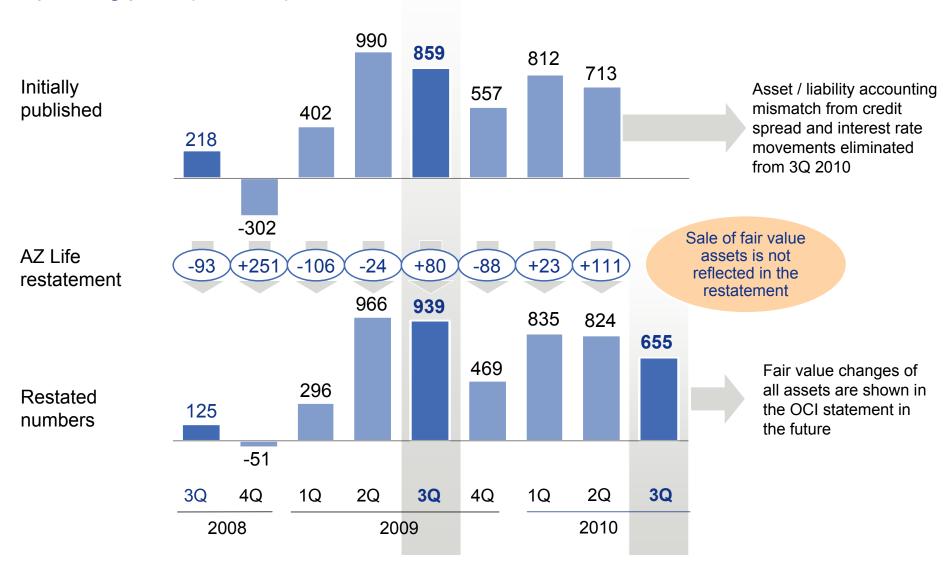
No more unjustified accounting volatility stemming from credit spread and interest rate movements

anz SF 2010



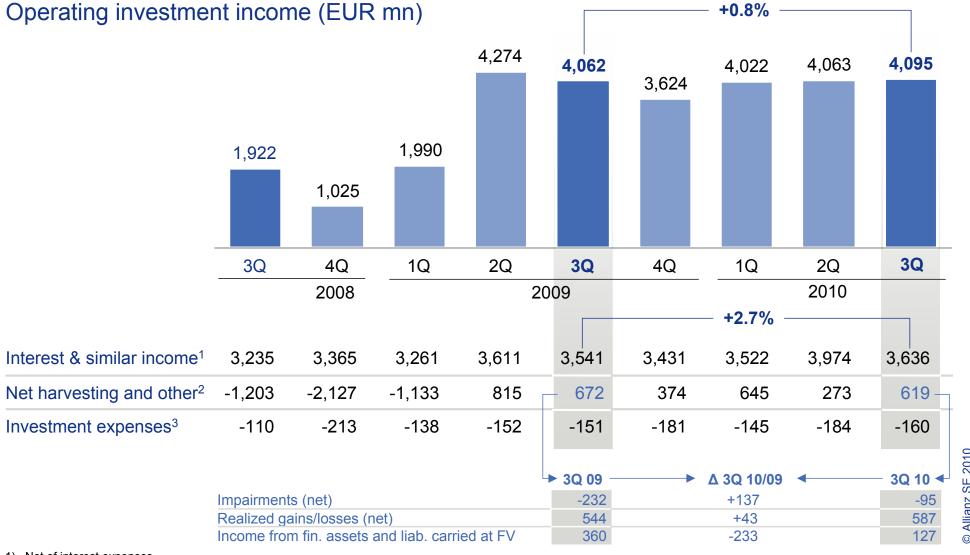
L/H: impact of accounting policy change for fair value liabilities to eliminate the accounting mismatch

Operating profit (EUR mn)





L/H: operating investment income stable at EUR 4.1bn



¹⁾ Net of interest expenses

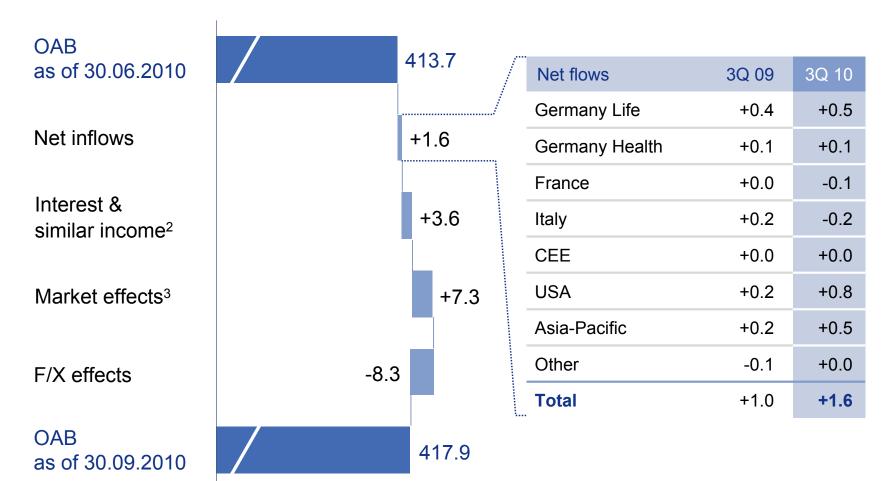
²⁾ Comprising realized gains/losses, impairments (net), fair value option, trading, F/X gains and losses

³⁾ Comprises management expenses and expenses for real estate



L/H: positive net flows (EUR bn)

Operating asset base¹



¹⁾ Including cash position of EUR 4.2bn as of 30.06.10 and EUR 3.7bn as of 30.09.10

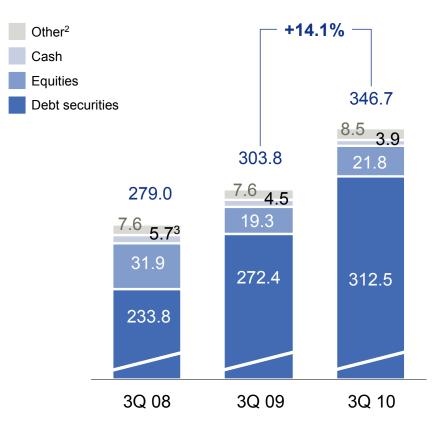
Net of interest expenses

³⁾ Includes changes in other assets and liabilities of EUR +0.7bn in 3Q 10

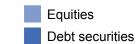


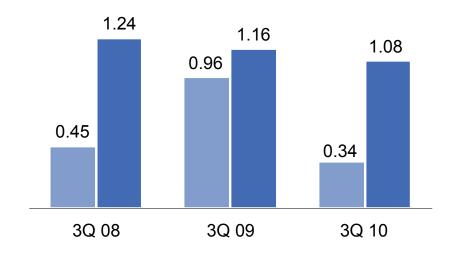
L/H: total asset base increases by 14%

Average total asset base (EUR bn)¹



Current yield⁴ (in %)





Asset base excludes unit linked, FVO and trading. Operating asset base shown on previous slide includes FVO, trading, unit linked (excludes derivatives MVLO)

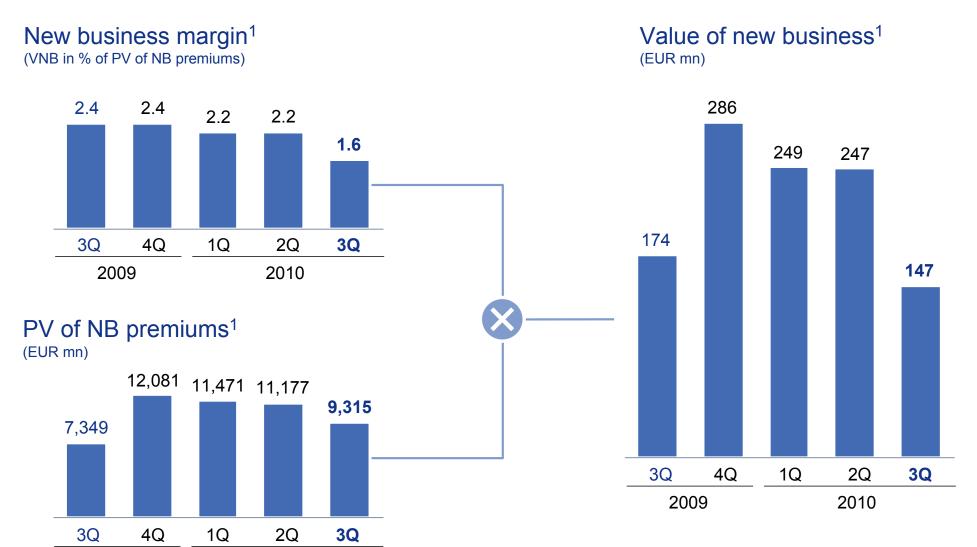
Real estate held for investments and funds held by others under reinsurance contracts assumed

³⁾ Cash restated due to cash pool merger in France (3Q 08: EUR 1.2bn)

⁴⁾ Definition: current yield = interest and similar income (net of interest expenses) / average asset base at book value (excl. financial assets and liabilities carried at fair value); yield on debt securities including cash components



L/H: value of new business



After non-controlling interests, including holding expenses and internal reinsurance.
 VNB calculations exclude liquidity premium.
 All quarterly values using F/X rates as of each valuation date

2010

2009

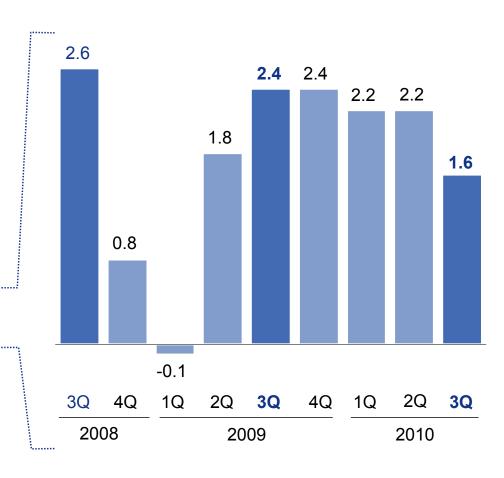


L/H: new business margin at 1.6%

Value of new business and new business margin¹

	VNB (EUR mn)		NBM (in %)		
	3Q 09	3Q 10	3Q 09	3Q 10	
Europe	167	119	3.1%	2.1%	
Asia-Pacific	11	33	1.5%	2.1%	
USA	8	11	0.7%	0.5%	
Total ²	174	147	2.4%	1.6%	

New business margin (in %)^{1,2}



¹⁾ After non-controlling interests. VNB calculations exclude liquidity premium. All quarterly values using F/X rates as of each valuation date

²⁾ Including holding expenses and internal reinsurance



Agenda

Highlights

Group

P/C

L/H

Asset Management

Summary

Additional information

Glossary



AM: summary

Total AuM exceed EUR 1.4tn,
 3rd party AuM above EUR 1.1tn

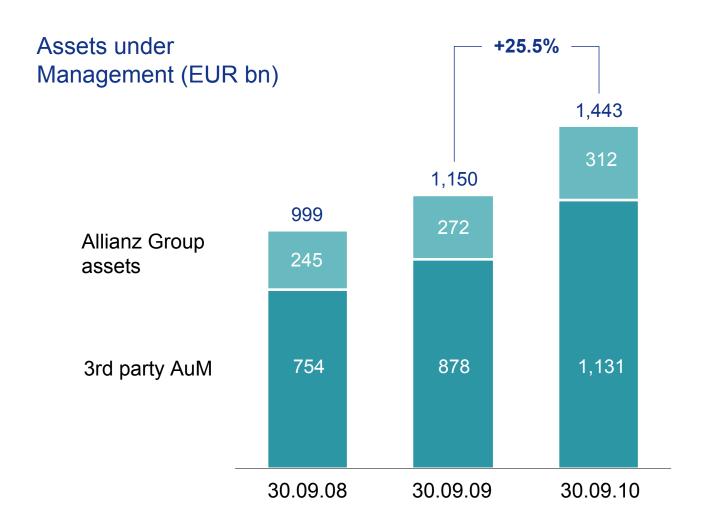


Exceptionally strong 3rd party net inflows with EUR 40bn

 Operating profit continues at record levels, and cost-income ratio of 58.5 percent



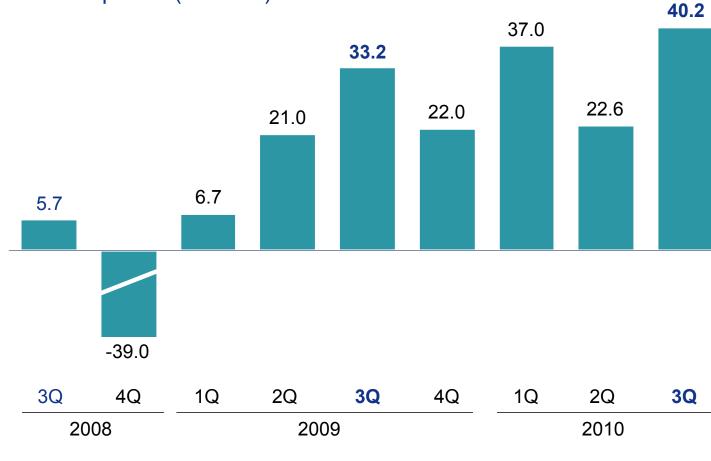
AM: total AuM above EUR 1.4tn





AM¹: exceptionally strong 3rd party net inflows of EUR 40bn and EUR 100bn YTD

3rd party net flow development (EUR bn)



3rd party net flows in % of AuM bop















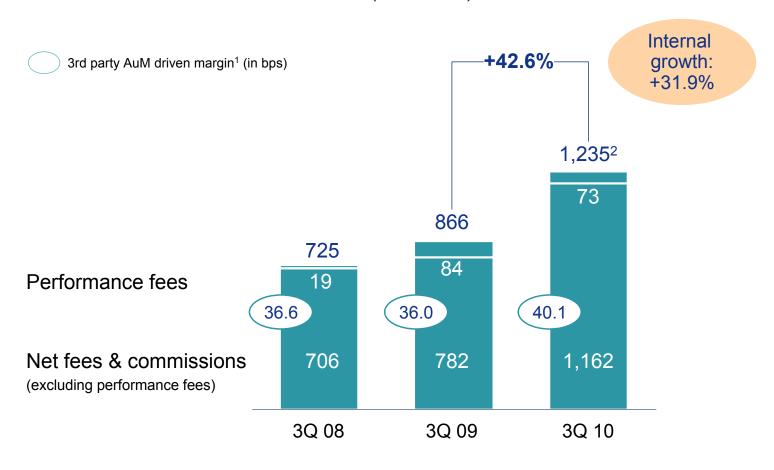






AM: net fee and commission income up 43%

Net fee and commission income (EUR mn)



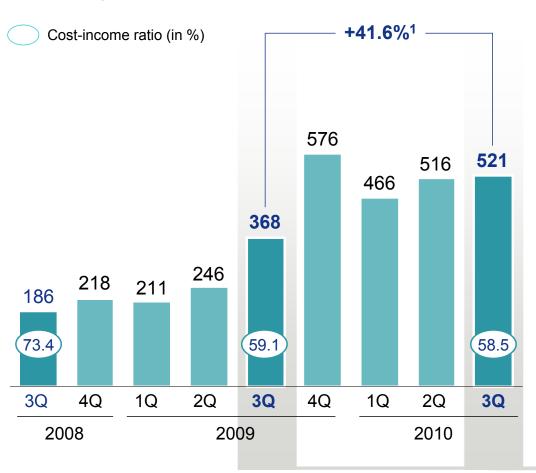
¹⁾ Excluding performance fees, 12-month rolling

²⁾ Net fee and commission income includes F/X effect of EUR +95mn

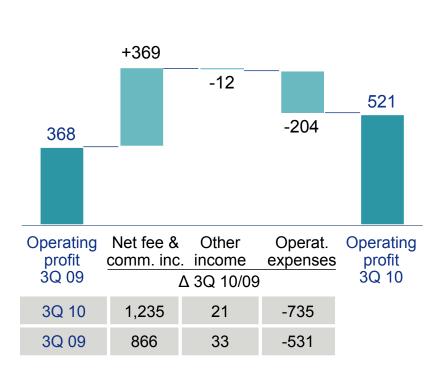


AM: operating profit continues at record levels (EUR mn)

Operating profit



Operating profit drivers

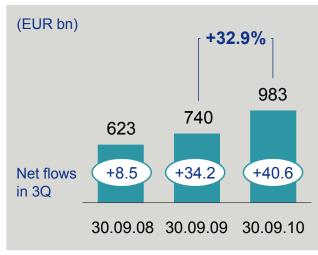




AM: distinctive fixed income performance continues

Fixed income

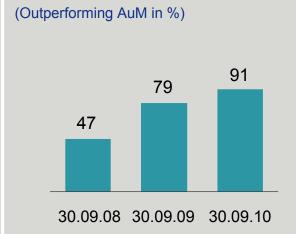
3rd party AuM



Strong 12 month rolling net inflows of EUR 127bn

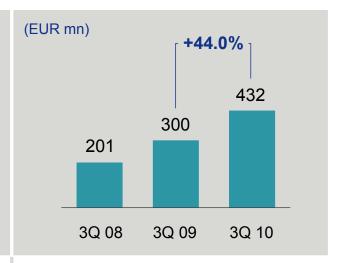
- Average AuM up by 41% vs. 3Q 09
- Positive F/X impact supports AuM development vs. 3Q 09

Performance



- Excellent investment performance
- Outperforming AuM even grow vs. 2Q 10

Operating profit



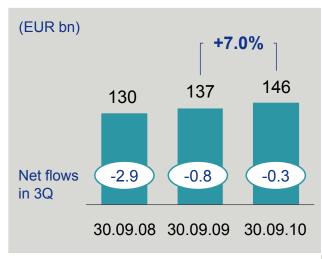
- Growth due to higher AuM and positive shift in asset mix
- Support from F/X (internal growth 31%)
- Performance fees remain strong (EUR 44mn), but below 3Q 09 (EUR 63mn)
- Excellent CIR of 49.1% in 3Q 10



AM: 3rd party equities AuM at EUR 146bn

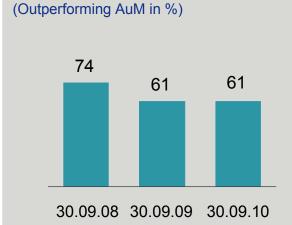
Equities

3rd party AuM



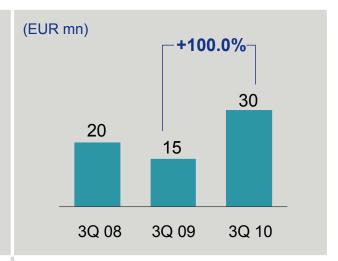
- Notable AuM increase, largely driven by positive market development
- Net outflows considerably reduced

Performance



 Investment performance better than market average

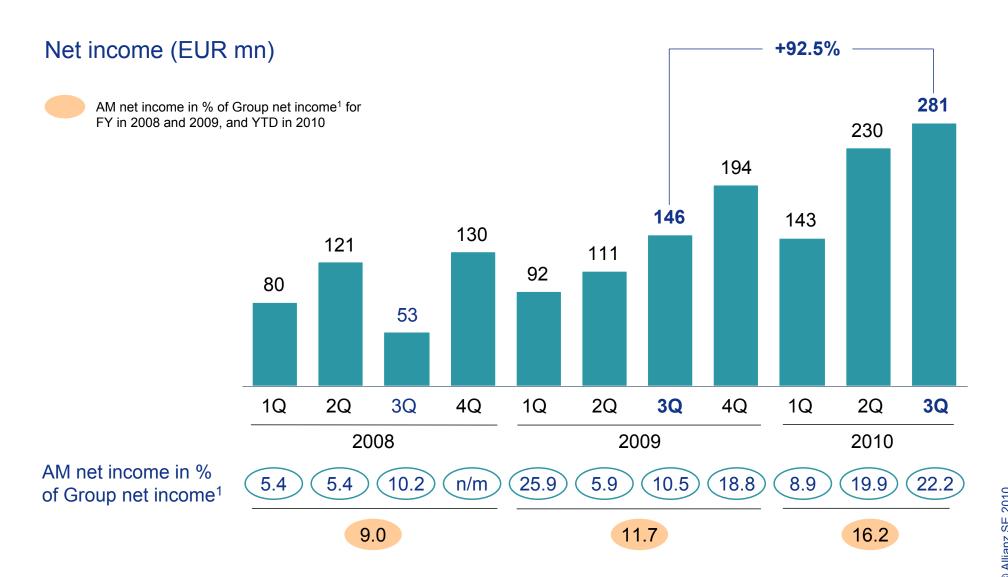
Operating profit



- Growing average AuM +6% drive profitability
- Performance fees of EUR 15mn in 3Q 10
- CIR of 75.5% clearly improved vs. 3Q 09 (84.4%)



AM: strong growth in net income contribution





Agenda

Highlights

Group

P/C

L/H

Asset Management

Summary

Additional information

Glossary



Summary



Double digit revenue growth to EUR 24.5bn

Strong operating profit of EUR 2.1bn

Net income at EUR 1.3bn

Solid capital position, with 168 percent solvency ratio

Outlook¹: we expect the Allianz Group operating profit to trend towards the upper end of our target range of around EUR 7.2bn, plus or minus EUR 0.5bn

1) Impact from NatCat, financial markets and global economic development not predictable



Agenda

Highlights

Group

P/C

L/H

Asset Management

Summary

Additional information

Glossary



Group: result by segments overview (EUR mn)

	P	/C	L	Ή	А	M	С	0	Consol	lidation	To	tal
	3Q 09	3Q 10	3Q 09	3Q 10	3Q 09	3Q 10						
Total revenues (EUR bn)	10.2	10.6	10.8	12.6	0.9	1.3	0.1	0.1	0.0	-0.1	22.0	24.5
Operating profit	1,031	1,122	939	655	368	521	-295	-270	-34	27	2,009	2,055
Non-operating items	43	113	12	-4	-148	-60	29	-266	-28	94	-92	-123
Income b/ tax, non-contr.	1,074	1,235	951	651	220	461	-266	-536	-62	121	1,917	1,932
Income taxes	-293	-363	-290	-206	-74	-180	121	82	9	3	-527	-664
Net income from continuing operations	781	872	661	445	146	281	-145	-454	-53	124	1,390	1,268
Net income from discontinued operations	0	0	0	0	0	0	0	0	0	0	0	0
Net income	781	872	661	445	146	281	-145	-454	-53	124	1,390	1,268
Net income attributable to:												
Non-controlling interests	17	51	9	9	1	2	-3	-58	-8	0	16	4
Shareholders	764	821	652	436	145	279	-142	-396	-45	124	1,374	1,264



Group: key figures (EUR mn)

	3Q 2008	4Q 2008	1Q 2009	2Q 2009	3Q 2009	4Q 2009	1Q 2010	2Q 2010	3Q 2010	Delta 3Q 10/09	9M 2008	9M 2009	9M 2010
Total revenues (EUR bn)	21.1	23.0	27.7	22.2	22.0	25.5	30.6	25.4	24.5	+2.5	69.5	71.9	80.5
Operating profit	1,470	1,132	1,313	1,762	2,009	1,960	1,732	2,302	2,055	+46	6,323	5,084	6,089
Non-operating items	-736	-1,068	-974	548	-92	-1,336	259	-597	-123	-31	-788	-518	-461
Income b/ tax, non-contr.	734	64	339	2,310	1,917	624	1,991	1,705	1,932	+15	5,535	4,566	5,628
Income taxes	-215	-46	16	-438	-527	409	-388	-548	-664	-137	-1,285	-949	-1,600
Net inc. from cont. ops.	519	18	355	1,872	1,390	1,033	1,603	1,157	1,268	-122	4,250	3,617	4,028
Net inc. from discont. ops.	-2,550	-2,933	-395	0	0	0	0	0	0	0	-3,440	-395	0
Net inc. from discont. ops. Net income	-2,550 -2,031	-2,933 -2,915	-395 -40	0 1,872	0 1,390	0 1,033	0 1,603	0 1,157	0 1,268	- 122	-3,440 810	-395 3,222	0 4,028
Net income													
Net income Net income attributable to:	-2,031	-2,915	-40	1,872	1,390	1,033	1,603	1,157	1,268	-122	810	3,222	4,028

¹⁾ Group own assets including financial assets carried at fair value through income and cash and cash pool assets net of liabilities from securities lending and derivatives. Starting with 3Q 08, only continuing operations and loan portfolio Banking business included; prior periods not revised



P/C: key figures (EUR mn)

	3Q 2008	4Q 2008	1Q 2009	2Q 2009	3Q 2009	4Q 2009	1Q 2010	2Q 2010	3Q 2010	Delta 3Q 10/09	9M 2008	9M 2009	9M 2010
Gross premiums written (EUR bn)	10.8	9.0	13.9	9.5	10.2	8.9	14.0	10.0	10.6	+0.4	34.4	33.6	34.5
Operating profit	1,261	1,209	969	895	1,031	1,169	712	1,147	1,122	+91	4,438	2,895	2,981
Non-operating items	-138	-279	-193	196	43	32	149	-7	113	+70	568	46	255
Income b/ tax, non-contr.	1,123	930	776	1,091	1,074	1,201	861	1,140	1,235	+161	5,006	2,941	3,236
Income taxes	-303	-276	-333	-333	-293	-404	-270	-303	-363	-70	-1,213	-959	-936
Net income	820	654	443	758	781	797	591	837	872	+91	3,793	1,982	2,300
Net income attributable to:													
Non-controlling interests	29	-11	12	9	17	17	31	51	51	+34	123	38	133
Shareholders	791	665	431	749	764	780	560	786	821	+57	3,670	1,944	2,167
Combined ratio (in %)	96.5%	96.2%	98.7%	98.9%	96.9%	95.3%	100.4%	96.3%	97.1%	+0.2%-p	95.2%	98.2%	97.9%
Segment financial assets ¹ (EUR bn)	92.3	88.9	89.9	90.3	92.7	92.2	96.5	96.7	96.3	+3.6	92.3	92.7	96.3

¹⁾ Segment own assets including financial assets carried at fair value through income and cash and cash pool assets net of liabilities from securities lending and derivatives. Adjusted for cash pool merger France



L/H: key figures (EUR mn)

	3Q 2008	4Q 2008	1Q 2009	2Q 2009	3Q 2009	4Q 2009	1Q 2010	2Q 2010	3Q 2010	Delta 3Q 10/09	9M 2008	9M 2009	9M 2010
Statutory premiums (EUR bn)	9.4	13.1	13.0	11.8	10.8	15.2	15.4	14.1	12.6	+1.8	32.5	35.6	42.0
Operating profit	125	-51	296	966	939	469	835	824	655	-284	1,385	2,201	2,314
Non-operating items	-175	-320	-67	21	12	-23	-35	23	-4	-16	-215	-34	-16
Income b/ tax, non-contr.	-50	-371	229	987	951	446	800	847	651	-300	1,170	2,167	2,298
Income taxes	-8	29	28	-323	-290	-71	-224	-287	-206	+84	-333	-585	-717
Net income	-58	-342	257	664	661	375	576	560	445	-216	837	1,582	1,581
Net income attributable to:													
Non-controlling interests	7	40	5	18	9	16	21	19	9	0	46	32	49
Shareholders	-65	-382	252	646	652	359	555	541	436	-216	791	1,550	1,532
Cost-income ratio (in %)	98.9%	100.4%	98.0%	93.9%	93.6%	97.5%	95.7%	95.4%	96.0%	+2.4%-p	96.5%	95.2%	95.7%
Segment financial assets ^{1,2} (EUR bn)	289.0	290.9	293.3	305.1	317.5	324.2	339.1	349.3	352.9	+35.4	289.0	317.5	352.9
Unit-linked investments (EUR bn)	57.1	50.4	49.1	51.9	54.9	57.0	60.1	61.0	61.7	+6.8	57.1	54.9	61.7
Operating asset base ^{2,3} (EUR bn)	348.5	343.8	345.0	359.7	375.4	384.5	402.9	413.7	417.9	+42.5	348.5	375.4	417.9

1) Segment own assets including financial assets carried at fair value through income and cash and cash pool assets net of liabilities from securities lending and derivatives

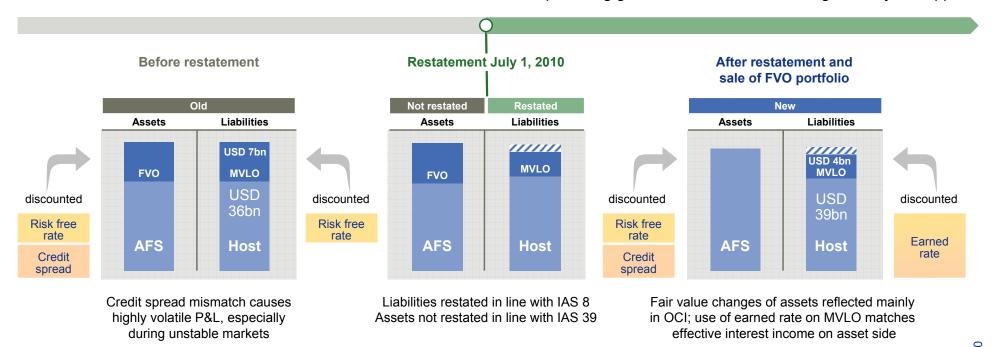
²⁾ Adjusted for cash pool merger France

³⁾ Grossed up for insurance liabilities which are netted within the trading book (market value liability option). Including cash and cash pool assets net of liabilities from securities lending and derivatives



L/H: voluntary change in accounting policy

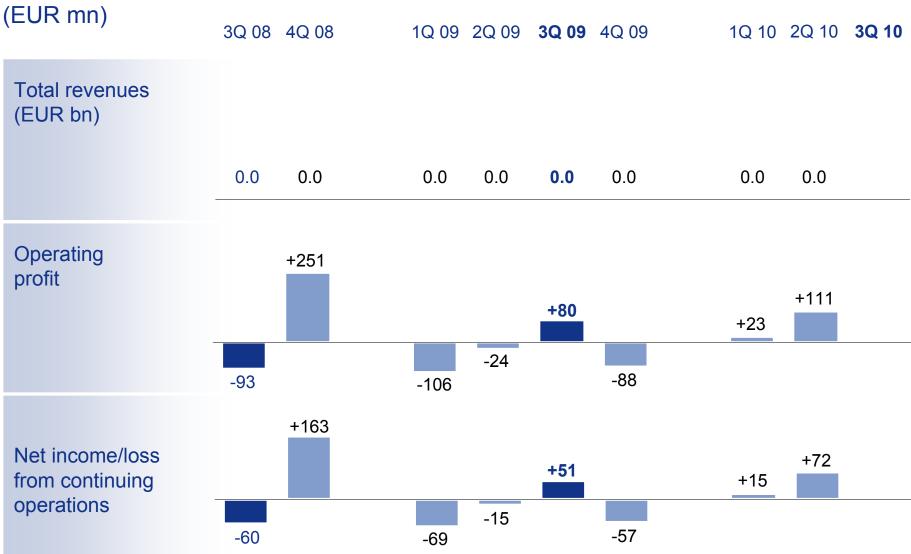
- Historical credits moved to insurance liabilities / host, reducing the liabilities at fair value
- Calculation of MVLO uses earned rate rather than market risk free rate, reducing accounting mismatch
- Compounding growth of MVLO and resulting volatility is stopped



The new accounting policy mitigates artificial accounting volatility by introducing a valuation method that better reflects the economics of the fixed-indexed annuity business



L/H: restatement effects accounting policy change AZ Life quarter over quarter





L/H: operating investment income – details (EUR mn)

	3Q 08	4Q 08	1Q 09	2Q 09	3Q 09	4Q 09	1Q 10	2Q 10	3Q 10
Interest & similar income ¹	3,235	3,365	3,261	3,611	3,541	3,431	3,522	3,974	3,636
Investment expenses	-110	-213	-138	-152	-151	-181	-145	-184	-160
Other	-1,203	-2,127	-1,133	815	672	374	645	273	619
Realized gains/losses	100	-148	171	639	544	401	538	212	587
Impairments (net)	-1,553	-2,316	-1,076	-267	-232	-88	-39	-184	-95
Fair value option	-324	-510	-218	481	751	83	241	91	184
Trading	293	1,068	-182	15	-271	-122	-420	-300	493
F/X result	281	-221	172	-53	-120	100	325	454	-550
Operating investment income	1,922	1,025	1,990	4,274	4,062	3,624	4,022	4,063	4,095



L/H: new business (EUR mn)

		ue of usiness	New business margin			resent valu ousiness pr			urring nium	Single premium	
	3Q 09	3Q 10 3Q 09 3Q 10			3Q 09 3Q 10 Δ % ¹			3Q 09	3Q 10	3Q 09	3Q 10
Germany Life ²	77	49	4.0%	2.0%	1,921	2,470	+28.6%	110	111	702	1,109
Germany Health	3	2	2.1%	1.3%	155	187	+20.6%	15	14	0	0
France	30	22	2.1%	1.8%	1,418	1,210	-14.6%	39	42	990	870
Italy	26	18	2.4%	2.0%	1,079	862	-20.1%	43	31	907	693
Other W. Europe	18	15	2.8%	2.3%	633	666	+1.0%	43	45	290	340
CEE	12	13	5.7%	5.6%	212	226	+3.1%	18	21	100	102
USA	8	11	0.7%	0.5%	1,171	2,086	+66.4%	6	5	1,113	2,037
Asia-Pacific	11	33	1.5%	2.1%	760	1,606	+88.2%	136	171	259	957
Total ³	174	147	2.4%	1.6%	7,349	9,315	+23.2%	410	441	4,361	6,108

¹⁾ Internal growth (adjusted for F/X and consolidation effects)

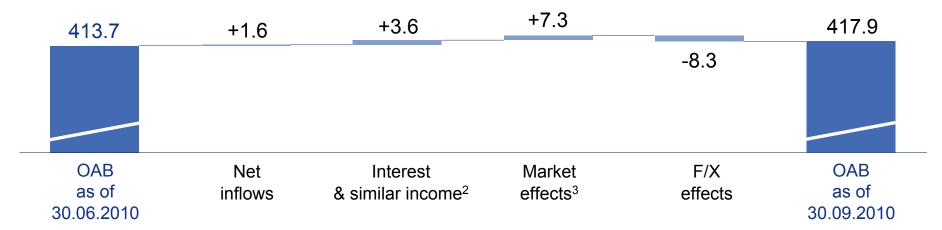
²⁾ The single premium for Germany Life does not include *Parkdepot* business (3Q 09: EUR 453mn, 3Q 10 EUR 166mn)

³⁾ Total including holding expenses and internal reinsurance



L/H: positive net flows (EUR bn)

Operating asset base¹



OAB as of 30.06.2010	
Germany Life	149.2
Germany Health	20.8
France	72.1
Italy	45.4
CEE	3.4
USA	65.2
Asia-Pacific	19.3
Other	38.3
Total	413.7

Net inflows	3Q 09	3Q 10
Germany Life	+0.4	+0.5
Germany Health	+0.1	+0.1
France	+0.0	-0.1
Italy	+0.2	-0.2
CEE	+0.0	-0.0
USA	+0.2	+0.8
Asia-Pacific	+0.2	+0.5
Other	-0.1	+0.0
Total	+1.0	+1.6

OAB as of 30.09.2010	
Germany Life	152.5
Germany Health	21.4
France	74.6
Italy	46.0
CEE	3.5
USA	61.4
Asia-Pacific	19.6
Other	38.9
Total	417.9

Allianz SE 20

- 1) Including cash position of EUR 4.2bn as of 30.06.10 and EUR 3.7bn as of 30.09.10
- 2) Net of interest expenses
- 3) Includes changes in other assets and liabilities of EUR +0.7bn in 3Q 10



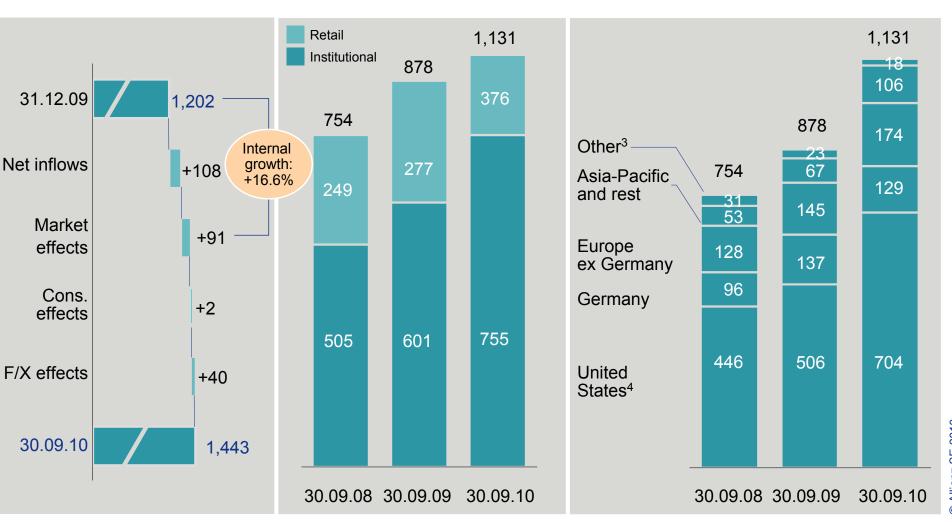
AM: key figures (EUR mn)

	3Q 2008	4Q 2008	1Q 2009	2Q 2009	3Q 2009	4Q 2009	1Q 2010	2Q 2010	3Q 2010	Delta 3Q 10/09	9M 2008	9M 2009	9M 2010
Operating revenues	700	726	716	780	899	1,294	1,116	1,188	1,256	+357	2,168	2,395	3,560
Operating profit	186	218	211	246	368	576	466	516	521	+153	708	825	1,503
Non-operating items	-87	-2	-50	-47	-148	-254	-207	-128	-60	+88	-291	-245	-395
Income b/ tax, non contr.	99	216	161	199	220	322	259	388	461	+241	417	580	1,108
Income taxes	-46	-86	-69	-88	-74	-128	-116	-158	-180	-106	-163	-231	-454
Net income	53	130	92	111	146	194	143	230	281	+135	254	349	654
Net income attributable to:													
Non-controlling interests	1	1	1	1	1	2	-6	3	2	+1	4	3	-1
Shareholders	52	129	91	110	145	192	149	227	279	+134	250	346	655
Cost-income ratio (in %)	73.4%	70.0%	70.5%	68.5%	59.1%	55.5%	58.2%	56.6%	58.5%	-0.6%-p	67.3%	65.6%	57.8%
3rd party AuM ¹ (EUR bn)	753.8	703.5	766.0	813.3	877.5	925.7	1,022.7	1,138.5	1,130.9	+253.4	753.8	877.5	1,130.9



AM: AuM (EUR bn)

Total AuM development 3rd party AuM¹ client mix 3rd party AuM¹ regional breakdown²



- 1) Comprises 3rd party AuM managed by AGI and other Allianz Group companies (and incl. Dresdner Bank for figures before 2009)
- 2) Based on the origination of the assets (AGI only)
- 3) Consists of 3rd party assets managed by other Allianz Group companies (and incl. Dresdner Bank for figures before 2009), no regional breakdown
- 3) 3rd party AuM in US-Dollar: 638bn, 739bn and 961bn as of 30.09.08, 30.09.09 and 30.09.10, respectively



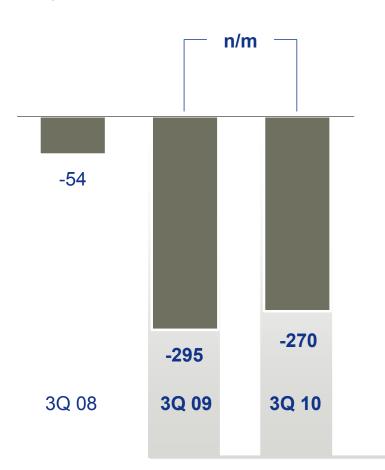
Corporate and Other: key figures (EUR mn)

	3Q 2008	4Q 2008	1Q 2009	2Q 2009	3Q 2009	4Q 2009	1Q 2010	2Q 2010	3Q 2010	Delta 3Q 10/09	9M 2008	9M 2009	9M 2010
Total revenues (Banking)	125	131	117	124	119	157	128	138	146	+27	424	360	412
Operating profit													
Holding & Treasury	-78	-89	-170	-210	-252	-217	-226	-138	-237	+15	-241	-632	-601
Banking	-16	-26	-9	-93	-37	-26	-23	-15	-24	+13	-5	-139	-62
Alternative Investments	25	-56	-5	-9	-6	7	-2	-2	-9	-3	78	-20	-13
Consolidation	15	-24	0	-1	0	0	0	0	0	0	40	-1	0
Corporate and Other operating profit	-54	-195	-184	-313	-295	-236	-251	-155	-270	+25	-128	-792	-676
Non-operating items													
Holding & Treasury	-277	-482	-606	396	55	-235	245	-466	-55	-110	-670	-155	-276
Banking	-35	-92	-3	3	-9	-78	6	-32	-8	+1	-36	-9	-34
Alternative Investments	24	-43	-63	-220	-17	-83	-70	-31	-222	-205	110	-300	-323
Consolidation	-53	-67	1	184	0	0	85	16	19	+19	-201	185	120
Corporate and Other non operating items	-341	-684	-671	363	29	-396	266	-513	-266	-295	-797	-279	-513
Income b/taxes, non-contr.	-395	-879	-855	50	-266	-632	15	-668	-536	-270	-925	-1,071	-1,189
Income taxes	134	296	384	286	121	272	209	197	82	-39	389	791	488
Net inc. from cont. ops.	-261	-583	-471	336	-145	-360	224	-471	-454	-309	-536	-280	-701
Net inc. from discont. ops.	-2,523	-2,873	-395	0	0	0	0	0	0	0	-3,235	-395	0
Net income	-2,784	-3,456	-866	336	-145	-360	224	-471	-454	-309	-3,771	-675	-701
Net income attributable to:													
Non-controlling interests	17	1	-18	-18	-3	-21	-8	-5	-58	-55	56	-39	-71
Shareholders	-2,801	-3,457	-848	354	-142	-339	232	-466	-396	-254	-3,827	-636	-630
Cost-income ratio Banking (in %)	107%	112%	102%	167%	120%	105%	108%	104%	104%	-16%-p	97%	130%	105%
RWA ¹ Banking (EUR bn)	8	7	8	8	8	9	9	9	9	+1	8	8	9

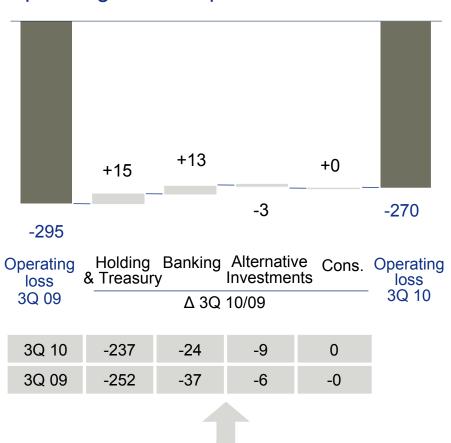


Corporate and Other (EUR mn)

Operating loss



Operating loss components





Group asset allocation (EUR bn)

		P/C L/H		АМ		Corporate and Other		Consolidation		Group ¹			
Balance sheet items		3Q 09	3Q 10	3Q 09	3Q 10	3Q 09	3Q 10	3Q 09	3Q 10	3Q 09	3Q 10	3Q 09	3Q 10
Investments	Equities ²	5.0	5.2	20.3	22.3	0.1	0.1	5.1	3.6	0.0	0.0	30.5	31.2
	Debt sec.	57.0	61.5	176.0	214.6	1.0	1.2	12.2	16.4	0.0	0.0	246.2	293.7
	Cash and cash pool assets ³	5.2	4.3	4.4	3.7	0.8	1.2	1.2	1.4	-5.4	-4.6	6.2	6.0
	Other⁴	6.5	6.7	7.6	8.5	0.0	0.0	0.2	0.2	-6.0	-6.2	8.3	9.2
	Sum	73.7	77.7	208.3	249.1	1.9	2.5	18.7	21.6	-11.4	-10.8	291.2	340.1
Loans and advances	Debt sec.	17.1	16.8	101.7	100.0	0.3	0.4	20.1	16.2	-9.1	-8.8	130.1	124.6
Investments & loans		90.8	94.5	310.0	349.1	2.2	2.9	38.8	37.8	-20.5	-19.6	421.3	464.7
Financial assets and liadesignated at fair value	_	1.5	1.5	10.1	6.1	0.6	0.8	0.2	0.0	0.0	0.0	12.4	8.4
Financial assets and like held for trading ⁵	abilities	0.4	0.3	-2.6	-2.3	0.0	0.0	0.1	0.3	0.0	0.0	-2.1	-1.7
Group financial asset	ts	92.7	96.3	317.5	352.9	2.8	3.7	39.1	38.1	-20.5	-19.6	431.6	471.4
Equities AFS		4.1	4.4	18.4	21.1	0.0	0.1	4.6	3.0	0.0	0.0	27.1	28.6
Equities associated en	t. / joint ventures	0.9	0.8	1.9	1.2	0.1	0.0	0.5	0.6	0.0	0.0	3.4	2.6
Equities		5.0	5.2	20.3	22.3	0.1	0.1	5.1	3.6	0.0	0.0	30.5	31.2
Affiliated enterprises		10.8	10.9	1.6	1.6	0.0	0.0	43.4	68.3	-55.8	-80.8	0.0	0.0
Investments & loans in	cl. affiliated ent.	101.6	105.4	311.6	350.7	2.2	2.9	82.2	106.1	-76.3	-100.4	421.3	464.7
Real estate		2.3	2.3	4.9	5.5	0.0	0.0	0.2	0.2	0.0	0.0	7.4	8.0
Funds under reins. cor	ntr. assumed	4.2	4.4	2.7	3.0	0.0	0.0	0.0	0.0	-6.0	-6.2	0.9	1.2 9.2
Other		6.5	6.7	7.6	8.5	0.0	0.0	0.2	0.2	-6.0	-6.2	8.3	9.2

¹⁾ Comprising assets and liabilities from continuing operations only

²⁾ Equities incl. associated enterprises/ joint ventures, excl. affiliated enterprises

³⁾ Net of liabilities from securities lending and derivatives

Other incl. real estate held for investment and funds held by others under reinsurance contracts assumed

⁵⁾ Net of liabilities



Average AuM P/C and L/H: basis for yield calculation (EUR bn)

			P/C		L/H					
Balance sheet items		30.06.10	30.09.10	Average	30.06.10	30.09.10	Average			
Investments	Equities ¹	5.2	5.2	5.2	21.4	22.3	21.8			
	Debt sec.	62.1	61.5	61.8	208.5	214.6	211.5			
	Cash and cash pool assets ²	4.3	4.3	4.3	4.2	3.7	3.9			
	Other ³	6.7	6.7	6.7	8.4	8.5	8.5			
	Sum	78.3	77.7	78.0	242.5	249.1	245.7			
Loans and advances	Debt sec.	16.7	16.8	16.8	101.9	100.0	101.0			
Investments & loans		95.0	94.5	94.8	344.4	349.1	346.7			
Equities AFS		4.4	4.4	4.4	20.1	21.1	20.6			
Equities assoc. ent. / joint ven.		0.8	0.8	0.8	1.3	1.2	1.2			
Equities		5.2	5.2	5.2	21.4	22.3	21.8			
Affiliated ent.		11.0	10.9	11.0	1.6	1.6	1.6			
Investments & loans incl. aff. ent.		106.0	105.4	105.8	346.0	350.7	348.3			
Real estate		2.3	2.3	2.3	5.5	5.5	5.5			
Funds under reins. contr. assumed		4.4	4.4	4.4	2.9	3.0	3.0			

6.7

6.7

8.4

8.5

Other

6.7

8.5

¹⁾ Equities including associated enterprises/ joint ventures, excl. affiliated enterprises

²⁾ Net of liabilities from securities lending and derivatives

³⁾ Other including real estate held for investment and funds held by others under reinsurance contracts assumed



Investment result (EUR mn)

	P	P/C L/H		ΔΜ '			ate and her	Consol	lidation	Group ¹		
	3Q 09	3Q 10	3Q 09	3Q 10	3Q 09	3Q 10	3Q 09	3Q 10	3Q 09	3Q 10	3Q 09	3Q 10
Operating investment result												
Interest and similar income ²	845	887	3,541	3,636	12	10	27	34	-56	43	4,369	4,610
Inc. fr. fin. assets and liab. carried at FV ³	69	82	480	677	18	15	-17	-9	13	31	563	796
Realized gains/losses (net)	35	19	544	587	0	0	0	0	-10	2	569	608
Impairments of investments (net)	-4	-2	-232	-95	0	0	0	0	0	60	-236	-37
F/X result	-36	-52	-120	-550	-1	-8	-21	-11	3	2	-175	-619
Investment expenses	-67	-60	-151	-160	0	0	-21	-23	44	66	-195	-177
Subtotal	842	874	4,062	4,095	29	17	-32	-9	-6	204	4,895	5,181
Non-operating investment result					-							
Inc. fr. fin. assets and liab. carried at FV	3	-19	-14	-12	0	0	125	36	-2	-32	112	-27
Realized gains/losses (net)	117	169	40	12	0	32	159	158	6	11	322	382
Impairments of investments (net)	-44	-21	-3	-2	0	-1	1	-8	0	0	-46	-32
Subtotal	76	129	23	-2	0	31	285	186	4	-21	388	323
Net investment income	918	1,003	4,085	4,093	29	48	253	177	-2	183	5,283	5,504
Investment return in % of avg. investm.	1.0%	1.0%	1.3%	1.2%	n/m	n/m	0.7%	0.5%	n/m	n/m	1.2%	1.2%
Movements in unrealized gains/losses on equities	404	147	1,859	323	n/m	n/m	1,027	-106	n/m	n/m	3,290	363
Total investment return in % of avg. inv.	1.4%	1.2%	1.9%	1.3%	n/m	n/m	3.3%	0.2%	n/m	n/m	2.0%	1.2%
Impairments and realized gains/losses attributable to shareholders (EUR bn)	0.1	0.2	0.0	0.0	n/m	n/m	0.2	0.1	n/m	n/m	0.3	0.3

- 1) Comprising result from continuing operations only
- 2) Net of interest expenses, excluding interest expenses from external debt
- 3) Contains inc. from fin. assets/liab. carried at fair value and oper. trading result excl. F/X result

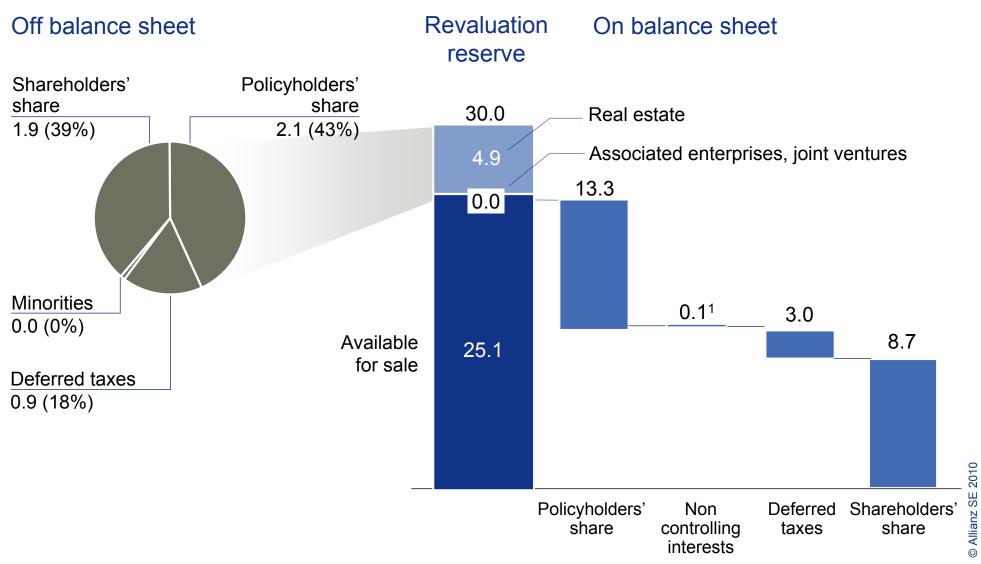


Shareholders' equity (EUR mn)

	Paid-in capital	Revenue reserves	Foreign currency translation adjustments	Unrealized gains and losses (net)	Shareholders' equity	Non-controlling interests	Total equity
Balance as of 31.12.08, as previously reported	28,569	7,110	-4,006	2,011	33,684	3,564	37,248
Adjustments	0	43	-7	0	36	0	36
Balance as of 31.12.08 (restated)	28,569	7,153	-4,013	2,011	33,720	3,564	37,284
Total comprehensive income		3,149	53	4,054	7,256	65	7,321
Paid-in capital	0				0		0
Treasury shares		-47			-47		-47
Transactions between equity holders	0	6	0	0	6	-1,431	-1,425
Dividends paid		-1,580			-1,580	-113	-1,693
Balance as of 30.09.09 (restatetd)	28,569	8,681	-3,960	6,065	39,355	2,085	41,440
D.I	00.005	0.000	0.045	5 457	40.400	0.404	40.007
Balance as of 31.12.09, as previously reported	28,635	9,689	-3,615	5,457	40,166	2,121	42,287
Adjustments	0	-47	-11	0	-58	0	-58
Balance as of 31.12.09 (restated)	28,635	9,642	-3,626	5,457	40,108	2,121	42,229
Total comprehensive income		3,954	894	1,774	6,622	187	6,809
Paid-in capital	0				0		0
Treasury shares		4			4		4
Transactions between equity holders		26	-10	0	16	-15	1
Dividends paid		-1,850			-1,850	-122	-1,972
Balance as of 30.09.10	28,635	11,776	-2,742	7,231	44,900	2,171	47,071



Revaluation reserve of EUR 30bn (EUR bn)

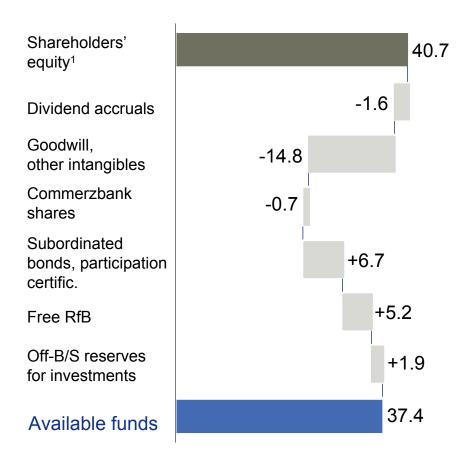


¹⁾ Non controlling interests in revaluation reserve amounts to EUR 108mn

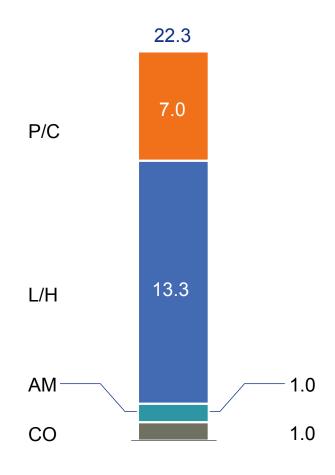


Conglomerate solvency¹: details as of 30.09.10 (EUR bn)

Available funds



Required capital



[©] Allianz SE 2010

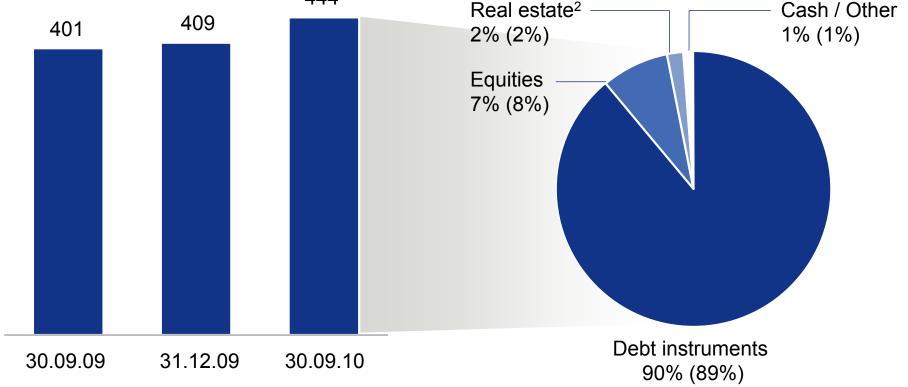


Overview investment portfolio (EUR bn)

Group investments and loans¹

as of 30.09.10 (31.12.09)





¹⁾ Portfolio discussion is based on consolidated insurance portfolios (P/C, L/H, Corporate and Other)

²⁾ Excluding real estate own use and real estate held for sale



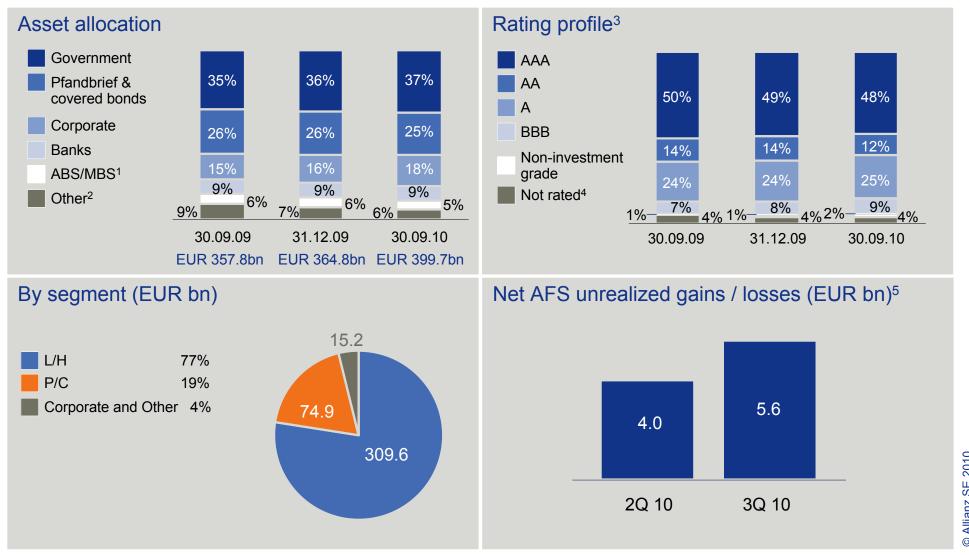
Limited impairments – good credit history (EUR mn)

AFS and HTM debt impairments insurance

Debt	12M 2006	12M 2007	12M 2008	12M 2009	1Q 2010	2Q 2010	3Q 2010	Total since 2006
Government	0	0	0	0	0	0	0	0
Pfandbrief & covered bonds	0	0	0	0	0	0	0	0
Banks	0	0	-283	-84	-27	0	0	-394
Other corporates	-89	-20	-77	-115	-1	-13	0	-315
ABS	0	-6	-16	-33	-1	-6	-4	-66
Other	0	0	-144	-14	-53	-3	-3	-217
Total	-89	-26	-520	-246	-82	-22	-7	-992



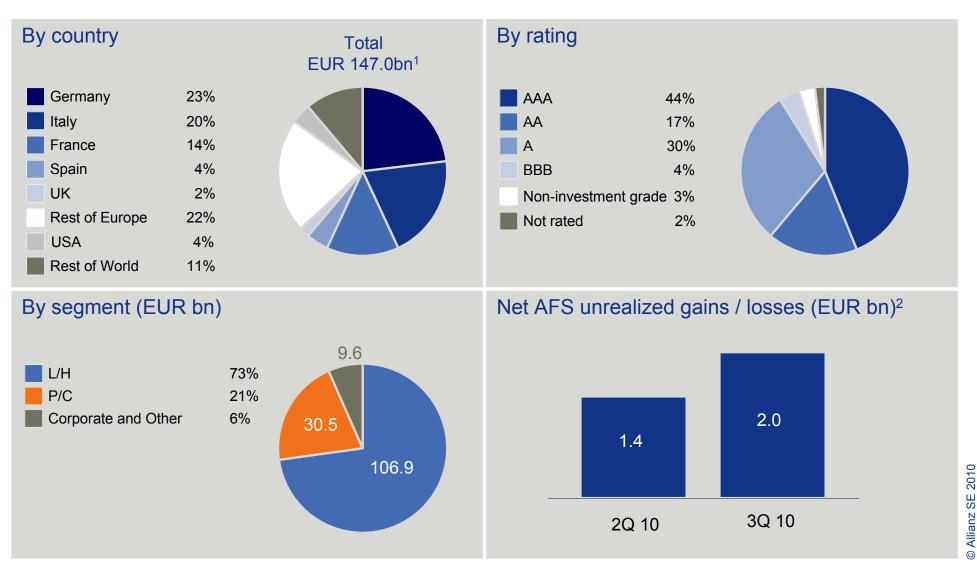
Fixed income portfolio (30.09.10)



- 1) Including U.S. agency backed investments (EUR 6.7bn)
- 2) Including 4% seasoned self-originated German private retail mortgage loans and 2% short-term deposits at banks
- 3) Excluding seasoned self-originated German private retail mortgage loans
- 4) Mostly mortgage loans, policyholder loans, registered debentures all of investment grade quality
- 5) On-balance unrealized gains / losses after tax, non-controlling interests and policyholders



Fixed income portfolio: government and government related (30.09.10)

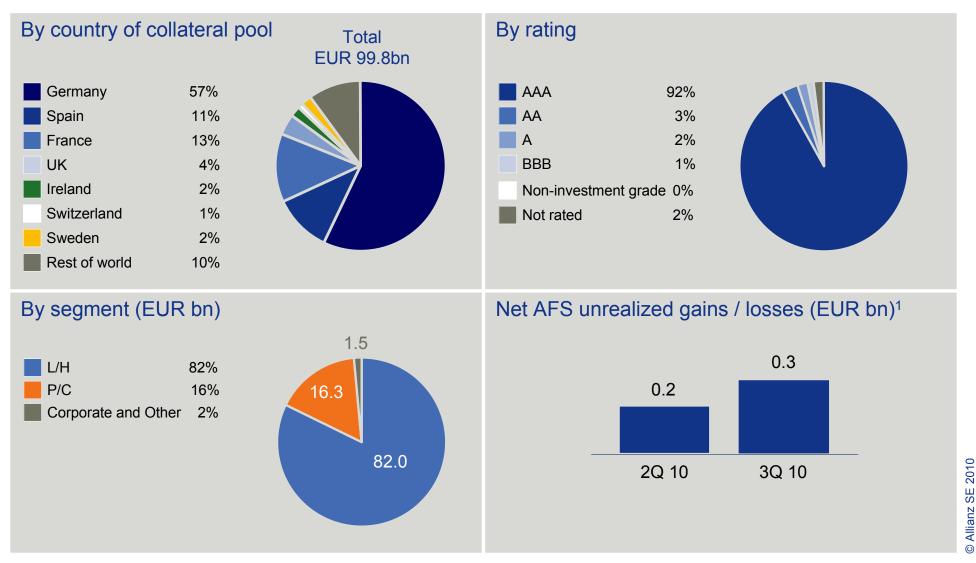


¹⁾ Government and government related (excl. U.S. agency MBS)

²⁾ On-balance unrealized gains / losses after tax, non-controlling interests and policyholders



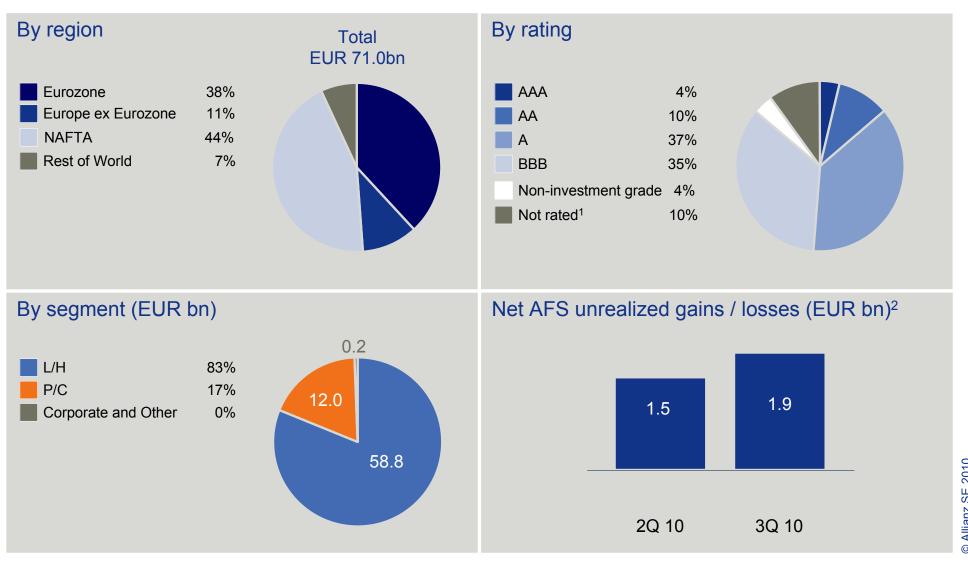
Fixed income portfolio: covered bonds (30.09.10)



¹⁾ On-balance unrealized gains / losses after tax, non-controlling interests and policyholders



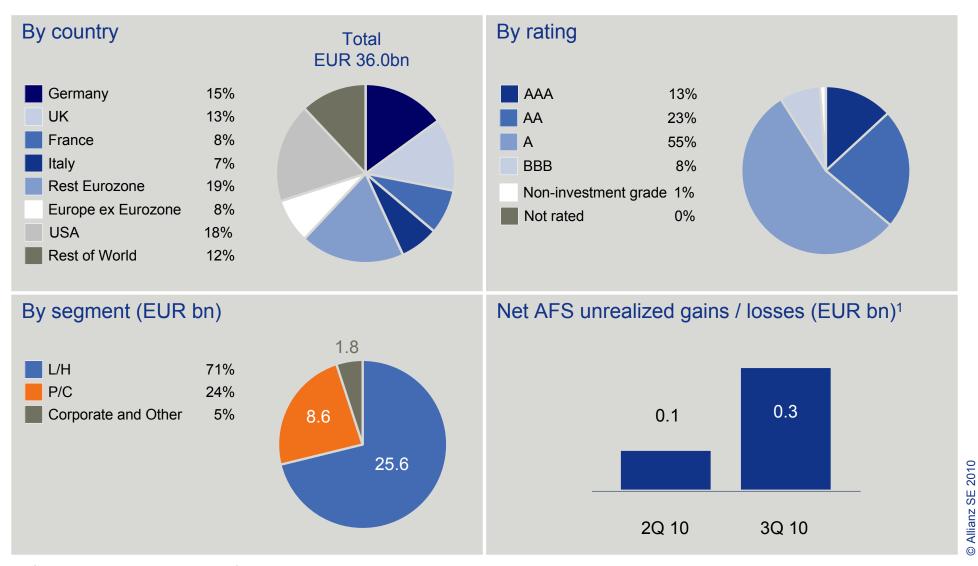
Fixed income portfolio: corporates excl. banks (30.09.10)



- 1) Including Eurozone loans / bonds (3%), U.S. corporate mortgages (4%), U.S. corporate bonds (1%)
- 2) On-balance unrealized gains/ losses after tax, non-controlling interests and policyholders



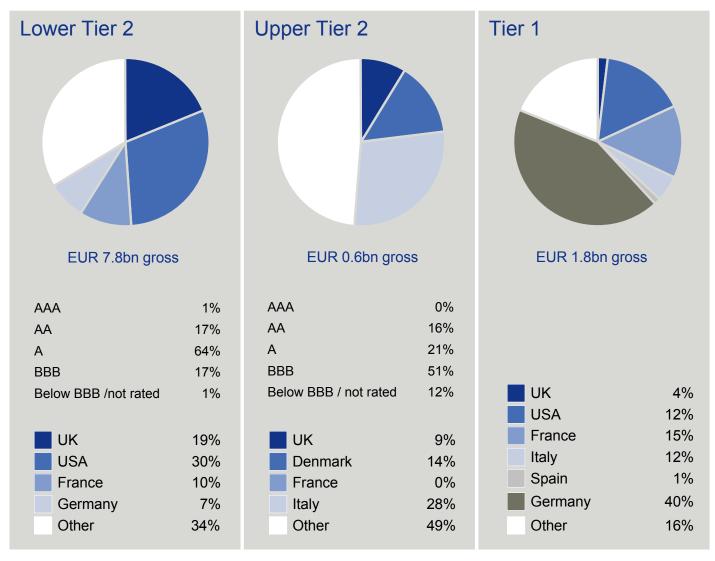
Fixed income portfolio: banks (30.09.10)



¹⁾ On-balance unrealized gains / losses after tax, non-controlling interests and policyholders



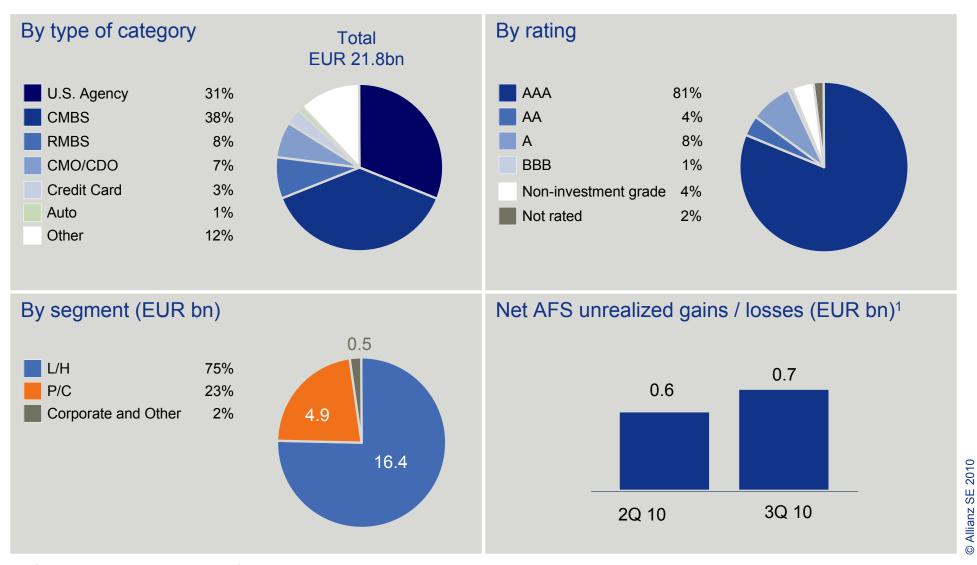
Bank subdebt¹ (30.09.10)



¹⁾ EUR 1.0bn is not classified



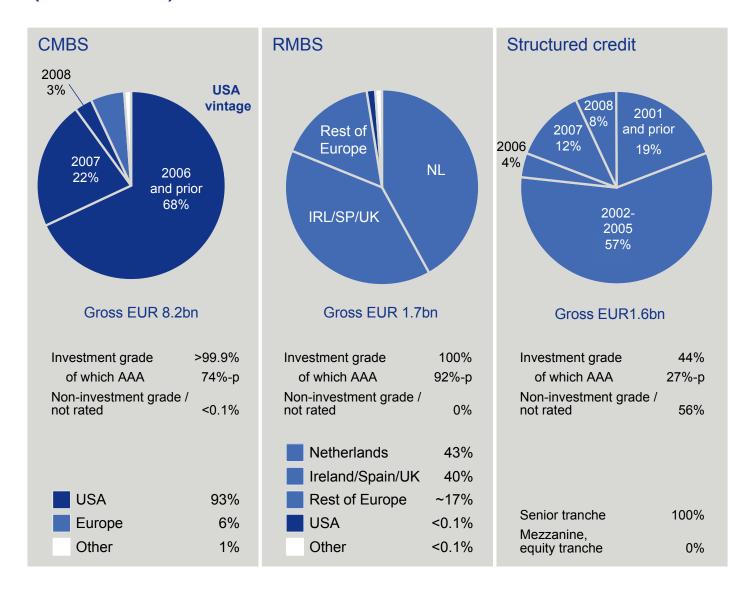
Fixed income portfolio: ABS/MBS (30.09.10)



¹⁾ On-balance unrealized gains / losses after tax, non-controlling interests and policyholders

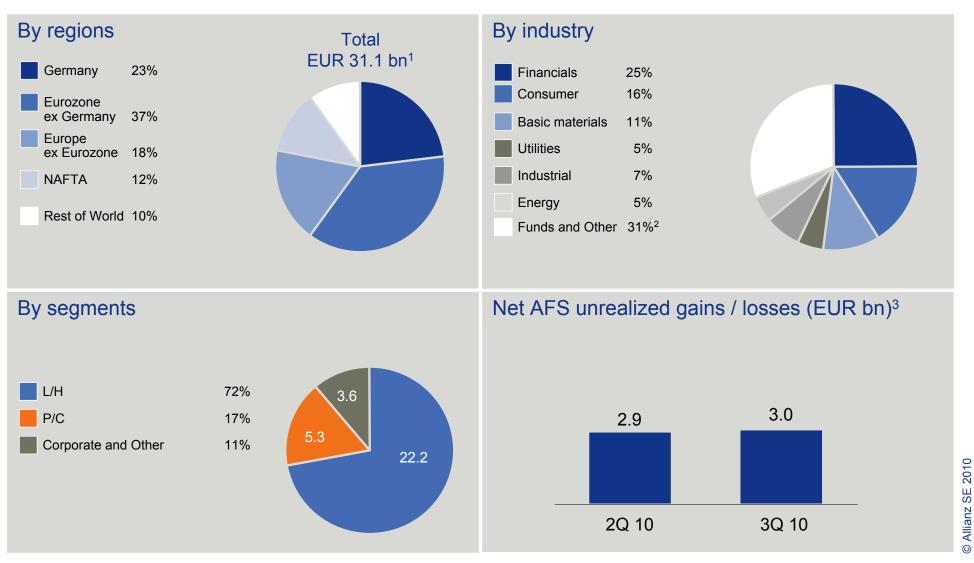


CMBS, RMBS and structured credit exposure (30.09.10)





Equity portfolio (30.09.10)



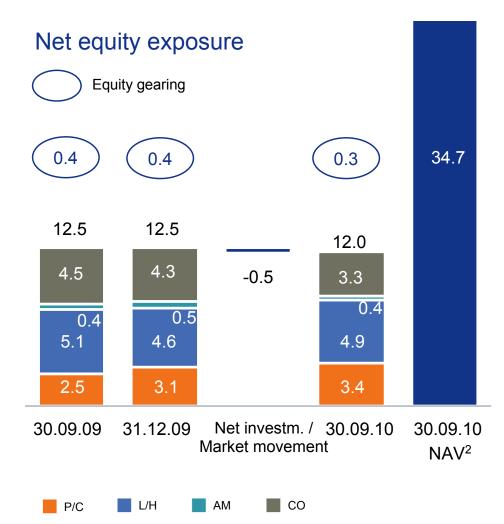
- 1) Including non-equity retail funds (EUR 0.6bn), excluding equities designated at fair value through income (EUR 2.6bn)
- 2) Diversified investment funds (EUR 2.1bn); private and unlisted equity (EUR 4.5bn)
- 3) On-balance unrealized gains / losses after tax, non-controlling interests and policyholders



Equity exposure (EUR bn)

Gross equity exposure





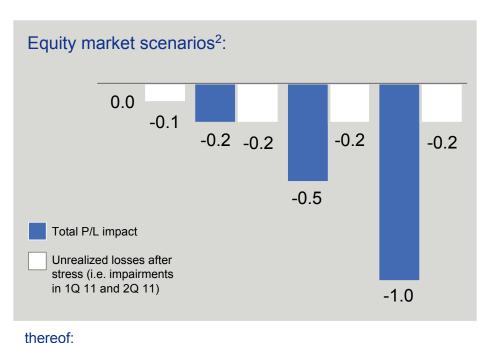
¹⁾ Equity investments held available for sale and designated at fair value (30.09.09: EUR 3.5bn, 31.12.09: EUR 3.4bn, 30.09.10: EUR 3.2bn); associated enterprises, non consolidated affiliated enterprises and JVs

²⁾ Shareholders' equity and shareholders' share of off-balance sheet reserves excluding goodwill



Equity market scenarios (as of 30.09.10, EUR bn)

Expected total P/L impact¹ ...

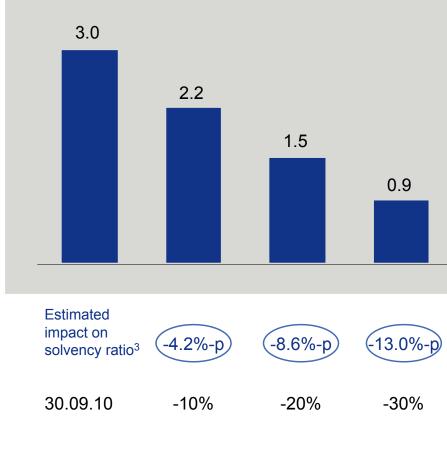


-0.2

-10%

234





¹⁾ Expected total P/L impact and unrealized gains/losses after policyholder participation, taxes, minorities

-0.5

-20%

208

-0.9

-30%

182

0.0

0%

260

oper. profit

DOW JONES

STOXX 600

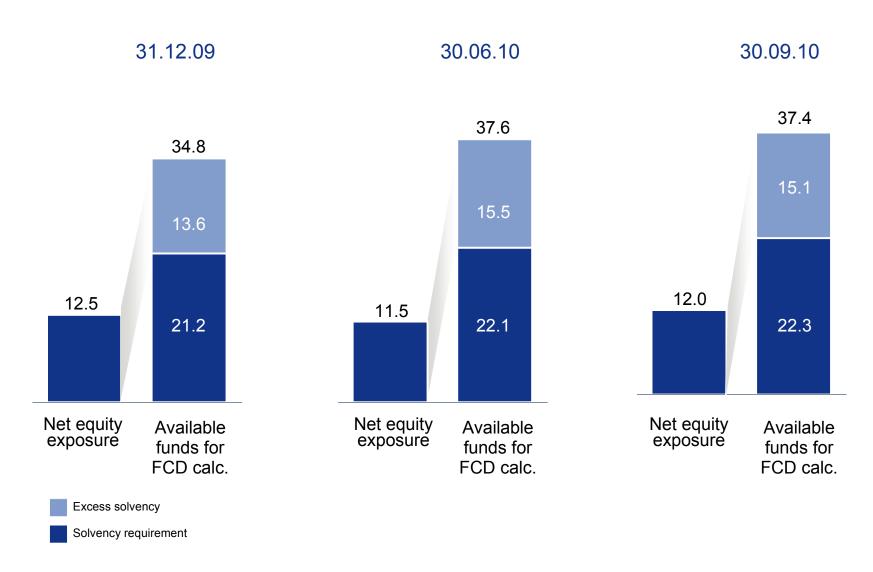
impact

²⁾ Scenarios based on DJ Stoxx 600 as of 30.09.10

³⁾ Before impact of dividend accrual

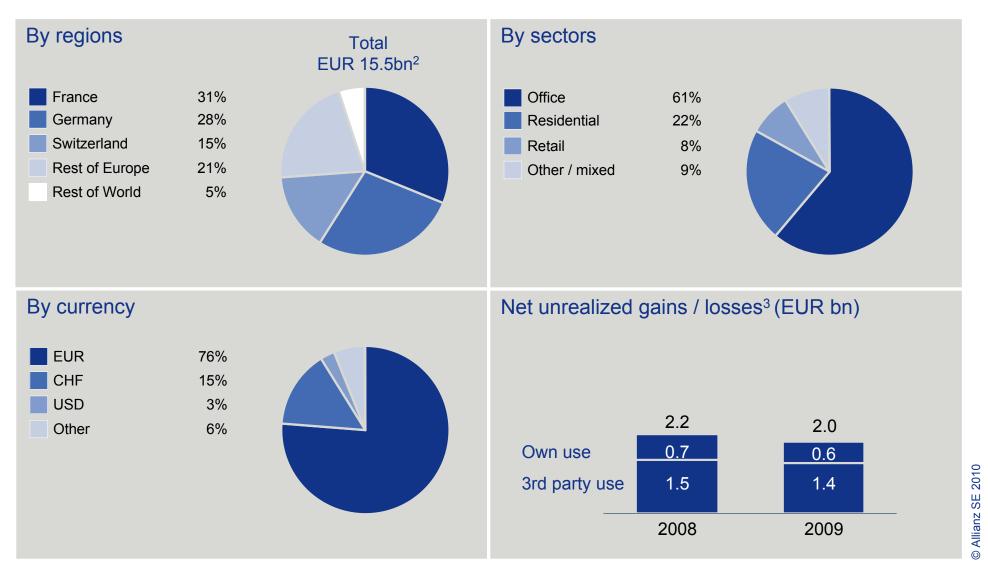


Net equity exposure and solvency (EUR bn)





Real estate portfolio¹



- 1) As of 31.12.2009
- 2) Market value including real estate own use
- 3) Based on external and internal real estate valuations



Agenda

Highlights

Group

P/C

L/H

Asset Management

Summary

Additional information

Glossary



Glossary (1)

ABS Asset-backed securities: Structured bonds or notes collateralized by a pool of assets such as loans,

bonds or mortgages. Given that characteristics of the collaterals vary considerably (with regard to asset

class, quality, maturity, etc.), asset-backed securities do so as well

AFS Available for sale: Securities which have been acquired neither for sale in the near term nor to be held

to maturity. Available for sale investments are shown at fair value on the balance sheet

AGCS Allianz Global Corporate & Specialty

AGI Allianz Global Investors

AM Asset Management

AuMAssets under Management: The total of all investments, valued at current market value, which the

Group has under management with responsibility for maintaining and improving their performance.

In addition to the Group's own investments, they include investments managed on behalf of third parties

Basis point = 0.01%

CEE Central and Eastern Europe

Combined ratioSum of loss ratio and expense ratio, represents the total of acquisition and administrative expenses

(net) and claims and insurance benefits incurred (net) divided by premiums earned (net)

Commercial mortgage-backed

securities (CMBS)

Debt instruments that are backed by portfolios of mortgages on commercial rather than

residential real estate

Cost-income ratio (CIR) Represents operating expenses divided by operating revenues

Covered bondsDebt securities covered by a pool of mortgage loans or by public-sector loans with investors having a

preferential claim in case of a default

Current yield Interest and similar income / average asset base at book value (excluding income from financial assets

and liabilities carried at fair value); current yield on debt securities adjusted for interest expenses from

securities lending; yield on debt securities including cash components



Glossary (2)

DAC Deferred acquisition costs: Commissions, underwriting expenses and policy issuance costs, which vary

> with and are primarily related to the acquisition and renewal of insurance contracts. These acquisition costs are deferred, to the extent that they are recoverable, and are subject to recoverability testing at

the end of each accounting period

The equity exposure is the part of investments invested in equity securities **Equity exposure**

Expense ratio Acquisition and administrative expenses (net) divided by net premiums earned (net)

The amount for which an asset could be exchanged between knowledgeable, willing parties in Fair value

an arm's length transaction

FVO Fair value option: Financial assets and liabilities designated at fair value through income are measured

at fair value with changes in fair value recorded in the consolidated income statement. The recognized net gains and losses include dividends and interest of the financial instruments. A financial instrument may only be designated at inception as held at fair value through income and cannot be subsequently

changed

FCD Financial conglomerates directive: European regulation for the supervision of financial conglomerates

and financial groups involved in cross-sectoral business operations

Financial assets carried at Financial assets carried at fair value through income include debt and equity securities as well as other fair value through income

financial instruments (essentially derivatives, loans and precious metal holdings) which have been

acquired solely for sale. They are recorded in the balance sheet at fair value

Financial liabilities carried at Financial liabilities carried at fair value through income include primarily negative market values from derivatives and short selling of securities. Derivatives shown as financial liabilities carried at fair value fair value through income

through income are valued the same way as financial assets carried at fair value through income

Foreign exchange F/X



Glossary (3)

Goodwill Difference between a subsidiary's purchase price and the relevant proportion of its net assets

valued at the current value of all assets and liabilities at the time of acquisition

GPW Gross premiums written: Total premiums for insurance contracts written during a period, before

reinsurance ceded

Gross/Net In insurance terminology the terms "gross" and "net" mean before and after consideration of reinsurance

ceded, respectively. In investment terminology the term "net" is used where the relevant expenses

(e.g. depreciations and losses on the disposal of assets) have already been deducted

Harvesting rate (Realized gains and losses (net) + impairments on investments (net)) / average investments and

loans at book value (excluding income from financial assets/liabilities carried at fair value)

ICBC Industrial and Commercial Bank of China

IFRS International Financial Reporting Standards. Since 2002, the designation of IFRS applies to the overall

framework of all standards approved by the International Accounting Standards Board. Standards already approved before will continue to be cited as International Accounting Standards (IAS)

Internal growth Enhances the understanding of our total revenue performance by excluding the effects

of foreign currency translation as well as acquisitions and disposals

L/H Life and health insurance

Allianz (II)

Glossary (4)

L/H operating profit drivers

The objective of the Life/Health operating profit driver analysis is to explain movements in IFRS results by analyzing underlying drivers on a L/H segment consolidated basis.

Technical result: Technical result comprises risk result (difference between total risk premiums and benefits in excess of reserves net of policyholder participation), lapse result (sum of "surrender charges" assessed and "commission claw-backs" minus deferred acquisition cost written off on lapsed policies net of policyholder participation) and reinsurance result.

Investment result: Investment result is defined as the difference between IFRS investment income net of expenses and interest credited to IFRS reserves plus policyholder dividends if any.

Expense result: Expense result is the difference between expense charges assessed to policyholders and actual expenses minus regular changes in deferred acquisition costs net of policyholder participation

Loss frequency

Number of losses in relation to the number of insured risks

Loss ratio

Claims and insurance benefits incurred (net) divided by net premiums earned (net).

Loss ratio calendar year (c.y.) includes the results of the prior year reserve development in contrast to the loss ratio accident year (a.y.)

MBS

Mortgage-backed securities: Securities backed by mortgage loans

MCEV

Market Consistent Embedded Value is a measure of the consolidated value of shareholders' interest in a life portfolio. The Market Consistent Embedded Value is defined as

Net asset value (NAV)

- + Present value of future profits
- Time value of financial options and guarantees (O&G)
- Frictional cost of required capital
- Cost of residual non-hedgeable risk (CNHR)

MVLO

Market value liability option

NBM

New business margin: Value of new business divided by present value of new business premiums



Glossary (5)

Non-controlling interests

Represent the proportion of equity of affiliated enterprises not owned by Group companies

NPE

Net premiums earned

OAB

Operating asset base: Operating asset base represents all operating investment assets within L/H segment. This includes investments & loans, financial assets and liabilities carried at fair value as well as unit linked investments. Market value liability option is excluded

OCI

Other comprehensive income comprises items of income or expense that are not recognized in profit or loss. OCI in particular includes gains or losses on revaluating available-for-sale financial assets to fair value (unrealized available-for-sale gains or losses) and gains or losses arising from translating the financial statements of a foreign operation (foreign currency translation adjustments)

OE

Operating entity

Operating profit

Earnings from ordinary activities before income taxes and minority interests in earnings, excluding, as applicable for each respective segment, all or some of the following items: Income from financial assets and liabilities held for trading (net), realized gains/losses (net), impairments of investments (net), interest expense from external debt, amortization of intangible assets, acquisition-related expenses and restructuring charges, income from fully consolidated private equity investments (net) as this represents income from industrial holdings outside the scope of operating business

P/C

Property and casualty insurance

Performance AM

AGI account-based, asset-weighted 3-year investment performance of 3rd party assets vs. benchmark including all accounts managed by equity and fixed income managers of AGI. Fund-of-funds at AGI Germany and AGI Solutions as well as funds/accounts at Allianz GTJA China are not considered. For some retail funds the net of fee performance is compared to the median performance of an appropriate peer group (Morningstar or Lipper; 1st and 2nd quartile mean out-performance). For all other retail funds and for all institutional accounts performance is calculated gross of fees using closing prices (revaluated) where appropriate and compared to the benchmark of each individual fund or account. Other than under GIPS, the performance of closed funds/accounts is not included in the analysis. Also not included: in parts WRAP accounts and accounts of Joint-Venture GTJA China



Glossary (6)

Premiums written/earned

(IFRS)

Premiums written represent all premium revenues in the year under review. Premiums earned represent that part of the premiums written used to provide insurance coverage in that year. In the case of life insurance products where the policyholder carries the investment risk (e.g. variable annuities), only that part of the premiums used to cover the risk insured and costs involved is treated as premium income

PVNBP Present value of new future business premiums: Present value of projected new regular premiums,

discounted with risk free rates, plus the total amount of single premiums received

Reinsurance Where an insurer transfers part of the risk which he has assumed to another insurer

Residential mortgage-backed

securities (RMBS)

Debt instruments that are backed by portfolios of mortgages on residential rather than

commercial real estate

Revenue reserves In addition to the reserve required by law in the financial statements of the Group parent company, this

item consists mainly of the undistributed profits of Group enterprises and amounts transferred from

consolidated net income

Risk-weighted assets (RWA) All assets of a bank multiplied by the respective risk-weight according to the degree of risk of each

type of asset

Run-off ratioRun-off ratio is calculated as run-off result in percent of net premiums earned

SE Societas Europaea: European stock company

Solvency II Updated solvency regulation which is planned to become fully effective in 2012

Solvency ratioRatio indicating the capital adequacy of a company comparing eligible funds to required capital

Statutory premiumsRepresent gross premiums written from sales of life insurance policies, as well as gross receipts from

sales of unit-linked and other investment-oriented products, in accordance with the statutory accounting

practices applicable in the insurer's home jurisdiction



Glossary (7)

Stress tests

Conglomerate solvency ratio stress tests are based on the following scenarios:

- Credit loss / migration: scenario based on probabilities of default in 1932, migrations adjusted to

mimic recession and assumed recovery rate of 30%

- Credit spread: 100bps increase in the credit spreads across all rating classes

- New business: new non-recurring business volume increases by 50% which leads to an

additional reserve requirement

- NatCat: loss due to NatCat events, both natural and man-made, leading to claims of

EUR 1.5bn. Applies to P/C business only

Total equity

Total revenues

Unrealized gains and losses (net) (as part of shareholders' equity)

VNB

Represents the sum of shareholders' equity and minority interests

Represent the sum of P/C segment's gross premiums written, L/H segment's statutory premiums, operating revenues in Asset Management and total revenues in Corporate and Other (Banking)

Include primarily unrealized gains and losses from available-for-sale investments net of tax and policyholder participation

Value of New Business: The additional value to shareholder created through the activity of writing new business. It is defined as Present value of future profits (PVFP) after acquisition expenses minus the cost of option and guarantees (O&G), minus the cost of residual non-hedgeable risk (CNHR), minus the frictional cost of holding required capital, all determined at issue date

llianz SE 2010



Disclaimer

These assessments are, as always, subject to the disclaimer provided below.

Cautionary note regarding forward-looking statements

The statements contained herein may include statements of future expectations and other forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. In addition to statements which are forward-looking by reason of context, the words "may", "will", "should", "expects", "plans", "intends", "anticipates", "believes", "estimates", "predicts", "potential", or "continue" and similar expressions identify forward-looking statements. Actual results, performance or events may differ materially from those in such statements due to, without limitation, (i) general economic conditions, including in particular economic conditions in the Allianz Group's core business and core markets, (ii) performance of financial markets, including emerging markets, and including market volatility, liquidity and credit events (iii) the frequency and severity of insured loss events, including from natural catastrophes and including the development of loss expenses, (iv) mortality and morbidity levels and trends, (v) persistency levels, (vi) the extent of credit defaults, (vii) interest rate levels, (viii) currency exchange rates including the Euro/U.S. Dollar exchange rate, (ix) changing levels of competition, (x) changes in laws and regulations, including monetary convergence and the European Monetary Union, (xi) changes in the policies of central banks and/or foreign governments, (xii) the impact of acquisitions, including related integration issues, (xiii) reorganization measures, and (xiv) general competitive factors, in each case on a local, regional, national and/or global basis. Many of these factors may be more likely to occur, or more pronounced, as a result of terrorist activities and their consequences. The company assumes no obligation to update any forward-looking statement.

No duty to update

The company assumes no obligation to update any information contained herein.