Oliver Bäte, Chief Financial Officer

# Group financial results 3Q 2009

Analysts' Conference Call November 9, 2009

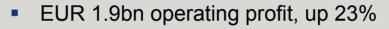
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### **Highlights**

- Revenue growth of 5.2%
  - L/H grows strongly at very good margins
  - FS grows by 14.0% as AuM in AM reach EUR 878bn

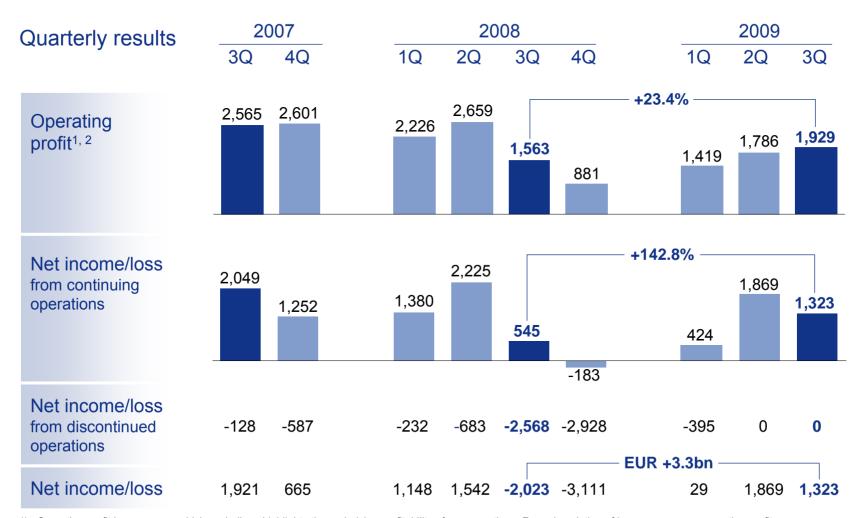


- P/C combined ratio of 96.9% with 1.9% run-off
- L/H operating profit of EUR 859mn
- AM inflows and CIR below 60% are top of the industry
- Net income of EUR 1.3bn, up 143% for continuing operations
- Strong solvency ratio of 164%, including dividend accrual





# Quarterly results overview (EUR mn)

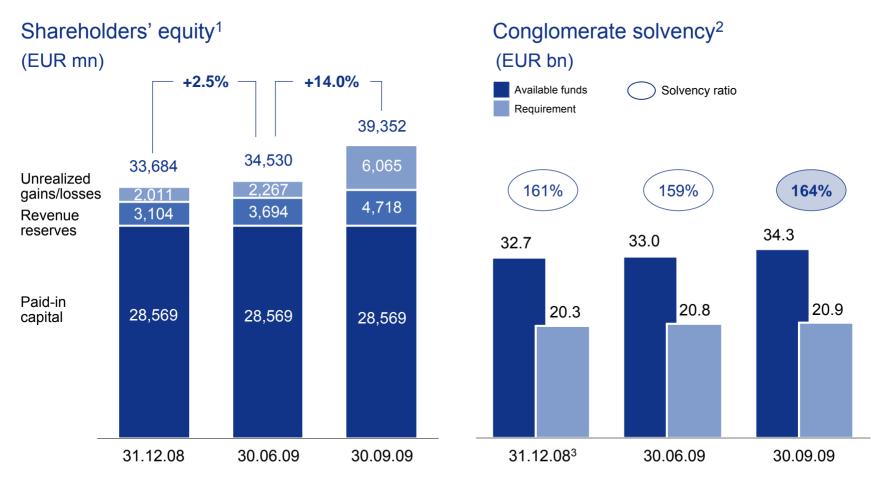


<sup>1)</sup> Operating profit is a measure which we believe highlights the underlying profitability of our operations. For a description of how we measure operating profit and a reconciliation to profit before taxes and minorities, see section "Additional information" (page 41)

<sup>2)</sup> Mark-to-market changes in group equity incentives reclassified from administrative expenses to trading. Prior periods have been retrospectively adjusted



### Solvency remains strong at 164%



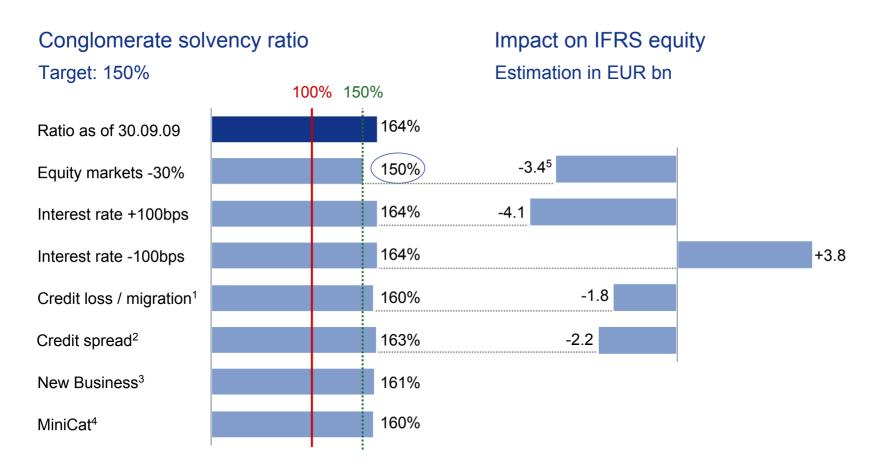
<sup>1)</sup> Excluding minority interests (31.12.08: EUR 3,564mn, 30.06.09: EUR 2,081mn, 30.09.09: EUR 2,085mn)

<sup>2)</sup> During the fiscal year, conglomerate solvency is partially based on assumptions. The extent to which intangible assets related to certain PE investments are to be deducted from our own funds for the purpose of the conglomerate solvency calculation has not yet been finally agreed by BaFin

<sup>3)</sup> Pro-forma after sale of Dresdner Bank completed



### Capitalized to withstand market shocks



- Credit loss / migration: scenario based on probabilities of default in 1932, migrations adjusted to mimic recession and assumed recovery rate of 30%
- 2) Credit spread: 100bps increase in the credit spreads across all rating classes
- 3) New business: new non-recurring business volume increases by 50% which leads to an additional reserve requirement
- MiniCat: loss due to MiniCat events, both natural and man-made, leading to claims of EUR 1.5bn. Applies to P/C business only
- 5) After derivatives



# Agenda

### Group

P/C

L/H

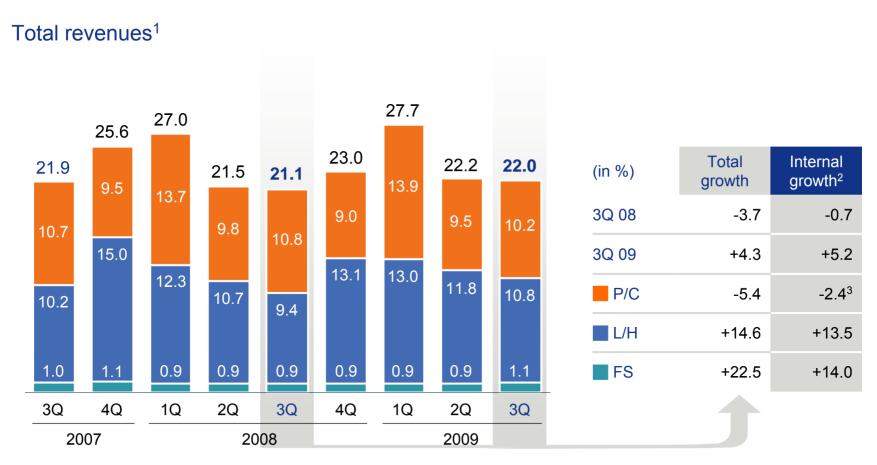
**Financial Services** 

Summary

Additional information



# Double-digit revenue growth in Life and FS (EUR bn)



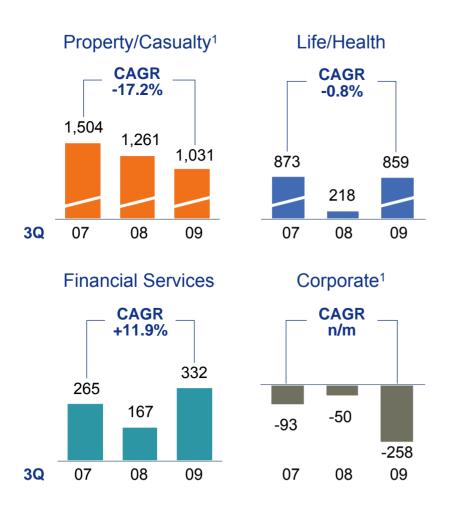
<sup>1)</sup> Revenues comprise gross premiums written in P/C, statutory premiums in L/H and operating revenues in Financial Services
All segment figures are based on segment consolidated numbers; figures for the Group as a whole are based on fully consolidated numbers

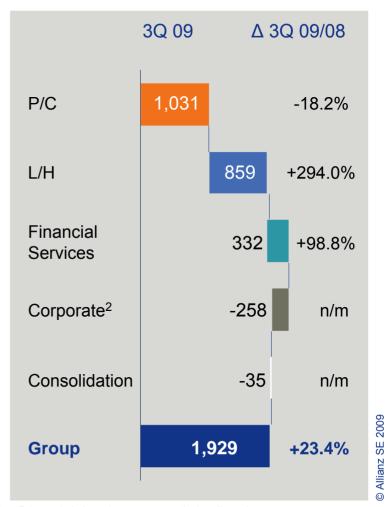
<sup>2)</sup> Adjusted for F/X effects and consolidation effects. Total and internal growth on segment level is based on segment consolidated data. Total and internal growth for total revenues are based on fully consolidated figures

<sup>3)</sup> Positively affected by crop



# Operating profit up 23% (EUR mn)





- 1) Mark-to-market changes in group equity incentives reclassified from administrative expenses to trading. Prior periods have been retrospectively adjusted
- 2) Corporate operating profit development 3Q 09/08 largely driven by EUR 120mn lower F/X result and EUR 76mn decline in operating net interest result due to a decrease in short-term yields and lower dividends



# Non-operating items (EUR mn)

	3Q 07	3Q 08	3Q 09	Δ 09/08
Realized gains/losses and impairments of investments (net)	310	-404	276	+680
Interest expense from external debt	-271	-227	-228	-1
Fully consolidated private equity inv. (net)	4	7	-34	-41
Restructuring charges	27	-77	-60	+17
Acquisition-related expenses	-74	-78	-112	-34
Other non-operating <sup>1</sup>	40	52	75	+23
Reclassification of tax benefits	-1	-9	-9	0
Non-operating items from continuing operations	35	-736	-92	+644

	3Q 08	3Q 09
Realized gains/losses - Equities - Debt securities - Real estate - Other	<b>517</b> 535 -20 2 0	322 293 11 18 0
Impairments (net) - Equities - Debt securities - Real estate - Other	<b>-921</b> -753 -134 -34 0	-46 -25 -5 -15
Total	-404	276
Balance of unrealized gains in equities <sup>2</sup>	4.4bn	4.1bn
Balance of unrealized gains in fixed income <sup>2</sup>	-3.0bn	2.3bn

<sup>1)</sup> Mark-to-market changes in group equity incentives reclassified from administrative expenses to trading. Prior periods have been retrospectively adjusted

<sup>2)</sup> On-balance sheet unrealized gains and losses, after taxes, minorities and policyholder participation



# Net income of EUR 1.3bn (EUR mn)

	3Q 07	3Q 08	3Q 09	Δ 09/08
Operating profit <sup>1</sup>	2,565	1,563	1,929	+366
Non-operating items <sup>1</sup>	35	-736	-92	+644
Income before taxes, minority interests	2,600	827	1,837	+1,010
Income taxes	-451	-248	-498	-250
Minority interests	-100	-34	-16	+18
Discontinued operations	-128	-2,568	0	+2,568
Net income/loss	1,921	-2,023	1,323	+3,346

<sup>1)</sup> Mark-to-market changes in group equity incentives reclassified from administrative expenses to trading. Prior periods have been retrospectively adjusted



# Agenda

### Group

### P/C

L/H

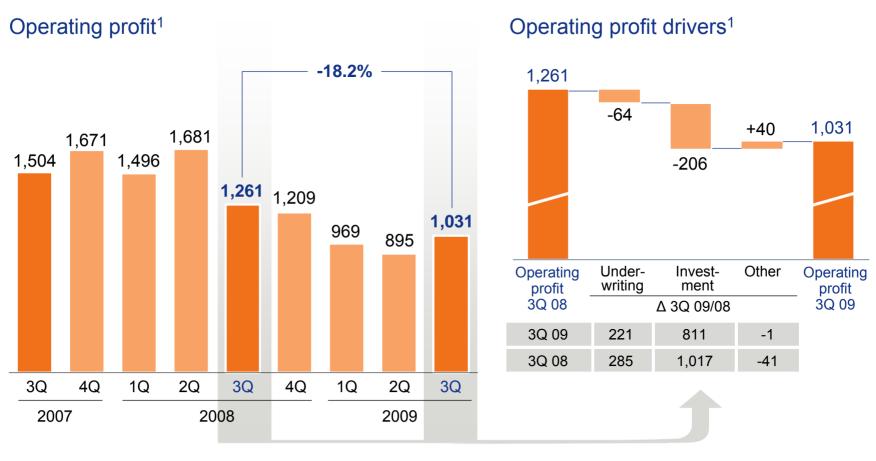
**Financial Services** 

Summary

Additional information



# P/C: EUR 1bn operating profit (EUR mn)



<sup>1)</sup> Mark-to-market changes in group equity incentives reclassified from administrative expenses to trading. Prior periods have been retrospectively adjusted



# P/C: pricing overview for selected major operations (in %)

# Estimated nominal tariff increases for 2009 on new business

		101 2000 OITHOW Eddinood			
Selecte	ed OEs	Price impact on YTD renewals <sup>1</sup>	Personal	Commercial	Total
German Speaking Countries	Germany	-0.9%	+2.3%	+0.6%	+1.6%
Spea	Austria	+1.1%	-1.4%	n.a.	-1.4%
0 –	Italy	+0.2%	+1.4%	n.a.	+1.4%
Europe	Spain	-1.5%	-3.7%	-7.2%	-4.8%
	France	+2.5%	+2.6%	+1.9%	+2.3%
oker S	USA	-3.4%	-0.5%	-0.3%	-0.3%
Anglo-Broker Markets	UK	+4.6%	+8.0%	+5.2%	+5.9%
Ang	Australia	+11.5%	+9.6%	+6.6%	+8.3%
	3Q 09	+0.6%	+1.8%	+1.2%	+1.6%
Selected OEs prior periods <sup>2</sup>	2Q 09	+0.4%	+1.6%	+1.1%	+1.4%
	1Q 09	+0.2%	+0.3%	+1.2%	+0.7%

- Overall price indications are positive
- Credit Insurance: average premium rate increase in 2009 expected to be >10%
- AGCS: rate increases different by country and line of business. On average +3.0% in 2009
- Positive pricing trends supported by announcements of major peers to increase rates

<sup>1)</sup> Total price impact on renewals excluding Credit Insurance (including Credit Insurance 1Q 09: +0.9%, 2Q 09: +1.0%, 3Q 09: +1.0%)

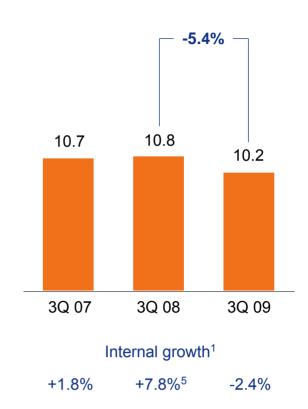
<sup>2)</sup> Prior periods have been adjusted for comparison purposes (Switzerland excluded from the analysis)



# P/C: top line developments reflect selective underwriting (EUR mn)

GPV	V (sel. OEs)	3Q 07	3Q 08	3Q 09	$\Delta 09/08^{1}$
German Speaking Countries	Germany <sup>2</sup>	1,965	1,950	1,904	-2.4%
Spea	Switzerland	208	246	253	-2.9%
_	Italy	1,048	922	831	-8.4%
Europe I	Spain	479	499	494	-1.0%
ш	South America	204	287	306	+13.6%
Europe II	France <sup>3</sup>	1,204	921	892	-3.1%
Enro	Credit Insurance	403	440	380	-13.6%
Growth Markets	New Europe	707	747	635	-2.5%
Mar Mar	Asia-Pacific	88	112	121	+4.5%
_	USA <sup>4</sup>	1,644	1,813	1,404	-3.5%
Anglo-Broker Markets	UK	536	443	427	+5.9%
	Australia	432	416	452	+10.1%
	AGCS <sup>4</sup>	687	783	862	-6.3%

#### Gross premiums written (EUR bn)



<sup>1)</sup> Growth numbers refer to internal growth (adjusted for F/X and consolidation effects)

<sup>2)</sup> Excluding Allianz Re

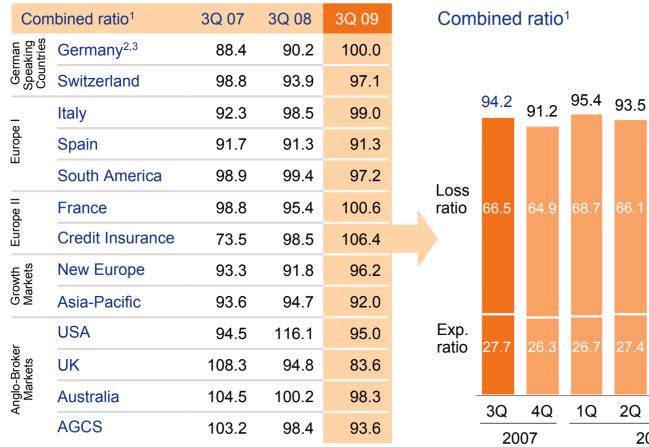
France health business reclassified to L/H segment beginning of 2008. Prior periods have not been retrospectively adjusted (impact 3Q 07: EUR -279mn)

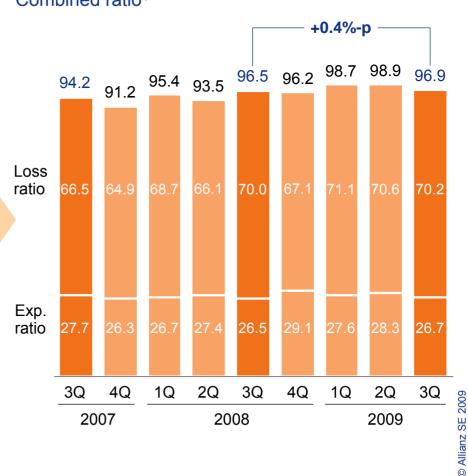
Marine business USA portfolios transferred to AGCS beginning of 2009 (impact 3Q 09: EUR -105mn USA, EUR +105mn AGCS)

<sup>5)</sup> Based on restated numbers (after reclassification of health business)



# P/C: combined ratio below 97%, 2%-p better than 2Q (in %)





<sup>1)</sup> Mark-to-market changes in group equity incentives reclassified from administrative expenses to trading. Prior periods have been retrospectively adjusted

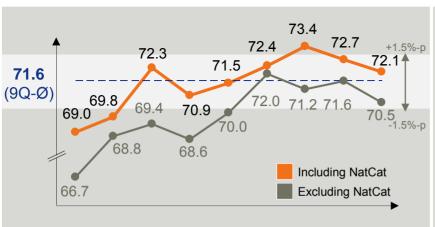
<sup>2)</sup> Excluding Allianz Re

<sup>3)</sup> Net change of reserves related to savings component of UBR-business now included in claims (claims reduction of EUR 35mn for 9M 09 included in 3Q 09).
Prior periods have not been retrospectively adjusted

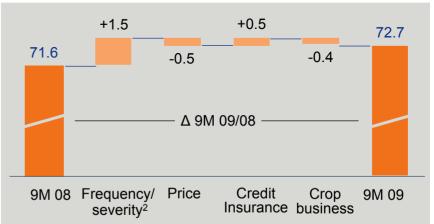


# P/C: accident year loss ratio further improved (in %)

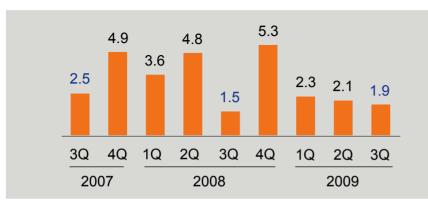
#### 9-quarter overview



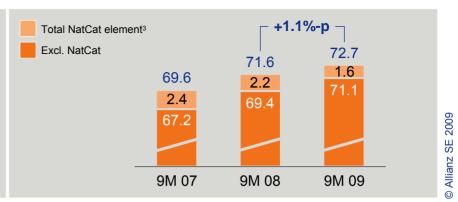
#### Development 9M 09/08



#### Run-off ratio<sup>1</sup>



#### NatCat vs. non-NatCat

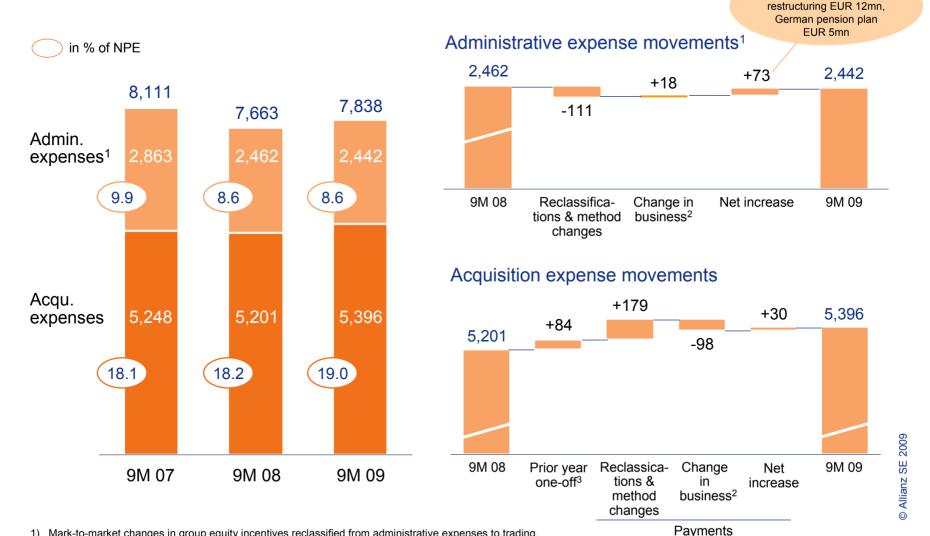


- 1) Positive values indicate positive run-off; run-off ratio is calculated as run-off result in percent of net premiums earned
- 2) Also includes NatCat, large claims and acquisition of operations in Turkey
- 3) NatCat costs: EUR 683mn, EUR 628mn and EUR 464mn for 9M 07, 9M 08 and 9M 09, respectively



Special items 3Q 09: investments EUR 41mn.

# P/C: expense development (EUR mn)



Mark-to-market changes in group equity incentives reclassified from administrative expenses to trading.
 Prior periods have been retrospectively adjusted

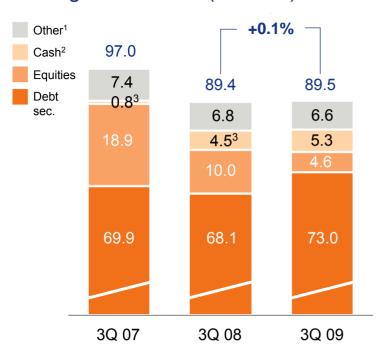
<sup>2)</sup> Including F/X, acquisition of operations in Turkey, consolidation effects

<sup>3)</sup> Mainly driven by positive one-off effect in 1Q 08 from retroceded DAC due to quota share reduction

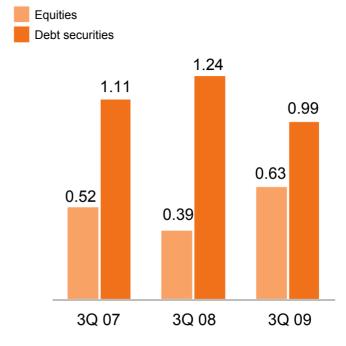


### P/C: investment portfolio stable and conservative

#### Average asset base (EUR bn)



### Current yield<sup>4</sup> (in %)



#### 3Q 09/08

Positive market effects

#### 3Q 09/08

Average yield down

<sup>1)</sup> Real estate held for investments and funds held by others under reinsurance contracts assumed

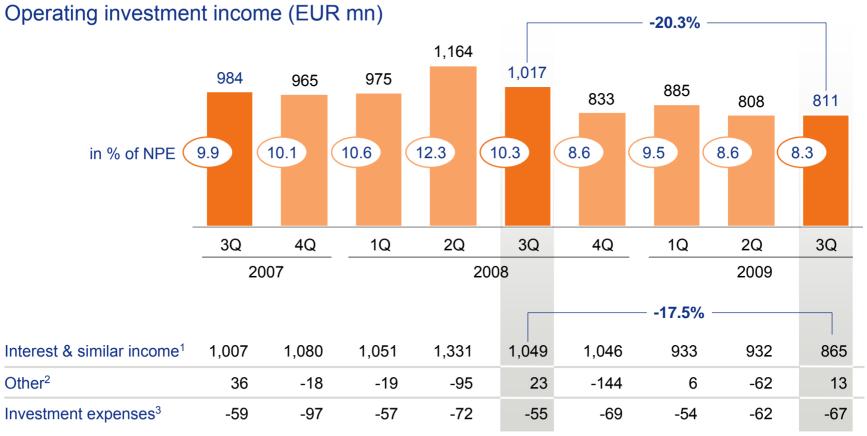
<sup>2)</sup> Cash and cash pool assets net of liabilities from securities lending

<sup>3)</sup> Cash restated due to cash pool merger in France (average 3Q 07: EUR -1.0bn, average 3Q 08: EUR -1.2bn)

<sup>4)</sup> Definition: current yield = interest and similar income / average asset base at book value (excl. income from financial assets and liabilities carried at fair value); current yield on debt securities adjusted for interest expenses from securities lending (3Q 09: EUR 0mn, 3Q 08: EUR -10mn, 3Q 07: EUR -32mn); yield on debt securities including cash components



### P/C: development of operating investment income



<sup>1)</sup> France health business reclassified to L/H segment beginning of 2008 (respective interest and similar income in 2007 (3Q 07: EUR 27mn, 4Q 07: EUR 20mn) was not restated to L/H segment)

Comprising real. gains/losses, impairments (net), fair value option, trading, F/X gains and losses and policyholder participation. Thereof related to UBR: 3Q 09: EUR -20mn, 3Q 08: EUR -54mn, 3Q 07: EUR -55mn. Mark-to-market changes in group equity incentives reclassified from administrative expenses to trading. Prior periods have been retrospectively adjusted

<sup>3)</sup> Comprises management expenses and expenses for real estate



# Agenda

Group

P/C

### L/H

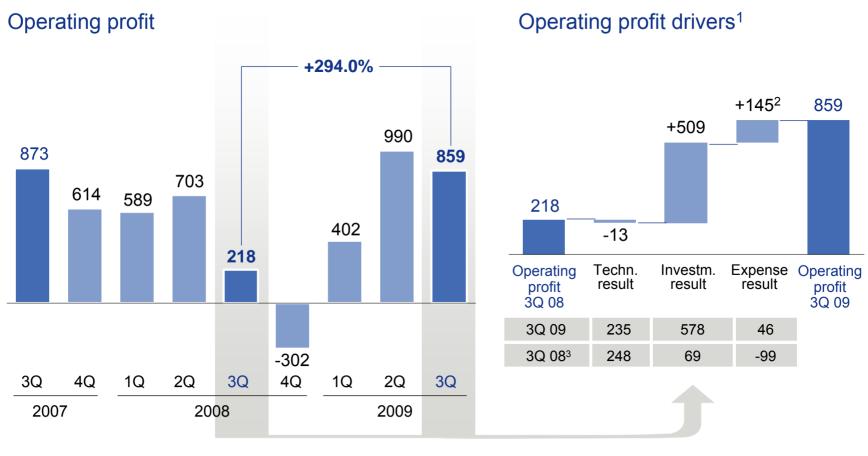
**Financial Services** 

Summary

Additional information



# L/H: operating profit of EUR 859mn (EUR mn)



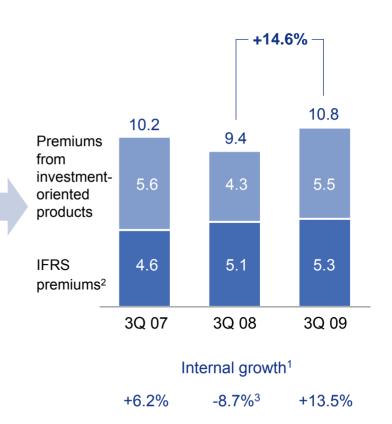
- 1) The objective of the Life/Health operating profit driver analysis is to explain movements in IFRS results by analyzing underlying drivers on a L/H segment consolidated basis. Technical result: technical result comprises risk result (difference between total risk premiums and benefits in excess of reserves net of policyholder participation), lapse result (sum of "surrender charges" assessed and "commission claw-backs" minus deferred acquisition cost written off on lapsed policies net of policyholder participation), reinsurance result and other result. Investment result: investment result is defined as the difference between IFRS investment income net of expenses and interest credited to IFRS reserves plus policyholder dividends if any. Expense result: expense result is the difference between expense charges assessed to policyholders and actual expenses minus regular changes in deferred acquisition costs net of policyholder participation
- 2) Increase stems mainly from a prior year adjustment of EUR -86mn in 3Q 08 and the introduction of a new expense loading methodology at AZ Life in 2009 (EUR +54mn)
- 3) Profit driver split for 3Q 08 retrospectively revised for enlarged number of operating entities now included in the analysis



# L/H: internal growth at 13.5% (EUR mn)

	prem. ected OEs)	3Q 07	3Q 08	3Q 09	Δ09/081
ر 8 ج	Germany Life	2,685	2,812	3,327	+18.3%
German Speaking Countries	Germany Health	783	785	798	+1.7%
0 60	Switzerland	142	163	209	+20.9%
l ed	Italy	1,495	870	1,647	+89.3%
Europe	Spain	120	138	146	+5.8%
_	France <sup>2</sup>	1,407	1,572	1,653	+5.2%
Europe II	Belgium	154	132	160	+21.2%
ш	Netherlands	89	84	78	-7.1%
wth cets	New Europe	216	334	222	-24.6%
Growth Markets	Asia-Pacific	1,270	806	985	+16.3%
Anglo- Broker Markets	USA	1,680	1,464	1,242	-19.4%

#### Statutory premiums (EUR bn)



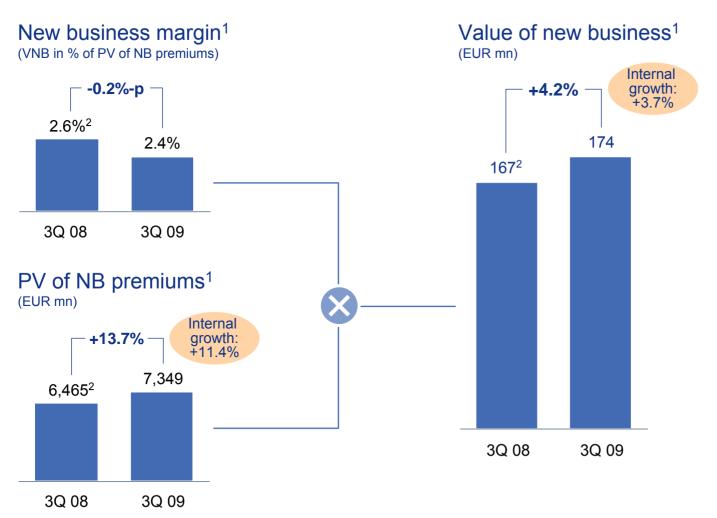
<sup>1)</sup> Growth numbers refer to internal growth (adjusted for F/X and consolidation effects)

<sup>2)</sup> France health business reclassified from P/C to L/H segment beginning of 2008. Prior periods have not been retrospectively adjusted (impact 3Q 07: EUR 279mn)

Based on notionally restated numbers (after reclassification of health business)



### L/H: strong new business margin of 2.4%



<sup>1)</sup> After minorities

<sup>2) 3</sup>Q 08 values retrospectively revised for enlarged number of operating entities now included in analysis (mainly Germany Health and Eurovida)

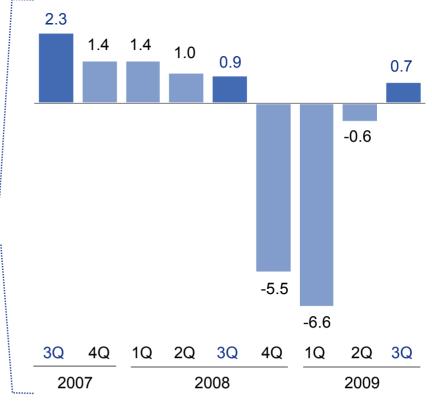


### L/H: development of new business margin

# Value of new business and new business margin

#### VNB<sup>1</sup> NBM<sup>1</sup> (EUR mn) (in %) 3Q 08 3Q 09 3Q 08 3Q 09 Europe 154<sup>2</sup> 167 $3.6\%^{2}$ 3.1% Asia-Pacific 7 1.1% 1.5% 11 USA 0.9% 0.7% 14 Total<sup>3</sup> **167**<sup>2</sup> 2.6%<sup>2</sup> 174 2.4%

### AZ Life US new business margin (in %)



<sup>1)</sup> After minorities

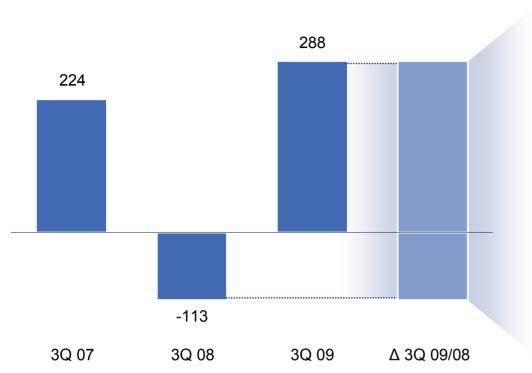
<sup>2) 3</sup>Q 08 values retrospectively revised for enlarged number of operating entities now included in analysis (mainly Germany Health and Eurovida)

<sup>3)</sup> Including holding expenses and internal reinsurance



### L/H: AZ Life operating profit of USD 288mn

#### Operating profit (USD mn)

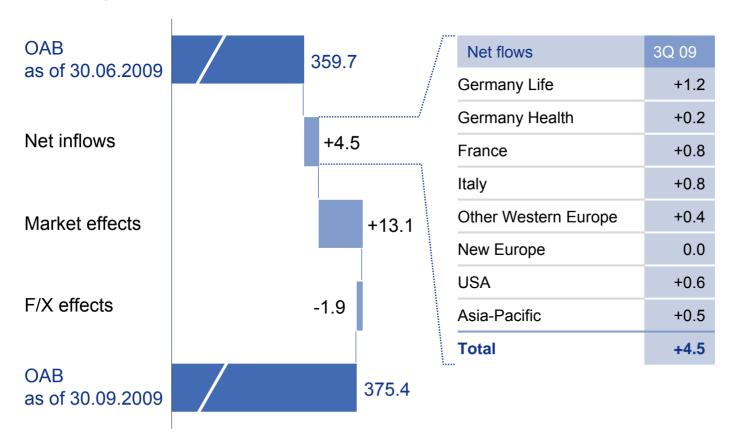


Thereof:	Δ 3Q 09/08	
FA / FIA <sup>1</sup>	+337	
Credit spreads, int. rates	+260	
Lower impairments	+35	
Other	+42	
VA <sup>1</sup>	-3	
Market movements	-19	
Lower impairments	+16	
Other	+67	
Total	+401	



# L/H: net inflows of EUR 4.5bn (EUR bn)

### Operating asset base<sup>1</sup>

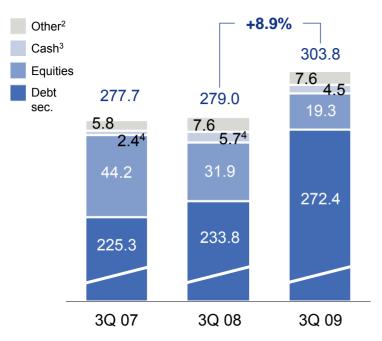


<sup>1)</sup> Including cash position of EUR 4.7bn as of 30.06.09 and EUR 4.4bn as of 30.09.09



### L/H: average asset base grows by 8.9%

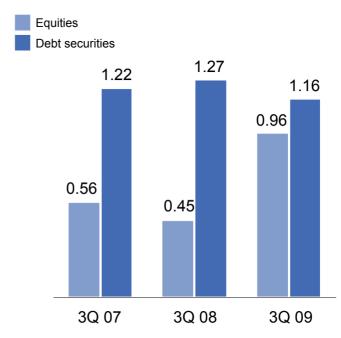
#### Average asset base (EUR bn)1



#### 3Q 09/08

- Net inflows of EUR 20bn + market effects of EUR 10bn
- Shift from equities to debt
- End of period assets of EUR 310bn
- Asset base excludes unit linked, FVO and trading. Operating asset base shown on previous slide includes FVO, trading, unit linked (excludes derivatives MVLO)
- Real estate held for investments and funds held by others under reinsurance contracts assumed
- 3) Cash and cash pool assets net of liabilities from securities lending
- 4) Cash restated due to cash pool merger in France (average 3Q 07: EUR -1.0bn, average 3Q 08: EUR -1.2bn)

#### Current yield<sup>5</sup> (in %)

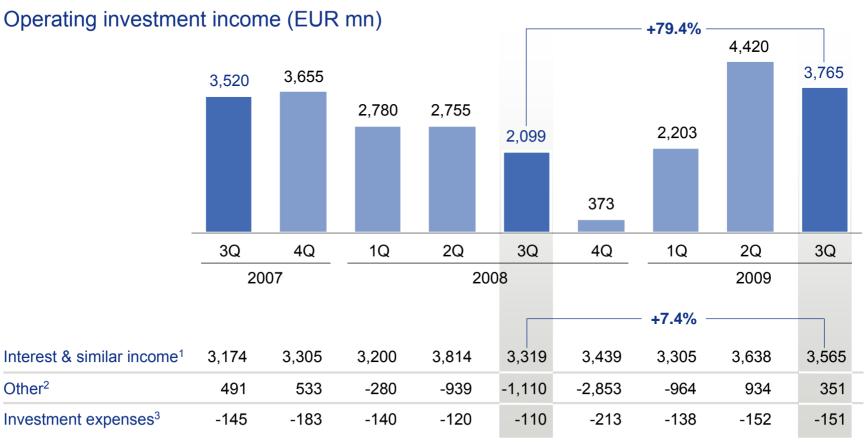


#### 3Q 09/08

- Current yield on equities is positively impacted by market value changes from special funds shown as associated (approx. EUR 68mn or ~35bps)
- 5) Definition: current yield = interest and similar income / average asset base at book value (excl. income from financial assets and liabilities carried at fair value); current yield on debt securities adjusted for interest expenses from securities lending (3Q 09: EUR 0mn, 3Q 08: EUR 0mn, 3Q 07: EUR -21mn); yield on debt securities including cash components



### L/H: interest and similar income increased by 7.4%



<sup>1)</sup> France health business reclassified to L/H segment beginning of 2008 (respective interest and similar income in 2007 (3Q 07: EUR -27mn, 4Q 07: EUR -20mn) was not restated to L/H segment)

<sup>2)</sup> Comprising realized gains/losses, impairments (net), fair value option, F/X gains and losses and trading. Mark-to-market changes in group equity incentives reclassified from administrative expenses to trading. Prior periods have been retrospectively adjusted

<sup>3)</sup> Comprises management expenses and expenses for real estate



# Agenda

Group

P/C

L/H

### **Financial Services**

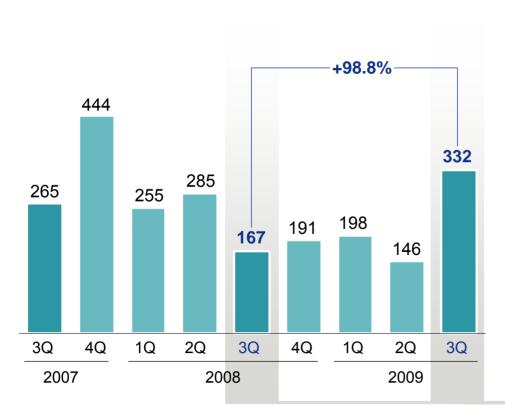
Summary

Additional information

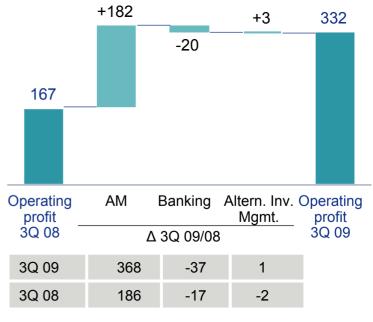


# Financial Services: strong operating profit (EUR mn)

#### Operating profit

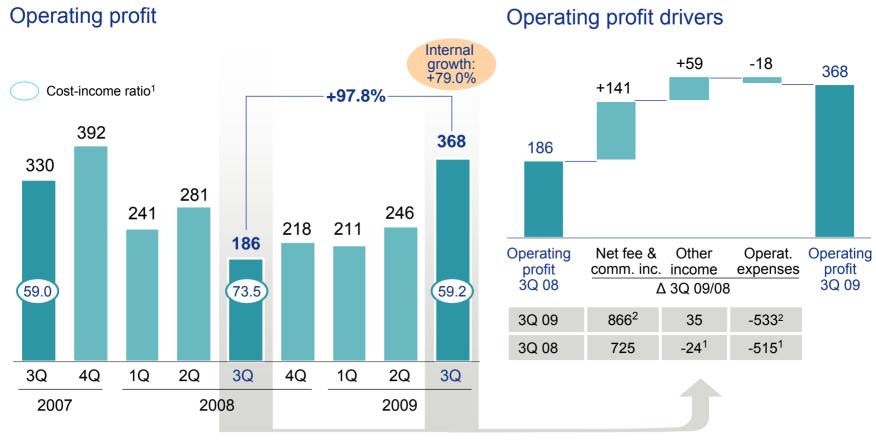


#### Operating profit drivers





# AM: operating profit of EUR 368mn and a CIR of 59.2% (EUR mn)

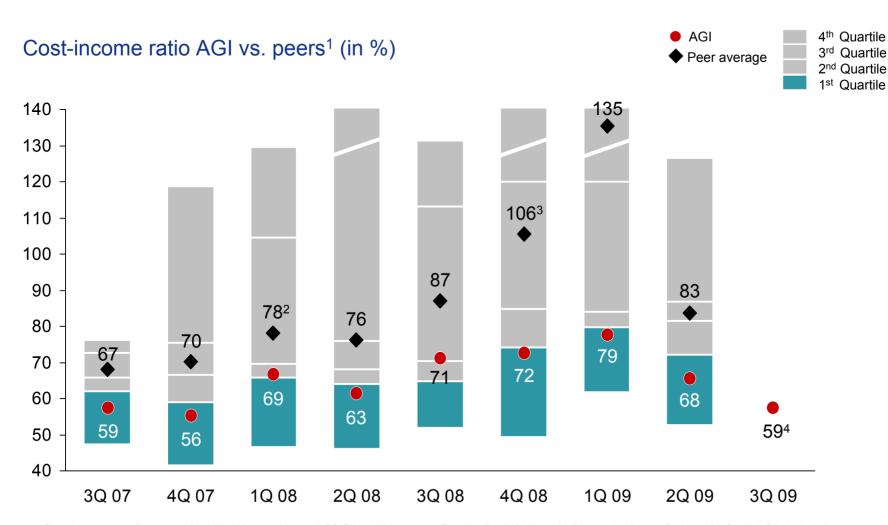


<sup>1)</sup> Mark-to-market changes in group equity incentives reclassified from administrative expenses to trading. Prior periods have been retrospectively adjusted

<sup>2)</sup> Net fee and commission income includes F/X effect of EUR +33mn and impact from cominvest of EUR +34mn; operating expenses include F/X effect of EUR -18mn and impact from cominvest of EUR -19mn



# AM: AGI with top quartile CIR in 2Q 2009



Global peer group: Deutsche AM, AXA AM, Legg Mason, UBS Global AM, Invesco, Franklin; BoNY Mellon AM, Blackrock, Morgan Stanley AM, Société Générale AM, Schroders

<sup>2)</sup> Excluding CIR of SocGen AM (net revenues negative)

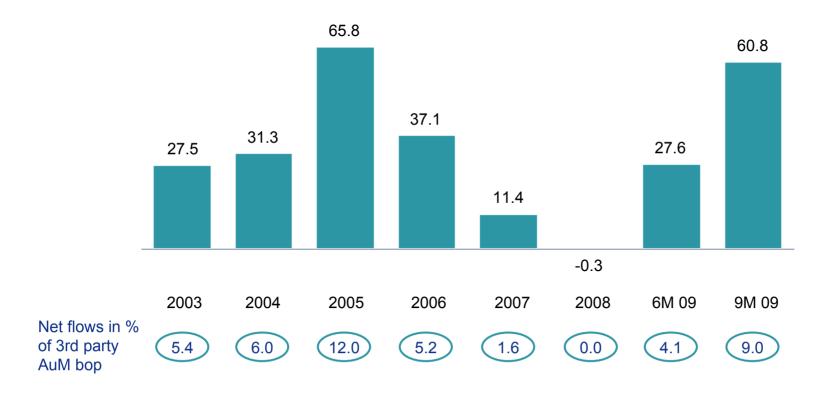
<sup>3)</sup> Excluding CIR of SocGen AM and Morgan Stanley AM (net revenues negative for both companies)

<sup>4)</sup> CIR for peers in 3Q 09 not available



### AM: strong 3rd party net inflows in 2009

#### AGI 3rd party net flow development (EUR bn)

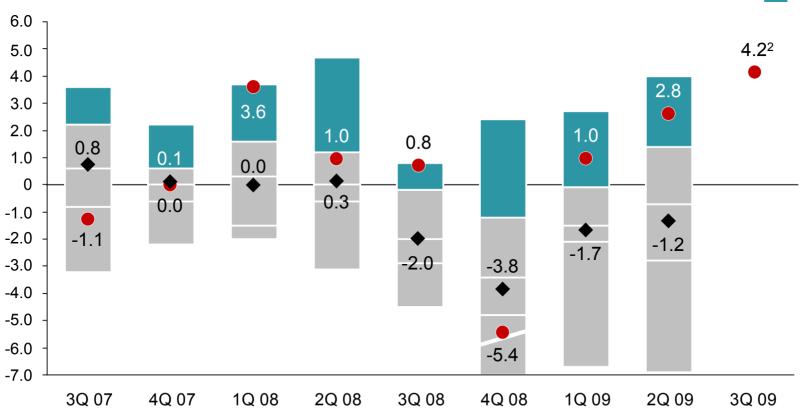




# AM: AGI 3rd party with top quartile net flows in 2Q 2009







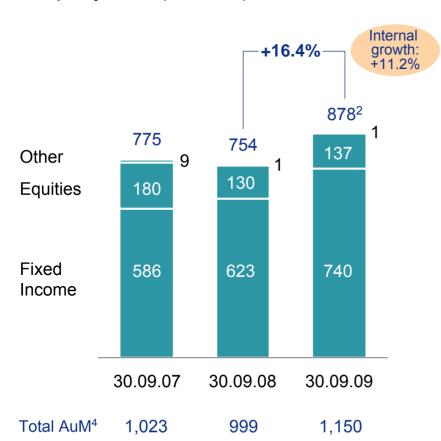
Global peer group: Deutsche AM, AXA AM, Legg Mason, UBS Global AM, Invesco, Franklin; BoNY Mellon AM, Blackrock, Morgan Stanley AM, Société Générale AM, Schroders

<sup>2)</sup> Peers data not available for 3Q 09

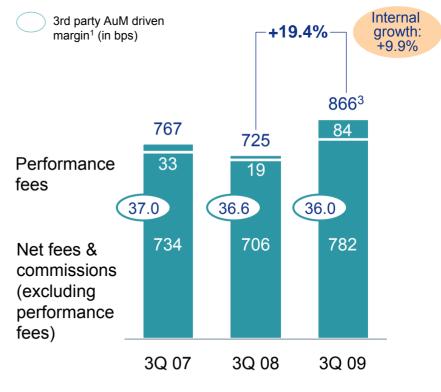


### AM: strong growth in assets under management

#### 3rd party AuM (EUR bn)



#### Net fee and commission income (EUR mn)



<sup>1)</sup> Excluding performance fees, 12-month rolling

<sup>2)</sup> Including EUR -1bn FX effects and EUR 49bn from cominvest

<sup>3)</sup> Net fee and commission income includes F/X effect of EUR +33mn and impact from cominvest of EUR +34mn

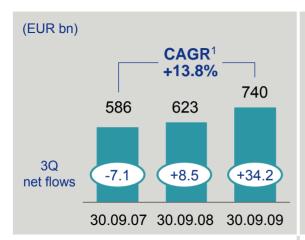
Consists of 3rd party and Group assets managed by our Asset Management operations



### AM: high performing fixed income business

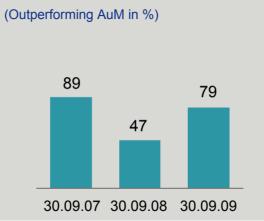
#### Fixed income

#### 3rd party AuM



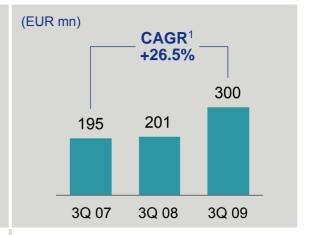
 Ongoing strong net inflows and market return drive 3rd party AuM further up

#### Performance<sup>2</sup>



- Investment performance continues to improve (+8%-p vs. 2Q 09)
- Notably above 70% target

#### Operating profit



- Operating profit EUR 99mn above 3Q 08 level
- AuM growth and performance fees drive profit
- Outstanding CIR of 47.9%

<sup>1)</sup> F/X adjusted

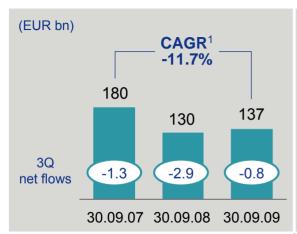
<sup>2)</sup> AGI account-based, asset-weighted 3-year investment performance of 3rd party assets vs. benchmark including all accounts managed on a discretionary basis by equity and fixed income managers of AGI (including direct accounts, Spezialfonds and CPMs of Allianz with AGI Germany). For some retail funds the net of fee performance is compared to the median performance of an appropriate peer group (Micropal or Lipper; 1st and 2nd quartile mean out-performance). For all other retail funds and for all institutional accounts performance is calculated gross of fees using closing prices (revaluated) where appropriate and compared to the benchmark of each individual fund or account. Other than under GIPS, the performance of closed funds/accounts is not included in the analysis. Also not included: AGI Taiwan, AGI Singapore, GTJA Allianz China. AGI Korea. AGI France. AGI Netherlands and AGI Italy



### AM: equities business with positive result

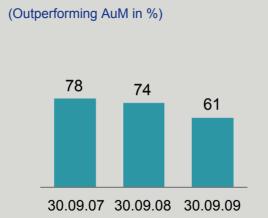
#### **Equities**

#### 3rd party AuM



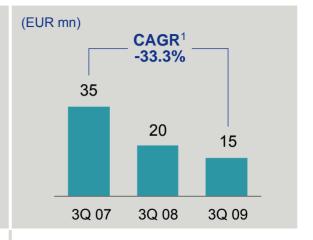
- AuM above 3Q 08 level driven by market return
- Average AuM still trail 3Q 08 level
- Net outflows considerably down

#### Performance<sup>2</sup>



 Slightly lower investment performance vs. 2Q 09 (63%), but still on an acceptable level

#### Operating profit



- Equity business profitable again after two loss-making quarters in 2009
- Revenues still dampened by lower average AuM vs. 3Q 08
- Stringent cost management

F/X adjusted

<sup>2)</sup> AGI account-based, asset-weighted 3-year investment performance of 3rd party assets vs. benchmark including all accounts managed on a discretionary basis by equity and fixed income managers of AGI (including direct accounts, Spezialfonds and CPMs of Allianz with AGI Germany). For some retail funds the net of fee performance is compared to the median performance of an appropriate peer group (Micropal or Lipper; 1st and 2nd quartile mean out-performance). For all other retail funds and for all institutional accounts performance is calculated gross of fees using closing prices (revaluated) where appropriate and compared to the benchmark of each individual fund or account. Other than under GIPS, the performance of closed funds/accounts is not included in the analysis. Also not included: AGI Taiwan, AGI Singapore, GTJA Allianz China, AGI Korea, AGI France, AGI Netherlands and AGI Italy



### Agenda

Group

P/C

L/H

**Financial Services** 

### **Summary**

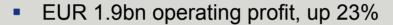
Additional information



### **Summary**



- L/H grows strongly at very good margins
- FS grows by 14.0% as AuM in AM reach EUR 878bn



- P/C combined ratio of 96.9% with 1.9% run-off
- L/H operating profit of EUR 859mn
- AM inflows and CIR below 60% are top of the industry
- Net income of EUR 1.3bn, up 143% for continuing operations
- Strong solvency ratio of 164%, including dividend accrual





### Agenda

Group

P/C

L/H

**Financial Services** 

Summary

**Additional information** 



### Group: result by segments overview (EUR mn)

	P	C C	L/	Ή	F	S	Corp	orate	Conso	lidation	То	tal
	3Q 08	3Q 09	3Q 08	3Q 09	3Q 08	3Q 09	3Q 08	3Q 09	3Q 08	3Q 09	3Q 08	3Q 09
<b>Total revenues</b> (EUR bn)	10.8	10.2	9.4	10.8	0.9	1.1	-	-	0.0	-0.1	21.1	22.0
Operating profit <sup>1</sup>	1,261	1,031	218	859	167	332	-50	-258	-33	-35	1,563	1,929
Non-operating items <sup>1</sup>	-138	43	-175	12	-121	-174	-252	54	-50	-27	-736	-92
Income b/ tax, min.	1,123	1,074	43	871	46	158	-302	-204	-83	-62	827	1,837
Income taxes	-303	-293	-41	-261	-62	-63	150	109	8	10	-248	-498
Minority interests	-29	-17	-7	-9	2	-5	-2	7	2	8	-34	-16
Net income from continuing operations	791	764	-5	601	-14	90	-154	-88	-73	-44	545	1,323
Net income from discontinued operations	-	-	-	-	-2,765	0	-	-	197	0	-2,568	0
Net income	791	764	-5	601	-2,779	90	-154	-88	124	-44	-2,023	1,323

We evaluate the results of our Property-Casualty, Life/Health, Financial Services and Corporate segments using a financial performance measure we refer to herein as "operating profit". We define our segment operating profit as income before income taxes and minority interests in earnings, excluding, as applicable for each respective segment, all or some of the following items: income from financial assets and liabilities held for trading (net), realized gains/losses (net), income from fully consolidated private equity inv. (net), impairments of investments (net), amortization of intangible assets, acquisition-related expenses and restructuring charges. While these excluded items are significant components in understanding and assessing our consolidated financial performance, we believe that the presentation of operating results enhances the understanding and comparability of the performance of our segments by highlighting net income attributable to ongoing segment operations and the underlying profitability of our businesses. For example, we believe that trends in the underlying profitability of our segments can be more clearly identified without the fluctuating effects of the realized gains/losses or impairments of investments, as these are largely dependent on market cycles or issuer specific events over which we have little or no control, and can and do vary, sometimes materially, across periods. Further, the timing of sales that would result in such gains or losses is largely at our discretion. Operating profit is not a substitute for income before income taxes and minority interests in earnings or net income as determined in accordance with International Financial Reporting Standards (or "IFRS"). Our definition of operating profit may differ from similar measures used by other companies, and may change over time



### Group: key figures (EUR mn)

	3Q 2007	4Q 2007	1Q 2008	2Q 2008	3Q 2008	4Q 2008	1Q 2009	2Q 2009	3Q 2009	Delta 3Q 09/08	9M 2007	9M 2008	9M 2009
<b>Total revenues</b> (EUR bn)	21.9	25.6	27.0	21.5	21.1	23.0	27.7	22.2	22.0	+0.9	72.1	69.6	71.9
Operating profit <sup>1</sup>	2,565	2,601	2,226	2,659	1,563	881	1,419	1,786	1,929	+366	7,719	6,448	5,134
Non-operating items <sup>1</sup>	35	-771	-208	156	-736	-1,068	-974	548	-92	+644	1,014	-788	-518
Income b/ tax, min.	2,600	1,830	2,018	2,815	827	-187	445	2,334	1,837	+1,010	8,733	5,660	4,616
Income taxes	-451	-507	-572	-509	-248	42	-21	-447	-498	-250	-2,065	-1,329	-966
Minority interests	-100	-71	-66	-81	-34	-38	0	-18	-16	+18	-604	-181	-34
Net inc. from cont. ops.	2,049	1,252	1,380	2,225	545	-183	424	1,869	1,323	+778	6,064	4,150	3,616
Net inc. from discont. ops.	-128	-587	-232	-683	-2,568	-2,928	-395	0	0	+2,568	1,237	-3,483	-395
Net income	1,921	665	1,148	1,542	-2,023	-3,111	29	1,869	1,323	+3,346	7,301	667	3,221
Group financial assets <sup>2</sup> (EUR bn)	452.4	460.9	455.9	432.0	397.6	392.2	398.8	412.0	429.7	+32.1	452.4	397.6	429.7

<sup>1)</sup> Mark-to-market changes in group equity incentives reclassified from administrative expenses to trading. Prior periods have been retrospectively adjusted

<sup>2)</sup> Group own assets including financial assets carried at fair value through income, and cash and cash pool assets net of liabilities from securities lending. Starting with 3Q 08, only continuing operations and loan portfolio Banking business included; prior periods not revised



# P/C: key figures (EUR mn)

	3Q 2007	4Q 2007	1Q 2008	2Q 2008	3Q 2008	4Q 2008	1Q 2009	2Q 2009	3Q 2009	Delta 3Q 09/08	9M 2007	9M 2008	9M 2009
Gross premiums written (EUR bn)	10.7	9.5	13.7	9.8	10.8	9.0	13.9	9.5	10.2	-0.6	34.8	34.4	33.6
Operating profit <sup>1</sup>	1,504	1,671	1,496	1,681	1,261	1,209	969	895	1,031	-230	4,669	4,438	2,895
Non-operating items <sup>1</sup>	235	-154	78	628	-138	-279	-193	196	43	+181	1,075	568	46
Income b/ tax, min.	1,739	1,517	1,574	2,309	1,123	930	776	1,091	1,074	-49	5,744	5,006	2,941
Income taxes	34	-575	-478	-432	-303	-276	-333	-333	-293	+10	-1,081	-1,213	-959
Minority interests	-65	-36	-39	-55	-29	11	-12	-9	-17	+12	-395	-123	-38
Net income	1,708	906	1,057	1,822	791	665	431	749	764	-27	4,268	3,670	1,944
Combined ratio (in %)	94.2%	91.2%	95.4%	93.5%	96.5%	96.2%	98.7%	98.9%	96.9%	+0.4%-p	94.5%	95.2%	98.2%
Segment financial assets <sup>2</sup> (EUR bn)	103.0	99.5	98.5	92.9	93.5	91.9	93.1	90.3	92.7	-0.8	103.0	93.5	92.7

<sup>1)</sup> Mark-to-market changes in group equity incentives reclassified from administrative expenses to trading. Prior periods have been retrospectively adjusted

<sup>2)</sup> Group own assets (incl. financial assets carried at fair value through income). Including cash and cash pool assets net of liabilities from securities lending



# L/H: key figures (EUR mn)

	3Q 2007	4Q 2007	1Q 2008	2Q 2008	3Q 2008	4Q 2008	1Q 2009	2Q 2009	3Q 2009	Delta 3Q 09/08	9M 2007	9M 2008	9M 2009
Statutory premiums (EUR bn)	10.2	15.0	12.3	10.7	9.4	13.1	13.0	11.8	10.8	+1.4	34.4	32.5	35.6
Operating profit	873	614	589	703	218	-302	402	990	859	+641	2,381	1,510	2,251
Non-operating items	9	-20	18	-58	-175	-320	-67	21	12	+187	127	-215	-34
Income b/ tax, min.	882	594	607	645	43	-622	335	1,011	871	+828	2,508	1,295	2,217
Income taxes	-293	-169	-136	-200	-41	117	-9	-332	-261	-220	-728	-377	-602
Minorities	-26	-29	-19	-20	-7	-40	-5	-18	-9	-2	-185	-46	-32
Net income	563	396	452	425	-5	-545	321	661	601	+606	1,595	872	1,583
Cost-income ratio (in %)	93.6%	96.7%	96.1%	94.7%	98.1%	102.3%	97.3%	93.8%	94.1%	-4.0%-p	94.7%	96.2%	95.1%
Segment financial assets <sup>1</sup> (EUR bn)	287.1	289.4	289.1	286.5	288.7	291.8	294.3	303.4	315.6	+26.9	287.1	288.7	315.6
Unit-linked investments (EUR bn)	66.3	66.1	60.4	59.4	57.1	50.4	49.1	51.9	54.9	-2.2	66.3	57.1	54.9
Operating asset base <sup>2</sup> (EUR bn)	358.0	359.7	353.4	349.6	349.7	346.8	348.0	359.7	375.4	+25.7	358.0	349.7	375.4

<sup>1)</sup> Group own assets (incl. financial assets carried at fair value through income). Including cash and cash pool assets net of liabilities from securities lending

<sup>2)</sup> Grossed up for insurance liabilities which are netted within the trading book (market value liability option). Including cash and cash pool assets net of liabilities from securities lending



# L/H: new business (EUR mn)

	Valu new bu		New bu margin			esent value usiness pre		Recu prem	•		Single p	remium	
	3Q 08	3Q 09	3Q 08	3Q 09	3Q 08	3Q 09	Δ %1	3Q 08	3Q 09	3Q 08	in % of PVNBP	3Q 09	in % of PVNBP
Germany Life	66	77	4.0%	4.0%	1,647	1,921	+10.8%	110	110	504	30.6%	702	36.5%
Germany Health	4	3	2.7%	2.1%	157	155	-1.1%	15	15	0	0.0%	0	0.0%
France	33	30	2.8%	2.1%	1,165	1,418	+21.7%	25	39	920	78.9%	990	69.9%
Italy	16	26	3.0%	2.4%	548	1,079	+96.8%	45	43	326	59.5%	907	84.0%
Other W. Europe	20	18	3.8%	2.8%	515	633	+21.7%	36	43	201	39.1%	290	45.8%
New Europe	14	12	5.1%	5.7%	275	212	-14.0%	21	18	150	54.6%	100	47.1%
USA	14	8	0.9%	0.7%	1,557	1,171	-23.1%	13	6	1,439	92.4%	1,113	95.0%
Asia-Pacific	7	11	1.1%	1.5%	599	760	+8.3%	98	136	248	41.4%	259	34.1%
Total <sup>2</sup>	167	174	2.6%	2.4%	6,465	7,349	+11.4%	362	410	3,789	58.6%	4,361	59.3%

3Q 08 values retrospectively revised for enlarged number of operating entities now included in analysis

<sup>1)</sup> Internal growth (adjusted for F/X and consolidation effects)

<sup>2)</sup> Total including holding expenses and internal reinsurance



### L/H: operating investment income – details (EUR mn)

#### Operating investment income (EUR mn)

	2007		2008				2009		
	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q
Interest & similar income <sup>1</sup>	3,174	3,305	3,200	3,814	3,319	3,439	3,305	3,638	3,565
Investment expenses	-145	-183	-140	-120	-110	-213	-138	-152	-151
Other <sup>2</sup>	491	533	-280	-939	-1,110	-2,853	-964	934	351
Realized gains/losses	617	1,228	649	273	100	-148	171	639	584
Impairments (net)	-288	-443	-980	-898	-1,553	-2,316	-1,076	-267	-273
Fair value option	92	93	-316	-193	-324	-510	-218	466	752
Trading	160	-289	555	-159	386	342	-13	149	-592
F/X result	-90	-56	-188	38	281	-221	172	-53	-120
Operating investment income	3,520	3,655	2,780	2,755	2,099	373	2,203	4,420	3,765

France health business reclassified to L/H segment beginning of 2008 (respective interest and similar income in 2007 (3Q 07: EUR -27mn, 4Q 07: EUR -20mn) was not restated to L/H segment)

Mark-to-market changes in group equity incentives reclassified from administrative expenses to trading.
 Prior periods have been retrospectively adjusted



### Financial Services: key figures

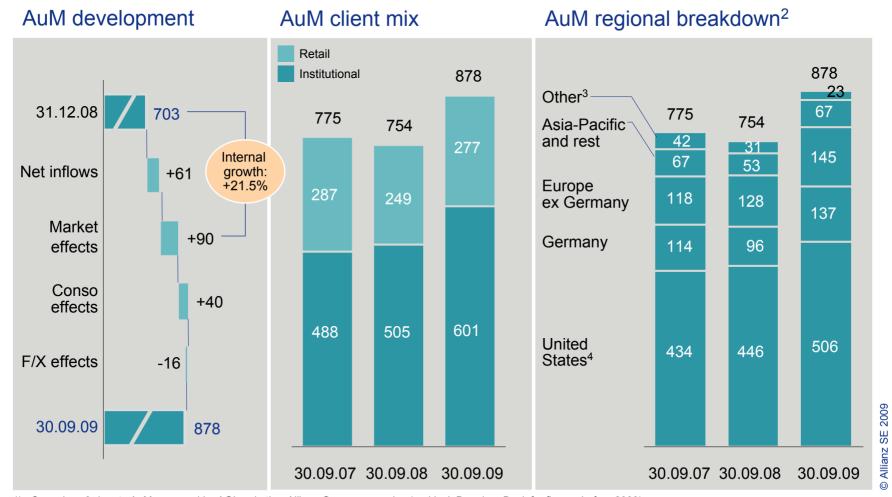
	3Q 2007	4Q 2007	1Q 2008	2Q 2008	3Q 2008	4Q 2008	1Q 2009	2Q 2009	3Q 2009	Delta 3Q 09/08	9M 2007	9M 2008	9M 2009
Operating revenues <sup>1</sup> (EUR m	n)												
Asset Management	804	880	729	739	701	726	715	780	901	+200	2,379	2,169	2,396
Banking	128	167	142	152	124	128	116	123	118	-6	455	418	357
Altern. Investm. Management	25	44	52	32	41	47	31	24	41	+0	87	125	96
Consolidation	-1	-7	-2	2	-2	-3	0	-1	-2	+0	-10	-2	-3
Financial Services	956	1,084	921	925	864	898	862	926	1,058	+194	2,911	2,710	2,846
Operating profit (EUR mn)													
Asset Management	330	392	241	281	186	218	211	246	368	+182	964	708	825
Banking	-14	4	-3	14	-17	-25	-10	-93	-37	-20	28	-6	-140
Altern. Investm. Management	-51	48	17	-10	-2	-2	-3	-7	1	+3	-59	5	-9
Consolidation	0	0	0	0	0	0	0	0	0	+0	0	0	0
Financial Services	265	444	255	285	167	191	198	146	332	+165	933	707	676
Cost-income ratio <sup>1</sup> (in %)													
Asset Management	59.0%	55.5%	66.9%	62.0%	73.5%	70.0%	70.5%	68.5%	59.2%	-14.3%-p	59.5%	67.4%	65.6%
Banking	119.5%	93.4%	97.2%	88.2%	108.1%	110.9%	102.6%	167.5%	120.3%	+12.2%-p	94.3%	97.1%	130.8%
Altern. Investm. Management	304.0%	-9.1%	67.3%	131.3%	104.9%	104.3%	109.7%	129.2%	97.6%	-7.3%-p	167.8%	96.0%	109.4%
Financial Services	73.4%	58.4%	71.6%	68.8%	79.9%	77.5%	76.2%	83.2%	67.4%	-12.5%-p	68.0%	73.2%	75.2%
3rd party AuM <sup>2</sup> (EUR bn)	775.2	764.6	735.9	739.6	753.8	703.5	766.0	813.3	877.5	+123.7	775.2	753.8	877.5
RWA <sup>2</sup> Banking (EUR bn)	10.1	10.5	10.2	10.8	7.7	7.4	7.8	8.3	8.1	+0.4	10.1	7.7	8.1

<sup>1)</sup> Mark-to-market changes in group equity incentives reclassified from administrative expenses to trading. Prior periods have been retrospectively adjusted

<sup>2) 3</sup>rd party assets under management and risk weighted assets are end of period values. RWA based on Basel II approach from 3Q 08 onwards



### AM: 3rd party AuM<sup>1</sup> (EUR bn)



<sup>1)</sup> Comprises 3rd party AuM managed by AGI and other Allianz Group companies (and incl. Dresdner Bank for figures before 2009)

<sup>2)</sup> Based on the origination of the assets (AGI only)

<sup>3)</sup> Consists of 3rd party assets managed by other Allianz Group companies (and incl. Dresdner Bank for figures before 2009), no regional breakdown

<sup>4) 3</sup>rd party AuM in US-Dollar: 616bn, 638bn and 739bn as of 30.09.07, 30.09.08 and 30.09.09, respectively



# Corporate: key figures (EUR mn)

	3Q 2007	4Q 2007	1Q 2008	2Q 2008	3Q 2008	4Q 2008	1Q 2009	2Q 2009	3Q 2009	Delta 3Q 09/08	9M 2007	9M 2008	9M 2009
Operating profit <sup>1</sup>	-93	-126	-104	-16	-50	-98	-171	-212	-258	-208	-217	-170	-641
Non-operating items <sup>1</sup>	-166	-248	-92	-262	-252	-521	-669	176	54	+306	291	-606	-439
Income b/taxes, min.	-259	-374	-196	-278	-302	-619	-840	-36	-204	+98	74	-776	-1,080
Income taxes	-149	293	92	185	150	210	385	260	109	-41	-77	427	754
Minority interests	-8	-5	-7	-4	-2	1	20	18	7	+9	-16	-13	45
Net income	-416	-86	-111	-97	-154	-408	-435	242	-88	+66	-19	-362	-281

O Allianz SE

<sup>1)</sup> Mark-to-market changes in group equity incentives reclassified from administrative expenses to trading. Prior periods have been retrospectively adjusted



# Group asset allocation (EUR bn)

		P	/C	L	′н	Fina Serv	ncial vices	Corp	orate	Consoli	dation	Gro	up <sup>1</sup>	
Balance sheet items		3Q 08	3Q 09	3Q 08	3Q 09	3Q 08	3Q 09	3Q 08	3Q 09	3Q 08	3Q 09	3Q 08	3Q 09	
Investments	Equities <sup>2</sup>	9.4	5.0	30.4	20.3	1.3	0.2	5.3	5.0	0.0	0.0	46.4	30.5	
	Debt sec.	50.3	57.0	144.4	176.0	3.2	4.7	9.1	8.5	0.0	0.0	207.0	246.2	
	Cash and cash pool assets <sup>3</sup>	6.9	5.2	6.9	4.4	1.7	1.7	0.7	0.4	-10.7	-5.5	5.5	6.2	
	Other <sup>4</sup>	7.0	6.5	7.4	7.6	0.0	0.0	0.1	0.2	-6.1	-6.0	8.4	8.3	
	Sum	73.6	73.7	189.1	208.3	6.2	6.6	15.2	14.1	-16.8	-11.5	267.3	291.2	
Loans and advances	Debt sec.	17.9	17.1	92.1	101.7	15.1	13.9	7.3	6.5	-12.1	-9.1	120.3	130.1	
Investments & loans		91.5	90.8	281.2	310.0	21.3	20.5	22.5	20.6	-28.9	-20.6	387.6	421.3	
Financial assets and liabilities designated at fair value <sup>5</sup>		1.5	1.5	10.3	10.1	0.7	0.7	0.2	0.1	-0.3	0.0	12.4	12.4	
Financial assets and li held for trading <sup>5</sup>	abilities	0.5	0.4	-2.8	-4.5	0.1	0.1	-0.3	0.1	0.1	-0.1	-2.4	-4.0	
Group financial asse	ts	93.5	92.7	288.7	315.6	22.1	21.3	22.4	20.8	-29.1	-20.7	397.6	429.7	
Equities AFS		8.2	4.1	26.9	18.4	1.1	0.1	4.8	4.5	0.0	0.0	41.0	27.1	
Equities associated er	nt. / joint ventures	1.2	0.9	3.5	1.9	0.2	0.1	0.5	0.5	0.0	0.0	5.4	3.4	
Equities		9.4	5.0	30.4	20.3	1.3	0.2	5.3	5.0	0.0	0.0	46.4	30.5	
Affiliated enterprises		9.9	10.8	3.5	1.6	0.0	0.0	87.0	66.8	-100.4	-79.2	0.0	0.0	
Investments & loans in	icl. affiliated ent.	101.4	101.6	284.7	311.6	21.3	20.5	109.5	87.4	-129.3	-99.8	387.6	421.3	2009
Real estate		2.5	2.3	4.7	4.9	0.0	0.0	0.1	0.2	0.0	0.0	7.3		
Funds under reins. con	ntr. assumed	4.5	4.2	2.7	2.7	0.0	0.0	0.0	0.0	-6.1	-6.0	1.1	0.9	
Other		7.0	6.5	7.4	7.6	0.0	0.0	0.1	0.2	-6.1	-6.0	8.4	8.3	© Allianz

<sup>1)</sup> Comprising assets and liabilities from continuing operations only

<sup>2)</sup> Equities incl. associated enterprises/ joint ventures, excl. affiliated enterprises

<sup>3)</sup> Net of liabilities from securities lending

Other incl. real estate held for investment and funds held by others under reinsurance contracts assumed

<sup>5)</sup> Net of liabilities



# Average AuM P/C and L/H: basis for yield calculation (EUR bn)

P/C	L/H
1 /0	<b>∟/</b> 1 1

Balance sheet items	;	30.06.09	30.09.09	Average	30.06.09	30.09.09	Average
Investments	Equities <sup>1</sup>	4.3	5.0	4.7	18.2	20.3	19.3
	Debt sec.	<i>55.4</i>	57.0	56.2	165.5	176.0	170.8
	Cash and cash pool assets <sup>2</sup>	5.5	5.2	5.3	4.7	4.4	4.5
	Other <sup>3</sup>	6.7	6.5	6.6	7.6	7.6	7.6
	Sum	71.9	73.7	72.7	196.0	208.3	202.1
Loans and advances	Debt sec.	16.5	17.1	16.8	101.6	101.7	101.6
Investments & Ioans		88.4	90.8	89.5	297.6	310.0	303.8
Equities AFS		3.6	4.1	3.9	16.8	18.4	17.6
Equities assoc. ent. /	joint ven.	0.7	0.9	0.8	1.4	1.9	1.7
Equities		4.3	5.0	4.7	18.2	20.3	19.3
Affiliated ent.		10.9	10.8	10.9	1.6	1.6	1.6
Investments & loans in	ncl. aff. ent.	99.3	101.6	100.4	299.2	311.6	305.4
Real estate		2.4	2.3	2.4	4.9	4.9	4.9
Funds under reins. co	ntr. assumed	4.3	4.2	4.3	2.7	2.7	2.7
Other		6.7	6.5	6.6	7.6	7.6	7.6

<sup>1)</sup> Equities including associated enterprises/ joint ventures, excl. affiliated enterprises

<sup>2)</sup> Net of liabilities from securities lending

<sup>3)</sup> Other including real estate held for investment and funds held by others under reinsurance contracts assumed



### Investment result (EUR mn)

	P/	C	L/	Н	Financial	Services	Corp	orate	Consol	idation	Gro	up <sup>1</sup>	
	3Q 08	3Q 09	3Q 08	3Q 09	3Q 08	3Q 09	3Q 08	3Q 09	3Q 08	3Q 09	3Q 08	3Q 09	
Operating investment result													
Interest and similar income	1,049	865	3,319	3,565	262	186	191	56	-302	-166	4,519	4,506	
Inc. fr. fin. assets and liab. carried at $\ensuremath{FV}^2$	-31	69	62	159	-44	16	-10	-14	-49	12	-72	242	
Realized gains/losses (net)	-20	35	100	544	0	0	0	0	-1	-10	79	569	
Impairments (net)	-129	-4	-1,553	-232	0	0	0	0	1	0	-1,681	-236	
F/X result	108	-36	281	-120	0	0	97	-22	-15	3	471	-175	
Investment expenses	-55	-67	-110	-151	-1	0	-49	-23	69	46	-146	-195	
Subtotal	922	862	2,099	3,765	217	202	229	-3	-297	-115	3,170	4,711	
Non-operating investment result							,						
Inc. fr. fin. assets and liab. carried at FV	-41	3	-17	-14	0	0	138	124	-22	-1	58	112	
Realized gains/losses (net)	530	117	-20	40	-2	4	28	155	-19	6	517	322	
Impairments (net)	-583	-44	-100	-3	-34	-10	-204	11	0	0	-921	-46	
Subtotal	-94	76	-137	23	-36	-6	-38	290	-41	5	-346	388	
Net investment income	828	938	1,962	3,788	181	196	191	287	-338	-110	2,824	5,099	
Investment return in % of avg. investm.	0.9%	1.0%	0.7%	1.2%	n/m	n/m	0.9%	1.4%			0.7%	1.2%	_
Movements in unrealized gains/losses on equities	-548	409	-1,744	1,859	n/m	n/m	-321	1,018			-2,660	3,299	SE 2009
Total investment return in % of avg. inv.	0.3%	1.5%	0.1%	1.8%	n/m	n/m	-0.6%	6.6%			0.0%	2.0%	Allianz (
Impairments and realized gains/losses attributable to shareholders (EUR bn)	0.1	0.0	-0.2	0.0	n/m	n/m	-0.2	0.2			-0.4	0.3	© A

<sup>1)</sup> Comprising result from continuing operations only

<sup>2)</sup> Contains inc. from fin. assets/liab. carried at fair value (EUR +809mn) and oper. trading result (EUR -567mn) (3Q 08: EUR -377mn and EUR +305mn resp.)

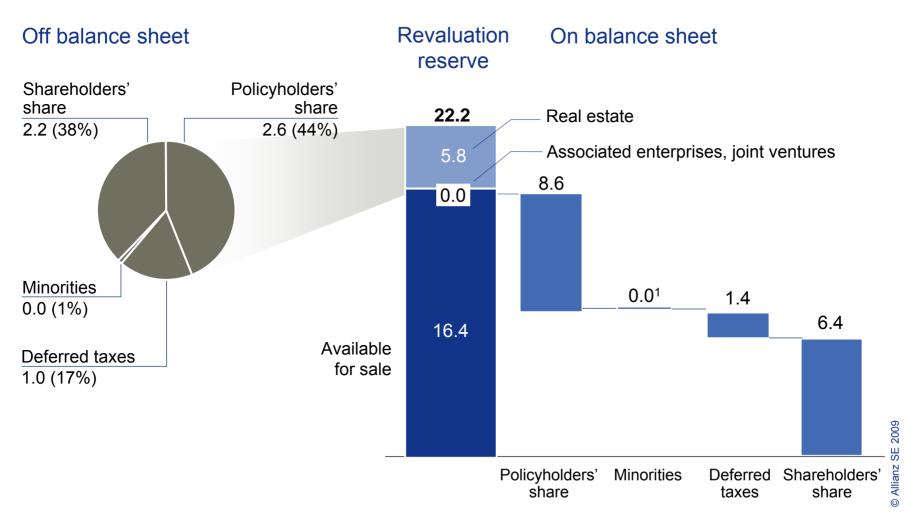


# Shareholders' equity (EUR mn)

	Paid-in capital	In Revenue currency gains and		Unrealized gains and losses (net)	Shareholders' equity	Minority interests	Total equity
Balance as of 31.12.07	28,321	12,618	-3,656	10,470	47,753	3,628	51,381
Total comprehensive income		376	1	-8,158	-7,781	272	-7,509
Paid-in capital	203				203		203
Treasury shares		-3			-3	0	-3
Transactions between equity holders	0	-153	0	1	-152	-21	-173
Dividends paid		-2,472			-2,472	-235	-2,707
Balance as of 30.09.08	28,524	10,366	-3,655	2,313	37,548	3,644	41,192
Balance as of 31.12.08	28,569	7,110	-4,006	2,011	33,684	3,564	37,248
Total comprehensive income		3,181	54	4,054	7,289	65	7,354
Paid-in capital	0				0		0
Treasury shares		-47			-47	0	-47
Transactions between equity holders	0	6	0	0	6	-1,431	-1,425
Dividends paid		-1,580			-1,580	-113	-1,693
Balance as of 30.09.09	28,569	8,670	-3,952	6,065	39,352	2,085	41,437



### Revaluation reserve of EUR 22.2bn (EUR bn)



<sup>1)</sup> Minority interest in revaluation reserve amounts to EUR 70mn

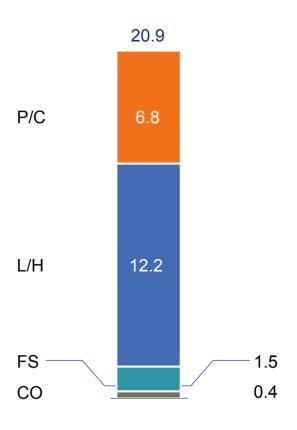


### Conglomerate solvency<sup>1</sup>: details as of 30.09.09 (EUR bn)

#### Available funds

#### Shareholders' $37.4^{2}$ equity -14 Dividend accruals Goodwill. -14.4 other intangibles Commerzbank -1.1 shares Subordinated bonds. +6.5 participation certific. +5.1 Free RfB Off-B/S reserves +2.2 for investments Available funds 34.3

#### Required capital



<sup>1)</sup> During the fiscal year, conglomerate solvency is partially based on assumptions. The extent to which intangible assets related to certain PE investments are to be deducted from our own funds for the purpose of the conglomerate solvency calculation has not yet been finally agreed by BaFin

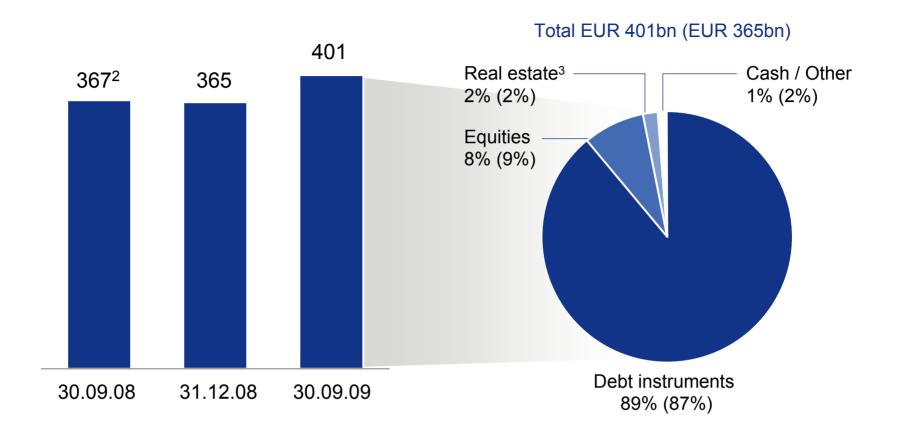
<sup>2)</sup> Adjusted for unrealized gains/losses on available-for-sale bonds (negative effect of EUR 2.0bn)



### Overview investment portfolio (EUR bn)

Group investments and loans<sup>1</sup>

as of 30.09.09 (31.12.08)



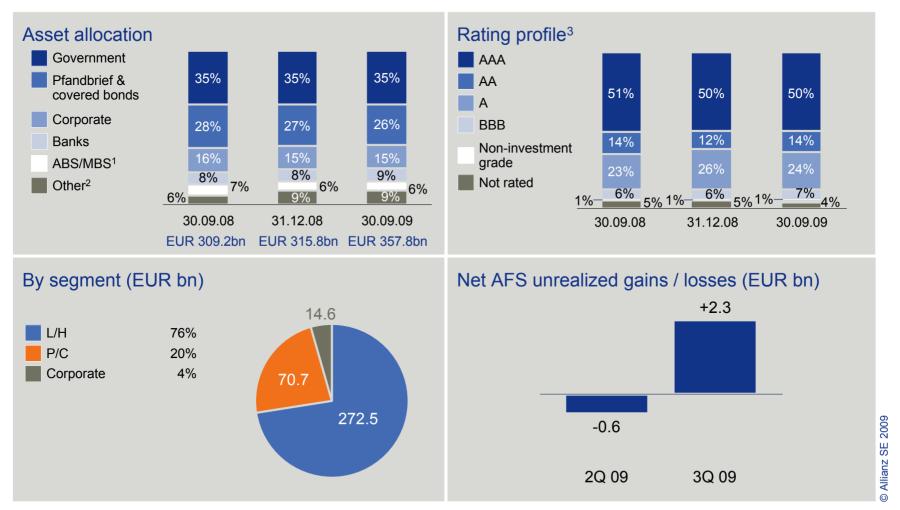
<sup>1)</sup> Portfolio discussion is based on consolidated insurance portfolios (P/C, L/H, Corporate)

Incl. cash position

<sup>3)</sup> Excluding real estate own use and real estate held for sale



### Fixed income portfolio (30.09.09)



<sup>1)</sup> Including U.S. agency backed investments (EUR 7.8bn)

<sup>2)</sup> Including 5% mainly seasoned self-originated German private mortgage loans and 3% short-term deposits at banks

<sup>3)</sup> Excluding seasoned self-originated German private mortgage loans



### Limited impairments – good credit history (EUR mn)

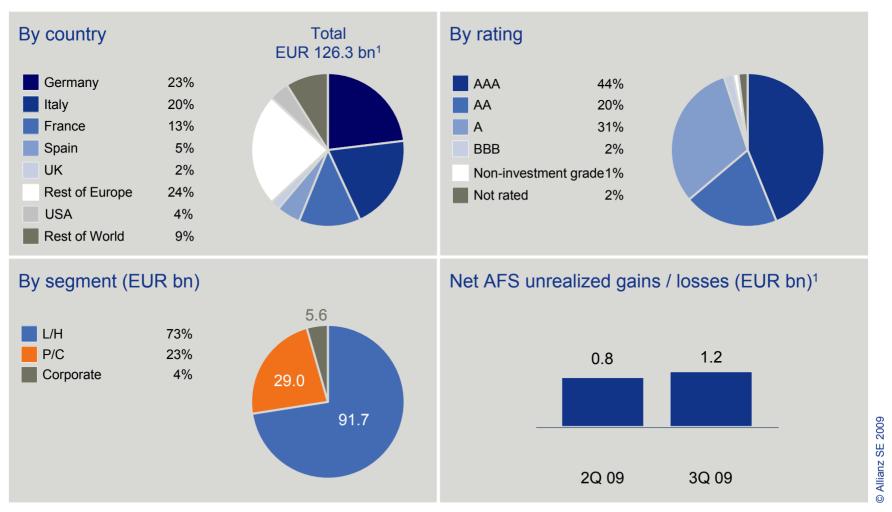
#### AFS and HTM debt impairments Insurance

Debt	12M 2005	12M 2006	12M 2007	12M 2008	1Q 2009	2Q 2009	3Q 2009	Total since 2005
Government	0	0	0	0	0	0	0	0
Pfandbrief & covered bonds	0	0	0	0	0	0	0	0
Banks	0	0	0	-283	0	-11	-15	-309
Other corporates	-10	-89	-20	-77	-50	-68	-12	-326
ABS	0	0	-6	-16	-9	-10	-1	-42
Other	0	0	0	-144	-19 <sup>1</sup>	-6 <sup>1</sup>	-1	-170
Total	-10	-89	-26	-520	-78	-95	-29	-847

<sup>1)</sup> Previously reported impairments included impairments from FS



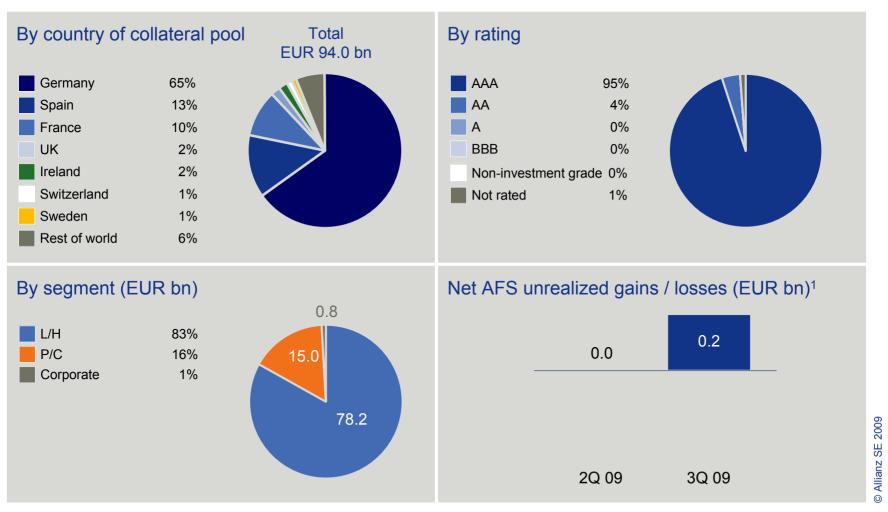
# Fixed income portfolio: government and government related (30.09.09)



<sup>1)</sup> Government and government related (excl. U.S. agency MBS)



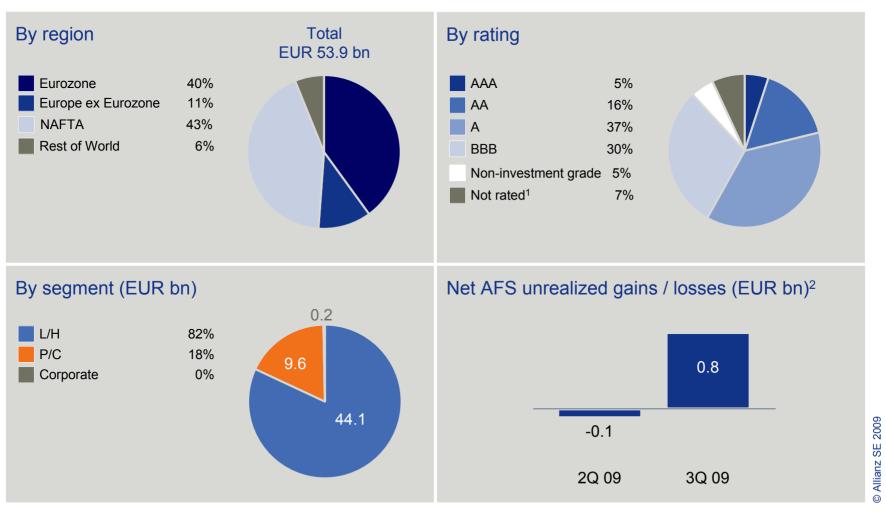
# Fixed income portfolio: covered bonds (30.09.09)



<sup>1)</sup> On-balance unrealized gains / losses after tax, minorities and policyholders



# Fixed income portfolio: corporates excl. banks (30.09.09)

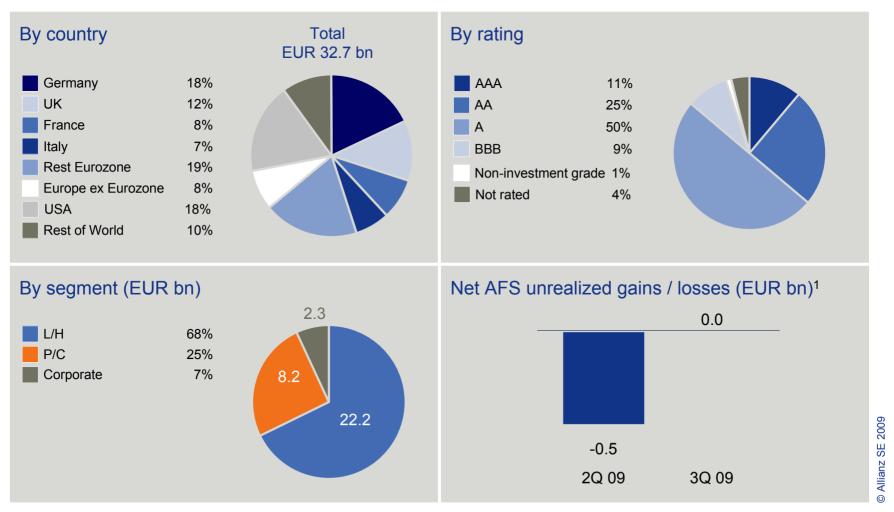


<sup>1)</sup> Including Eurozone loans / bonds (2%), U.S. corporate mortgages (3%), U.S. corporate bonds (1%), Eurozone corporate mortgages (1%)

<sup>2)</sup> On-balance unrealized gains / losses after tax, minorities and policyholders



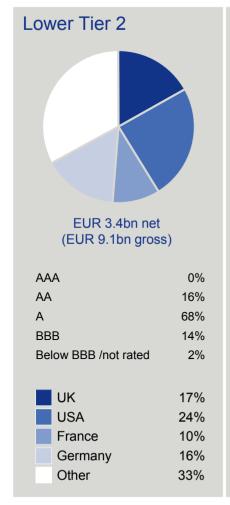
# Fixed income portfolio: banks (30.09.09)

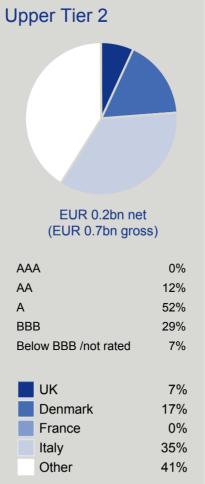


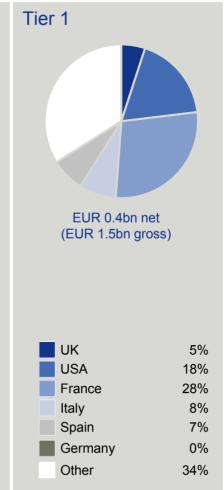
<sup>1)</sup> On-balance unrealized gains / losses after tax, minorities and policyholders



### Bank subdebt (30.09.09)

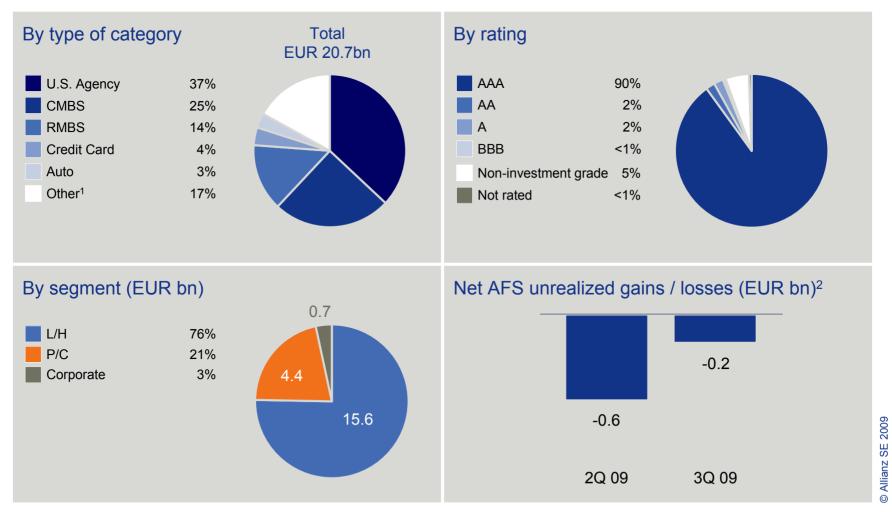








# Fixed income portfolio: ABS/MBS (30.09.09)

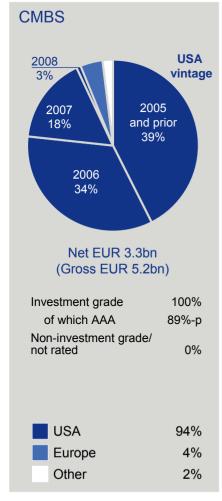


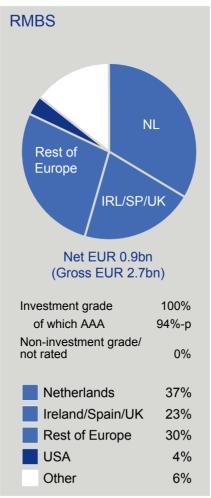
<sup>1)</sup> Diversified exposure, mainly CDOs (6%), stranded utility (2%), government receivable (2%), consumer (3%) and lease (1%)

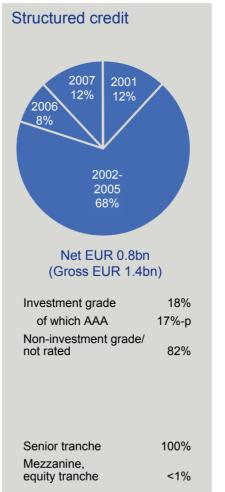
<sup>2)</sup> On-balance unrealized gains / losses after tax, minorities and policyholders



# CMBS, RMBS and structured credit exposure (30.09.09)

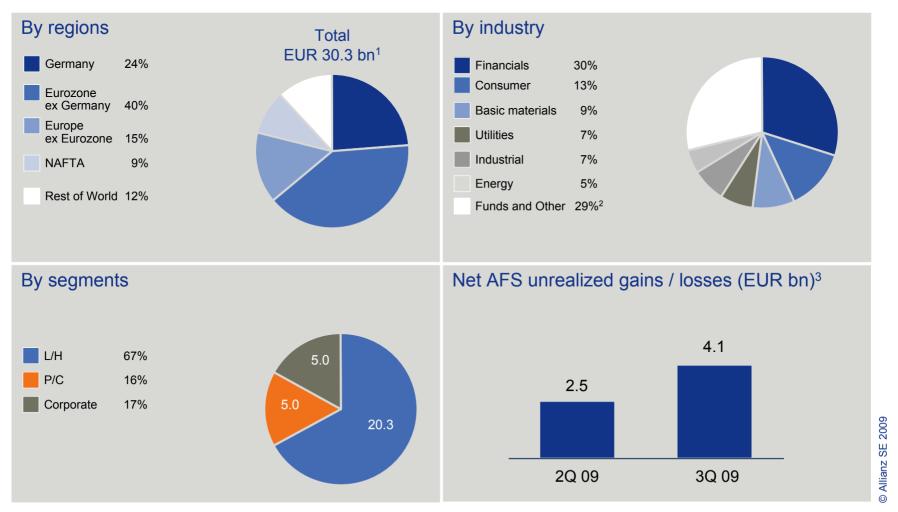








### Equity portfolio (30.09.09)



<sup>1)</sup> Including non-equity retail funds (EUR 1.6bn), excluding equities designated at fair value through income (EUR 3.0bn)

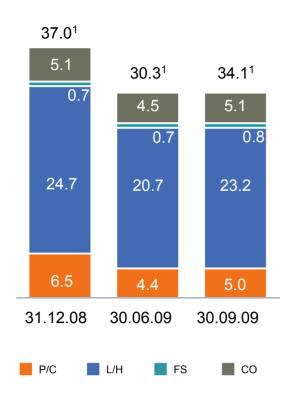
<sup>2)</sup> Diversified investment funds (EUR 2.9bn); private and unlisted equity (EUR 3.3bn)

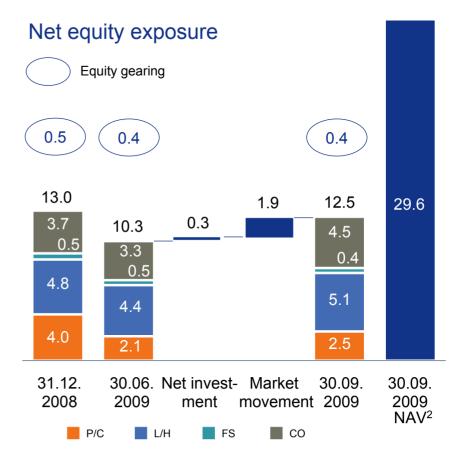
<sup>3)</sup> On-balance unrealized gains / losses after tax, minorities and policyholders



### Equity exposure (EUR bn)

#### Gross equity exposure





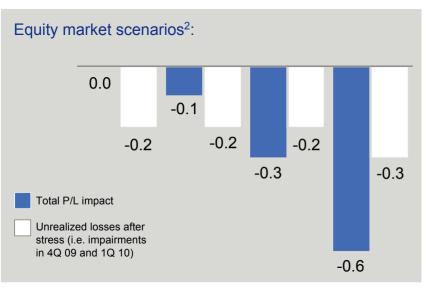
<sup>1)</sup> Equity investments held available for sale and designated at fair value (31.12.08: EUR 3.0bn, 30.06.09: EUR 3.1bn, 30.09.09: EUR 3.5bn); associated enterprises, non consolidated affiliated enterprises and JVs

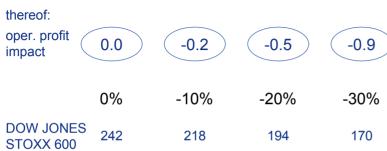
<sup>2)</sup> Shareholders' equity and shareholders' share of off-balance sheet reserves excluding goodwill



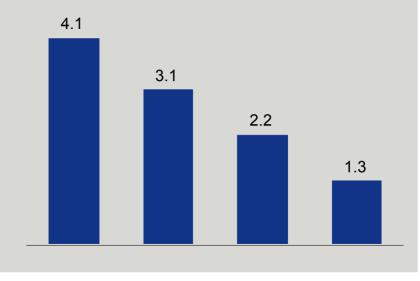
### Equity market scenarios (as of 30.09.09, EUR bn)

#### Expected total P/L impact<sup>1</sup> ...





### ... and resulting unrealized gains / losses on AFS equity securities in shareholders' equity<sup>1</sup>

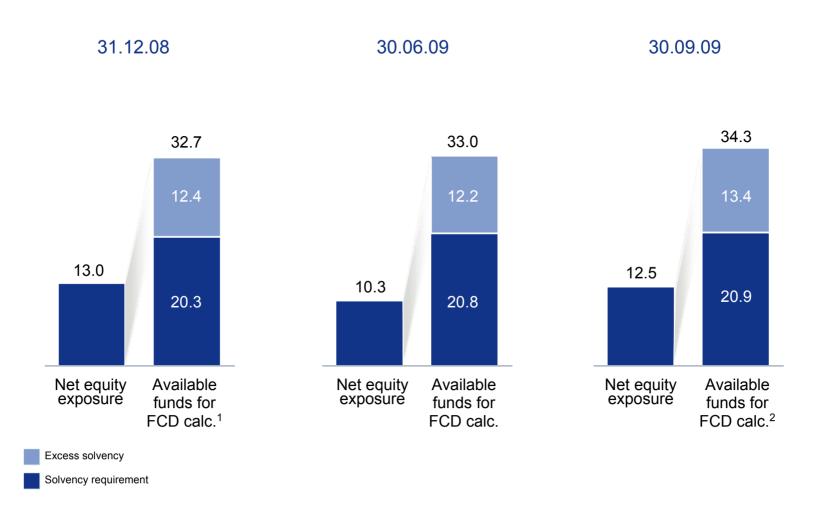




- 1) Expected total P/L impact and unrealized gains/losses after policyholder participation, taxes, minorities
- 2) Scenarios based on DJ Stoxx 600 as of 30.09.09
- 3) Before impact of dividend accrual



### Net equity exposure and solvency (EUR bn)

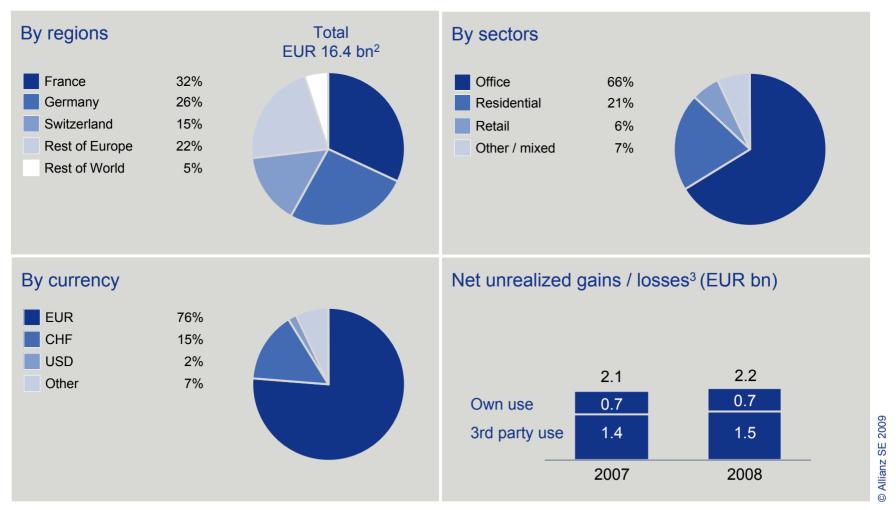


<sup>1)</sup> Pro-forma after sale of Dresdner Bank completed

<sup>2)</sup> During the fiscal year, conglomerate solvency is partially based on assumptions. The extent to which intangible assets related to certain PE investments are to be deducted from our own funds for the purpose of the conglomerate solvency calculation has not yet been finally agreed by BaFin



### Real estate portfolio<sup>1</sup>



<sup>1)</sup> As at 31.12.08

<sup>2)</sup> Fair value including real estate own use

<sup>3)</sup> Off-balance unrealized gains / losses after tax, minorities and policyholders. Based on external and internal real estate valuations

### Allianz (II)

#### Disclaimer

These assessments are, as always, subject to the disclaimer provided below.

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The statements contained herein may include statements of future expectations and other forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. In addition to statements which are forward-looking by reason of context, the words "may", "will", "should", "expects", "plans", "intends", "anticipates", "believes", "estimates", "predicts", "potential", or "continue" and similar expressions identify forward-looking statements. Actual results, performance or events may differ materially from those in such statements due to, without limitation, (i) general economic conditions, including in particular economic conditions in the Allianz Group's core business and core markets, (ii) performance of financial markets, including emerging markets, and including market volatility, liquidity and credit events (iii) the frequency and severity of insured loss events, including from natural catastrophes and including the development of loss expenses. (iv) mortality and morbidity levels and trends. (v) persistency levels, (vi) the extent of credit defaults, (vii) interest rate levels, (viii) currency exchange rates including the Euro/U.S. Dollar exchange rate. (ix) changing levels of competition. (x) changes in laws and regulations, including monetary convergence and the European Monetary Union, (xi) changes in the policies of central banks and/or foreign governments, (xii) the impact of acquisitions, including related integration issues, (xiii) reorganization measures, and (xiv) general competitive factors, in each case on a local, regional, national and/or global basis. Many of these factors may be more likely to occur, or more pronounced, as a result of terrorist activities and their consequences. The matters discussed herein may also be affected by risks and uncertainties described from time to time in Allianz SE's filings with the U.S. Securities and Exchange Commission. The company assumes no obligation to update any forward-looking statement.

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