Helmut Perlet, Member of the Board of Management

# Group financial results for the third quarter 2007

November 9, 2007





#### On track to achieve our targets

Operating profit of EUR 2.6bn

- 94.1% combined ratio in P/C
- Double-digit operating profit growth in L/H and AM
- Dresdner Bank profitable despite financial markets turbulence

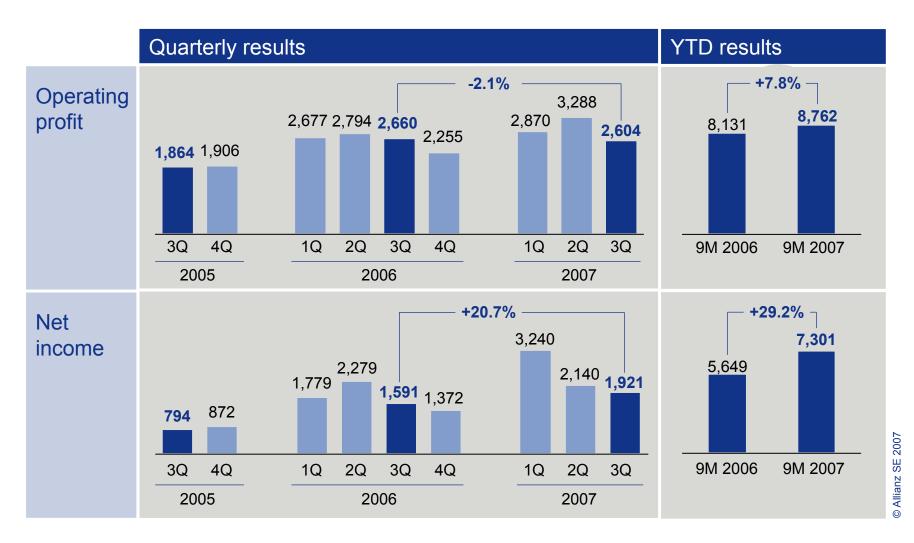
Net income up by 20.7% to EUR 1.9bn

Full year outlook confirmed: operating profit of EUR 11bn, net income of EUR 8bn<sup>1</sup>

1) Caveats are e.g. that nat cat developments are unpredictable and that capital market risks may always lead to significant deviations



### Robust earnings in challenging markets (EUR mn)



2



### Agenda

Group	
P/C	
L/H	
Banking	
Asset Management	
Summary	
Additional information	

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### Insurance revenues up by 4.1% (EUR bn)

Total	revenu	es <sup>1</sup>									
23.8	25.2	29.6	24.1	22.6	24.8	29.3	24.3	23.0			
		0.8 1.9				0.8			_		
0.7	0.8		0.7	0.7	0.8	_2.1_	0.8 1.8	0.8	(in %)	Total growth	Internal growth <sup>2</sup>
1.0		12.8		1.7		12.3		-1.5	3Q 06	-5.1	-4.0
11.2	13.2		11.9	9.8	12.8		11.7	10.2	3Q 07	+1.8	+2.5
									AM	+10.6	+15.7
10.4	9.6	14.1	9.7	10.4	9.4	14.1	10.0	10.7	Bankir	ng -23.9	-23.0
20	40	10	2Q	3Q	40	1Q	2Q	3Q	- 📕 L/H	+4.3	+6.2
3Q 2	4Q 005	1Q		006	4Q		2007	<u> </u>	P/C	+2.5	+1.8

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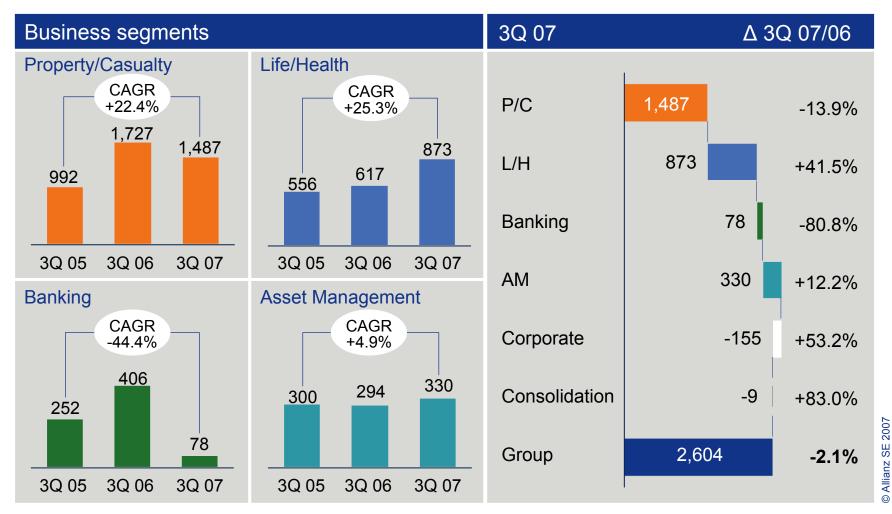
1) Revenues comprise gross premiums written in P/C, statutory premiums in L/H and operating revenues in Banking and Asset Management. All segment figures are based on segment consolidated numbers; figures for the Group as a whole are based on fully consolidated figures

2) Adjusted for F/X effects and consolidation effects. Internal growth on segment level is based on segment consolidated data. Total and internal growth for total revenues are based on fully consolidated figures

<sup>4</sup> 



### Operating profit<sup>1</sup>: high level of profits maintained (EUR mn)



1) Operating profit is a measure which we believe highlights the underlying profitability of our operations. For a description of how we measure operating profit and a reconciliation to profit before taxes and minorities, see section "Additional information" (page 40)

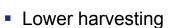
### Non-operating result (EUR mn)

### Breakdown of non-operating items 3Q 05 3Q 06

Realized gains/losses and impairments of investments (net)	290	465	367	-98	
Interest expense from external debt	-172	-191	-271	-80	
Restructuring charges	-2	-50	23	+73	
Acquisition-related expenses	-213	-134	-72	+62	
Other non-operating	-121	-52	44	+96	
Reclassification of tax benefits	0	-25	-1	+24	
Total non-op. items	-218	13	90	+77	

3Q 07

Δ3Q 07/06



- Equity gearing of 0.68 in 3Q 07 (3Q 06: 0.77)
- Interest expense of EUR 70mn from AGF bridge financing in 3Q 2007
- Swing in other non-operating stems from trading result



### 21% increase in net income (EUR mn)

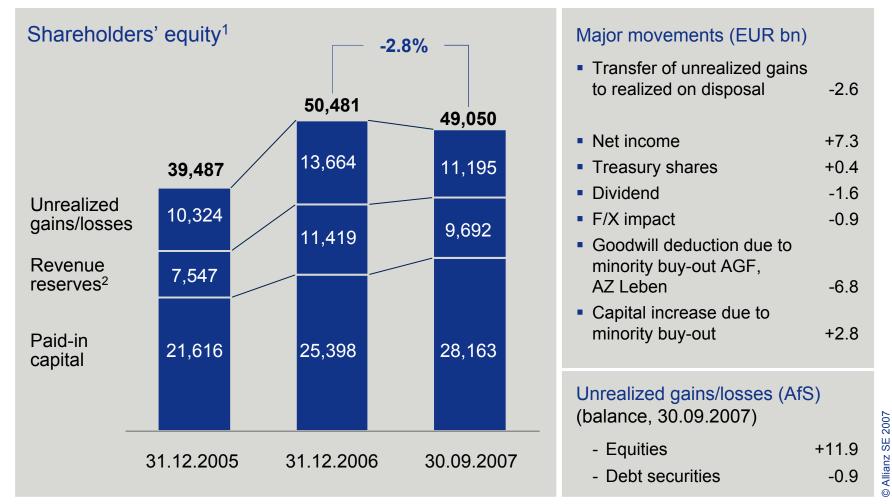
Reconciliation to net income										
	3Q 05	3Q 06	3Q 07	Δ3Q 07/06						
Operating profit	1,864	2,660	2,604	-56						
Non-operating items	-218	13	90	+77						
Income before income	4.040	0.070	0.004	. 0.1						
taxes, minority interests	1,646	2,673	2,694	+21						
Income taxes	-517	-797	-655	+142						
Minority interests	-335	-285	-118	+167						
Net income	794	1,591	1,921	+330						



- Income taxes benefited in 3Q 07 from EUR 119mn positive effect of German tax reform
- Lower minorities of EUR 144mn due to AGF and RAS buy-out



### Shareholders' equity reduced due to AGF minority buy-out (EUR mn)



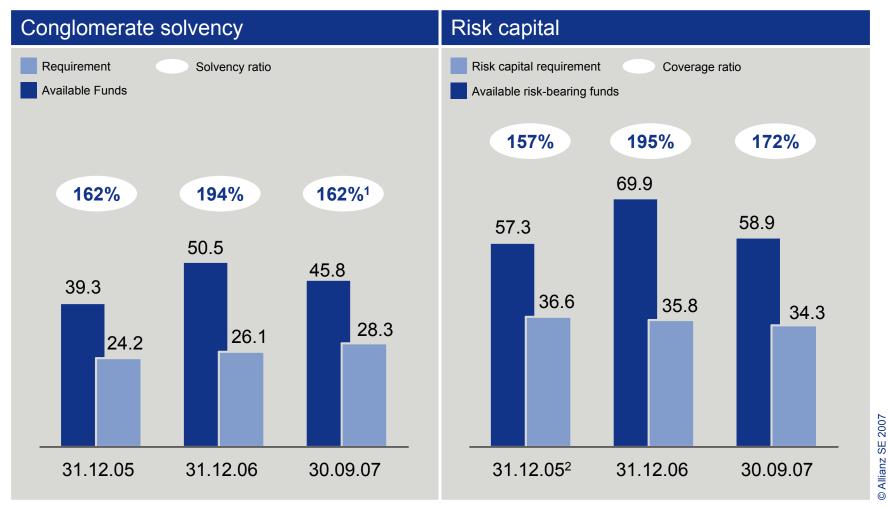
1) Net of minority interests (31.12.2005: EUR 7,615mn; 31.12.2006: EUR 6,409mn; 30.09.2007: EUR 2,819mn)

2) Including F/X translation adjustments

#### Group results 3Q 2007



### Solid capital base (EUR bn)



1) Reduction from 170% at 30.06.2007: 4% due to squeeze-out of AGF minorities and 4% due to Private Equity investment

2) 2005 figures adjusted as coverage of risk capital model has been extended



#### Agenda

#### Group

P/C			

L/H

Banking

Asset Management

Summary

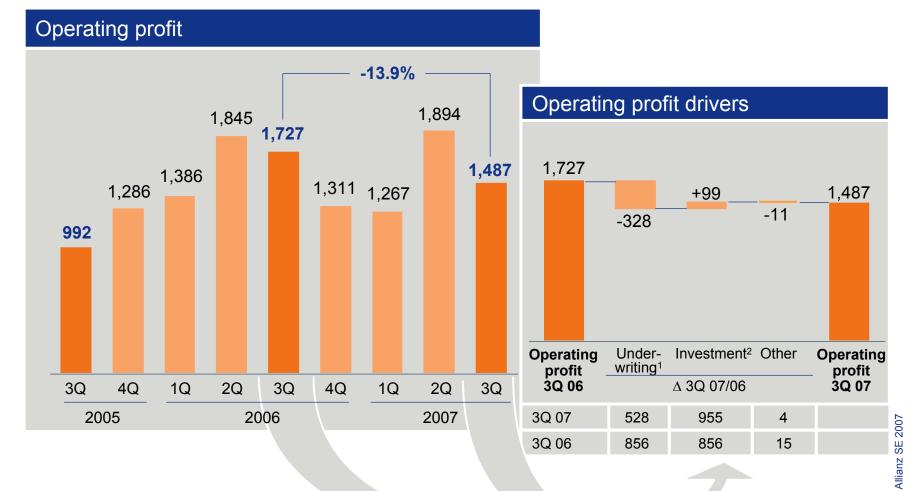
Additional information

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Group results 3Q 2007



#### P/C: high quality book... (EUR mn)



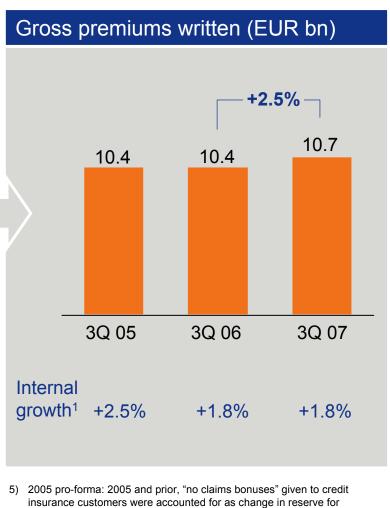
1) Comprises "premiums earned (net)", "claims and insurance benefits incurred (net)", "acquisition and administrative expenses (net)" and change in "aggregated policy reserves" and "other underwriting provisions"

 Includes "interest and similar income", "inc. fr. fin. ass./liab. designated at fair value through income", "realized gains/losses and impairments of investments (net) on participating policies", "investment expenses", and "policyholder participation" 0



#### P/C: ...growing profitably... (EUR mn)

GPW	3Q05	3Q06	3Q07	$\Delta 07/06^{1}$
AZ Sach	2,011	1,994	1,965	-1.5%
France	1,196	1,208	1,204	-0.3%
Italy	1,083	1,078	1,048	-2.8%
UK	561	585	536	+11.3%
Spain	403	446	479	+7.4%
Switzerland <sup>2</sup>	246	256	208	-3.2%
New Europe	416	456	707 <sup>3</sup>	+2.9%
Asia-Pacific <sup>4</sup>	65	75	88	+22.7%
Australia	445	413	432	+0.7%
USA	1,551	1,601	1,644	+10.7%
Credit insurance <sup>5</sup>	381	404	403	-0.2%
AGCS <sup>6</sup>	756	649	687	+5.9%



insurance and investment contracts (net). Since 2006 "no claims bonuses" are accounted for within gross premiums written (impact

1) Growth numbers refer to internal growth (adjusted for F/X and/or (de)consolidation effects)

2) Excluding ART

3) 3Q 07 GPW New Europe without Russia EUR 484mn, Russia stand alone EUR 223mn

4) Excluding Australia

2005: EUR -23mn)6) Allianz Global Corporate & Specialty



### P/C: ...with combined ratio at target level (in %)

Comb. ratio	3Q05	3Q06	3Q07	Con	Combined ratio								
AZ Sach	85.8	89.3	87.9	YTD	94.9				92.2				94.6
France	100.2	99.6	98.5		00.6								
Italy	95.0	89.9	91.9		98.6	92.5	94.7	91.9	90.2	95.0	96.8	92.9	94.1
UK	93.8	90.7	106.9										
Spain	89.6	91.1	91.3		68.2				65.1				66.5
Switzerland <sup>1</sup>	105.3	90.7	98.0	Loss ratio	73.0	64.1	66.2	65.1	64.2	64.7	68.2	64.9	66.5
New Europe	88.3	84.6	93.1 <sup>2</sup>						04.2				
Asia Pacific <sup>3</sup>	97.4	94.7	93.6										
Australia	97.2	93.7	103.9	Exp.	26.7				27.1				28.1
USA	109.3	89.4	94.0	ratio	25.6	28.4	28.5	26.8	26.0	30.3	28.6	28.0	27.6
Credit insurance	62.0	74.9	72.8		3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q
AGCS <sup>4</sup>	153.1	95.3	101.9		20	005		2	006			2007	,

1) Excluding ART

2) 3Q 07 combined ratio of New Europe without Russia 89.1%, Russia stand alone 101.2%

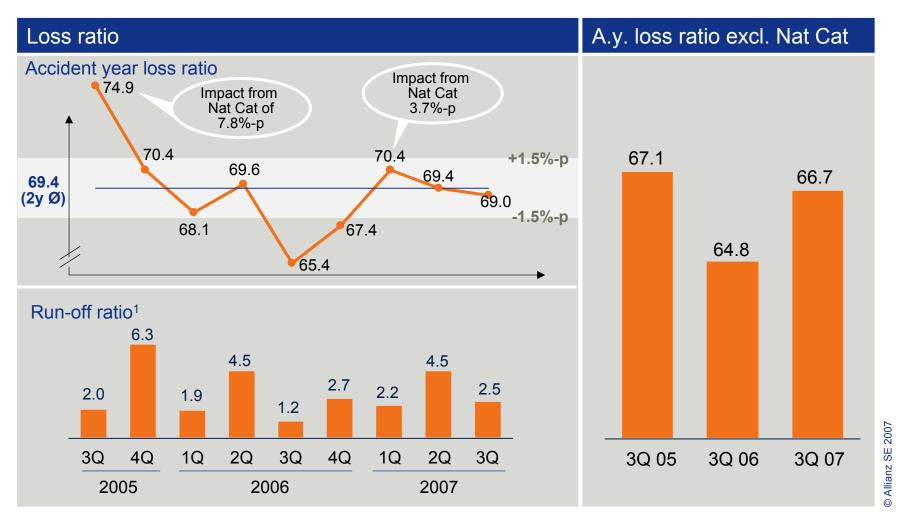
3) Excluding Australia

4) Allianz Global Corporate & Specialty

Group results 3Q 2007



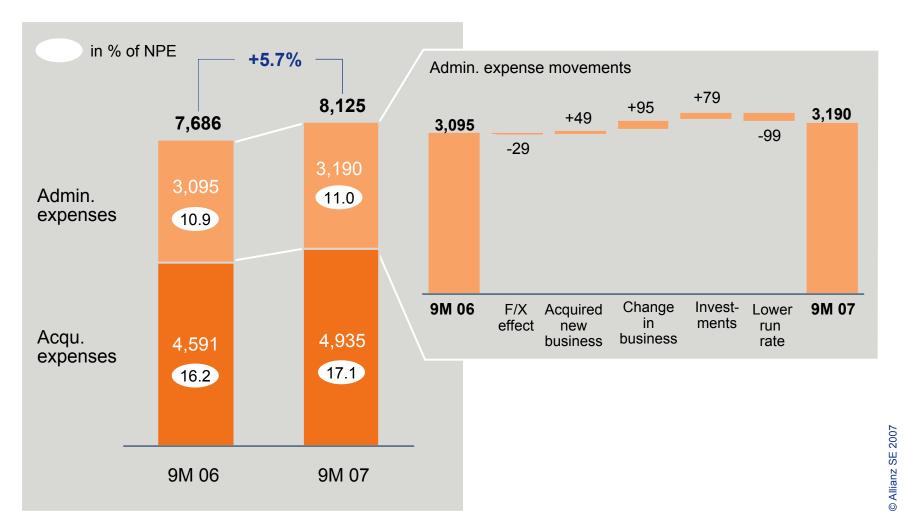
### P/C: Nat Cat up from 0.6% to 2.3% (in %)



1) Positive values indicate positive run-off; run-off ratio is calculated as run-off result in percent of net premiums earned



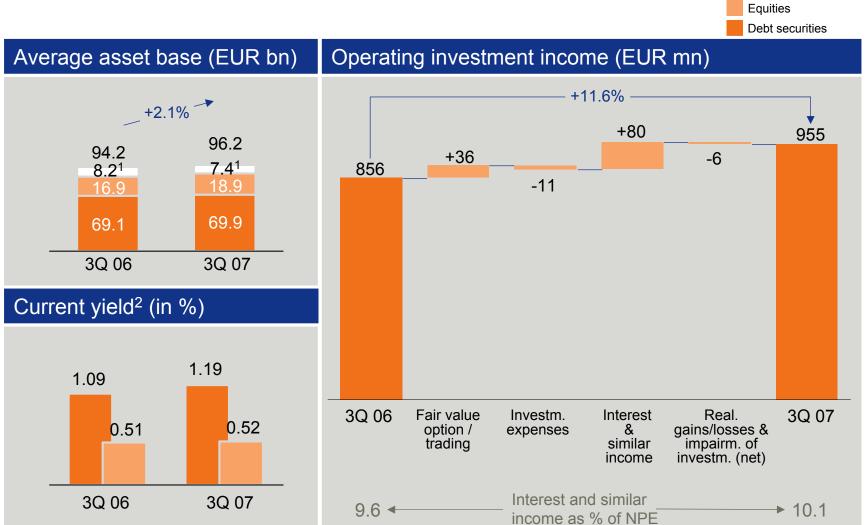
### P/C: investments and change in business drive expense ratio development (EUR mn)



#### P/C: operating investment income up 11.6%

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Other<sup>1</sup>



1) Real estate held for investments and funds held by others under reinsurance contracts assumed

2) Definition: current yield = interest and similar income / average investments and loans at book value (excl. inc. fr. fin. ass./liab. carried at fair value)



#### Agenda

Group

P/C

L/H

Banking

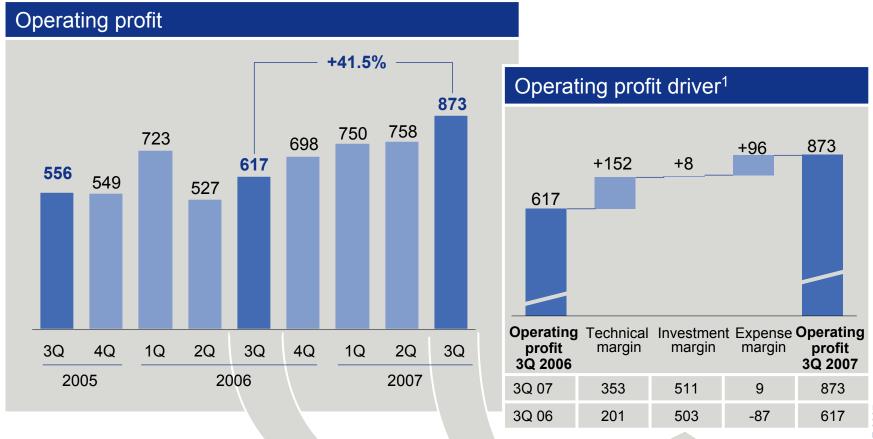
Asset Management

Summary

Additional information



#### L/H: strong profit growth (EUR mn)



1) The objective of the Life/Health operating profit driver analysis is to explain movements in IFRS-results by analyzing underlying drivers on a Life Segment consolidated basis. Stated margins refer to a quarter-on-quarter comparison. Technical result: Technical result comprises risk result (difference between total risk premiums and benefits in excess of reserves net of policyholder participation), lapse result (sum of "surrender charges" assessed and "commission claw-backs" minus deferred acquisition cost written off on lapsed policies net of policyholder participation), reinsurance result and other result, as well as a one-time benefit of EUR 170mn stemming from South Korea. Investment result: Investment result is defined as the difference between IFRS investment income net of expenses and interest credited to IFRS reserves plus policyholder dividends if any. Expense result: Expense result is the difference between expense charges assessed to policyholders and actual expenses minus regular changes in deferred acquisition costs net of policyholder participation

18



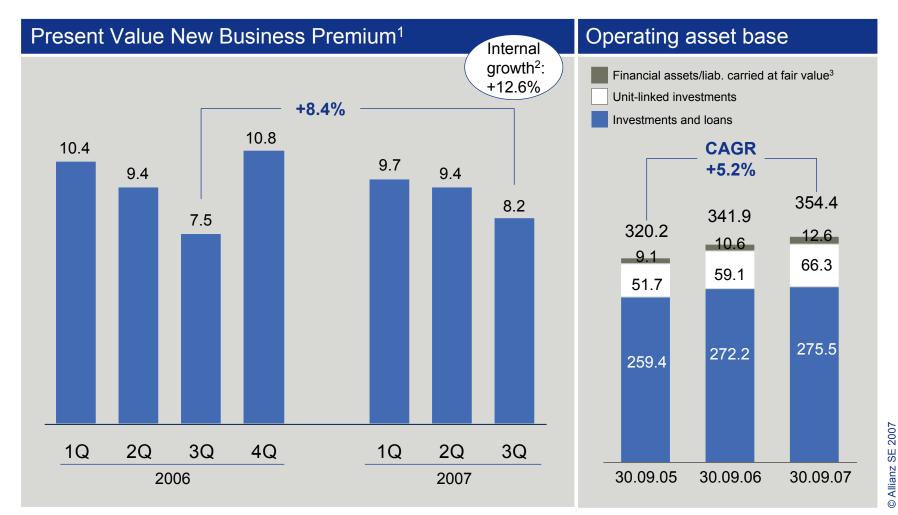
### L/H: 6.2% revenue growth, Asia Pacific shining through (EUR mn)

Stat. premiums	3Q 05	3Q 06	3Q 07	∆07/06¹	Statutory premiums (EUR bn)
Germany Life	2,595	2,640	2,685	+1.7%	
Germany Health	765	776	783	+0.9%	<b>─ +4.3%</b> ─
France	1,234	1,313	1,407	+7.2%	11.2 9.8 10.2
Italy	1,980	1,267	1,495	+18.0%	Premiums from
Switzerland	170	143	142	+3.5%	investment- oriented products6.65.15.6
Belgium	141	120	154	+28.3%	
Spain	94	111	120	+8.1%	IFRS premiums 4.6 4.7 4.6
Netherlands	91	96	89	-7.3%	
New Europe	124	184	216	+7.6%	3Q 05 3Q 06 3Q 07
Asia Pacific	892	835	1,270	+61.1%	Internal +1.5% -10.9% +6.2% growth <sup>1</sup>
USA	2,853	2,144	1,680	-15.5%	

1) Growth numbers refer to internal growth (adjusted for F/X and/or (de)consolidation effects)



### L/H: growth metrics in good shape (EUR bn)



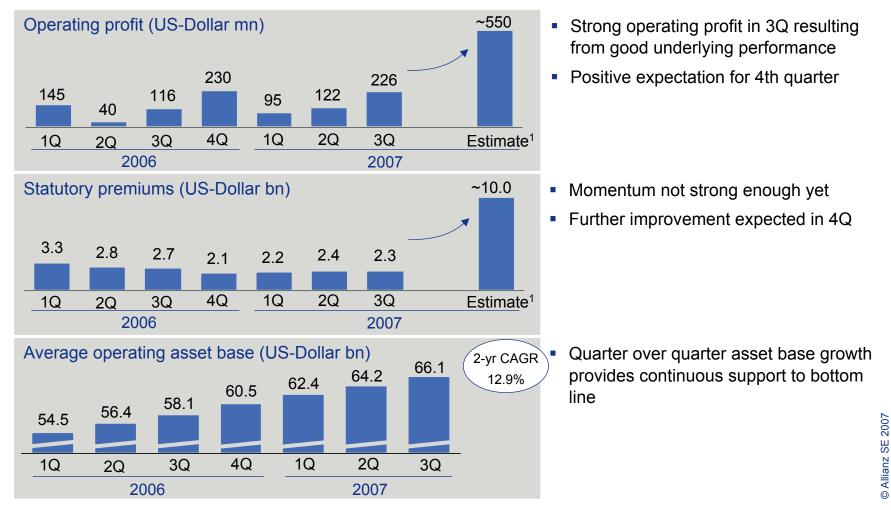
1) Present values before minorities; F/X rates as of corresponding quarter end

2) Adjusted for F/X effects

3) Excluding market value liability option



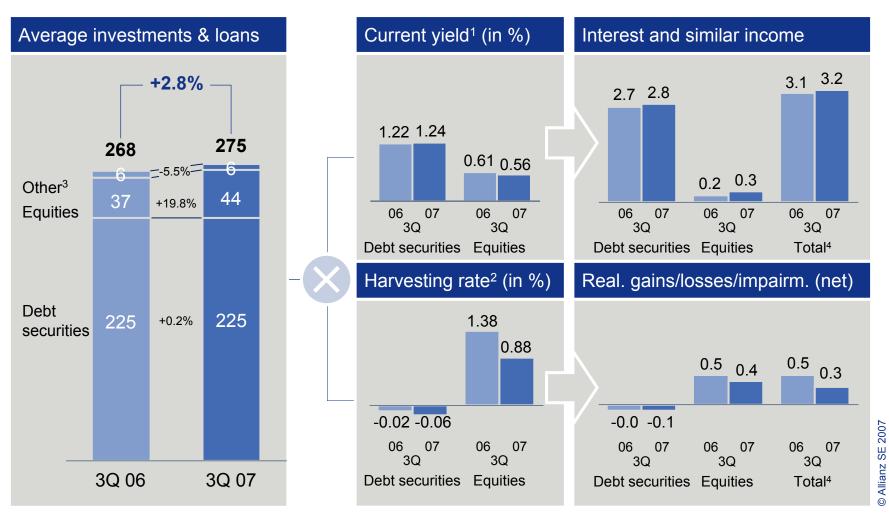
### L/H: Allianz Life US - good progress notwithstanding revenue shortfall



1) Shown estimate of Allianz Life is prepared on USD basis, which is the functional currency of this entity. F/X fluctuations are not forecasted



### L/H: investment income (EUR bn)



1) Definition: current yield = interest and similar income/average investments and loans at book value (excl. inc. fr. fin. ass./liab. carried at fair value)

2) Definition: harvesting rate = (realized gains and losses (net) + impairments on investments (net))/average investments and loans at book value (excl. inc.fr.fin. ass./liab. carried at fair value)

4) Includes income from real estate held for investments and funds held by others under reinsurance contracts assumed

<sup>3)</sup> Includes real estate held for investments and funds held by others under reinsurance contracts assumed



#### Agenda

Group

P/C

L/H

#### Banking

Asset Management

Summary

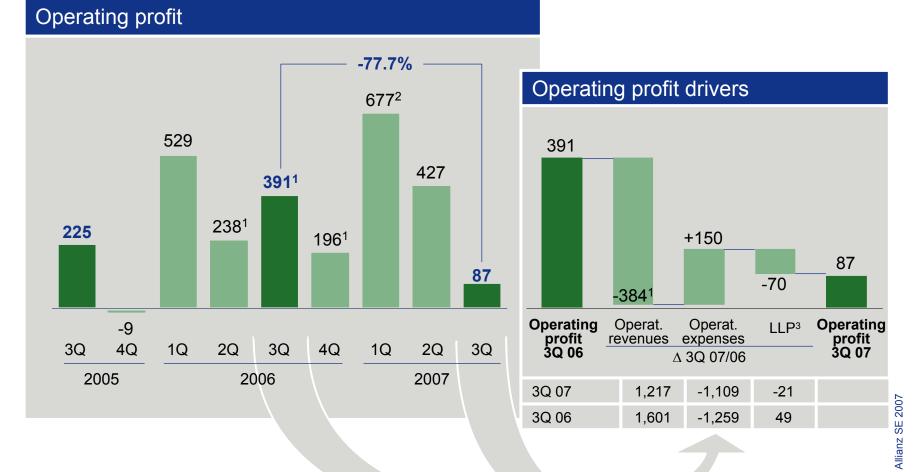
Additional information

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## Dresdner Bank: profitable quarter despite market turbulence...

(EUR mn)



1) Prior year restated: 2006 figures exclude now results from trading activities in own shares of Allianz SE. These results were eliminated in 2006 (2Q: EUR -81mn, 3Q: EUR +81mn, 4Q: EUR -6mn) on segment level

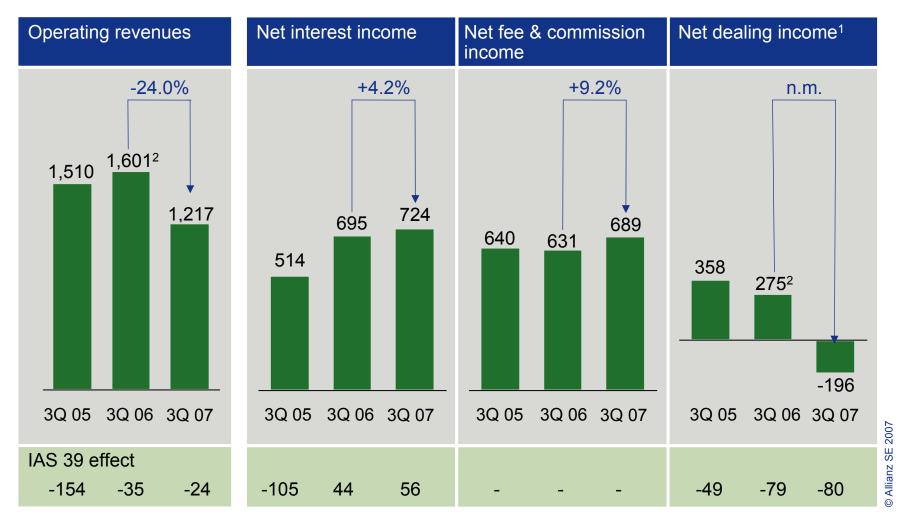
2) Including equity pickup from disposal at an associated company of EUR 171mn

3) Net loan loss provisions

0



### Dresdner Bank: ...which had a major impact on net dealing income (EUR mn)



1) Comprises net trading income and result from financial assets and liabilities designated at fair value through P/L

2) Prior year restated: 2006 figures exclude now results from trading activities in own shares of Allianz SE. These results were eliminated in 2006 (2Q: EUR -81mn, 3Q: EUR +81mn, 4Q: EUR -6mn) on segment level



### Dresdner Bank: total P&L impact in 3Q from financial markets turbulence EUR 575mn

		30.06.07	30.09.07	P&L i 2Q	mpact 3Q
		(EUR bn)	(EUR bn)	(EUR mn)	(EUR mn)
ABS Trading Book	Trading assets	16 	18 ••• 7.9	-66	-350
LBO Commitments	Total commitments	3.9	5.0	0	-30
Spill-over effects to other credit products		Derivat Asset M	dit Flow, ives, Credit anagement, DA's <sup>1</sup>	0	-195
				-66	-575

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1) Counterparty Default Adjustments



### Dresdner Bank: ABS trading book net exposure as of 30.09.2007

Composition (EL	JR bn)			Rating structu	ure	
				AAA	87%	
		Subprime e	exposure	AA		4%
7.9		incl. Supe ~ EUR		А		5%
		~ LUK	2011	BBB		3%
	4.3			Below or unrate	ed	1%
						100%
	_	-		Write downs		
		1.7		Exp	osure 30.09.	YTD write downs
			1.9	CDO/CLO warehouses	EUR 3.0bn	EUR 282mn
ABS trading book	CDO/ CLO	CMBS/ RMBS	Other ABS	Other CDO/CLO	EUR 1.3bn	EUR 82mn
Thereof:				CMBS/RMBS/ Other ABS	EUR 3.6bn	EUR 52mn
Super Senior 4.5	2.8	0.6	1.1	Σ	EUR 7.9bn	EUR 416mn



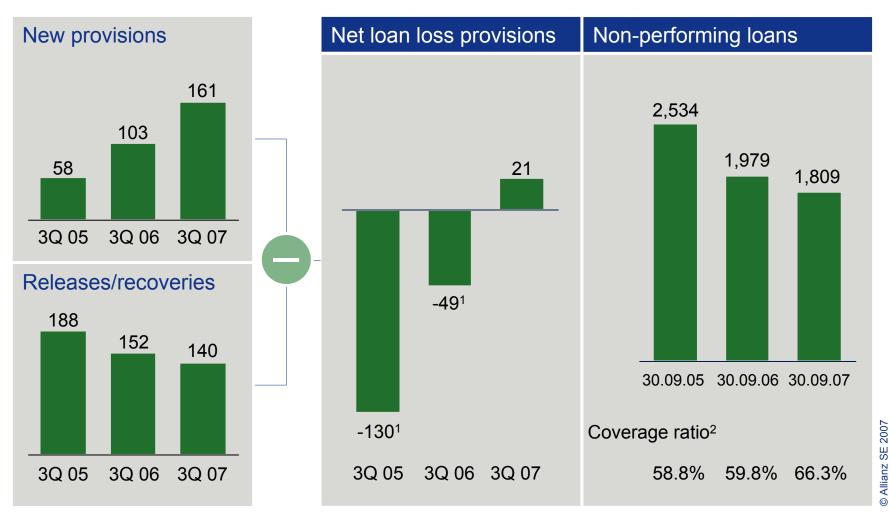
#### Dresdner Bank: year-to-date CIR still on track



28



### Dresdner Bank: high quality loan portfolio (EUR mn)

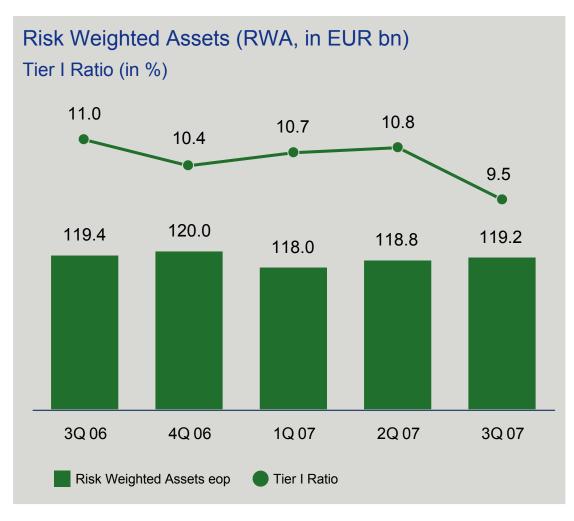


1) Release of loan loss provisions

2) Coverage ratio = total loan loss allowances / total risk elements



#### **Dresdner Bank: strong capitalization**



- RWA stable
- 3Q decline in Tier I due to EUR 1.1bn share buy-back
- Tier I ratio at comfortable level



#### Key takeaways

- Low subprime exposure with good quality of underlying asset pools
- YTD operating profit from Dresdner Bank up 2.8% to EUR 1.2bn with EUR 230mn positive contribution from Investment Banking despite financial markets turbulence
- Group operating profit target unchanged
- Total impact after bonus and taxes less than 1 Euro per share



#### Agenda

Group

P/C

L/H

Banking

**Asset Management** 

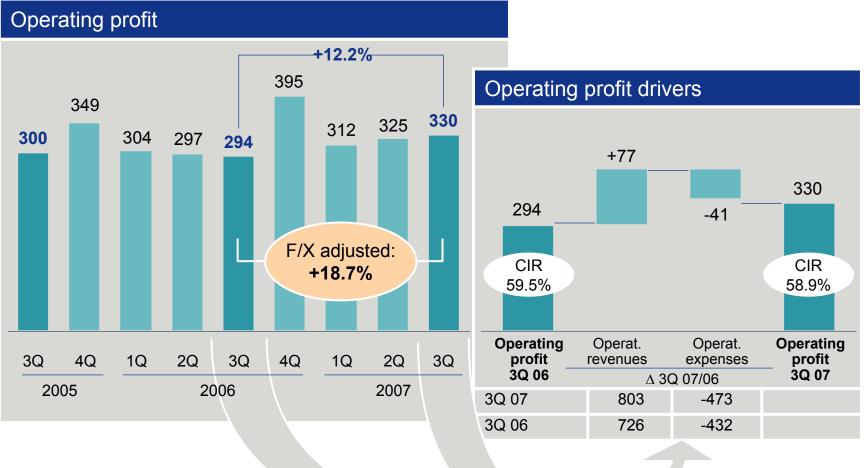
Summary

Additional information

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### AM: double-digit profit growth and outstanding CIR (EUR mn)

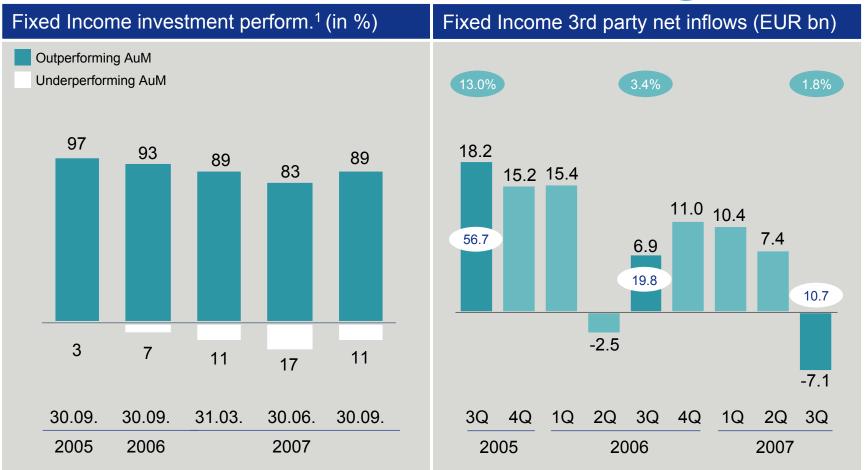




#### AM: strong FI performance in a highly fragile market

 YTD

 Flows YTD in % of AuM bop



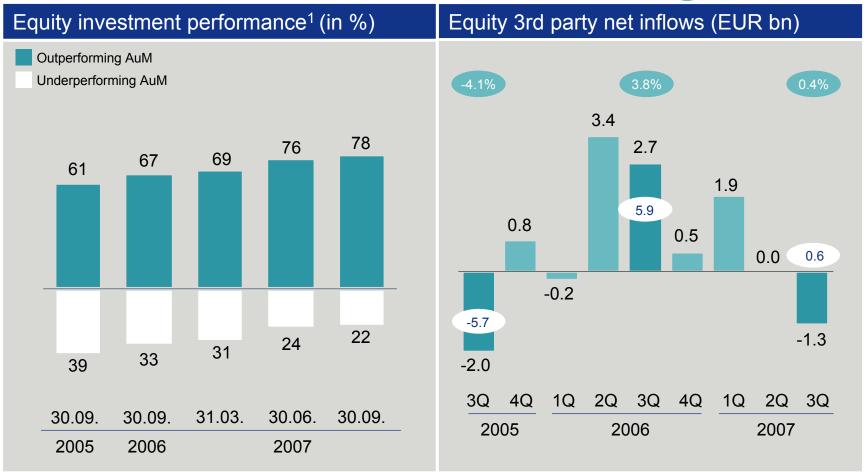
1) AGI account-based, asset-weighted 3-year investment performance of 3rd party assets vs. benchmark including all equity and fixed income accounts managed on a discretionary basis by equity and fixed income managers of AGI (including direct accounts, Spezialfonds and CPMs of Allianz with AGI Germany). For some retail funds the net of fee performance is compared to the median performance of an appropriate peer group (Micropal or Lipper; 1st and 2nd quartile mean out-performance). For all other retail funds and for all institutional accounts performance is calculated gross of fees using closing prices (revaluated) where appropriate and compared to the benchmark of each individual fund or account. Other than under GIPS, the performance of closed funds/accounts is not included in the analysis. Also not included: WRAP accounts and accounts of Caywood Scholl, AGI Taiwan, AGI Korea, AGF AM and RAS AM

34



#### AM: consistently improving equity performance

YTDFlows YTD in % of AuM bop

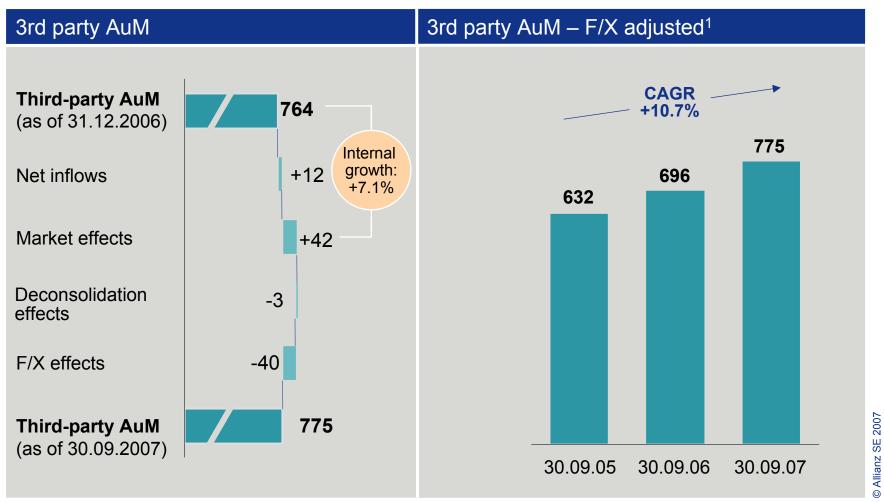


1) AGI account-based, asset-weighted 3-year investment performance of 3rd party assets vs. benchmark including all equity and fixed income accounts managed on a discretionary basis by equity and fixed income managers of AGI (including direct accounts, Spezialfonds and CPMs of Allianz with AGI Germany). For some retail funds the net of fee performance is compared to the median performance of an appropriate peer group (Micropal or Lipper; 1st and 2nd quartile mean out-performance). For all other retail funds and for all institutional accounts performance is calculated gross of fees using closing prices (revaluated) where appropriate and compared to the benchmark of each individual fund or account. Other than under GIPS, the performance of closed funds/accounts is not included in the analysis. Also not included: WRAP accounts and accounts of Caywood Scholl, AGI Taiwan, AGI Korea, AGF AM and RAS AM

35



## AM: growth in asset base on track (EUR bn)



1) Based on 3Q 2007 F/X rates



#### Agenda

Group

P/C

L/H

Banking

Asset Management

#### Summary

Additional information



#### Summary

- Robust earnings in challenging markets
- On track to achieve our targets



#### Agenda

Group

P/C

L/H

Banking

Asset Management

Summary

**Additional information** 

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#### Group: result by segments overview (EUR mn)

	P/	C	L/	Ή	Ban	king	A	М	Corp	orate	Consol	idation	То	tal
	9M 06	9M 07	9M 06	9M 07	9M 06	9M 07	9M 06	9M 07	9M 06	9M 07	9M 06	9M 07	9M 06	9M 07
Total revenues (EUR bn)	34.2	34.8	34.6	34.3	5.3	5.2	2.2	2.4	0.0	0.0	0.0	0.0	76.3	76.7
Operating profit	4,958	4,648	1,867	2,381	1,219	1,226	895	967	-585	-266	-223	-194	8,131	8,762
Non-operating items	1,007	1,096	133	127	396	217	-403	-301	0	271	-568	276	565	1,686
Income b/ tax, min.	5,965	5,744	2,000	2,508	1,615	1,443	492	666	-585	5	-791	82	8,696	10,448
Income taxes	-1,590	-1,081	-549	-728	-430	-401	-194	-268	414	-71	296	69	-2,053	-2,480
Minority interests	-604	-395	-301	-185	-74	-60	-34	-23	-9	-16	28	12	-994	-667
Net income	3,771	4,268	1,150	1,595	1,111	982	264	375	-180	-82	-467	163	5,649	7,301

We evaluate the results of our Property-Casualty, Life/Health, Banking, Asset Management and Corporate segments using a financial performance measure we refer to herein as "operating profit". We define our segment operating profit as income before income taxes and minority interests in earnings, excluding, as applicable for each respective segment, all or some of the following items: income from financial assets and liabilities held for trading (net), realized gains/losses (net), impairments of investments (net), amortization of intangible assets, acquisition-related expenses and restructuring charges. While these excluded items are significant components in understanding and assessing our consolidated financial performance, we believe that the presentation of operating results enhances the understanding and comparability of the performance of our segments by highlighting net income attributable to ongoing segment operations and the underlying profitability of our businesses. For example, we believe that trends in the underlying profitability of our segments can be more clearly identified without the fluctuating effects of the realized gains/losses or impairments of investments, as these are largely dependent on market cycles or issuer specific events over which we have little or no control, and can and do vary, sometimes materially, across periods. Further, the timing of sales that would result in such gains or losses is largely at our discretion. Operating profit is not a substitute for income before income taxes and minority interests in earnings or net income as determined in accordance with International Financial Reporting Standards (or "IFRS"). Our definition of operating profit may differ from similar measures used by other companies, and may change over time



### Group: key figures per quarter (EUR mn)

	200	05		20	06			2007		Delta
	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	3Q 07/06
<b>Total revenues</b> (EUR bn)	23.8	25.2	29.6	24.1	22.6	24.8	29.3	24.3	23.0	0.4
Operating profit	1,864	1,906	2,677	2,794	2,660	2,255	2,870	3,288	2,604	-56
Non-operating items	-218	-112	354	198	13	-628	1,686	-90	90	77
Income b/ tax, min.	1,646	1,794	3,031	2,992	2,673	1,627	4,556	3,198	2,694	21
Income taxes	-517	-556	-899	-357	-797	40	-967	-858	-655	142
Minority interests	-335	-366	-353	-356	-285	-295	-349	-200	-118	167
Net income	794	872	1,779	2,279	1,591	1,372	3,240	2,140	1,921	330
Group Assets <sup>1</sup> (EUR bn)	467.6	467.3	463.5	454.8	468.5	470.9	469.7	463.3	457.2	-11.3

1) Group own assets (incl. financial assets carried at fair value through income), excl. loan portfolio Banking segment



### P/C: key figures and ratios per quarter (EUR mn)

	20	05		20	06			2007		Delta
	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	3Q 07/06
Gross premiums written (EUR bn)	10.4	9.6	14.1	9.7	10.4	9.4	14.1	10.0	10.7	0.3
Operating profit	992	1,286	1,386	1,845	1,727	1,311	1,267	1,894	1,487	-240
Non-operating items	188	220	428	440	139	284	664	180	252	113
Income b/ tax, min.	1,180	1,506	1,814	2,285	1,866	1,595	1,931	2,074	1,739	-127
Income taxes	-513	-306	-524	-466	-600	-485	-537	-578	34	634
Minority interest	-161	-270	-190	-237	-177	-135	-214	-116	-65	112
Net income	506	930	1,100	1,582	1,089	975	1,180	1,380	1,708	619
Combined ratio (in %)	98.6	92.5	94.7	91.9	90.2	95.0	96.8	92.9	94.1	3.9%-р
Segment assets <sup>1</sup> (EUR bn)	96.3	98.1	100.0	96.2	99.9	99.9	101.4	99.4	101.9	2.1

1) Group own assets (incl. financial assets carried at fair value through income)



## L/H: key figures and ratios per quarter (EUR mn)

	200	05		20	06			2007		Delta
	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	3Q 07/06
Statutory premiums (EUR bn)	11.2	13.2	12.8	11.9	9.8	12.8	12.3	11.7	10.2	0.4
Operating profit	556	549	723	527	617	698	750	758	873	256
Non-operating items	28	24	158	-17	-8	2	103	15	9	17
Income b/ tax, min.	584	573	881	510	609	700	853	773	882	273
Income taxes	-124	-214	-219	-90	-240	-92	-201	-234	-293	-53
Minority interest	-130	-67	-128	-92	-81	-115	-99	-60	-26	55
Net income	330	292	534	328	288	493	553	479	563	275
Stat. expense ratio (in %)	8.7	9.3	8.2	9.5	11.3	9.7	7.2	9.6	11.0	-0.3%-р
Segment assets <sup>1</sup> (EUR bn)	265.5	271.3	271.7	270.5	278.8	279.3	282.6	281.6	283.5	4.7
Unit linked investments (EUR bn)	51.7	54.7	57.7	56.5	59.1	61.9	63.8	67.1	66.3	7.2
Operating asset base <sup>2</sup> (EUR bn)	320.2	329.3	332.9	330.5	341.9	345.4	350.7	353.4	354.4	12.5

1) Group own assets (incl. financial assets carried at fair value through income)

2) Excluding market value liability option



### Dresdner Bank: key figures and ratios per quarter (EUR mn)

	20	05		20	06			2007		Delta
	3Q	4Q	1Q	2Q <sup>2</sup>	3Q <sup>2</sup>	4Q <sup>2</sup>	1Q	2Q	3Q	3Q 07/06
Operating revenues	1,510	1,576	1,884	1,628	1,601	1,691	2,023	1,770	1,217	-384
Operating profit	225	-9	529	238	391	196	677	427	87	-304
Non-operating items	-29	186	392	12	-8	-541	115	30	48	56
Income b/ taxes, min.	196	177	921	250	383	-345	792	457	135	-248
Taxes	-64	-85	-238	-80	-88	170	-158	-44	-173	-85
Minority interests	-19	-22	-25	-21	-17	-18	-22	-18	-14	3
Net income	113	70	658	149	278	-193	612	395	-52	-330
RWA <sup>1</sup> (EUR bn)	111.3	111.5	115.9	117.3	119.4	120.1	118.0	118.8	119.2	-0.2
Cost-income ratio (in %)	93.7	102.4	73.7	85.1	78.6	82.3	66.9	72.4	91.1	12.5%-р

1) Risk weighted assets are end of period values

2) Prior year restated: 2006 figures exclude now results from trading activities in own shares of Allianz SE. These results were eliminated in 2006 (2Q: EUR -81mn, 3Q: EUR +81mn, 4Q: EUR -6mn) on segment level



### Dresdner Bank: divisional reporting (EUR mn)

	Private & Cor	porate Clients	Investmen	t Banking	Corpora	te Other
	3Q 06	3Q 07	3Q 06	3Q 07	3Q 06	3Q 07
Operating revenues	863	845	627	347	111 <sup>1</sup>	25
Operating expenses	-664	-693	-557	-468	-38	52
Cost-income ratio (%)	76.9	82.0	88.8	134.9	n.m.	n.m.
Net loan loss provisions	-32	-3	18	-26	63	8
Operating profit	167	149	88	-147	136 <sup>1</sup>	85
Risk capital (EUR bn, eop)	1.8	1.8	3.2	2.8	1.8	1.8

1) Prior year restated: 2006 figures exclude now results from trading activities in own shares of Allianz SE. These results were eliminated in 2006 (2Q: EUR -81mn, 3Q: EUR +81mn, 4Q: EUR -6mn) on segment level

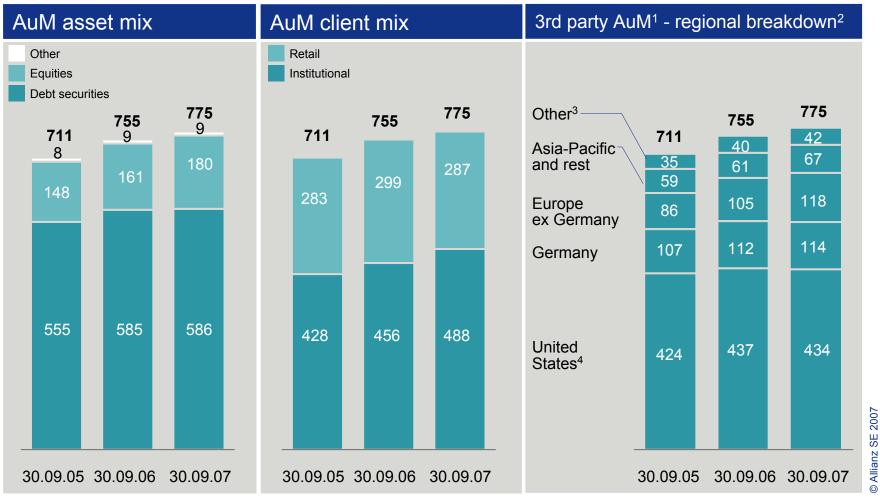


# Asset Management: key figures and ratios per quarter (EUR mn)

	20	05		20	06			2007		Delta
	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	3Q 07/06
Operating revenues	710	804	751	726	726	841	780	797	803	77
Operating profit	300	349	304	297	294	395	312	325	330	36
Non-operating items	-212	-158	-136	-134	-133	-152	-122	-82	-97	36
Income b/taxes, min.	88	191	168	163	161	243	190	243	233	72
Income taxes	-33	-80	-65	-62	-67	-84	-80	-101	-87	-20
Minority interests	-13	-16	-13	-11	-10	-19	-11	-8	-4	6
Net income	42	95	90	90	84	140	99	134	142	58
Cost-income ratio (in %)	57.7	56.6	59.5	59.1	59.5	53.0	60.0	59.2	58.9	-0.6%-р
Third-party AuM (EUR bn)	711	743	753	721	755	764	781	789	775	20



### AM: asset growth across all regions (EUR bn)



1) Comprises 3rd party AuM managed by AGI, Dresdner Bank and other Allianz Group companies

2) Based on the origination of the assets (AGI only)

3) Consists of 3rd party assets managed by Dresdner Bank and other Allianz Group companies, no regional breakdown

4) 3rd party AuM in US-Dollar: 510bn, 554bn and 616bn as of 30.09.05, 30.09.06 and 30.09.07, respectively



### Corporate: key figures per quarter (EUR mn)

	20	05		20	06			2007		Delta
	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	3Q 07/06
Operating profit	-223	-201	-180	-74	-331	-246	-101	-10	-155	176
Non-operating items	-230	-384	-211	184	27	-156	511	-74	-166	-193
Income b/taxes, min.	-453	-585	-391	110	-304	-402	410	-84	-321	-17
Income taxes	224	133	154	80	180	410	-25	80	-126	-306
Minority interests	-2	-1	-2	-7	0	-7	-4	-4	-8	-8
Net income	-231	-453	-239	183	-124	1	381	-8	-455	-331



#### Corporate: key figures – breakdown (EUR mn)

Holding function				Private equity			
	3Q 06	3Q 07	Δ 07/06		3Q 06	3Q 07	Δ 07/06
Operating revenues	104	171	67	Operating revenues	425	737	312
Operating expenses	-380	-299	81	Operating expenses	-480	-764	-284
Operating profit	-276	-128	148	Operating profit	-55	-27	28
Non-operating items	-248	-153	95	Non-operating items	275	-13	-288
Income b./taxes, min	-524	-281	243	Income b./taxes, min.	220	-40	-260
Income taxes	183	-149	-332	Income taxes	-3	23	26
Minority interest	-2	-1	1	Minority interest	2	-7	-9
Net income	-343	-431	-88	Net income	219	-24	-243



#### Investment result: breakdown per segment (EUR mn)

	P	C	L/	Ή	Ban	king	Α	M	Corp	orate	Consol	idation	Gro	oup
	3Q 06	3Q 07	3Q 06	3Q 07	3Q 06	3Q 07								
Operating investment result														
Interest and similar income <sup>1</sup>	928	1,007	3,093	3,174	1,856	1,979	29	39	102	221	-243	-275	5,765	6,145
Inc. fr. fin. assets and liab. carried at $FV^2$	40	76	-20	232	291	-203	5	8	-56	-38	-2	-6	258	69
Realized gains/losses (net)	8	14	537	616	0	0	0	0	0	0	0	0	545	630
Impairments (net)	-5	-17	-63	-288	0	0	0	0	0	0	0	0	-68	-305
Investment expenses	-63	-74	-129	-235	-19	-2	0	1	-63	-18	62	50	-212	-278
Subtotal	908	1,006	3,418	3,499	2,128	1,774	34	48	-17	165	-183	-231	6,288	6,261
Non-operating investment result														
Inc. fr. fin. assets and liab. carried at $FV$	-8	-25	0	2	0	0	0	0	-62	82	22	-12	-48	47
Realized gains/losses (net)	223	301	0	12	71	78	1	0	287	15	1	43	583	449
Impairments (net)	-64	-59	0	-1	-48	-13	1	0	-7	-10	0	0	-118	-83
Subtotal	151	217	0	13	23	65	2	0	218	87	23	31	417	413
Net investment income	1,059	1,223	3,418	3,512	2,151	1,839	36	48	201	252	-160	-200	6,705	6,674

1) Contains Interest from Loans to Banks and Customers from Banking segment as of EUR 1.785 m (3Q 06: EUR 1.642m)

2) Contains income from financial assets and liabilities carried at fair value (EUR 132m) and operating trading result (EUR -41m)



#### Development of shareholders' equity

	Paid-in capital	Revenue reserves	Foreign currency translation adjustments	Unrealized gains and losses (net)	Shareholders' equity	Minority interests	Total equity
Balance as of 31.12.2006	25,398	13,629	-2,210	13,664	50,481	6,409	56,890
Foreign currency translation adjustments			-819	0	-819	-139	-958
Available for sale investments							
Unrealized gains and losses (net) arising during the period				-531	-531	-45	-576
Transferred to net income on disposal				-2,577	-2,577	-99	-2,676
Cash flow hedges				18	18		18
Miscellaneous		-26			-26	16	-10
Total income and expense recognized directly in shareholders' equity		-26	-819	-3,090	-3,935	-267	-4,202
Net income		7,301			7,301	667	7,968
Total recognized income and expense for the period		7,275	-819	-3,090	3,366	400	3,766
Treasury shares		357			357		357
Transactions between equity holders	2,765	-6,832	-66	621	-3,512	-3,660	-7,172
Dividends paid		-1,642			-1,642	-330	-1,972
Balance as of 30.09.2007	28,163	12,787	-3,095	11,195	49,050	2,819	51,869

51

#### Group results 3Q 2007



#### Group asset allocation: breakdown per segment (EUR bn)

		P/	C	L	/H	Ban	king	Asset	Mgmt.	Corp	orate	Cons	solid.	Gro	oup
Balance sheet items		3Q 06	3Q 07	3Q 06	3Q 07	3Q 06	3Q 07								
Investments	Equities <sup>1</sup>	17.6	18.2	38.8	44.0	4.2	3.7	0.1	0.2	6.7	7.2	0.0	0.0	67.4	73.3
	Debt sec.	53.0	51.2	141.1	135.9	15.0	12.7	0.6	0.7	6.2	9.5	0.0	0.0	215.9	210.0
	Other <sup>2</sup>	8.0	7.3	6.3	5.8	0.9	0.1	0.0	0.0	0.1	0.1	-4.9	-4.3	10.4	8.9
	Sum	78.6	76.8	186.2	185.7	20.1	16.4	0.8	0.8	13.0	16.8	-4.9	-4.3	293.7	292.2
Loans and advances	Debt sec.	17.4	20.8	86.0	89.8	321.9	357.7	0.5	0.5	3.2	4.2	-13.9	-15.6	415.1	457.4
Investments & loans		96.0	97.6	272.2	275.5	341.9	374.1	1.2	1.3	16.2	21.1	-18.8	-19.9	708.7	749.6
Fin. assets and liab. designated at fair value <sup>3</sup>		2.6	2.3	9.6	12.2	3.6	5.9	1.2	1.0	0.1	0.1	0.0	-0.1	17.0	21.4
Fin. assets and liab. held for trading <sup>3</sup>		1.4	2.1	-3.0	-4.2	65.0	44.5	0.0	0.0	-0.8	-0.4	0.1	0.0	62.7	42.1
Group assets		99.9	101.9	278.8	283.5	410.5	424.6	2.4	2.4	15.6	20.7	-18.7	-20.0	788.4	813.1
Equities AFS		16.8	16.3	36.6	40.7	3.7	3.0	0.1	0.1	6.2	6.7	0.0	0.0	63.5	66.9
Equities assoc. ent. / joint	ven.	0.8	2.0	2.1	3.3	0.6	0.6	0.0	0.0	0.4	0.5	0.0	0.0	3.9	6.5
Equities		17.6	18.2	38.8	44.0	4.2	3.7	0.1	0.2	6.7	7.2	0.0	0.0	67.4	73.3
Affiliated ent.		9.3	9.8	2.7	2.9	0.1	0.2	0.0	0.0	71.4	87.7	-83.5	-100.6	0.0	0.0
Investments & loans incl. a	aff. ent.	105.3	107.3	274.9	278.4	342.0	374.3	1.2	1.3	87.6	108.8	-102.3	-120.5	708.7	749.6
Real estate		2.6	2.7	5.6	5.0	0.9	0.1	0.0	0.0	0.1	0.1	0.0	0.0	9.2	7.8
Funds under reins. contr.	assumed	5.4	4.6	0.7	0.7	0.0	0.0	0.0	0.0	0.0	0.0	-4.9	-4.3	1.2	1.0
Other		8.0	7.3	6.3	5.8	0.9	0.1	0.0	0.0	0.1	0.1	-4.9	-4.3	10.4	8.9

1) Equities incl. associated enterprises/ joint ventures, excl. affiliated enterprises

2) Other incl. real estate held for investment and funds held by others under reinsurance contracts assumed

3) Net of liabilities



# Average AuM P/C and L/H: basis for yield calculation (EUR bn)

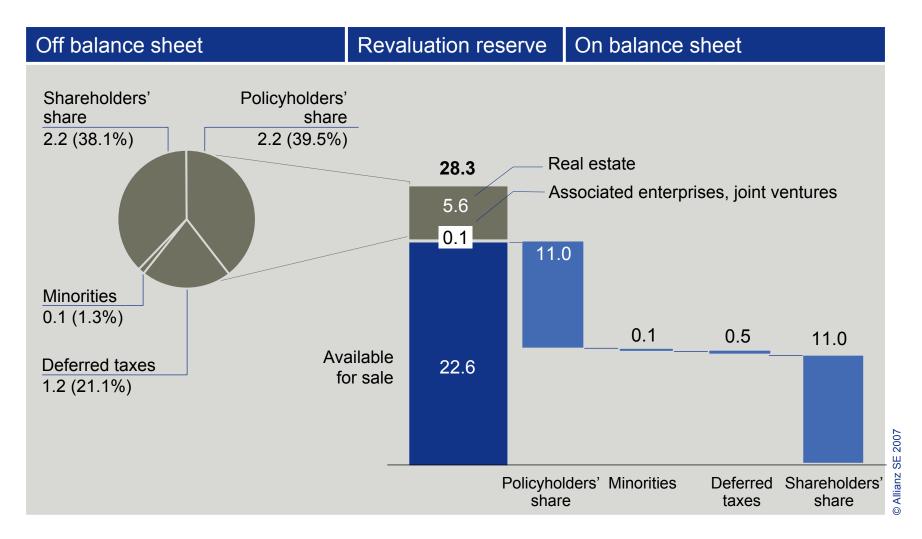
		P/C			L/H		
Balance sheet items		30.06.2007	30.09.2007	Avg.	30.06.2007	30.09.2007	Avg.
Investments	Equities <sup>1</sup>	19.6	18.2	18.9	44.4	44.0	44.2
	Debt sec.	50.3	51.2	50.8	136.0	135.9	136.0
	Other <sup>2</sup>	7.4	7.3	7.4	5.8	5.8	5.8
	Sum	77.4	76.8	77.1	186.3	185.7	186.0
Loans and advances	Debt sec.	17.5	20.8	19.1	88.8	89.8	89.3
Investments & Ioans		94.8	97.6	96.2	275.0	275.5	275.3
Equities AFS		18.1	16.3	17.2	41.9	40.7	41.3
Equities assoc. ent. / joint ven.		1.5	2.0	1.7	2.5	3.3	2.9
Equities		19.6	18.2	18.9	44.4	44.0	44.2
Affiliated ent.		9.7	9.8	9.7	2.9	2.9	2.9
Investments & loans incl. aff. ent.		104.5	107.3	105.9	278.0	278.4	278.2
Real estate		2.6	2.7	2.6	5.1	5.0	5.1
Funds under reins. contr. assumed		4.8	4.6	4.7	0.7	0.7	0.7
Other		7.4	7.3	7.4	5.8	5.8	5.8

1) Equities including associated enterprises/ joint ventures, excl. affiliated enterprises

2) Other including real estate held for investment and funds held by others under reinsurance contracts assumed



## Revaluation reserve of EUR 28.3bn (EUR bn)





Insurance business EUR 19bn exposure in ABS mainly for investment purposes and with virtually no subprime components: good quality

Exposure by product type		Exposure by rating		Exposure by OE				
Gov. Agency MBS	41%	ААА	95%	AZ Life US	47%			
CMBS	22%	AA	1%	Germany Life	15%			
RMBS	10%	А	1%	FFIC	13%			
Other MBS	8%	BBB	1%	P/C Germany	8%			
Credit Card Receivables Other ABS	7% 12%	Below or unrated	2%	Holding Other	6% 11%			
	100%		100%		100%			
		3Q valuation has not revealed impairments Fair value adjustment in Equity before policyholder participation, minorities and taxes:						
		Fair value adjustment in Equity before policyholder participation, minorities and taxes: EUR -371mn						



#### Disclaimer

These assessments are, as always, subject to the disclaimer provided below.

#### **Cautionary Note Regarding Forward-Looking Statements**

The statements contained herein may include statements of future expectations and other forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. In addition to statements which are forward-looking by reason of context, the words "may", "will", "should", "expects", "plans", "intends", "anticipates", "believes", "estimates", "predicts", "potential", or "continue" and similar expressions identify forward-looking statements.

Actual results, performance or events may differ materially from those in such statements due to, without limitation, (i) general economic conditions, including in particular economic conditions in the Allianz Group's core business and core markets, (ii) performance of financial markets, including emerging markets, (iii) the frequency and severity of insured loss events, (iv) mortality and morbidity levels and trends, (v) persistency levels, (vi) the extent of credit defaults, (vii) interest rate levels, (viii) currency exchange rates including the euro / US dollar exchange rate, (ix) changing levels of competition, (x) changes in laws and regulations, including monetary convergence and the European Monetary Union, (xi) changes in the policies of central banks and/or foreign governments, (xii) the impact of acquisitions, including related integration issues, (xiii) reorganization measures, and (xiv) general competitive factors, in each case on a local, regional, national and/or global basis. Many of these factors may be more likely to occur, or more pronounced, as a result of terrorist activities and their consequences.

The matters discussed herein may also be attected by risks and uncertainties described from time to time in time to time to time in time to titer. The compare to time to titer to tim The matters discussed herein may also be affected by risks and uncertainties described from time to time in Allianz SE's