

Press

Allianz reports strong second quarter results and confirms full year outlook

- Total revenues rise 10.0 percent to 29.46 billion euros
- Operating profit climbs 17.1 percent to 2.77 billion euros
- Net income attributable to shareholders up 10.5 percent to 1.76 billion euros
- Shareholders' equity grows by 9.8 percent to 55 billion euros vs. year-end 2013
- Allianz confirms operating profit outlook for 2014 of 10.0 billion euros, plus/minus 0.5 billion euros – upper end of target range in reach

Allianz Group achieved strong results in the second quarter of 2014. Total quarterly revenues increased 10.0 percent to 29.46 (second quarter of 2013: 26.78) billion euros. Operating profit climbed 17.1 percent to 2.77 (2.37) billion euros. Net income attributable to shareholders amounted to 1.76 (1.59) billion euros, an increase of 10.5 percent.

In the first half of the year, Allianz Group reported the highest total revenues in the company's history. Total revenues rose 7.8 percent to 63.42 (58.82) billion euros. Operating profit climbed 6.4 percent to 5.49 (5.16) billion euros, while net income attributable to shareholders advanced 3.0 percent to 3.40 (3.30) billion euros in the first six months of the year.

In the second quarter, the segment Property and Casualty insurance again contributed roughly half to Allianz Group's operating profit. The impact from natural catastrophes was lower compared to the high level of the second quarter of 2013 and the underwriting result improved. In the Life and Health insurance segment, new life insurance sales continued their momentum and statutory premiums in the quarter climbed more than 20 percent. Operating profit of the segment reached a new historic high. Asset Management continued to perform within expectations.

The conglomerate solvency ratio rose 3 percentage points to 185 percent as of June 30, 2014, from 182 percent at the end of 2013. Shareholders' equity grew over the same period by 9.8 percent to 54.979 billion euros from 50.084 billion euros.

“The market environment continues to present challenges for customers and financial service providers. Our well-diversified business model as well as new solutions for customers enabled us to achieve already 55 percent of the midpoint of the outlook range in the first six months of 2014”, said Michael Diekmann, Chairman of the Board of Management of Allianz SE. “In view of these good half-year results, we maintain our outlook for the operating profit for 2014 of 10 billion euros, plus or minus 500 million euros, but expect the upper end of the target range to be in reach. As always, this forecast is under the caveat that natural catastrophes and capital market turbulence do not exceed expected levels.”

Second quarter in detail:

Property and Casualty insurance operating profit up by 14.2 percent

Gross premiums written in Property and Casualty insurance reached 10.85 (10.75) billion euros, an increase of 0.9 percent. Unfavorable foreign exchange effects continued in the second quarter. Excluding foreign exchange and consolidation effects, internal growth stood at 2.6 percent.

Allianz United Kingdom recorded strong internal growth of 15.5 percent across all business lines. Premiums of Allianz Germany grew by 6.0 percent on an internal basis, benefiting from positive developments in motor and commercial non-motor. Allianz Worldwide Partners and Allianz Global Corporate & Specialty saw positive growth as well. On the other hand, the businesses in Brazil, Russia and Turkey faced challenges which weighed on top-line performance.

The segment’s operating profit climbed 14.2 percent to 1.35 (1.18) billion euros. An improved underwriting result of 516 (357) million euros drove operating profit, supported by a benign natural catastrophe environment. Impact of natural catastrophes in the second quarter amounted to 172 (549) million euros, stemming mostly from storm “Ela” which hit Belgium, France and Germany in June.

The quarterly combined ratio improved by 1.4 percentage points to 94.6 (96.0) percent. The loss ratio decreased by 1.1 percentage points to 66.2 (67.3) percent. The expense ratio improved 0.3 percentage points to 28.4 (28.7) percent.

"Our Property and Casualty business has seen another successful quarter helped by a comparatively low impact from natural catastrophes and a strict underwriting discipline," said Dieter Wemmer, Chief Financial Officer of Allianz SE.

Life and Health insurance revenues and profits advance

In the second quarter, statutory premiums in Life and Health insurance climbed 20.1 percent to 16.96 (14.13) billion euros. Excluding foreign exchange and consolidation effects, internal growth stood at 20.9 percent.

The main contributors to premium growth came from the US, Germany and Italy. Allianz Life in the US almost doubled its premiums to 3.35 (1.79) billion euros thanks to strong sales of fixed-indexed annuities. Premiums in Italy rose 17 percent to 3.1 billion euros. The success of the life insurance product "Perspektive" in Germany continued, with a share in retail business via agents rising to 27 percent. Single premium products were in high demand in Germany, Italy, Switzerland, Asia-Pacific, and the US.

The new business margin grew 0.7 percentage points in the second quarter of 2014 to 2.4 (1.7) percent. Over the same period the value of new business doubled to 380 (190) million euros. Operating profit in Life and Health insurance jumped 47 percent to 984 (669) million euros, a new historic high.

"We see a continued momentum to buy life insurance products serving the need for old age provisions," said Dieter Wemmer. "While life insurance still is burdened by increased regulation and the low interest environment, Allianz has reacted with innovative products reflecting the current challenges and these products are in high demand."

Asset Management remains on track

In the second quarter of 2014, Asset Management recorded operating revenues of 1.61 (1.82) billion euros, a decline of 11.5 percent. Operating profit decreased by 16.0 percent to 675 (804) million euros for the quarter. These developments include the negative impact of a transfer of entities to other business segments and unfavorable foreign exchange effects. Without these effects, operating revenues would have declined by 5.8 percent while operating profit would have decreased by 9.7 percent.

Total assets under management rose 4.4 percent to 1,814 billion euros at the end of the second quarter of 2014 from 1,738 billion euros at the beginning of 2014. Over the same period, third-party assets under management grew 3.3 percent to 1,373 billion euros from 1,329 billion euros.

The development in assets under management was supported by market value increases, which outweighed third-party net outflows of 17.2 billion euros in the second quarter of 2014, compared to third party net inflows of 6.0 billion euros in the previous year's second quarter.

"Asset Management performed within expectations," said Dieter Wemmer. "With 3.2 billion euros, Allianz Global Investors recorded the highest quarterly third-party net inflows of its history, while outflows at PIMCO continued to slow. The key for future results is the investment performance, which is at a very high level: 89 percent of PIMCO's assets under management outperformed their benchmarks on a three-year basis."

Allianz Group - Key figures 2nd quarter and 1st half year of 2014

		2Q 2013	2Q 2014	Δ	6M 2013	6M 2014	Δ
Total revenues	€ bn	26.8	29.5	10.0%	58.8	63.4	7.8%
Operating profit / loss	€ mn	2,367	2,771	17.1%	5,164	5,494	6.4%
- Property-Casualty	€ mn	1,179	1,346	14.2%	2,498	2,835	13.5%
- Life/Health ¹	€ mn	669	984	47.1%	1,524	1,864	22.3%
- Asset Management ¹	€ mn	804	675	-16.0%	1,704	1,321	-22.5%
- Corporate and Other	€ mn	-274	-219	-20.1%	-513	-441	-14.0%
- Consolidation	€ mn	-11	-15	36.4%	-49	-85	73.5%
Income before income taxes	€ mn	2,499	2,732	9.3%	5,177	5,339	3.1%
Income taxes	€ mn	-824	-874	6.1%	-1,701	-1,741	2.4%
Net income / loss	€ mn	1,675	1,858	10.9%	3,476	3,598	3.5%
- Property-Casualty	€ mn	1,001	969	-3.2%	2,018	1,614	-20.0%
- Life/Health ¹	€ mn	474	731	54.2%	1,102	1,360	23.4%
- Asset Management ¹	€ mn	488	419	-14.1%	1,056	825	-21.9%
- Corporate and Other	€ mn	-277	-248	-10.5%	-674	-117	-82.6%
- Consolidation	€ mn	-11	-13	18.2%	-26	-84	223%
Net income	€ mn	1,675	1,858	10.9%	3,476	3,598	3.5%
- attributable to non-controlling interests	€ mn	87	103	18.4%	181	203	12.2%
- attributable to shareholders	€ mn	1,588	1,755	10.5%	3,295	3,395	3.0%
Basic earnings per share	€	3.50	3.87	10.6%	7.27	7.48	2.9%
Diluted earnings per share	€	3.47	3.84	10.7%	7.18	7.41	3.2%
Ratios							
- Property-Casualty Combined ratio	%	96.0%	94.6%	-1.4% -p	95.1%	93.6%	-1.5% -p
- Life/Health Margin on reserves ¹	bps	58	79	21 bps	66	76	10 bps
- Asset Management Cost-income ratio ¹	%	55.7%	58.0%	2.3% -p	54.3%	57.7%	3.4% -p
					12/31/13	06/30/14	Δ
Shareholders' equity²	€ bn	-	-	-	50.1	55.0	9.8%
Conglomerate solvency ratio³	%	-	-	-	182%	185%	3% -p
Third-party assets under management¹	€ bn	-	-	-	1,361	1,373	0.9%

¹ Effective January 1, 2014, the Allianz Group allocated certain entities from Asset Management to Life/Health and Banking

² Excluding non-controlling interests

³ Including off-balance sheet reserves (06/30/14: € 2.2bn, 12/31/13: € 2.3bn). The solvency ratio excluding off-balance sheet reserves would amount to 177% as of 06/30/14 and 173% as of 12/31/13

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These assessments are, as always, subject to the disclaimer provided below.

About Allianz

Together with its customers and sales partners, Allianz is one of the strongest financial communities. Over 83 million private and corporate customers insured by Allianz rely on its knowledge, global reach, capital strength and solidity to help them make the most of financial opportunities and to avoid and safeguard themselves against risks.

In 2013, around 148,000 employees in over 70 countries achieved total revenues of 110.8 billion euros and an operating profit of 10.1 billion euros. Benefits for our customers reached 93.0 billion euros.

This business success with insurance, asset management and assistance services is based increasingly on customer demand for crisis-proof financial solutions for an aging society and the challenges of climate change. Transparency and integrity are key components of sustainable corporate governance at Allianz SE.

Cautionary Note Regarding Forward-Looking Statements

The statements contained herein may include prospects, statements of future expectations and other forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties. Actual results, performance or events may differ materially from those expressed or implied in such forward-looking statements.

Such deviations may arise due to, without limitation, (i) changes of the general economic conditions and competitive situation, particularly in the Allianz Group's core business and core markets, (ii) performance of financial markets (particularly market volatility, liquidity and credit events), (iii) frequency and severity of insured loss events, including from natural catastrophes, and the development of loss expenses, (iv) mortality and morbidity levels and trends, (v) persistency levels, (vi) particularly in the banking business, the extent of credit defaults, (vii) interest rate levels, (viii) currency exchange rates including the euro/US-dollar exchange rate, (ix) changes in laws and regulations, including tax regulations, (x) the impact of acquisitions, including related integration issues, and reorganization measures, and (xi) general competitive factors, in each case on a local, regional, national and/or global basis. Many of these factors may be more likely to occur, or more pronounced, as a result of terrorist activities and their consequences.

No duty to update

The company assumes no obligation to update any information or forward-looking statement contained herein, save for any information required to be disclosed by law.