### Michael Diekmann, CEO

# Allianz Group: Financial results for the second quarter 2010

Journalists' Conference Call August 6, 2010





# Second quarter 2010: Still on the right track

Total revenues grow at double-digit rate to EUR 25.4 bn



Operating profit increases by 22.7% to EUR 2.2 bn

P/C: EUR 1.1 bn – Despite NatCat and soft markets



L/H: EUR 0.7 bn – Benefits from revenue growth



AM: EUR 0.5 bn – Excellent result



Quarterly net income of EUR 1.1 bn



Strong solvency ratio of 170%

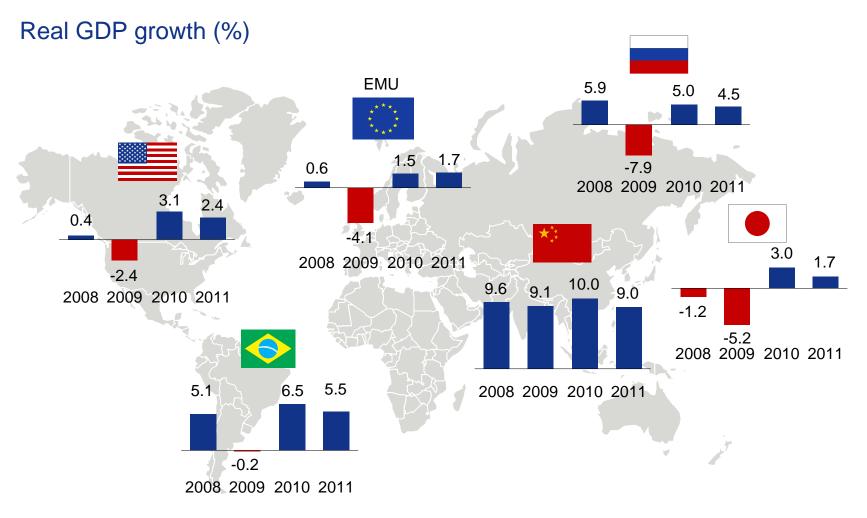


Diversified portfolio strategy pays off





# Global economic recovery – albeit step by step



Source: Allianz forecasts



# Europe: Debt crisis manageable



## Successful debt crisis management:

- Reform of the Stability and Growth Pact new set of international rules
- Resolute fiscal control
- Boosting competitiveness of EMU countries with high trade deficits



# Development of new rules for the insurance industry affected by uncertainty

### Solvency II

- Ambitious time plan
- Capital requirements in part overly cautious after the financial crisis
- Higher capital needs due to volatility of capital resources

# Insurance supervision

- Alignment must be principles-based
- Solvency and market supervision carried out by one organization

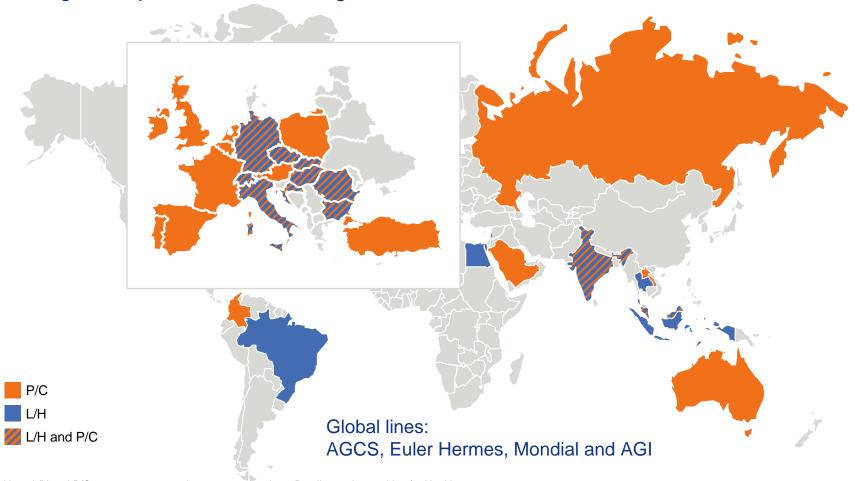
**IASB** 

- Positive: Insurance contracts are to be valuated on economic principles
- Critical: Rules lead to considerable volatility in insurance accounting



# Strong global market position

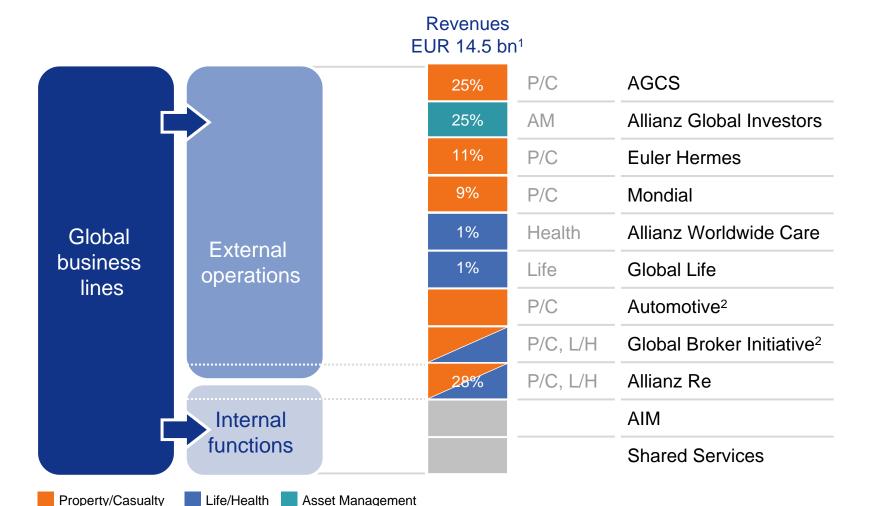
## Among the Top 6 in 44 local and 4 global markets worldwide



Note: L/H and P/C per country counted as separate markets; Brazil - market position for Health



# Global business lines of Allianz Group – overview

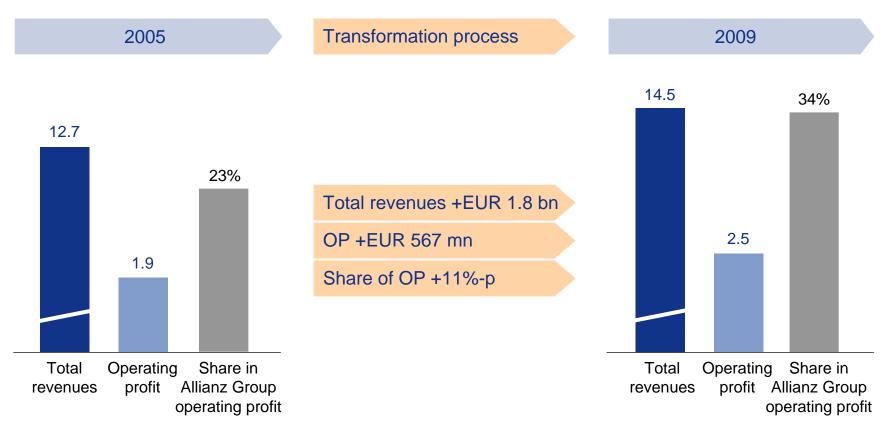


<sup>1)</sup> Fully consolidated; Global Broker Initiative and Automotive not included

<sup>2)</sup> Virtual companies; estimated revenues: EUR 3.3 bn Global Broker Initiative and EUR 1.5 bn Automotive



# Global business lines – the transformation process (EUR bn)

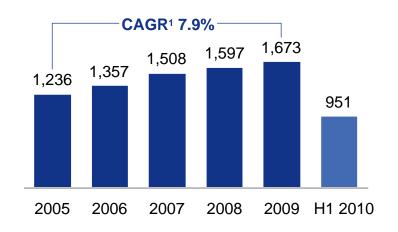


Mid-term aspiration: continue to increase contribution to operating profit

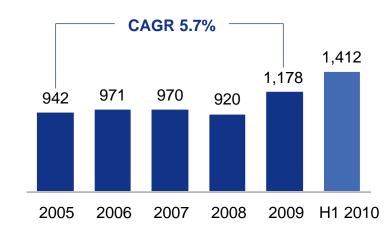


# Global business lines – revenue growth

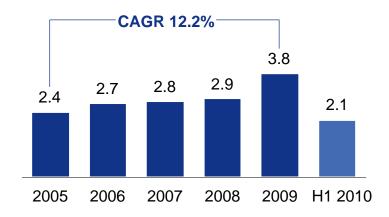
### Revenues **Mondial Assistance** (EUR mn)



### AuM AllianzGI (EUR bn)



### GPW AGCS (EUR bn)



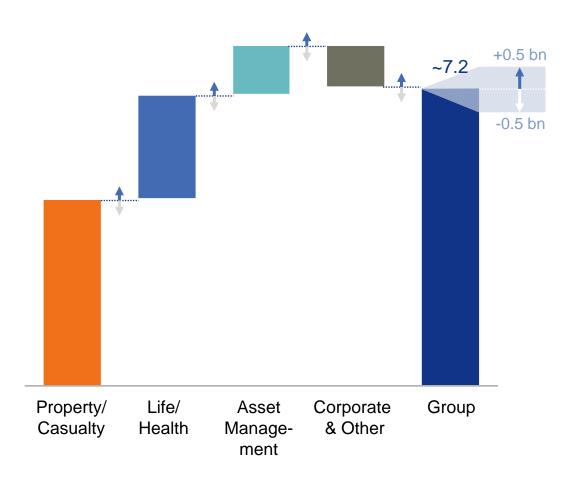
### Net earned premiums **Euler Hermes** (EUR mn)



<sup>1)</sup> Compound Annual Growth Rate



# Outlook for operating profit 2010 confirmed (EUR bn)



 Based on first half-year outlook for operating profit 2010 unchanged at around EUR 7.2 bn +/- 0.5 bn

#### Disclaimer:

Impact of natural catastrophe and development on financial markets as well as global economy unforeseeable!



## Disclaimer

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