Helmut Perlet, Member of the Board of Management

# Allianz Group: financial results for the second quarter 2008

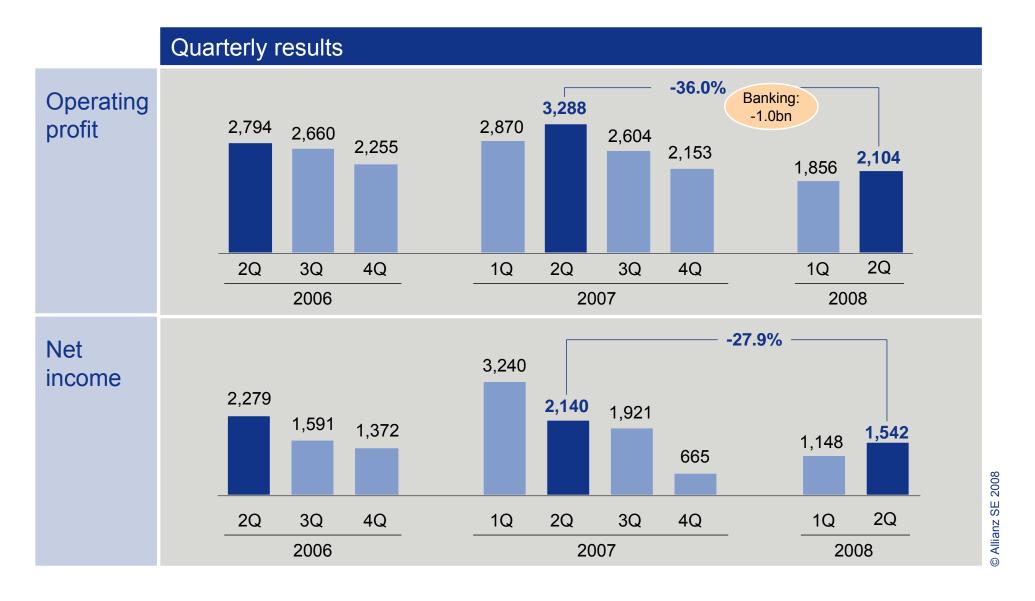
Journalists' Conference Call August 7, 2008

INSURANCE | ASSET MANAGEMENT | BANKING





### Operating profit of EUR 4bn delivered in 6M 08 (EUR mn)





### Agenda

#### Group

P/C

L/H

Banking

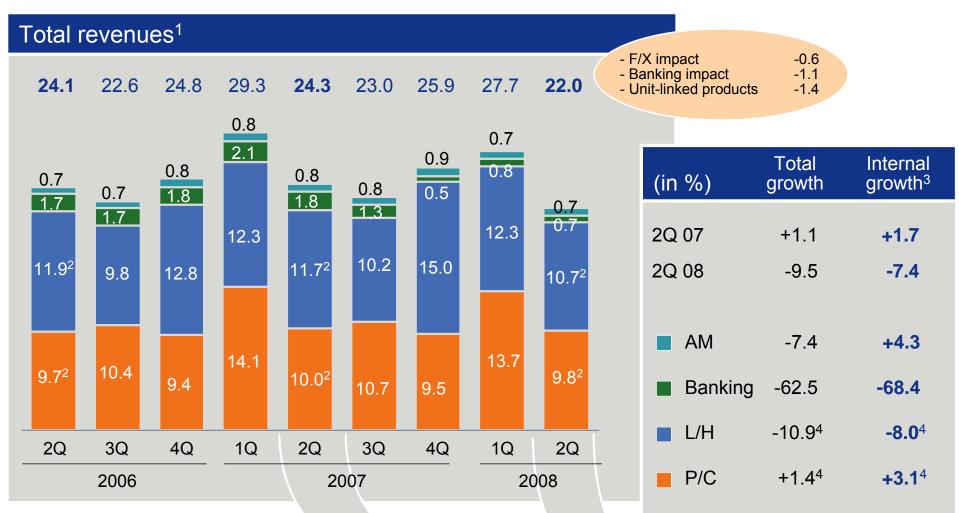
**Asset Management** 

Summary

Additional information



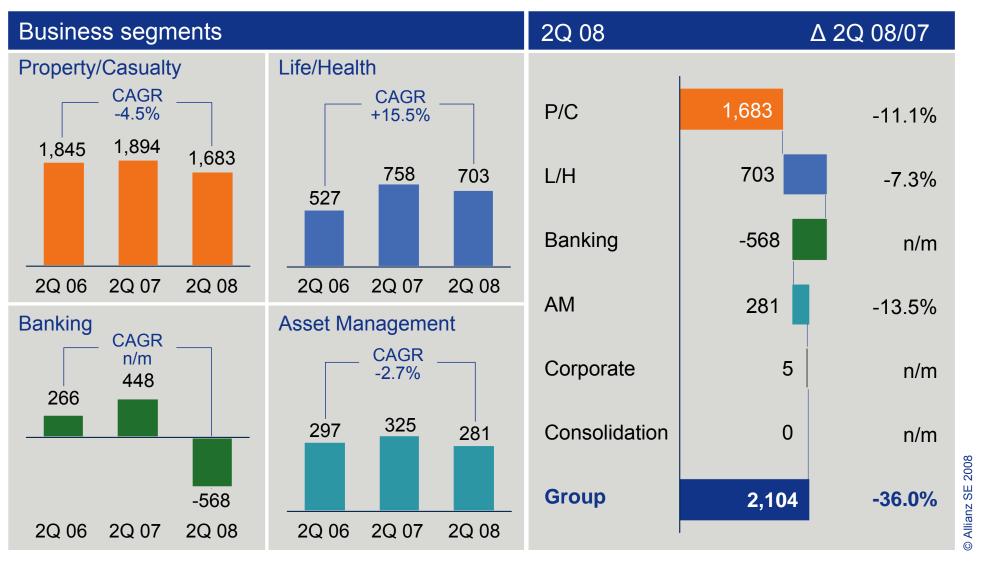
### Revenues held back by economic conditions (EUR bn)



- 1) Revenues comprise gross premiums written in P/C, statutory premiums in L/H and operating revenues in Banking and Asset Management. All segment figures are based on segment consolidated numbers; figures for the Group as a whole are based on fully consolidated figures
- 2) AGF health business reclassified from P/C to L/H segment in 2008 (2Q 08: EUR 284mn). Prior periods have not been retrospectively adjusted (impact 2Q 06: EUR 272mn, 2Q 07: EUR 273mn)
- 3) Adjusted for F/X effects and consolidation effects. Total and internal growth on segment level is based on segment consolidated data. Total and internal growth for total revenues are based on fully consolidated figures
- 4) Based on reclassified numbers (after reclassification of AGF health business)



# Operating profit<sup>1</sup>: resilient in insurance and asset management (EUR mn)



<sup>1)</sup> Operating profit is a measure which we believe highlights the underlying profitability of our operations. For a description of how we measure operating profit and a reconciliation to profit before taxes and minorities, see section "Additional information" (page 46)



# Non-operating items (EUR mn)

Breakdown of non-operating items									
	2Q 06	2Q 07	2Q 08	Δ2Q 08/07					
Realized gains/losses and impairments of investments (net)	1,296	401	507	+106					
Interest expense from external debt	-196	-278	-233	+45					
Restructuring charges	-404	-12	-8	+4					
Acquisition-related expenses	-132	-135	-79	+56					
Other non-operating	-80	-41	-95	-54					
Reclassification of tax benefits	-286	-25	-10	+15					
Total non-op. items	198	-90	82	+172					

Harvesting		
	2Q 07	2Q 08
Realized gains/losses - Equities - Debt securities - Real estate  Impairments/write-ups - Equities - Debt securities - Real estate	442 620 -203 25 -41 -37 0 -4	<b>1,046</b> 1,124 -89 11 <b>-539</b> -490 -46 -3
Total	401	507
Balance of unrealized gains in equities <sup>1</sup>	12.5bn	6.4bn

<sup>©</sup> Allianz SE 2008



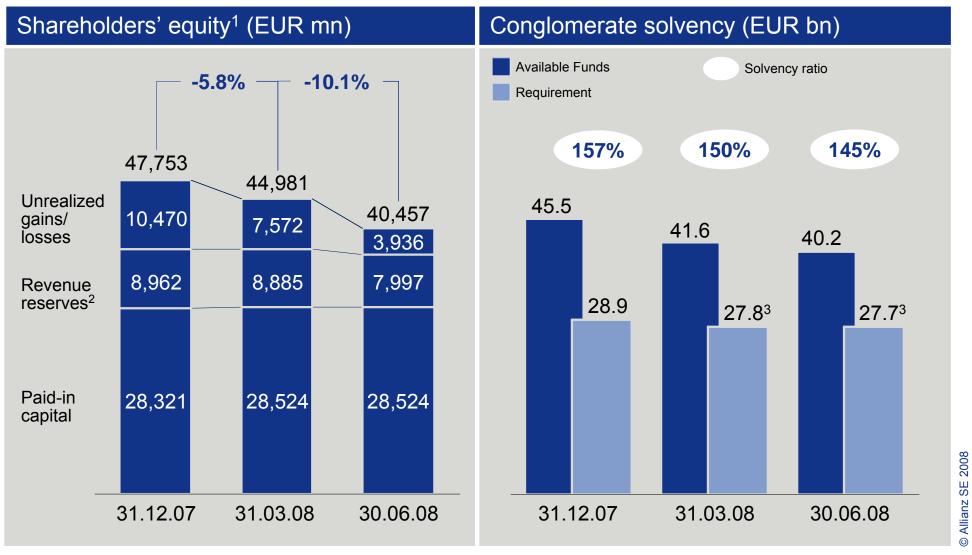
# Operating profit drives net income (EUR mn)

Reconciliation to net income								
	2Q 06	2Q 07	2Q 08	Δ2Q 08/07				
Operating profit	2,794	3,288	2,104	-1,184				
Non-operating items	198	-90	82	+172				
Income before income taxes, minority interests Income taxes Minority interests	2,992 -357 -356	3,198 -858 -200	2,186 -552 -92	-1,012 +306 +108				
Net income	2,279	2,140	1,542	-598				

- Effective tax rate of 25.2% consistent with last year (27.3%)
- Share of minorities in post-tax income has come down to 5.6%



#### Capital base remains strong



- 1) Excluding minority interests (31.12.07: EUR 3,628mn, 31.03.08: EUR 3,507mn, 30.06.08: EUR 3,398mn)
- 2) Including F/X translation adjustments (31.12.07: EUR -3,656mn, 31.03.08: EUR -4,486mn, 30.06.08: EUR -4,385mn)
- 3) Basel II (advanced approach) results in lower requirement of approximately EUR 1.2bn as of 31.03.08 and EUR 1.5bn as of 30.06.08, respectively



### Agenda

#### Group

#### P/C

L/H

Banking

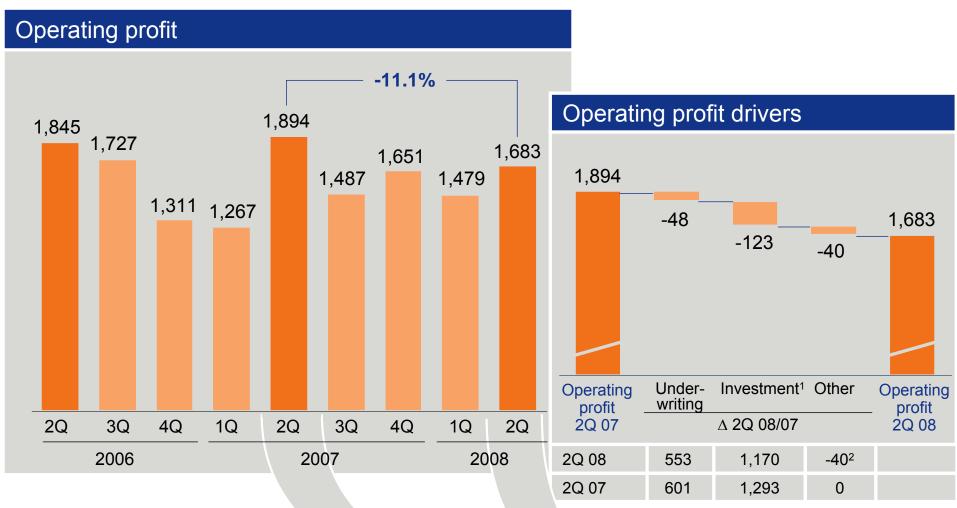
**Asset Management** 

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### P/C: at target (EUR mn)



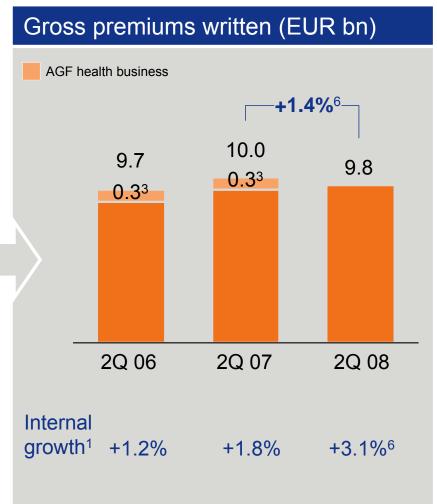
<sup>1)</sup> Includes "interest and similar income" (2Q 08: EUR 1,331mn, 2Q 07: EUR 1,380mn), "inc. fr. fin. ass./liab. designated at fair value through income" (2Q 08: EUR -60mn, 2Q 07: EUR -1mn), "realized gains/losses and impairments of investments (net) on participating policies" (2Q 08: EUR -11mn, 2Q 07: EUR -4mn), "investment expenses" (2Q 08: EUR -79mn, 2Q 07: EUR -60mn), and "policyholder participation" (2Q 08: EUR -11mn, 2Q 07: EUR -13mn)

<sup>2)</sup> Mainly driven by net fee and commission income (2Q 08: EUR 45mn, 2Q 07: EUR 90mn)



### P/C: 3.1% internal growth (EUR mn)

GPW	2Q06	2Q07	2Q08	Δ08/071
Germany <sup>2</sup>	1,698	1,696	1,696	0.0%
France <sup>3</sup>	1,132	1,143	842	+0.7%
Italy	1,373	1,340	1,232	-8.1%
UK	648	613	528	+0.7%
Spain	464	502	522	+4.0%
Switzerland <sup>4</sup>	143	149	124	+5.2%
USA	1,053	1,030	1,061	+2.9%
New Europe	424	674	781	+12.0%
Asia-Pacific	79	81	109	+35.8%
South America	197	242	244	+10.5%
Australia	368	390	391	+2.3%
Credit Insurance	398	446	437	-2.0%
AGCS <sup>5</sup>	687	623	778	+10.7%



- 1) Growth numbers refer to internal growth (adjusted for F/X and consolidation effects)
- 2) Excluding Allianz Re
- 3) AGF health business reclassified to L/H segment in 2008 (2Q 08: EUR 284mn). Prior periods not retrospectively adjusted (impact 2Q 06: EUR 272mn, 2Q 07: EUR 273mn)
- 4) Excluding ART
- 5) Effective 1Q 08, parts of ART business has been moved to AGCS (impact 2Q 08: EUR 120mn). Prior periods have not been adjusted
- 6) Based on notionally restated numbers (after reclassification of health business)



### P/C: combined ratio of 93.5% (in %)

Combined ratio	2Q06	2Q07	2Q08	Combined ratio
Germany <sup>1</sup>	92.9	92.1	99.4	+0.6%-p
France	98.6	96.8	96.1	
Italy	93.5	93.8	93.2	91.9 90.2 95.0 96.8 92.9 94.1 90.9 94.8 93.5
UK	94.6	98.5	94.6	
Spain	90.0	90.9	91.6	
Switzerland <sup>2</sup>	92.9	91.2	94.1	Loss ratio 65.1 64.2 64.7 68.2 64.9 66.5 64.9 68.7 66.1
USA	83.7	87.8	90.9	
New Europe	82.2	92.0	96.2	
Asia-Pacific	93.5	86.0	97.7	
South America	102.0	98.7	96.9	Exp. ratio 26.8 26.0 30.3 28.6 28.0 27.6 26.0 26.1 27.4
Australia	85.9	90.8	89.2	
Credit Insurance	77.3	73.1	87.3	2Q 3Q 4Q 1Q 2Q 3Q 4Q 1Q 2Q
AGCS <sup>3</sup>	103.1	94.4	81.8	2006 2007 2008

<sup>1)</sup> Excluding Allianz Re

<sup>2)</sup> Excluding ART

<sup>3)</sup> Effective 1Q 08, parts of ART business has been moved to AGCS. Prior periods have not been adjusted



### Agenda

Group

P/C

#### L/H

Banking

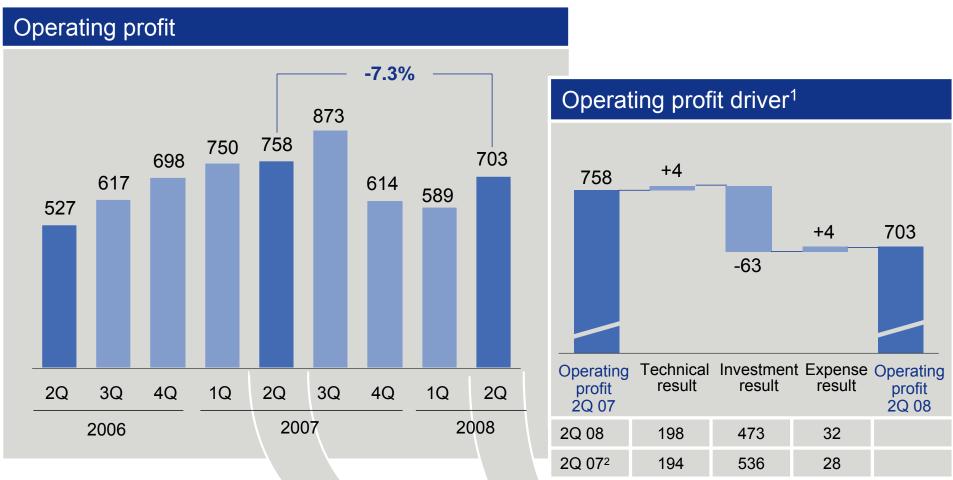
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### L/H: operating profit resilient (EUR mn)



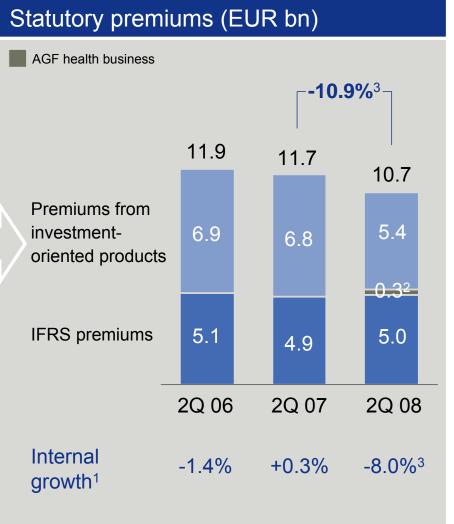
<sup>1)</sup> The objective of the Life/Health operating profit driver analysis is to explain movements in IFRS-results by analyzing underlying drivers on a L/H segment consolidated basis. Technical result: technical result comprises risk result (difference between total risk premiums and benefits in excess of reserves net of policyholder participation), lapse result (sum of "surrender charges" assessed and "commission claw-backs" minus deferred acquisition cost written off on lapsed policies net of policyholder participation), reinsurance result and other result. Investment result: investment result is defined as the difference between IFRS investment income net of expenses and interest credited to IFRS reserves plus policyholder dividends if any. Expense result: expense result is the difference between expense charges assessed to policyholders and actual expenses minus regular changes in deferred acquisition costs net of policyholder participation

<sup>2) 2</sup>Q 07 figures retrospectively corrected according to a methodology refinement in 2007



# L/H: capital markets negatively impacted unit-linked products ... (EUR mn)

Stat. prem.	2Q 06	2Q 07	2Q 08	Δ08/071
Germany Life	3,075	2,776	3,078	+10.9%
Germany Health	772	783	779	-0.5%
France <sup>2</sup>	1,474	1,575	1,690	-8.5%
Italy	2,362	2,572	1,625	-36.8%
Switzerland	178	167	206	+20.4%
Belgium	116	155	185	+11.4%
Spain	174	168	233	+38.7%
Netherlands	104	101	98	-3.0%
USA	2,204	1,796	1,396	-10.0%
New Europe	172	214	234	+3.7%
Asia-Pacific	1,043	1,198	924	-11.7%



<sup>1)</sup> Growth numbers refer to internal growth (adjusted for F/X and consolidation effects)

<sup>2)</sup> AGF health business reclassified from P/C to L/H segment in 2008 (2Q 08: EUR 284mn). Prior periods not retrospectively adjusted (2Q 06: EUR 272mn, 2Q 07: EUR 273mn)

Based on notionally restated numbers (after reclassification of health business)



### L/H: ... and new business value ... (EUR mn, a/min)



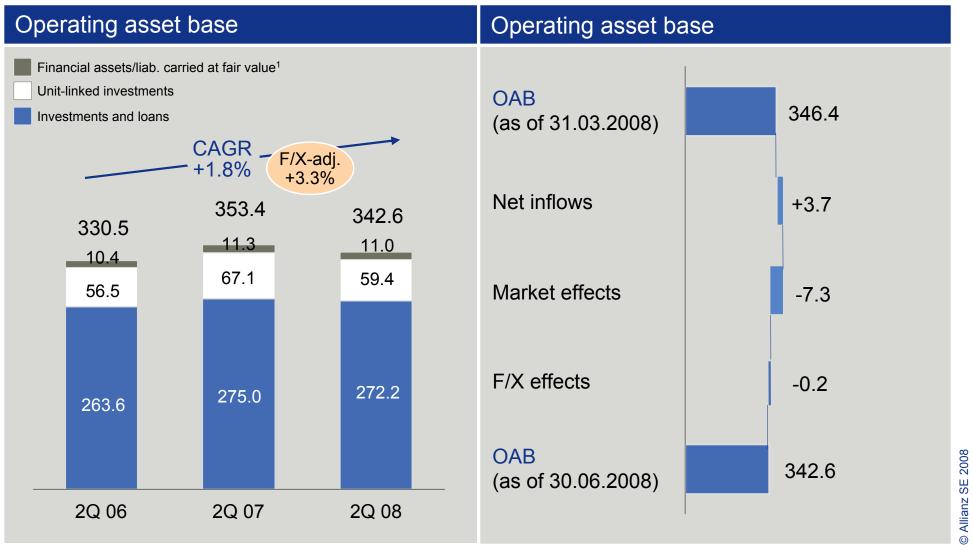
Value of NB	2Q 07	2Q 08	Δ 08/07
Germany	50	71	+42%
France	33 <sup>1</sup>	40	+23%
Italy	51	26	-49%
Other W. Europe	20	24	+20%
New Europe	10	15	+52%
USA	42	14	-66%
Asia-Pacific	52	17	-67%

Nallianz SE 20

<sup>1)</sup> Contains retrospective adjustment of EUR -15mn reported in 3Q 2007



### L/H: ... while net inflows were strong at EUR 3.7bn (EUR bn)



<sup>1)</sup> Grossed up for insurance liabilities which are netted within the trading book (market value liability option)



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P/C

L/H

#### **Banking**

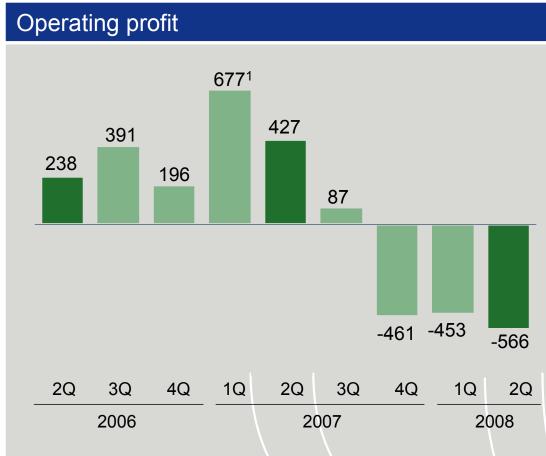
**Asset Management** 

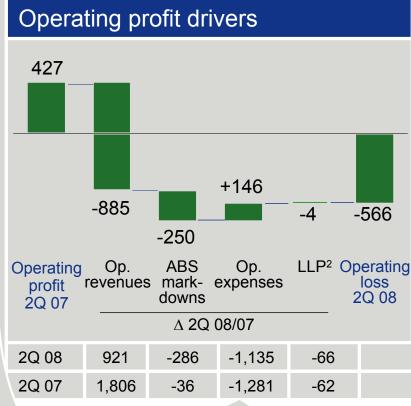
Summary

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# Dresdner Bank: IB suffering from weak markets ... (EUR mn)



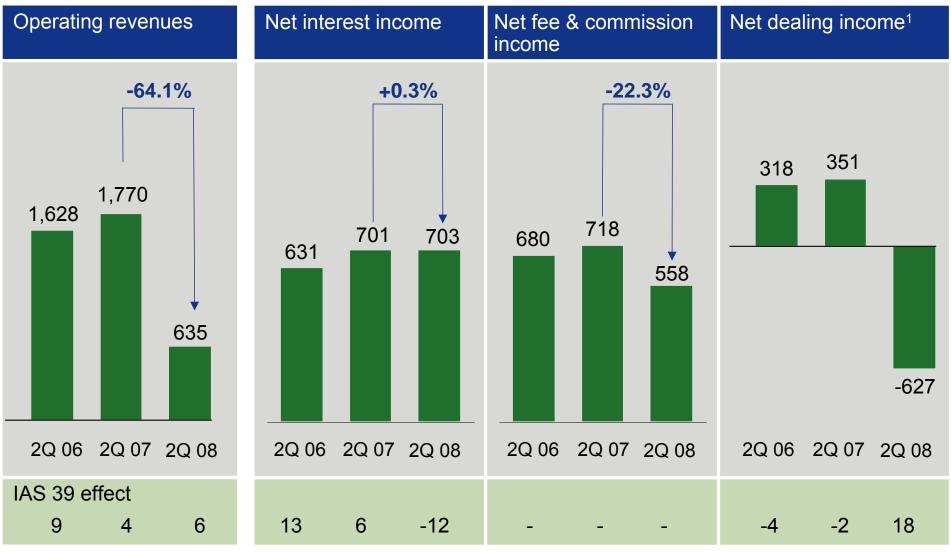


<sup>1)</sup> Including equity pickup from disposal at an associated company of EUR 171mn

Net loan loss provisions



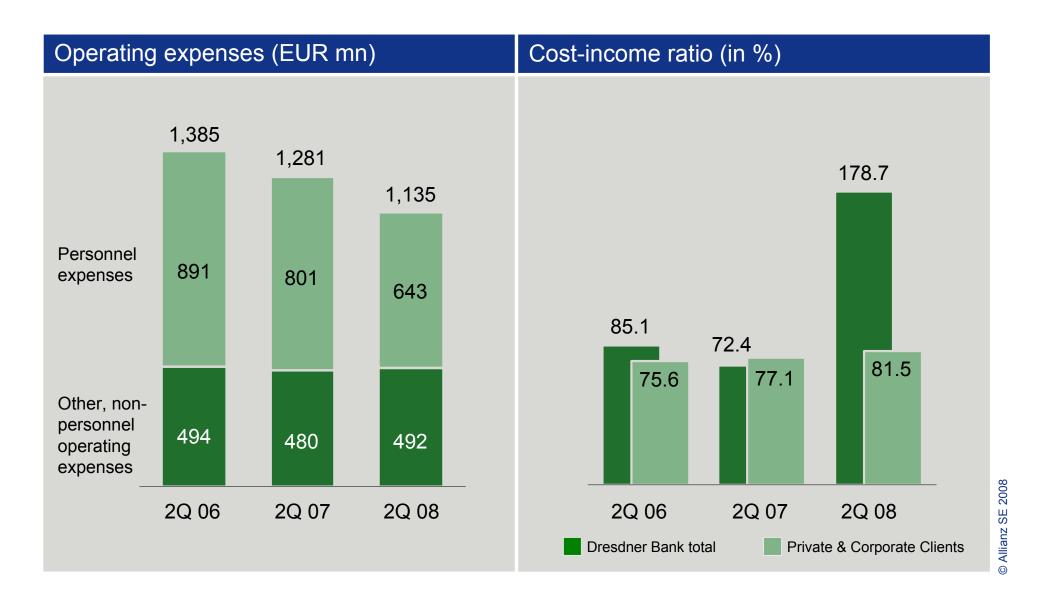
### Dresdner Bank: ... severely affecting net dealing income ... (EUR mn)



<sup>1)</sup> Comprises net trading income and result from financial assets and liabilities designated at fair value through P/L



#### Dresdner Bank: CIR distorted





### Dresdner Bank: critical exposure further reduced

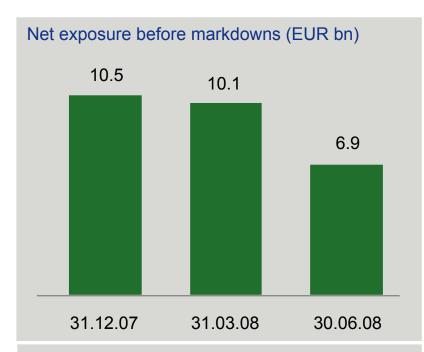
Are	rea of focus Exposure definition		Exposure	(EUR bn)	Negative impact (E	
			31.12.07	30.06.08	2Q 08	
1. L	BO commitments	Gross exposure	4.5	4.2	28	
2. C	2. Conduits business Drawn and funded amounts		4.0	4.1	-	
3. A	ABS trading					
	a. CDOs	Net exposure <sup>1</sup>	1.5	0.9	97	
	b. US RMBS	Net exposure <sup>1</sup>	1.4	0.7	177	EUR 286mn shown as
	c. Other ABS	Net exposure <sup>1</sup>	6.3	3.0	12	markdowns
4. C	Credit enhancements	Gap risk / second loss	2.9	2.1	-	
5. N	Monolines	Net counterparty risk <sup>2</sup>	0.8	2.0	212	æ
6. K	ζ2	Gross exposure	16.4	8.8	4	SE 2008

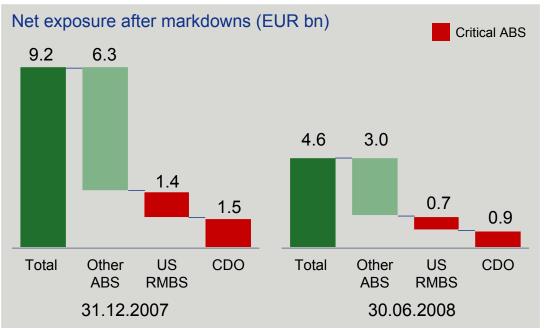
<sup>1)</sup> After markdown

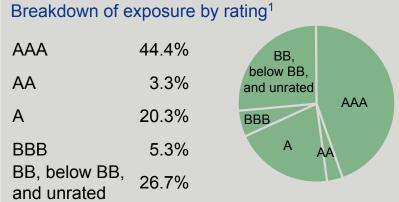
<sup>2)</sup> Gross counterparty risk (mark-to-market plus add-on) after protection bought on monolines



#### Dresdner Bank: ABS trading exposure







<sup>1)</sup> Ratings as of 30.06.08, before markdowns



Markdown ratio

30.06.2008

### Dresdner Bank: valuation of critical ABS (EUR mn)

US RMBS <sup>1</sup>	Exposure before markdowns 31.12.2007	Exposure before markdowns 30.06.2008	Markdowns 2Q 2008
Prime	713	664	34
Midprime	336	316	62
Subprime	617	554	81
	1,666	1,534	177

CDO <sup>1</sup>	Exposure before markdowns 31.12.2007	Exposure before markdowns 30.06.2008	Markdowns 2Q 2008
High grade	1,615	1,508	97
Mezzanine	667	622	0
	2,282	2,130	97

30.00.2006	
446	33%
84	73%
149	73%
679	56%
Remaining book value 30.06.2008	Markdown ratio 30.06.2008
864	43%
0	100%
864	59%

Remaining

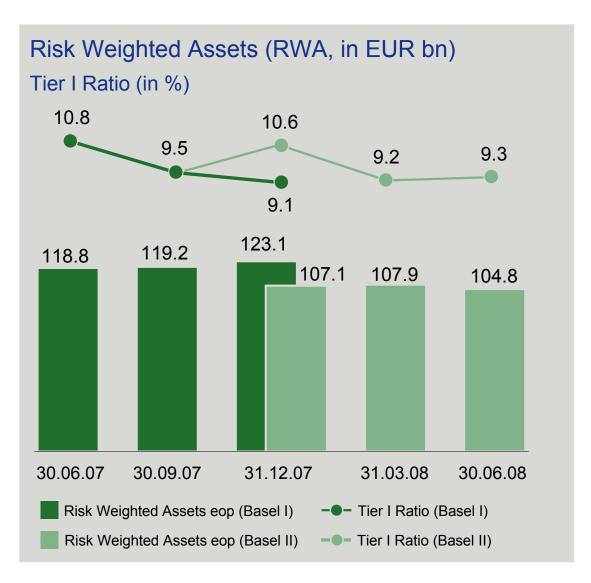
book value

30 06 2008

<sup>1)</sup> Classification based on initial ratings



#### Dresdner Bank: capitalization



- Tier I Ratio (Basel II) strong at 9.3%
- Sound liquidity profile: Principle II Ratio of 1.06



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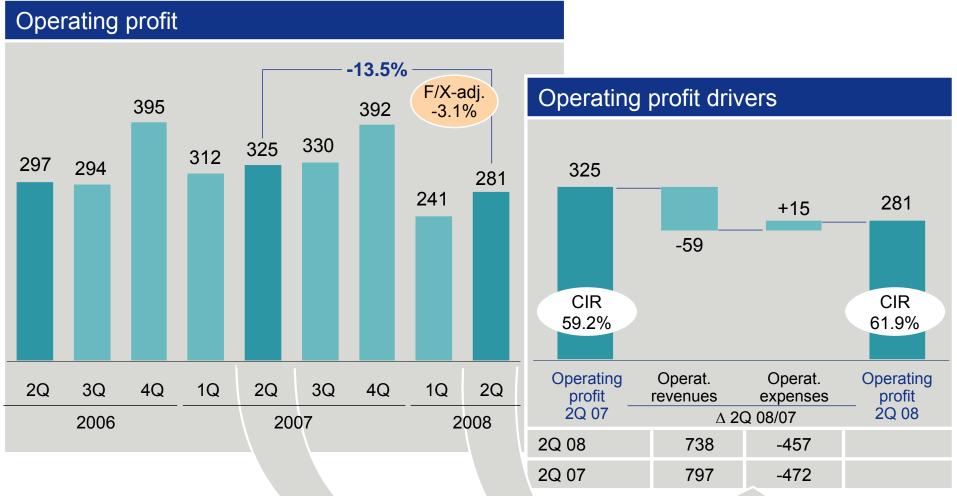
### **Asset Management**

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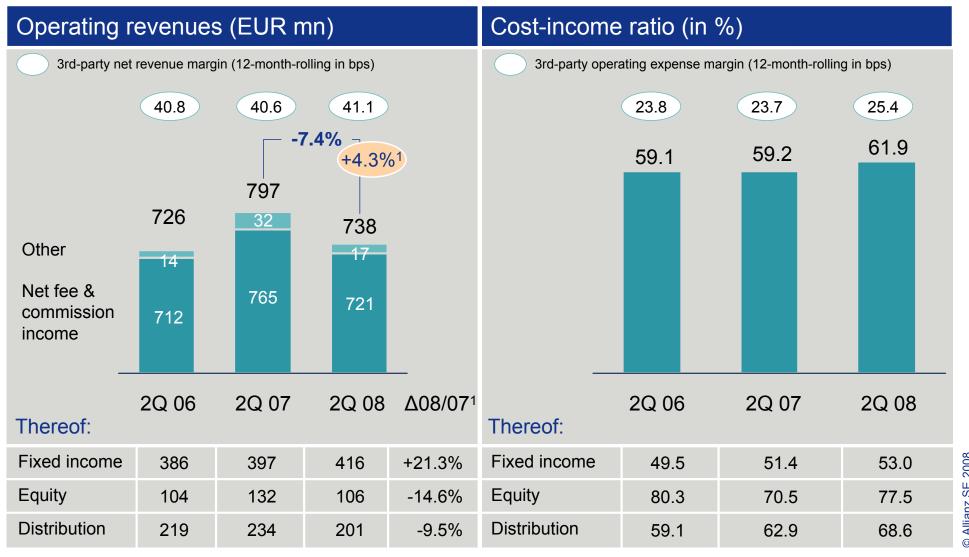


### AM: stable underlying profitability (EUR mn)





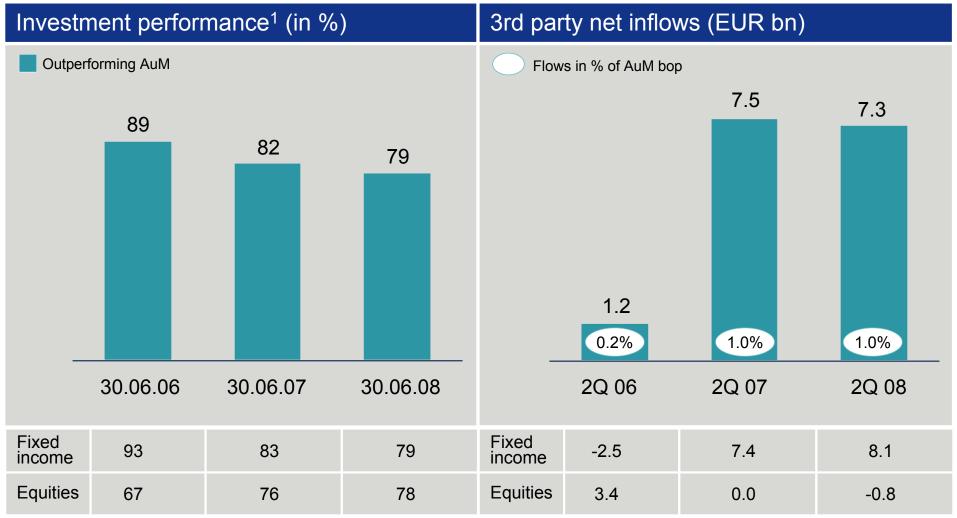
#### AM: robust fixed income business



<sup>1)</sup> Growth numbers refer to internal growth (adjusted for F/X and consolidation effects)



#### AM: consistent outperformance



<sup>1)</sup> AGI account-based, asset-weighted 3-year investment performance of 3rd party assets vs. benchmark including all equity and fixed income accounts managed on a discretionary basis by equity and fixed income managers of AGI (including direct accounts, Spezialfonds and CPMs of Allianz with AGI Germany). For some retail funds the net of fee performance is compared to the median performance of an appropriate peer group (Micropal or Lipper; 1st and 2nd quartile mean out-performance). For all other retail funds and for all institutional accounts performance is calculated gross of fees using closing prices (revaluated) where appropriate and compared to the benchmark of each individual fund or account. Other than under GIPS, the performance of closed funds/accounts is not included in the analysis. Also not included: WRAP accounts and accounts of Caywood Scholl, AGI Taiwan, AGI Korea, AGF AM and RAS AM



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#### **Summary**

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### Summary: Tough environment, but strong fundamentals

#### Allianz – as the entire industry – affected by tough environment

- Less revenues in unit-linked life business
- Negative net dealing income from Banking
- Lower net harvesting



#### But underlying fundamentals remain healthy

- Resilient operating profit in P/C, L/H and Asset Management
- Strong capital position

Outlook: Run rate before banking of EUR 9bn plus in 2008 and 2009<sup>1</sup>



### Agenda

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#### **Additional information**



### Group: result by segments overview (EUR mn)

	P	/C	L	/H	Ban	king	A	M	Corp	orate	Conso	lidation	То	tal
	2Q 07	2Q 08	2Q 07	2Q 08										
Total revenues (EUR bn)	10.0	9.8	11.7	10.7	1.8	0.7	0.8	0.7			0.0	0.1	24.3	22.0
Operating profit	1,894	1,683	758	703	448	-568	325	281	-10	5	-127	0	3,288	2,104
Non-operating items	180	626	15	-58	39	68	-82	-89	-74	-244	-168	-221	-90	82
Income b/ tax, min.	2,074	2,309	773	645	487	-500	243	192	-84	-239	-295	-221	3,198	2,186
Income taxes	-578	-432	-234	-200	-56	-37	-101	-71	80	184	31	4	-858	-552
Minority interests	-116	-55	-60	-20	-20	-15	-8	-1	-4	-3	8	2	-200	-92
Net income	1,380	1,822	479	425	411	-552	134	120	-8	-58	-256	-215	2,140	1,542

We evaluate the results of our Property-Casualty, Life/Health, Banking, Asset Management and Corporate segments using a financial performance measure we refer to herein as "operating profit". We define our segment operating profit as income before income taxes and minority interests in earnings, excluding, as applicable for each respective segment, all or some of the following items: income from financial assets and liabilities held for trading (net), realized gains/losses (net), impairments of investments (net), amortization of intangible assets, acquisition-related expenses and restructuring charges. While these excluded items are significant components in understanding and assessing our consolidated financial performance, we believe that the presentation of operating results enhances the understanding and comparability of the performance of our segments by highlighting net income attributable to ongoing segment operations and the underlying profitability of our businesses. For example, we believe that trends in the underlying profitability of our segments can be more clearly identified without the fluctuating effects of the realized gains/losses or impairments of investments, as these are largely dependent on market cycles or issuer specific events over which we have little or no control, and can and do vary, sometimes materially, across periods. Further, the timing of sales that would result in such gains or losses is largely at our discretion. Operating profit is not a substitute for income before income taxes and minority interests in earnings or net income as determined in accordance with International Financial Reporting Standards (or "IFRS"). Our definition of operating profit may differ from similar measures used by other companies, and may change over time



# Group: key figures per quarter (EUR mn)

	2Q 2006	3Q 2006	4Q 2006	1Q 2007	2Q 2007	3Q 2007	4Q 2007	1Q 2008	2Q 2008	Delta 2Q 08/07	6M 2006	6M 2007	6M 2008
Total revenues (EUR bn)	24.1	22.6	24.8	29.3	24.3	23.0	25.9	27.7	22.0	-2.3	53.7	53.7	49.7
Operating profit	2,794	2,660	2,255	2,870	3,288	2,604	2,153	1,856	2,104	-1,184	5,471	6,158	3,960
Non-operating items	198	13	-628	1,686	-90	90	-1,033	46	82	+172	552	1,596	128
Income b/ tax, min.	2,992	2,673	1,627	4,556	3,198	2,694	1,120	1,902	2,186	-1,012	6,023	7,754	4,088
Income taxes	-357	-797	40	-967	-858	-655	-374	-674	-552	+306	-1,256	-1,825	-1,226
Minority interests	-356	-285	-295	-349	-200	-118	-81	-80	-92	+108	-709	-549	-172
Net income	2,279	1,591	1,372	3,240	2,140	1,921	665	1,148	1,542	-598	4,058	5,380	2,690
Group assets <sup>1</sup> (EUR bn)	454.8	468.5	470.9	469.7	463.3	457.9	450.5	450.2	416.7	-46.6	454.8	463.3	416.7

<sup>1)</sup> Group own assets (incl. financial assets carried at fair value through income), excl. loan portfolio Banking segment



# P/C: key figures and ratios per quarter (EUR mn)

	2Q 2006	3Q 2006	4Q 2006	1Q 2007	2Q 2007	3Q 2007	4Q 2007	1Q 2008	2Q 2008	Delta 2Q 08/07	6M 2006	6M 2007	6M 2008
Gross premiums written (EUR bn)	9.7	10.4	9.4	14.1	10.0	10.7	9.5	13.7	9.8	-0.2	23.8	24.1	23.6
Operating profit	1,845	1,727	1,311	1,267	1,894	1,487	1,651	1,479	1,683	-211	3,231	3,161	3,162
Non-operating items	440	139	284	664	180	252	-134	95	626	+446	868	844	721
Income b/ tax, min.	2,285	1,866	1,595	1,931	2,074	1,739	1,517	1,574	2,309	+235	4,099	4,005	3,883
Income taxes	-466	-600	-485	-537	-578	34	-575	-478	-432	+146	-990	-1,115	-910
Minority interest	-237	-177	-135	-214	-116	-65	-36	-39	-55	+61	-427	-330	-94
Net income	1,582	1,089	975	1,180	1,380	1,708	906	1,057	1,822	+442	2,682	2,560	2,879
Combined ratio (in %)	91.9%	90.2%	95.0%	96.8%	92.9%	94.1%	90.9%	94.8%	93.5%	+0.6%-p	93.3%	94.8%	94.1%
Segment assets <sup>1</sup> (EUR bn)	96.2	99.9	99.8	101.4	99.4	101.9	97.6	91.8	88.4	-11.0	96.2	99.4	88.4

<sup>1)</sup> Group own assets (incl. financial assets carried at fair value through income)

AGF health business is reclassified from P/C to L/H segment in 2008. Therefore, EUR 2.1bn and EUR 2.0bn AGF Health assets are excluded in 1Q 08 and 2Q 08, respectively



### L/H: key figures and ratios per quarter (EUR mn)

	2Q 2006	3Q 2006	4Q 2006	1Q 2007	2Q 2007	3Q 2007	4Q 2007	1Q 2008	2Q 2008	Delta 2Q 08/07	6M 2006	6M 2007	6M 2008
Statutory premiums (EUR bn)	11.9	9.8	12.8	12.3	11.7	10.2	15.0	12.3	10.7	-1.0	24.8	24.1	23.1
Operating profit	527	617	698	750	758	873	614	589	703	-55	1,250	1,508	1,292
Non-operating items	-17	-8	2	103	15	9	-20	18	-58	-73	141	118	-40
Income b/ tax, min.	510	609	700	853	773	882	594	607	645	-128	1,391	1,626	1,252
Income taxes	-90	-240	-92	-201	-234	-293	-169	-136	-200	+34	-309	-435	-336
Minority interest	-92	-81	-115	-99	-60	-26	-29	-19	-20	+40	-220	-159	-39
Net income	328	288	493	553	479	563	396	452	425	-54	862	1,032	877
Stat. expense ratio (in %)	9.5%	11.3%	9.7%	7.2%	9.6%	11.0%	10.0%	9.1%	12.2%	+2.6%-p	8.8%	8.4%	10.5%
Segment assets <sup>1</sup> (EUR bn)	270.5	278.8	279.4	282.6	281.6	283.5	283.9	282.1	279.5	-2.1	270.5	281.6	279.5
Unit-linked investments (EUR bn)	56.5	59.1	61.9	63.8	67.1	66.3	66.1	60.4	59.4	-7.6	56.5	67.1	59.4
Operating asset base <sup>2</sup> (EUR bn)	330.5	341.9	345.4	350.7	353.4	354.4	354.2	346.4	342.6	-10.8	330.5	353.4	342.6

<sup>1)</sup> Group own assets (incl. financial assets carried at fair value through income)
AGF health business is reclassified from P/C to L/H segment in 2008. Therefore, EUR 2.1bn and EUR 2.0bn AGF Health assets are included in 1Q 08 and 2Q 08, respectively

<sup>2)</sup> Grossed up for insurance liabilities which are netted within the trading book (market value liability option)

AGF health business is reclassified from P/C to L/H segment in 2008. Therefore, EUR 2.1bn and EUR 2.0bn AGF Health assets are included in 1Q 08 and 2Q 08, respectively



# Dresdner Bank: key figures and ratios per quarter (EUR mn)

	2Q 2006	3Q 2006	4Q 2006	1Q 2007	2Q 2007	3Q 2007	4Q 2007	1Q 2008	2Q 2008	Delta 2Q 08/07	6M 2006	6M 2007	6M 2008
Operating revenues	1,628	1,601	1,691	2,023	1,770	1,217	414	719	635	-1,135	3,512	3,793	1,354
Operating profit	238	391	196	677	427	87	-461	-453	-566	-993	767	1,104	-1,019
Non-operating items	12	-8	-541	115	30	48	-263	49	67	+37	404	145	116
Income b/ taxes, min.	250	383	-345	792	457	135	-724	-404	-499	-956	1,171	1,249	-903
Income taxes	-80	-88	170	-158	-44	-173	143	-94	-35	+9	-318	-202	-129
Minority interests	-21	-17	-19	-22	-18	-14	-8	-15	-11	+7	-46	-40	-26
Net income	149	278	-194	612	395	-52	-589	-513	-545	-940	807	1,007	-1,058
RWA <sup>1</sup> (EUR bn)	117.3	119.4	120.0	118.0	118.8	119.2	123.1	107.9	104.8	-14.0	117.3	118.8	104.8
Cost-income ratio (in %)	85.1%	78.6%	82.3%	66.9%	72.4%	91.1%	261.6%	161.6%	178.7%	+106.3%-p	79.0%	69.4%	169.6%

<sup>1)</sup> Risk weighted assets are end of period values



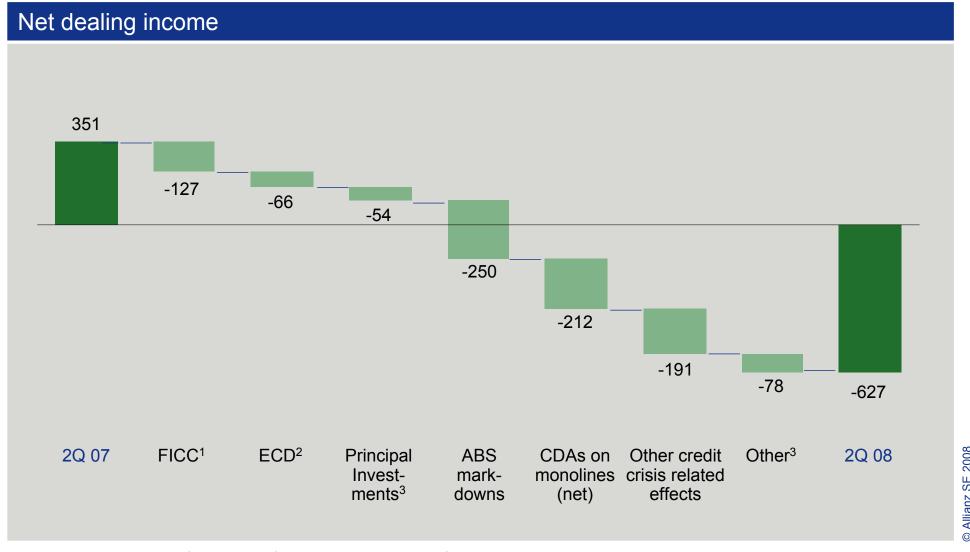
### Dresdner Bank – PCC and IB: key figures and ratios per quarter (EUR mn)

PCC	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \												
	2Q 2006	3Q 2006	4Q 2006	1Q 2007	2Q 2007	3Q 2007	4Q 2007	1Q 2008	2Q 2008	Delta 2Q 08/07	6M 2006	6M 2007	6M 2008
Operating revenues	874	864	893	994	879	844	890	876	839	-40	1,867	1,873	1,715
Operating expenses	-661	-665	-714	-680	-678	-701	-628	-656	-684	-6	-1,338	-1,358	-1,340
Cost-income ratio (%)	75.6%	77.0%	80.0%	68.4%	77.1%	83.1%	70.6%	74.9%	81.5%	+4.4%-p	71.7%	72.5%	78.1%
Net loan loss provisions	-23	-32	-57	-1	-28	-3	-27	-2	-34	-6	-35	-29	-36
Operating profit	190	167	122	313	173	140	235	218	121	-52	494	486	339
Risk capital (EUR bn, eop)	1.9	1.8	1.8	1.8	1.8	1.8	1.8	1.5	1.5	-0.2	1.9	1.8	1.5
IB	2Q 2006	3Q 2006	4Q 2006	1Q 2007	2Q 2007	3Q 2007	4Q 2007	1Q 2008	2Q 2008	Delta 2Q 08/07	6M 2006	6M 2007	6M 2008
0 "	869	628											
Operating revenues	000	020	749	889	760	346	-374	-32	-222	-982	1,734	1,649	-254
Operating revenues Operating expenses	-688	-558	-655	-680	760 -566	346 -466	-374 -517	-32 -536	-222 -463	-982 +103	1,734 -1,366	1,649 -1,246	-254 -999
													-999 n.m.
Operating expenses	-688	-558	-655	-680	-566	-466	-517	-536	-463	+103	-1,366	-1,246	-999
Operating expenses  Cost-income ratio (%)	-688 79.2%	-558 88.9%	-655 87.4%	-680 76.5%	-566 74.5%	-466 134.7%	-517 n.m.	-536 n.m.	-463 n.m.	+103 n.m.	-1,366 78.8%	-1,246 75.6%	-999 n.m.

Note: 2006 figures as reported



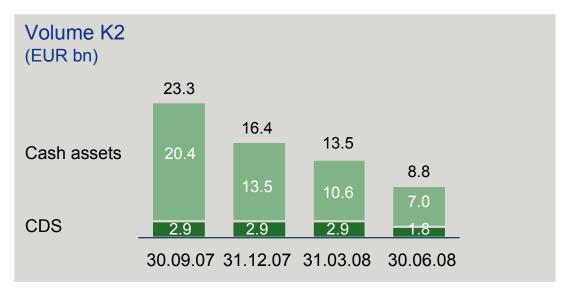
# Dresdner Bank: ... with significant mark-to-market adjustments (EUR mn)



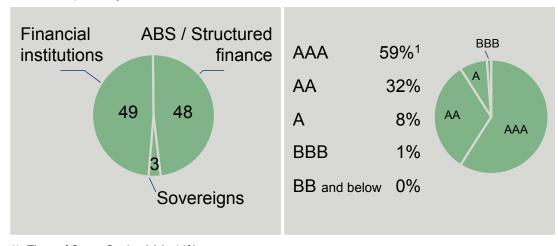
- 1) Business group Fixed Income, Currencies, and Commodities, excluding impacts from credit crisis
- 2) Business group Equity and Credit Derivatives, excluding impacts from credit crisis
- 3) Excluding impacts from credit crisis



#### Dresdner Bank: K2 – exposure reduction on track



#### Asset quality (in %)



- K2 is a Structured Investment Vehicle (SIV) and is refinanced by CPs, MTNs and Repos
- Significant reduction of portfolio volume by EUR 4.7bn since 31.03.08; trend continues
- 93% of ABS-assets rated AAA; no subprime related assets, no CDO squared
- Write down of capital note led to a EUR 4mn P&L impact in 2Q; no impact from exposure reduction

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# AM: key figures and ratios per quarter (EUR mn)

	2Q 2006	3Q 2006	4Q 2006	1Q 2007	2Q 2007	3Q 2007	4Q 2007	1Q 2008	2Q 2008	Delta 2Q 08/07	6M 2006	6M 2007	6M 2008
Operating revenues	726	726	841	780	797	803	879	727	738	-59	1,477	1,577	1,465
Operating profit	297	294	395	312	325	330	392	241	281	-44	601	637	522
Non-operating items	-134	-133	-152	-122	-82	-97	-193	-115	-89	-7	-270	-204	-204
Income b/taxes, min.	163	161	243	190	243	233	199	126	192	-51	331	433	318
Income taxes	-62	-67	-84	-80	-101	-87	-74	-46	-71	+30	-127	-181	-117
Minority interests	-11	-10	-19	-11	-8	-4	-2	-2	-1	+7	-24	-19	-3
Net income	90	84	140	99	134	142	123	78	120	-14	180	233	198
Cost-income ratio (in %)	59.1%	59.5%	53.0%	60.0%	59.2%	58.9%	55.4%	66.9%	61.9%	+2.7%-p	59.3%	59.6%	64.4%
Third-party AuM (EUR bn)	720.6	755.1	763.9	781.5	788.9	775.2	764.6	735.9	739.6	-49.3	720.6	788.9	739.6



# Corporate: key figures per quarter (EUR mn)

	2Q 2006	3Q 2006	4Q 2006	1Q 2007	2Q 2007	3Q 2007	4Q 2007	1Q 2008	2Q 2008	Delta 2Q 08/07	6M 2006	6M 2007	6M 2008
Operating profit	-74	-331	-246	-101	-10	-155	-59	-76	5	+15	-254	-111	-71
Non-operating items	184	27	-156	511	-74	-166	-300	-102	-244	-170	-27	437	-346
Income b/taxes, min.	110	-304	-402	410	-84	-321	-359	-178	-239	-155	-281	326	-417
Income taxes	80	180	410	-25	80	-126	288	86	184	+104	234	55	270
Minority interests	-7	0	-7	-4	-4	-8	-5	-7	-3	+1	-9	-8	-10
Net income	183	-124	1	381	-8	-455	-76	-99	-58	-50	-56	373	-157



#### Disclaimer

These assessments are, as always, subject to the disclaimer provided below.

#### **Cautionary Note Regarding Forward-Looking Statements**

The statements contained herein may include statements of future expectations and other forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. In addition to statements which are forward-looking by reason of context, the words "may", "will", "should", "expects", "plans", "intends", "anticipates", "believes", "estimates", "predicts", "potential", or "continue" and similar expressions identify forward-looking statements.

Actual results, performance or events may differ materially from those in such statements due to, without limitation, (i) general economic conditions, including in particular economic conditions in the Allianz Group's core business and core markets, (ii) performance of financial markets, including emerging markets, (iii) the frequency and severity of insured loss events, (iv) mortality and morbidity levels and trends, (v) persistency levels, (vi) the extent of credit defaults, (vii) interest rate levels, (viii) currency exchange rates including the euro / US dollar exchange rate, (ix) changing levels of competition. (x) changes in laws and regulations, including monetary convergence and the European Monetary Union, (xi) changes in the policies of central banks and/or foreign governments, (xii) the impact of acquisitions, including related integration issues, (xiii) reorganization measures, and (xiv) general competitive factors, in each case on a local, regional, national and/or global basis. Many of these factors may be more likely to occur, or more pronounced, as a result of terrorist activities and their consequences.

The matters discussed herein may also be affected by risks and uncertainties described from time to time in Allianz SE's filings with the U.S. Securities and Exchange Commission. The company assumes no obligation to update any forward-looking statement.

No duty to update
The company assumes no obligation to update any information contained herein.