## Michael Diekmann, CEO

# Banking consolidation in Germany

September 1, 2008

INSURANCE | ASSET MANAGEMENT | BANKING

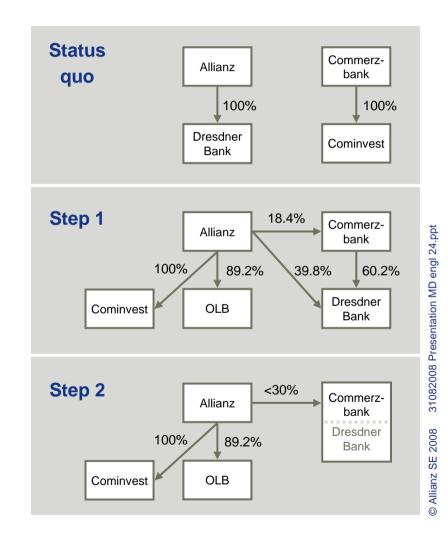




# 1

# Milestone in German banking consolidation

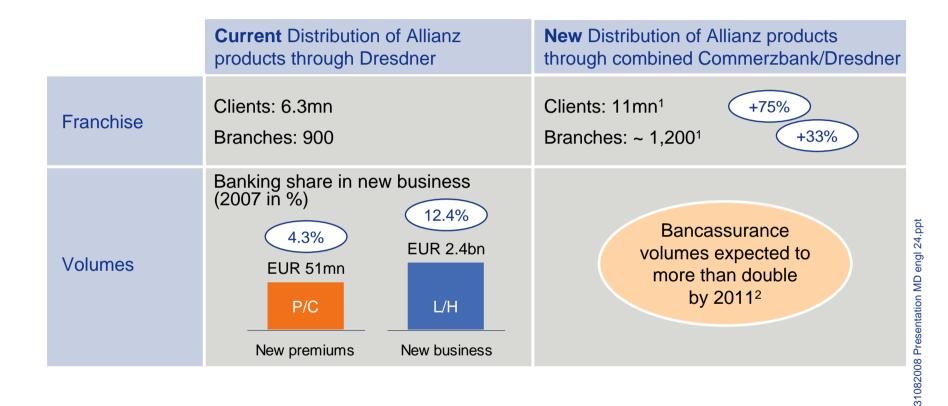
- Valuation of Dresdner Bank EUR 9.8bn (100%), reduced by risk shield amounting to EUR 975mn
- 15 years of sales cooperation
- Two-step sale of Dresdner Bank
- First Step:
  - Sale of 60.2% of shares in Dresdner Bank to Commerzbank
  - EUR 1.6bn cash consideration<sup>1</sup>
  - Transfer of Cominvest worth EUR 0.7bn
- Second Step
  - Merger of Dresdner Bank with Commerzbank
  - Allianz largest shareholder of Commerzbank



<sup>1)</sup> Before purchase of OLB and strategic Allianz banking stakes



# Next level in Bancassurance



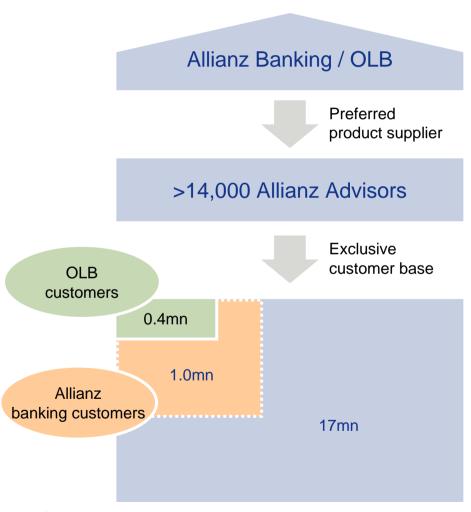
### Extension of the successful Dresdner Bank model

Germany only, excluding 0.4mn OLB customers; number of branches after elimination of overlaps

Distribution agreement between Commerzbank and Generali not to be extended.



# 3 Assurbanking optimized



#### Allianz Banking initiative

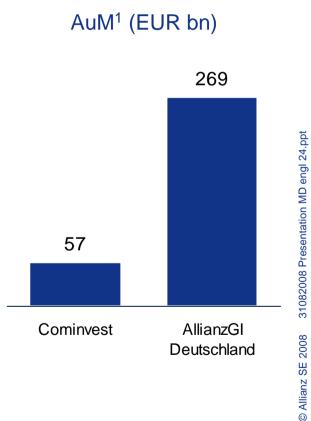
- Allianz to keep 1mn banking customers from Dresdner Bank within the newly founded banking unit
- OLB¹ to become main retail banking product and service provider
- Protection of Allianz agents' proprietary customer base allows increased cross selling
- Up to 300 banking agencies until end of 2009
- EUR 100mn additional investments

nz SE 2008 31082008 Presentation MD engl 24.ppt



# 4 Further strengthening of Asset Management

- Combination of Allianz Global Investors' and Cominvest's strengths and expertise under the roof of Allianz Global Investors Germany
- Largest asset manager in Germany with AuM of >EUR 325bn
- Allianz Global Investors and Commerzbank will form a distribution cooperation for private and corporate clients



<sup>1)</sup> Source: BVI. Excluding open real estate funds.



# 5 An eventful past

- 1. Consolidation moved forward, despite financial crisis
- 2. Further development of Allianz with Dresdner Bank
  - dit + RCM
  - Development of bancassurance and assurbanking
  - New set-up of Allianz Deutschland AG enabled by acquisition of Dresdner Bank
- 3. Further development of Allianz with Dresdner Bank
  - Capital market crisis of 2002 mastered together
  - Restructuring of credit portfolio
  - Focusing of the bank on two core business areas and increase of efficiency
  - Profitable domestic business



# 6 Conclusion

- Creation of leading German bank for private and corporate customers
- Enhancement of Allianz' exclusive banking distribution partnership in Germany
- Independent and focused assurbanking platform
- Creation of Germany's # 1 asset manager
- Economic upside potential as shareholder of leading German bank for private and corporate customers



### Disclaimer

These assessments are, as always, subject to the disclaimer provided below.

#### **Cautionary Note Regarding Forward-Looking Statements**

The statements contained herein may include statements of future expectations and other forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. In addition to statements which are forward-looking by reason of context, the words "may", "will", "should", "expects", "plans", "intends", "anticipates", "believes", "estimates", "predicts", "potential", or "continue" and similar expressions identify forward-looking statements. Actual results, performance or events may differ materially from those in such statements due to, without limitation, (i) general economic conditions, including in particular economic conditions in the Allianz Group's core business and core markets, (ii) performance of financial markets, including emerging markets, (iii) the frequency and severity of insured loss events, (iv) mortality and morbidity levels and trends, (v) persistency levels, (vi) the extent of credit 5 defaults, (vii) interest rate levels, (viii) currency exchange rates including the euro / US dollar exchange rate, (ix) changing states including the euro / US dollar exchange rate, (ix) changing states including the euro / US dollar exchange rate, (ix) changing states including the euro / US dollar exchange rate, (ix) changing states including the euro / US dollar exchange rate, (ix) changing states including the euro / US dollar exchange rate, (ix) changing states including the euro / US dollar exchange rate, (ix) changing states including the euro / US dollar exchange rate, (ix) changing states including the euro / US dollar exchange rate, (ix) changing states including the euro / US dollar exchange rate, (ix) changing states including the euro / US dollar exchange rate, (ix) changing states including the euro / US dollar exchange rate (ix) changing states including the euro / US dollar exchange rate (ix) changing states including the euro / US dollar exchange rate (ix) changing states (ix) changing levels of competition, (x) changes in laws and regulations, including monetary convergence and the European Monetary Union, (xi) changes in the policies of central banks and/or foreign governments, (xii) the impact of acquisitions, including related integration issues, (xiii) reorganization measures, and (xiv) general competitive factors, in each case on a local, regional, national and/or global basis. Many of these factors may be more likely to occur, or more pronounced, as a result of terrorist activities and their consequences. The matters discussed herein may also be affected by risks and uncertainties described from time to time in Allianz SE's filings with the U.S. Securities and Exchange Commission. The company assumes no obligation to update any forward-looking statement.

#### No duty to update

The company assumes no obligation to update any information contained herein.