

Allianz SE

Group Communications and Corporate Responsibility

# Media Release

## Allianz and Brokerslink partnership on course for success

- Allianz to cooperate worldwide with Brokerslink, a pioneering global broking company
- Allianz strengthens service for small- and medium-sized enterprises
- Allianz gains access to Brokerslink network companies in 95 countries

Munich, August 22, 2017

Allianz clients are already benefiting from the recent strategic partnership signed between Allianz and Brokerslink, a company of brokers and risk consultant firms. Small and mid-sized enterprise clients of Brokerslink in 95 countries now have better access to Allianz solutions. Allianz provides worldwide expertise and market access.

“We can already observe an increase in business growth across the globe,” said **Jean-Marc Pailhol**, Head of Group Market Management and Distribution at Allianz SE. “As part of our corporate strategy `Renewal Agenda` Allianz is expanding its insurance business in growth markets. This includes expanding insurance offers for small and medium-sized enterprises with international operations.”

The partnership between Allianz and Brokerslink, signed on 6 June 2017, also encompasses the cooperation of Allianz in the renowned Brokerslink Conference. The 2017 conference will take place in Marrakech, Morocco, from 28. - 29. September.

“We are delighted to have a strategic partnership with Allianz; an insurer whose brand equates with strength, quality and stability. We look forward to a long future of working together to offer quality risk solutions to our clients around the world”, said **Paul Bitner**, Managing Director of Brokerslink.

In Australia, where Allianz and the Brokerslink member PSC Insurance Brokers have worked together for several years, the global partnership has been warmly welcomed. “Our relationship is deep and multi-layered,” said **David Hosking**, Chief General Manager of the Broker and Agency Division of Allianz Australia. “The trust and collaboration means we seek to maximize mutual opportunities and there has not been an issue which we have not been able to work through.”

The global partnership between Allianz and Brokerslink will be extended annually based on positive feedback from both sides.

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**About Allianz**

The Allianz Group is one of the world's leading insurers and asset managers with more than 86 million retail and corporate customers. Allianz customers benefit from a broad range of personal and corporate insurance services, ranging from property, life and health insurance to assistance services to credit insurance and global business insurance. Allianz is one of the world's largest investors, managing over 650 billion euros on behalf of its insurance customers while our asset managers Allianz Global Investors and PIMCO manage an additional 1.3 trillion euros of third-party assets. Thanks to our systematic integration of ecological and social criteria in our business processes and investment decisions, we hold a leading position in the Dow Jones Sustainability Index. In 2016, over 140,000 employees in more than 70 countries achieved total revenue of 122 billion euros and an operating profit of 11 billion euros for the group.

**About Brokerslink**

Brokerslink was created in 2004 as a global network of independent brokers. Since then, it has integrated best-in-class risk expert firms to become a strong alternative to the mainstream models in the insurance market. Brokerslink was incorporated in Switzerland in 2015, becoming an integrated global broking company, owned by 55 shareholders, from 40 countries in 5 continents, owning and managing a network of brokers and risk and consulting firms in 95 countries.

These assessments are, as always, subject to the disclaimer provided below.

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The statements contained herein may include prospects, statements of future expectations and other forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties. Actual results, performance or events may differ materially from those expressed or implied in such forward-looking statements.

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