

# **Allianz Group**

Financial information as of 30 June 2019

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(starting from 1Q 2018)

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Note: Where past years' figures have been adjusted as a consequence of changes to accounting regulations or their application, these restatements are considered in the spreadsheets retroactively. Therefore the figures above may differ from the figures originally published.

The quarterly figures regarding the net assets, financial position and results of operations have been prepared in conformity with International Financial Reporting Standards. The presented financial information does not represent financial statements within the meaning of International Accounting Standard (IAS) 1.



by business segments and quarters

ASSETS	Allianz Group								
EUR mn	31.03.2018	30.06.2018	30.09.2018	31.12.2018	31.03.2019	30.06.2019	∆ <b>19/18</b>		
Cash and cash equivalents	16,664	17,974	18,898	17,234	17,671	20,385	18.3%		
Financial assets carried at fair value through income	7,396	7,676	8,500	7,611	8,398	10,511	38.1%		
Investments	543,582	548,225	550,496	550,923	585,420	605,394	9.9%		
Loans and advances to banks and customers	105,433	106,669	107,040	108,270	109,754	109,042	0.7%		
Financial assets for unit-linked contracts	117,289	120,402	121,929	115,361	122,568	124,483	7.9%		
Reinsurance assets	16,471	16,275	16,310	16,400	17,294	16,988	3.6%		
Deferred acquisition costs	24,845	25,926	26,536	27,709	26,963	25,447	-8.2%		
Deferred tax assets	945	1,045	1,391	959	950	890	-7.1%		
Other assets	40,666	38,889	38,275	39,209	45,532	44,446	13.4%		
Non-current assets and assets of disposal groups classified as held for sale	296	250	170	125	2,231	2,469	n.m.		
Intangible assets	13,199	13,415	13,406	13,767	13,716	13,691	-0.6%		
Total assets	886,787	896,745	902,951	897,567	950,497	973,745	8.5%		

EUR mn	31.03.2018	30.06.2018	30.09.2018	31.12.2018	31.03.2019	30.06.2019	∆ <b>19/18</b>
Financial liabilites carried at fair value through income	10,336	10,762	11,957	11,626	13,486	14,786	27.2%
Liabilities to banks and customers	13,023	13,767	14,691	14,222	14,757	15,731	10.6%
Unearned premiums	26,618	25,850	24,524	22,891	28,467	27,422	19.8%
Reserves for loss and loss adjustment expenses	72,527	72,918	73,370	73,054	74,209	74,159	1.5%
Reserves for insurance and investment contracts	515,031	524,338	527,834	529,687	550,798	567,423	7.1%
Financial liabilites for unit-linked contracts	117,289	120,402	121,929	115,361	122,568	124,483	7.9%
Deferred tax liabilites	4,508	4,213	3,989	4,080	5,048	6,082	49.1%
Other liabilities	39,213	39,261	39,569	40,232	44,820	46,015	14.4%
Liabilities of disposal groups classified as held for sale	6	0	0	62	1,811	1,760	n.m.
Certificated liabilities	9,111	9,205	9,194	9,199	10,745	10,692	16.2%
Subordinated liabilities	13,228	13,387	13,404	13,475	13,560	13,551	0.6%
Total liabilities	820,889	834,102	840,462	833,888	880,270	902,103	8.2%
Shareholders' equity	63,300	60,282	60,090	61,232	67,198	68,379	11.7%
Non-controlling interests	2,597	2,360	2,398	2,447	3,030	3,263	33.3%
Total equity	65,897	62,642	62,488	63,679	70,228	71,642	12.5%
Total liabilities and equity	886,787	896,745	902,951	897,567	950,497	973,745	8.5%



by business segments and quarters

ASSETS	Property-Cas	sualty					
EUR mn	31.03.2018	30.06.2018	30.09.2018	31.12.2018	31.03.2019	30.06.2019	∆ <b>19/18</b>
Cash and cash equivalents	3,924	3,931	3,708	3,977	4,461	4,125	3.7%
Financial assets carried at fair value through income	503	736	788	768	687	1,394	81.5%
Investments	100,835	101,105	100,678	99,366	104,669	106,168	6.8%
Loans and advances to banks and customers	10,796	10,738	10,887	10,773	11,155	10,709	-0.6%
Financial assets for unit-linked contracts	0	0	0	0	0	0	n.m.
Reinsurance assets	11,598	11,108	11,045	10,987	11,739	11,430	4.0%
Deferred acquisition costs	5,158	5,070	4,886	4,796	5,329	5,239	9.2%
Deferred tax assets	904	883	966	714	612	606	-15.1%
Other assets	24,074	22,453	22,249	23,357	27,352	26,314	12.7%
Non-current assets and assets of disposal groups classified as held for sale	104	57	45	48	111	97	101.0%
Intangible assets	3,034	3,101	3,056	3,292	3,412	3,438	4.4%
Total assets	160,931	159,182	158,307	158,078	169,526	169,521	7.2%

EUR mn	31.03.2018	30.06.2018	30.09.2018	31.12.2018	31.03.2019	30.06.2019	∆ <b>19/18</b>
Financial liabilites carried at fair value through income	151	160	141	126	165	216	71.7%
Liabilities to banks and customers	1,380	1,684	1,650	1,563	1,475	1,543	-1.3%
Unearned premiums	22,021	21,099	19,546	17,784	23,344	22,220	24.9%
Reserves for loss and loss adjustment expenses	61,554	61,683	61,880	61,442	62,268	62,203	1.2%
Reserves for insurance and investment contracts	14,880	14,796	14,736	14,388	14,772	15,113	5.0%
Financial liabilites for unit-linked contracts	0	0	0	0	0	0	n.m.
Deferred tax liabilites	2,324	2,215	2,120	2,190	2,492	2,574	17.6%
Other liabilities	16,336	16,250	16,964	19,115	19,143	20,406	6.8%
Liabilities of disposal groups classified as held for sale	6	0	0	35	35	0	-100.0%
Certificated liabilities	0	0	0	0	0	0	n.m.
Subordinated liabilities	0	0	0	0	0	0	n.m.
Total liabilities	118,651	117,888	117,037	116,641	123,694	124,275	6.5%
Shareholders' equity							
Non-controlling interests							
Total equity							
Total liabilities and equity							



by business segments and quarters

ASSETS	Life/Health						
EUR mn	31.03.2018	30.06.2018	30.09.2018	31.12.2018	31.03.2019	30.06.2019	∆ <b>19/18</b>
Cash and cash equivalents	9,315	8,505	10,418	8,301	9,132	10,826	30.4%
Financial assets carried at fair value through income	6,578	6,641	7,420	6,620	7,287	8,842	33.6%
Investments	423,586	430,543	432,723	434,794	460,347	480,566	10.5%
Loans and advances to banks and customers	93,093	95,020	94,892	95,808	97,278	97,791	2.1%
Financial assets for unit-linked contracts	117,289	120,402	121,929	115,361	122,568	124,483	7.9%
Reinsurance assets	4,988	5,273	5,367	5,504	5,647	5,653	2.7%
Deferred acquisition costs	19,687	20,856	21,650	22,912	21,634	20,207	-11.8%
Deferred tax assets	661	746	969	710	695	689	-3.0%
Other assets	17,638	17,341	18,434	18,808	20,372	20,544	9.2%
Non-current assets and assets of disposal groups classified as held for sale	192	192	125	77	2,403	2,605	n.m.
Intangible assets	2,904	2,883	2,903	2,976	2,694	2,679	-10.0%
Total assets	695,931	708,403	716,830	711,870	750,058	774,884	8.9%

EUR mn	31.03.2018	30.06.2018	30.09.2018	31.12.2018	31.03.2019	30.06.2019	∆ <b>19/18</b>
Financial liabilites carried at fair value through income	10,038	10,510	11,737	11,421	13,228	14,444	26.5%
Liabilities to banks and customers	5,593	5,454	6,314	5,976	6,414	6,981	16.8%
Unearned premiums	4,635	4,780	5,002	5,128	5,145	5,227	1.9%
Reserves for loss and loss adjustment expenses	11,040	11,303	11,560	11,672	12,001	12,019	3.0%
Reserves for insurance and investment contracts	500,461	509,815	513,382	515,537	536,228	552,505	7.2%
Financial liabilites for unit-linked contracts	117,289	120,402	121,929	115,361	122,568	124,483	7.9%
Deferred tax liabilites	3,671	3,514	3,400	3,374	4,000	4,909	45.5%
Other liabilities	13,504	13,670	14,381	14,094	15,165	15,387	9.2%
Liabilities of disposal groups classified as held for sale	0	0	0	27	1,827	1,807	n.m.
Certificated liabilities	11	12	11	11	12	12	0.4%
Subordinated liabilities	65	65	65	65	69	69	6.5%
Total liabilities	666,308	679,525	687,781	682,666	716,657	737,842	8.1%
Shareholders' equity							
Non-controlling interests							
Total equity							
Total liabilities and equity							



by business segments and quarters

ASSETS	Asset Manag	jement					
EUR mn	31.03.2018	30.06.2018	30.09.2018	31.12.2018	31.03.2019	30.06.2019	∆ <b>19/18</b>
Cash and cash equivalents	735	939	947	1,073	885	896	-16.4%
Financial assets carried at fair value through income	75	67	62	69	67	55	-19.5%
Investments	25	36	74	72	71	71	-2.0%
Loans and advances to banks and customers	66	64	64	68	279	260	280.3%
Financial assets for unit-linked contracts	0	0	0	0	0	0	n.m.
Reinsurance assets	0	0	0	0	0	0	n.m.
Deferred acquisition costs	0	0	0	0	0	0	n.m.
Deferred tax assets	160	176	177	162	168	166	2.7%
Other assets	3,372	3,742	4,052	3,731	3,914	4,195	12.5%
Non-current assets and assets of disposal groups classified as held for sale	0	0	0	0	0	0	n.m.
Intangible assets	7,249	7,421	7,435	7,488	7,599	7,563	1.0%
Total assets	11,681	12,445	12,811	12,662	12,983	13,207	4.3%

EUR mn	31.03.2018	30.06.2018	30.09.2018	31.12.2018	31.03.2019	30.06.2019	∆ <b>19/18</b>
Financial liabilites carried at fair value through income	0	0	0	0	0	0	n.m.
Liabilities to banks and customers	174	174	174	174	174	174	0.0%
Unearned premiums	0	0	0	0	0	0	n.m.
Reserves for loss and loss adjustment expenses	0	0	0	0	0	0	n.m.
Reserves for insurance and investment contracts	0	0	0	0	0	0	n.m.
Financial liabilites for unit-linked contracts	0	0	0	0	0	0	n.m.
Deferred tax liabilites	64	66	62	46	57	52	13.2%
Other liabilities	2,700	3,229	3,498	3,370	3,652	3,936	16.8%
Liabilities of disposal groups classified as held for sale	0	0	0	0	0	0	n.m.
Certificated liabilities	0	0	0	0	0	0	n.m.
Subordinated liabilities	0	0	0	0	0	0	n.m.
Total liabilities	2,937	3,469	3,734	3,589	3,882	4,161	15.9%
Shareholders' equity							
Non-controlling interests							
Total equity							
Total liabilities and equity							



by business segments and quarters

ASSETS	Corporate an	d Other					
EUR mn	31.03.2018	30.06.2018	30.09.2018	31.12.2018	31.03.2019	30.06.2019	∆ <b>19/18</b>
Cash and cash equivalents	3,091	5,131	4,003	4,136	3,427	4,808	16.2%
Financial assets carried at fair value through income	541	594	606	506	647	657	29.9%
Investments	104,611	102,474	102,651	103,084	108,515	107,449	4.2%
Loans and advances to banks and customers	5,912	5,208	5,514	5,449	5,362	5,007	-8.1%
Financial assets for unit-linked contracts	0	0	0	0	0	0	n.m.
Reinsurance assets	0	0	0	0	0	0	n.m.
Deferred acquisition costs	0	0	0	0	0	0	n.m.
Deferred tax assets	957	1,002	1,066	1,095	1,212	1,140	4.0%
Other assets	6,046	6,238	6,895	7,462	6,663	7,073	-5.2%
Non-current assets and assets of disposal groups classified as held for sale	0	0	0	0	0	0	n.m.
Intangible assets	11	9	11	12	11	11	-5.7%
Total assets	121,170	120,656	120,746	121,745	125,837	126,145	3.6%

EUR mn	31.03.2018	30.06.2018	30.09.2018	31.12.2018	31.03.2019	30.06.2019	$\Delta$ 19/18
Financial liabilites carried at fair value through income	451	458	461	433	388	570	31.5%
Liabilities to banks and customers	7,624	8,261	7,985	8,045	8,206	8,601	6.9%
Unearned premiums	0	0	0	0	0	0	n.m.
Reserves for loss and loss adjustment expenses	0	0	0	0	0	0	n.m.
Reserves for insurance and investment contracts	-122	-87	-98	-57	-70	-64	11.0%
Financial liabilites for unit-linked contracts	0	0	0	0	0	0	n.m.
Deferred tax liabilites	186	179	194	193	237	258	34.0%
Other liabilities	24,008	24,434	25,314	25,012	27,283	27,815	11.2%
Liabilities of disposal groups classified as held for sale	0	0	0	0	0	0	n.m.
Certificated liabilities	11,882	11,977	11,966	11,458	13,477	13,824	20.7%
Subordinated liabilities	13,183	13,342	13,359	13,430	13,511	13,502	0.5%
Total liabilities	57,212	58,564	59,181	58,513	63,032	64,506	10.2%
Shareholders' equity							
Non-controlling interests							
Total equity							
Total liabilities and equity							



by business segments and quarters

ASSETS	Consolidatio	n					
EUR mn	31.03.2018	30.06.2018	30.09.2018	31.12.2018	31.03.2019	30.06.2019	∆ <b>19/18</b>
Cash and cash equivalents	-401	-532	-178	-253	-233	-271	7.1%
Financial assets carried at fair value through income	-301	-362	-377	-353	-291	-438	24.3%
Investments	-85,474	-85,934	-85,629	-86,394	-88,183	-88,860	2.9%
Loans and advances to banks and customers	-4,435	-4,361	-4,316	-3,828	-4,320	-4,725	23.4%
Financial assets for unit-linked contracts	0	0	0	0	0	0	n.m.
Reinsurance assets	-116	-106	-102	-90	-92	-96	6.8%
Deferred acquisition costs	0	0	0	0	0	0	n.m.
Deferred tax assets	-1,736	-1,762	-1,787	-1,722	-1,738	-1,711	-0.7%
Other assets	-10,464	-10,885	-13,355	-14,149	-12,768	-13,680	-3.3%
Non-current assets and assets of disposal groups classified as held for sale	0	0	0	0	-283	-233	n.m.
Intangible assets	0	0	0	0	0	0	n.m.
Total assets	-102,927	-103,942	-105,745	-106,788	-107,908	-110,013	3.0%

EUR mn	31.03.2018	30.06.2018	30.09.2018	31.12.2018	31.03.2019	30.06.2019	∆ <b>19/18</b>
Financial liabilites carried at fair value through income	-304	-367	-382	-354	-294	-444	25.6%
Liabilities to banks and customers	-1,747	-1,806	-1,431	-1,536	-1,512	-1,568	2.1%
Unearned premiums	-39	-29	-23	-21	-23	-25	19.9%
Reserves for loss and loss adjustment expenses	-68	-68	-70	-59	-60	-62	4.7%
Reserves for insurance and investment contracts	-189	-187	-186	-181	-132	-131	-27.6%
Financial liabilites for unit-linked contracts	0	0	0	0	0	0	n.m.
Deferred tax liabilites	-1,736	-1,762	-1,787	-1,722	-1,738	-1,711	-0.7%
Other liabilities	-17,333	-18,323	-20,587	-21,358	-20,423	-21,529	0.8%
Liabilities of disposal groups classified as held for sale	0	0	0	0	-51	-47	n.m.
Certificated liabilities	-2,783	-2,783	-2,783	-2,271	-2,745	-3,144	38.5%
Subordinated liabilities	-20	-20	-20	-20	-20	-20	0.0%
Total liabilities	-24,219	-25,344	-27,270	-27,522	-26,996	-28,681	4.2%
Shareholders' equity							
Non-controlling interests							
Total equity							
Total liabilities and equity							



### Asset allocation

by business segments

	Property-	Casualty	Life/H	lealth	Asset Mar	nagement	Corporate	and Other	Consol	idation	Allianz	Group
EUR bn	31.12.2018	30.06.2019	31.12.2018	30.06.2019	31.12.2018	30.06.2019	31.12.2018	30.06.2019	31.12.2018	30.06.2019	31.12.2018	30.06.2019
Cash and cash pool assets net of cash collaterals <sup>1</sup>	5.6	5.5	8.1	10.2	2.1	1.7	-1.9	-2.9	-0.3	0.0	13.7	14.5
Equities <sup>2</sup>	9.4	10.3	50.6	58.9	0.1	0.1	3.2	3.5	0.0	0.0	63.2	72.9
Equities available-for-sale	7.4	8.3	41.7	48.6	0.0	0.0	2.3	2.6	0.0	0.0	51.4	59.5
Equities associates/joint ventures	1.9	2.0	9.0	10.4	0.1	0.1	0.9	0.9	0.0	0.0	11.8	13.4
Debt securities	72.2	75.4	371.3	408.6	0.0	0.0	28.5	32.4	0.0	0.0	472.0	516.4
Loans and advances	10.8	10.7	95.8	97.8	0.1	0.3	5.4	5.0	-3.8	-4.7	108.3	109.0
Other	9.7	10.3	12.8	13.0	0.0	0.0	0.3	0.3	-7.1	-7.5	15.7	16.1
Real estate held for investment	2.9	3.0	9.2	9.6	0.0	0.0	0.3	0.3	0.0	0.0	12.5	12.9
Fixed assets of renewable energy investments	0.5	0.5	2.0	1.9	0.0	0.0	0.0	0.0	0.0	0.0	2.5	2.4
Funds held by others under reinsurance contracts assumed	6.3	6.8	1.6	1.5	0.0	0.0	0.0	0.0	-7.1	-7.5	0.7	0.8
Investment portfolio	107.7	112.2	538.6	588.5	2.3	2.0	35.5	38.4	-11.2	-12.3	672.8	728.9
Financial assets and liabilities designated at fair value <sup>3</sup>	0.3	0.9	3.6	3.9	0.1	0.0	0.3	0.4	0.0	0.0	4.3	5.2
Financial assets and liabilities held for trading <sup>3</sup>	0.3	0.3	-8.4	-9.5	0.0	0.0	-0.2	-0.3	0.0	0.0	-8.3	-9.5
Group/segment financial assets	108.3	113.4	533.8	582.9	2.3	2.1	35.5	38.5	-11.2	-12.3	668.8	724.7
Investment portfolio	107.7	112.2	538.6	588.5	2.3	2.0	35.5	38.4	-11.2	-12.3	672.8	728.9
Affiliates	8.1	10.1	0.0	0.0	0.0	0.0	71.1	71.2	-79.3	-81.3	0.0	0.0
Investment portfolio including affiliates	115.8	122.3	538.7	588.6	2.3	2.0	106.6	109.6	-90.5	-93.6	672.8	728.9

1) Net of liabilities from securities lending and including liabilities from cash pooling.

2) Excluding affiliates.

3) Net of liabilities.



# Allianz Group overview

by quarters

EUR mn	1Q 18	2Q 18	3Q 18	4Q 18	2018	1Q 19	2Q 19	∆ <b>19/18</b>
Total revenues <sup>1</sup>	36,909	31,289	30,915	33,170	132,283	40,273	33,206	6.1%
Premiums earned (net)	17,663	17,570	17,573	18,666	71,472	19,259	18,246	3.8%
Operating investment result								
Interest and similar income	5,141	5,686	5,238	5,551	21,616	5,311	5,889	3.6%
Operating income from financial assets and liabilities carried at fair value through income (net)	-569	-577	-568	-1,655	-3,368	-195	-160	-72.2%
Operating realized gains/losses (net)	1,356	1,429	1,255	1,105	5,146	1,191	999	-30.1%
Interest expenses, excluding interest expenses from external debt	-52	-45	-42	-55	-195	-69	-60	32.8%
Operating impairments of investments (net)	-403	-367	-477	-1,329	-2,577	-193	-365	-0.6%
Investment expenses	-313	-317	-330	-372	-1,333	-341	-341	7.5%
Subtotal	5,161	5,808	5,075	3,245	19,289	5,704	5,961	2.6%
Fee and commission income	2,828	2,899	2,983	2,824	11,534	2,848	3,043	5.0%
Other income	16	-1	-1	10	24	3	3	n.m.
Claims and insurance benefits incurred (net)	-12,743	-12,751	-12,710	-13,953	-52,157	-13,523	-13,264	4.0%
Operating change in reserves for insurance and investment contracts (net)	-2,798	-3,160	-2,733	-971	-9,662	-3,988	-3,435	8.7%
Loan loss provisions	1	-1	-1	-1	-2	-1	0	-40.2%
Acquisition and administrative expenses (net), excluding acquisition-related expenses	-6,258	-6,267	-6,118	-5,957	-24,600	-6,222	-6,237	-0.5%
Fee and commission expenses	-1,109	-1,095	-1,059	-1,040	-4,302	-1,110	-1,148	4.9%
Operating amortization of intangible assets	-5	-5	-5	-5	-20	-5	-5	5.7%
Operating restructuring and integration expenses	0	0	-17	-43	-59	0	-1	n.m.
Other expenses	-1	0	0	-5	-6	-3	-3	n.m.
Operating profit	2,756	2,997	2,988	2,770	11,512	2,962	3,159	5.4%
Non-operating investment result								
Non-operating income from financial assets and liabilities carried at fair value through income (net)	34	3	29	2	67	-2	7	186.7%
Non-operating realized gains/losses (net)	234	377	145	194	951	110	203	-46.1%
Non-operating impairments of investments (net)	-69	-103	-189	-214	-575	-65	-80	-22.0%
Subtotal	199	277	-15	-17	443	43	130	-52.9%
Non-operating change in reserves for insurance and investment contracts (net)	0	3	4	-29	-22	-5	-29	n.m.
Interest expenses from external debt	-206	-210	-211	-212	-840	-215	-214	1.8%
Acquisition-related expenses	0	0	0	0	0	0	0	n.m.
Non-operating amortization of intangible assets	-34	-258	-35	-29	-355	-43	-52	-79.8%
Non-operating restructuring and integration expenses	-34	-124	-71	-109	-339	-15	-61	-50.7%
Non-operating items	-75	-313	-329	-396	-1,113	-235	-226	-27.8%
Income before income taxes	2,682	2,684	2,659	2,374	10,399	2,727	2,933	9.3%
Income taxes	-651	-689	-739	-617	-2,696	-676	-668	-3.0%
Net income	2,030	1,995	1,921	1,758	7,703	2,051	2,265	13.5%
Net income attributable to:								
Non-controlling interests	91	104	-15	61	241	82	125	20.5%
Shareholders	1,939	1,891	1,936	1,697	7,462	1,969	2,140	13.1%

1) Total revenues comprise gross premiums written and fee and commission income in Property-Casualty, statutory premiums in Life/Health, operating revenues in Asset Management and total revenues in Corporate and Other (Banking).



# **Property-Casualty overview**

by quarters

EUR mn	1Q 18	2Q 18	3Q 18	4Q 18	2018	1Q 19	2Q 19	∆ <b>19/18</b>
Total revenues <sup>1</sup>	18,338	12,513	12,402	12,148	55,401	19,490	13,426	7.3%
Gross premiums written	17,896	12,087	11,961	11,691	53,636	18,997	12,927	6.9%
Ceded premiums written	-1,586	-1,065	-1,289	-743	-4,683	-1,770	-1,091	2.4%
Change in unearned premiums (net)	-4,578	988	1,526	1,417	-647	-4,763	879	-11.0%
Premiums earned (net)	11,733	12,010	12,198	12,365	48,305	12,464	12,715	5.9%
Interest and similar income	798	919	825	885	3,426	825	898	-2.3%
Operating income from financial assets and liabilities carried at fair value through income (net)	-9	-11	-10	-19	-49	3	-23	114.6%
Operating realized gains/losses (net)	28	63	32	36	160	43	74	17.2%
Fee and commission income	442	426	441	456	1,765	492	499	17.3%
Other income	1	1	0	29	30	1	0	n.m.
Operating revenues	12,993	13,407	13,486	13,752	53,638	13,829	14,164	5.6%
Claims and insurance benefits incurred (net)	-7,799	-7,959	-7,998	-8,108	-31,864	-8,212	-8,516	7.0%
Change in reserves for insurance and investment contracts (net)	-78	-114	-76	34	-235	-106	-159	39.3%
Interest expenses	-22	-24	-21	-30	-97	-33	-24	1.1%
Operating impairments of investments (net)	-17	-11	-19	-65	-112	-9	-9	-17.0%
Investment expenses	-91	-92	-97	-118	-397	-98	-94	2.0%
Acquisition and administrative expenses (net)	-3,319	-3,338	-3,364	-3,521	-13,542	-3,468	-3,471	4.0%
Fee and commission expenses	-394	-412	-407	-447	-1,660	-447	-507	23.0%
Other expenses	0	0	0	-5	-6	-2	0	-37.2%
Operating expenses	-11,719	-11,951	-11,983	-12,259	-47,913	-12,375	-12,780	6.9%
Operating profit	1,274	1,455	1,503	1,493	5,725	1,455	1,383	-5.0%
Non-operating income from financial assets and liabilities carried at fair value through income (net)	30	-3	-6	19	40	-56	0	-94.0%
Non-operating realized gains/losses (net)	245	200	72	147	663	100	127	-36.6%
Non-operating impairments of investments (net)	-61	-83	-74	-177	-396	-50	-60	-27.6%
Amortization of intangible assets	-14	-15	-17	-9	-55	-21	-35	132.0%
Restructuring and integration expenses	-23	-27	-44	-85	-180	-5	-36	31.5%
Non-operating items	176	71	-69	-105	73	-33	-5	n.m.
Income before income taxes	1,450	1,527	1,434	1,387	5,798	1,422	1,379	-9.7%
Income taxes	-349	-383	-373	-391	-1,496	-368	-353	-7.8%
Net income	1,101	1,143	1,061	996	4,302	1,054	1,025	-10.3%
Net income attributable to:								
Non-controlling interests	27	17	21	1	66	19	19	<b>14.8%</b>
Shareholders	1,073	1,127	1,040	996	4,236	1,035	1,006	-10.7%
Loss ratio (in %)	66.5	66.3	65.6	65.6	66.0	65.9	67.0	0.7 -р
thereof: Run-off ratio (in %)	3.2	3.7	4.5	5.0	4.1	3.2	2.7	-0.9 -р
thereof: NatCat ratio (in %)	2.6	1.3	2.0	1.8	1.9	1.1	1.9	0.6 -р
Expense ratio (in %)	28.3	27.8	27.6	28.5	28.0	27.8	27.3	-0.5 -р
Combined ratio (in %)	94.8	94.1	93.1	94.1	94.0	93.7	94.3	0.2 -р

1) Total revenues comprise gross premiums written and fee and commission income.



#### **Property-Casualty**

by region - 6M

	Тс	otal revenues <sup>1</sup>	Internal	Premiums ea	arned (net)	Operating pr	ofit (loss)	Combined	l ratio	Loss ra	itio	Expense	ratio
			growth <sup>2</sup>										
	6M 18	6M 19	6M 19	6M 18	6M 19	6M 18	6M 19	6M 18	6M 19	6M 18	6M 19	6M 18	6M 19
	EUR mn	EUR mn	%	EUR mn	EUR mn	EUR mn	EUR mn	%	%	%	%	%	%
Germany	6,540	6,699	2.4	4,209	4,370	355	482	97.6	94.2	72.7	69.9	24.9	24.4
Switzerland	1,258	1,306	0.1	813	855	93	119	92.7	89.9	69.2	66.6	23.5	23.3
Central & Eastern Europe	1,750	1,800	4.3	1,343	1,440	173	196	90.9	89.6	61.5	60.3	29.4	29.2
German Speaking Countries and													
Central & Eastern Europe	9,548	9,805	2.5	6,365	6,665	621	798	95.6	92.7	69.9	67.4	25.7	25.3
Italy	2,232	1,998	4.4	2,130	1,853	526	453	82.0	80.6	55.0	53.4	27.0	27.1
France	2,508	2,530	0.9	2,105	2,105	152	200	100.2	96.6	72.2	69.3	28.0	27.3
Benelux	796	772	6.1	415	615	55	50	95.0	96.9	67.8	67.7	27.2	29.2
Turkey	577	519	16.0	433	371	53	56	104.6	106.8	84.1	83.7	20.5	23.2
Greece	49	43	-13.0	36	33	13	5	67.7	89.4	26.3	49.9	41.4	39.5
Asia Pacific	441	543	17.4	293	344	56	50	96.4	97.8	62.8	61.8	33.5	36.0
Western & Southern Europe and													
Asia Pacific	6,603	6,405	5.0	5,412	5,320	855	815	92.6	91.8	65.2	64.0	27.3	27.8
Spain	1,385	1,340	-0.6	915	801	124	47	89.8	97.2	69.6	79.2	20.2	18.1
Portugal	250	268	7.2	191	198	10	13	96.3	94.8	73.9	70.8	22.4	24.0
Latin America	921	890	9.8	711	676	52	82	102.8	100.4	69.4	69.9	33.4	30.5
Allianz Partners	3,399	3,627	2.4	2,179	2,323	89	120	98.7	96.6	64.1	61.8	34.7	34.8
Allianz Direct <sup>3</sup>	-	675	n.m.	-	594	-	-15	-	105.4	-	86.7	-	18.8
Iberia & Latin America and Allianz Partners	5,954	6,799	2.8	3,995	4,591	275	247	97.3	98.3	66.7	69.6	30.5	28.7
AGCS	4,380	4,876	8.8	2,162	2,554	233	185	97.7	100.4	67.6	70.1	30.1	30.3
Reinsurance PC	3,966	4,196	2.5	2,805	2,886	249	277	93.7	92.9	64.6	65.0	29.1	27.8
United Kingdom	1,264	1,200	-1.1	672	644	72	73	94.8	95.8	65.5	66.3	29.3	29.5
Euler Hermes	1,518	1,594	10.0	795	886	203	233	81.7	80.6	51.6	51.3	30.2	29.3
Ireland	315	303	-4.0	137	129	9	15	99.1	95.1	74.3	69.9	24.7	25.2
Australia	1,608	1,629	1.1	1,267	1,299	225	182	87.9	91.7	62.4	66.2	25.5	25.5
Africa	148	158	7.3	99	103	-4	-1	117.0	110.5	76.9	67.6	40.2	42.9
Middle East	55	187	9.4	33	100	7	14	90.0	91.5	58.1	64.9	32.0	26.5
Global Insurance Lines & Anglo Markets,													
Middle East and Africa	13,254	14,142	4.9	7,970	8,603	994	979	93.1	94.1	64.1	65.5	29.0	28.6
Consolidation <sup>4</sup>	-4,508	-4,235	n.m.	0	0	-16	0				-		-
Total	30,851	32,916	4.5	23,742	25,179	2,729	2,838	94.4	94.0	66.4	66.4	28.0	27.6

1) Total revenues comprise gross premiums written and fee and commission income.

2) This reflects the growth of total revenues on an internal basis, adjusted for foreign currency translation and (de-)consolidation effects.

3) Allianz Direct consists of direct business from Germany, Italy, Benelux and Spain; prior year figures for direct business are not adjusted and are shown within the respective countries.

4) Represents elimination of transactions between Allianz Group entities in different geographic regions.



### **Property-Casualty**

by region - 2Q

	То	otal revenues <sup>1</sup>		Premiums ea	arned (net)	Operating p	rofit (loss)	Combined	ratio	Loss ra	tio	Expense	ratio
			Internal										
			growth <sup>2</sup>										
	2Q 18	2Q 19	2Q 19	2Q 18	2Q 19	2Q 18	2Q 19	2Q 18	2Q 19	2Q 18	2Q 19	2Q 18	2Q 19
	EUR mn	EUR mn	%	EUR mn	EUR mn	EUR mn	EUR mn	%	%	%	%	%	%
Germany	1,920	1,968	3.2	2,120	2,189	255	212	94.4	95.6	70.0	71.8	24.4	23.8
Switzerland	209	214	-1.5	405	422	42	58	93.4	89.6	69.5	66.7	23.8	23.0
Central & Eastern Europe	781	802	3.8	681	725	90	108	91.1	88.4	61.7	60.0	29.3	28.4
German Speaking Countries and													
Central & Eastern Europe	2,910	2,985	3.0	3,206	3,337	387	378	93.5	93.3	68.2	68.6	25.4	24.7
Italy	1,145	1,019	4.1	1,057	923	243	201	84.1	83.9	56.5	56.7	27.6	27.3
France	993	1,002	0.9	1,046	1,053	61	91	103.0	97.9	75.3	71.2	27.7	26.8
Benelux	313	297	6.9	207	317	32	41	95.2	92.9	67.7	63.7	27.5	29.2
Turkey	269	242	14.0	209	182	27	32	104.9	104.3	84.0	79.9	20.9	24.5
Greece	22	20	-12.2	18	16	3	2	89.5	88.8	46.4	45.6	43.1	43.1
Asia Pacific	207	282	27.3	152	185	36	23	97.3	97.5	63.7	61.7	33.6	35.8
Western & Southern Europe and													
Asia Pacific	2,949	2,861	5.8	2,687	2,675	403	391	94.7	92.9	67.2	65.1	27.5	27.8
Spain	608	574	-2.7	458	404	62	25	89.6	96.7	68.8	79.1	20.8	17.7
Portugal	84	92	9.0	96	100	4	7	97.6	94.4	72.4	68.0	25.3	26.4
Latin America	484	437	1.2	350	333	22	43	104.3	100.0	70.9	70.0	33.4	30.0
Allianz Partners	1,425	1,498	0.6	1,143	1,212	50	61	97.5	95.9	63.8	61.3	33.8	34.6
Allianz Direct <sup>3</sup>	-	299	n.m.	-	298	-	-14	-	107.7		88.0	-	19.7
Iberia & Latin America and Allianz Partners	2,601	2,901	0.4	2,046	2,347	139	122	96.9	98.1	66.5	69.3	30.4	28.8
AGCS	1,909	2,001	5.5	1,117	1,268	94	79	100.5	101.1	70.6	72.2	29.9	28.9
Reinsurance PC	1,336	1,492	3.9	1,445	1,511	126	114	93.6	95.1	66.2	67.3	27.4	27.8
United Kingdom	625	607	1.9	339	321	40	29	94.6	96.8	66.7	68.2	27.9	28.5
Euler Hermes	771	778	12.4	402	457	102	117	80.4	79.8	50.2	51.3	30.1	28.5
Ireland	152	147	-3.1	70	65	13	13	88.0	86.6	65.7	64.4	22.3	22.2
Australia	861	941	3.1	631	632	167	133	79.2	84.6	53.8	57.6	25.4	27.0
Africa	55	59	6.8	50	50	-2	1	121.2	113.3	79.7	69.8	41.4	43.5
Middle East	26	110	10.6	16	51	4	8	90.9	90.7	57.8	62.0	33.1	28.7
Global Insurance Lines & Anglo Markets,							·						
Middle East and Africa	5,734	6,133	5.0	4,070	4,356	543	493	92.3	93.9	64.1	65.6	28.2	28.3
Consolidation <sup>4</sup>	-1,682	-1,453	n.m.	0	0	-16	0	<u> </u>				-	-
Total	12,513	13,426	4.3	12,010	12,715	1,455	1,383	94.1	94.3	66.3	67.0	27.8	27.3

1) Total revenues comprise gross premiums written and fee and commission income.

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## Life/Health overview

Cender journums written     -141     -144     -149     -190     -192     -192     -191     191     79       Gender journums (net)     1927     79     -00     65     535     147     1191       Gender journums (net)     192747     119301     11238     46.000     112328     -6.000     112328     -6.000     112328     -6.000     12131     12228     12     12228     12     12228     12     12228     12     12228     12     12228     12     12228     12     12228     12     12228     12     12     12228     12	EUR mn	1Q 18	2Q 18	3Q 18	4Q 18	2018	1Q 19	2Q 19	∆ <b>19/18</b>
Change in uncarred greenums (ref)     -197     -90     -210     -66     553     -147     -191     77       Baskuoty greenums (ref)     1016     -113.40     110.01     -123.88     246.005     -12.191     -12.228     17.799     71       Deposite from insurance and investment contracts     -10.01     -11.38     5.500     5.785     6.511     25.176     6.785     4.556     4.575     4.575     4.575     4.575     4.575     4.575     4.575     4.575     4.575     4.575     4.575     4.575     4.575     4.575     1.551     92.24     4.975     1.155     92.20     4.955     1.155     92.20     4.955     1.155     92.20     4.955     1.155     92.20     4.956     1.155     92.20     4.956     1.157     4.956     1.157     77     70     70     70     70     70     70     70     70     70     70     71     70     71     71     70     71     71     70     71     70     71     70	Statutory premiums	17,085	17,144	16,826	19,396	70,450	19,285	18,114	5.7%
Statutory pendums (net)     16,747     16,940     16,468     19,139     69,242     18,868     17,759     17       Deposits form summa on an investment contrads     10,011     11,001     11,001     11,001     11,001     11,001     11,003     11,001     11,003 </td <td>Ceded premiums written</td> <td>-141</td> <td>-144</td> <td>-149</td> <td>-190</td> <td>-625</td> <td>-152</td> <td>-194</td> <td>34.6%</td>	Ceded premiums written	-141	-144	-149	-190	-625	-152	-194	34.6%
Inprovisions and mestance and mestance contracts     -10.016     -11.026     -11.026     -12.238     -42.017     -12.228     -12.2191     -12.228     -12.211     -12.2191     -12.228     -12.211     -12.228     -12.211     -12.228     -12.211     -12.228     -12.211     -12.2191     -12.2191     -12.2191     -12.2191     -12.2191     -12.2191     -12.2191     -12.2191     -12.2191     -12.2191     -12.2191     -12.2191     -12.2191     -12.2191     -12.2191	Change in unearned premiums (net)	-197	-90	-210	-66	-563	-147	-161	78.7%
Fremiums earned (net)     5.831     5.840     5.875     6.301     23.167     6.755     5.530     4.455       Upstating income from francial assets and labilities carried at fair value through income (net)     559     -558     -573     1.651     -3.311     -224     4.455     4.457     4.777     -77       Operating realized gains/basses (net)     -1.338     1.215     1.224     1.080     4.445     1.163     -91     -91     -91     -91     -91     -91     -91     -91     -91     -91     -91     -91     -91     -91     -93     -90     -91	Statutory premiums (net)	16,747	16,910	16,466	19,139	69,262	18,986	17,759	5.0%
Interest and similar income     4.225     4.872     4.872     4.888     17.883     4.445     4.893     127       Operating incolines from financial assets and labilities carried at fair value through income (net)     559     556     578     5.165     3.351     224     127     77       Operating incolated gainshosses (net)     1.335     1.215     1.224     1.085     4.945     1.163     3.01	Deposits from insurance and investment contracts	-10,816	-11,349	-11,091	-12,838	-46,095	-12,191	-12,228	7.7%
Operating income from financial assets and Bablities carried at fair value through income (net)     556     -568     -572     -1.651     -3.851     -224     -127     777       Operating reliancy gainxbasses (net)     1.338     1.315     1.224     1.069     9.485     11.651     9.582     409     502     409     502     409     502     409     502     409     502     409     502     409     502     409     502     409     502     409     502     409     502     409     502     409     502     409     502     409     502     409     502     409     502     409     502     409     403     404     408     403     403 <td>Premiums earned (net)</td> <td>5,931</td> <td>5,560</td> <td>5,375</td> <td>6,301</td> <td>23,167</td> <td>6,795</td> <td>5,530</td> <td>-0.5%</td>	Premiums earned (net)	5,931	5,560	5,375	6,301	23,167	6,795	5,530	-0.5%
Operating realized gain/losses (net)     1.33     1.315     1.224     1.009     4.945     1.113     918     337       Other income     378     388     394     388     1.11     1     0     1     1.33     1     1     1     0     1     1     1     0     1     1     3     3     1     3     1     3     1     3     1     3     1     3     1     1     1     3     1     3     1     3     1     3     3     3     3     3     3     3     3     3     3     3 <t< td=""><td>Interest and similar income</td><td>4,255</td><td>4,672</td><td>4,370</td><td>4,586</td><td>17,883</td><td>4,445</td><td>4,839</td><td>3.6%</td></t<>	Interest and similar income	4,255	4,672	4,370	4,586	17,883	4,445	4,839	3.6%
Fee and commission income   378   388   394   388   1548   392   409   409     Other income   11   1   0   1   13   1   3     Other income   11.354   11.366   10.700   10.683   44.205   12,572   11.572   1     Claims and insurance benefits incurred (net)   -2,272   -3.003   2.664   -864   -9.349   -3.301   -3.277   4.00     Operating chromests of investments (net)   -2,272   -3.003   -2.664   -864   -9.349   -3.301   -3.277   4.00     Interest expenses   -242   -265   -303   104   -265   -330   104   -265   -330   104   -265   -330   104   -265   -330   104   -265   -330   11   1.322   -340   -44   -346   -488   -1382   -342   -348   -322   -948   -418   -388   -742   -144   -208   12   -208   12   -208   12   -208   12   -208   12   -208   12   -214	Operating income from financial assets and liabilities carried at fair value through income (net)	-559	-568	-573	-1,651	-3,351	-224	-127	-77.6%
Other income     11     1     0     1     13     1     3       Operating revenues     11.354     11.366     10,790     10.833     44.205     12.572     11.572     1       Operating revenues     11.354     11.366     10,790     10.833     44.205     12.572     11.572     1       Operating revenues     11.354     11.366     10,790     26.84     -99.44     -9.339     -3.584     -20.205     -5.311     -4.751     -4.751     -4.851     -3.856     -4.90.26     -3.90     -104     -2.52     -30     -104     -2.56     -30     -104     -3.561     -4.751     -4.851     -1382     -3.561     -4.173     -5.56     -4.183     -4.351     -4.182     -4.183     -4.351     -4.1851     -1.382     -4.357     -4.133     -2.56     -4.55     -4.55     -4.55     -4.55     -4.55     -4.55     -4.55     -4.55     -4.55     -4.55     -4.55     -4.55     -4.55     -4.55     -4.55     -4.55     -4.55     -4.55 </td <td>Operating realized gains/losses (net)</td> <td>1,338</td> <td>1,315</td> <td>1,224</td> <td>1,069</td> <td>4,945</td> <td>1,163</td> <td>918</td> <td>-30.2%</td>	Operating realized gains/losses (net)	1,338	1,315	1,224	1,069	4,945	1,163	918	-30.2%
Operating revenues     113.84     113.96     107.90     106.83     44.205     12.572     11.572       Claims and insuance benefits incurred (net)     4,944     4,794     4,713     5.846     20.296     5.311     44,751     4       Operating change in reserves for insurance and investment contracts (net)     2,272     3,031     -2,264     -9,484     -3,301     -2,267     4       Operating change in reserves for insurance and investment contracts (net)     -387     -356     4458     -1224     -265     -30     100     265     -30     101     -265     -30     101     -265     -30     101     -265     -30     101     -265     -30     101     -265     -30     101     -265     -30     101     -265     -30     101     -266     -30     101     -266     -313     -266     -35     -36     -55     -55     -260     -5     -5     -5     -5     -5     -5     -5     -5     -5     -5     -5     -5     -5     -5	Fee and commission income	378	388	394	388	1,548	392	409	5.3%
Claims and insurance benefits insurance and investment contracts (net)   -2,277   -3,003   -2,864   -964   -9,349   -3,201   -4,751   -4     Operating change in reserves for insurance and investment contracts (net)   -2,277   -3,003   -2,864   -964   -9,349   -3,201   -3,265   -466   -1,264   -2,245   -1,382   -3,360   -4     Operating inpairments of investments (net)   -3,377   -3,556   -4,685   -1,224   -2,465   -1,382   -3,360   -4     Acquisition and administrative expenses (net)   -1,104   -1,584   -1,382   -1,477   -1,43   -3,99   -1   -1,104   -1,284   -1,865   -1,88   -1,447   -1,944   -2,485   -1,85   -1,88   -1,487   -1,392   -3,55   -5   -5   -6   -5   -6   -5   -6   -5   -6   -5   -6   -5   -6 <td>Other income</td> <td>11</td> <td>1</td> <td>0</td> <td>1</td> <td>13</td> <td>1</td> <td>3</td> <td>n.m.</td>	Other income	11	1	0	1	13	1	3	n.m.
Operating change in reserves for insurance and investment contracts (net)     2,727     3,003     2,2854     9964     9,349     -3,901     -3,287     14       Interest expanses     -26     -25     -30     -104     -26     -30     104     -26     -30     104     -26     -30     104     -26     -30     104     -26     -30     104     -26     -30     104     -26     -30     104     -26     -30     104     -26     -30     104     -26     -30     104     -26     -30     104     -26     -30     104     -26     -16     -30     104     -1382     -357     -340     04     -265     -16     103     105     102     -11     10     106     102     107     -43     59     0     -1     -1     -30     0     0     11     -1     -30     0     0     10     10     0     0     0     -1     10     0     0     -1     -1	Operating revenues	11,354	11,368	10,790	10,693	44,205	12,572	11,572	1.8%
Interest expenses     -24     -26     -25     -30     -104     -26     -30     11       Operating impairments of investments (net)     -387     -356     -458     -1,264     -2,465     -183     -356     -4       Investment expenses     -309     -341     -321     -410     -1,362     -357     -340     -4       Acquisition and administrative expenses (not)     -1,704     -1,584     -1,805     -1,88     -7,42     -1,494     -208     13       Operating amotization of intangble assets     -5     -5     -5     -5     -20     -5     -5     -5     -6     -6     -7     -7     -3     -0     -1     -1     -3     -1     -0     0     -1     -1     -3     -1     -0     0     0     -1     -1     -3     -1     0     0     -1     -1     -3     -1     -0     -1     -1     -3     -1     0     0     -1     -1     -3     -1     -1     -1	Claims and insurance benefits incurred (net)	-4,944	-4,794	-4,713	-5,846	-20,296	-5,311	-4,751	-0.9%
Operating impairments of investments (net)     -387     -356     -4458     -1.264     -2.465     -1.83     -356     -4.459       Investment expenses     -300     -341     -321     -410     -1,352     -357     -340     -4       Acquisition and administrative expenses (net)     -1,704     -1,584     -1,360     -988     -5,55     -1,77     -1,379     -1,17       Generating restructuring and integration expenses     -0     0     -1,77     -43     -59     0     -1       Operating synamization of intangible assets     -5     -5     -5     -5     -5     -5     -5     -5     -5     -6     -7     -4     -33     -1     0     0     -1     -1     -33     -1     -0     0     0     -1     -1     -33     -1     0     0     0     -1     -1     -33     -1     0     0     0     -1     -1     -33     -1     0     0     -1     -1     -2     41     -2     41	Operating change in reserves for insurance and investment contracts (net)	-2,727	-3,003	-2,654	-964	-9,349	-3,901	-3,267	8.8%
Investment expenses   -309   -341   -321   -410   -1,382   -367   -340   -4     Acquisition and administrative expenses (net)   -1,704   -1,584   -1360   -988   5,635   -1,497   -1,370   -1,280   -147     Operating amorization of intangible assets   -5   -6   -1   0   0   -1   -1   -3   -1   0   0   -1 <td< td=""><td>Interest expenses</td><td>-24</td><td>-26</td><td>-25</td><td>-30</td><td>-104</td><td>-26</td><td>-30</td><td>16.5%</td></td<>	Interest expenses	-24	-26	-25	-30	-104	-26	-30	16.5%
Acquisition and administrative expenses (net)   -1,704   -1,584   -1,360   -988   -5,635   -1,497   -1,379   -1,779     Fee and commission expenses   -186   -188   -148   -188   -148   -188   -142   -194   -208   63     Operating montization of intangible assets   -5   -5   -5   -5   -5   -75<	Operating impairments of investments (net)	-387	-356	-458	-1,264	-2,465	-183	-356	-0.1%
Fee and commission expenses   -185   -184   -185   -188   -742   -194   -208   113     Operating restructuring and integration expenses   -5   -5   -5   -5   -20   -5   -5   -5     Other expenses   0   0   -11   0   0   -11   -1   -3   -3   -4   -3   -3   -4   -3   -3   -4   -3   -3   -4   -3   -3   -4   -3   -3   -4   -1   -3   -3   -4   -3   -3   -3   -4   -3   -3   -4   -3   -3   -3   -3   -4   -4   -3   -4   -4   -3   -4   -4   -1   -3   -4   -4   -3   -4   -1   -3   -4   -4   -3   -4   -4   -3   -4	Investment expenses	-309	-341	-321	-410	-1,382	-357	-340	-0.2%
Operating amortization of intangible assets     -5	Acquisition and administrative expenses (net)	-1,704	-1,584	-1,360	-988	-5,635	-1,497	-1,379	-12.9%
Operating restructuring and integration expenses     0     0     -17     -43     -59     0     -1       Other expenses     -1     0     0     0     -1     1     3     3       Operating expenses     -10,285     -10,292     -9,738     -9,738     -40,053     -11,476     -10,341     0       Operating profit     -10,285     -10,292     -9,738     -9,738     -40,053     -11,476     -10,341     0       Operating profit     -10,285     -10,292     -9,738     -40,053     -11,476     -10,341     0     0     -11     -2     41     -26     16     60     21     -11     -11     -2     41     -26     16     60     21     -11     -11     -10     0     3     4     -29     -22     -5     -29     -20     -11     -50     -11     -11     -11     -11     -11     -11     -11     -11     -11     -11     -11     -11     -11     -11     -11	Fee and commission expenses	-185	-184	-185	-188	-742	-194	-208	13.1%
Other expenses   -1   0   0   -1   -1   -3     Operating expenses   -10,285   -10,282   -9,738   -9,738   -40,053   -11,476   -10,341   0     Operating profit   1,069   1,075   1,052   955   4,152   1,096   1,231   14     Non-operating income from financial assets and liabilities carried at fair value through income (net)   -1   2   41   -26   16   60   21   1     Non-operating income from financial assets and liabilities carried at fair value through income (net)   -12   34   24   88   134   13   17   -50     Non-operating inpairments of investment contracts (net)   0   3   4   -29   -22   -5   -29   -22   -5   -29   -11   -10   11   -10   11   -10   11   -10   11   -10   11   -10   11   -10   11   -11   -11   -11   -11   -11   -11   -11   -11   -11   -11   -11   -11   -11   -11   -11   -11   -11   -	Operating amortization of intangible assets	-5	-5	-5	-5	-20	-5	-5	5.7%
Operating expenses     -10,285     -10,285     -10,282     -9,738     -40,053     -11,476     -10,341     0       Operating profit     1,069     1,075     1,052     955     4,152     1,096     1,231     14       Non-operating income from financial assets and liabilities carried at fair value through income (net)     -1     2     41     -26     16     60     21       Non-operating realized gains/losses (net)     0     3     4     -29     -22     -5     -29       Non-operating maximents of investment contracts (net)     0     3     4     -29     -22     -5     -29       Non-operating monitization of intangible assets     -13     -237     -13     -15     -278     -15     -11     -44     -11     -40     14     -39     -37     -8     -37     -3     -37     -44     -266     41     -27     -46     0     -15     -33       Non-operating items     -441     -231     21     -4     -256     41     -27     -46     -41 <td>Operating restructuring and integration expenses</td> <td>0</td> <td>0</td> <td>-17</td> <td>-43</td> <td>-59</td> <td>0</td> <td>-1</td> <td>n.m.</td>	Operating restructuring and integration expenses	0	0	-17	-43	-59	0	-1	n.m.
Operating profit     1,069     1,075     1,052     955     4,152     1,096     1,231     14       Non-operating income from financial assets and liabilities carried at fair value through income (net)     -1     2     41     -26     16     60     21     5       Non-operating realized gains/losses (net)     -12     34     24     88     134     13     17     -56       Non-operating realized gains/losses (net)     -12     34     24     88     134     13     17     -56       Non-operating inpairments of investments of investments (net)     -7     -8     -15     -11     41     -11     -10     16       Non-operating amoritzation of intangible assets     -13     -237     -13     -15     -278     -15     -11     44     -256     41     -27     -88     -24     -20     -12     -64     0     -15     -33       Non-operating items     -41     -231     21     -4     -256     41     -27     -88     -24     -20     -12     6	Other expenses	-1	0	0	0	-1	-1	-3	n.m.
Non-operating income from financial assets and liabilities carried at fair value through income (net)     -1     2     41     -26     16     60     21       Non-operating realized gains/losses (net)     -12     34     24     88     134     13     17     -50       Non-operating realized gains/losses (net)     0     3     4     -29     -22     -5     -29     -22     -5     -29     -10     16     00     16     00     17     -8     -15     -11     -41     -11     -10     16       Non-operating impairments of investments (net)     -7     -8     -15     -11     -41     -11     -10     16       Non-operating amortization of intangible assets     -13     -237     -13     -15     -278     -15     -11     -41     -27     -88       Non-operating integration expenses     -41     -231     21     -4     -256     41     -27     -88       Income taxes     -41     -231     21     -4     -266     41     -27	Operating expenses	-10,285	-10,292	-9,738	-9,738	-40,053	-11,476	-10,341	0.5%
Non-operating realized gains/losses (net)   -12   34   24   88   134   13   17   -56     Non-operating change in reserves for insurance and investment contracts (net)   0   3   4   -29   -22   -5   -29   -20   -11   -41   -11   -10   16     Non-operating impairments of investments (net)   -7   -8   -15   -11   -41   -11   -10   16     Non-operating restructuring and integration expenses   -8   -24   -20   -12   -64   0   -15   -11   -44   -256   41   -27   -88   -8   -24   -20   -12   -64   0   -13   -231   -4   -256   41   -27   -88   -24   -20   -12   -64   0   -13   -231   -21   -4   -256   41   -27   -88     Non-operating items   -41   -231   21   -4   -256   41   -27   -88     Income before income taxes   -41   1,028   844   1,073   951   3,896   1,137   1,2	Operating profit	1,069	1,075	1,052	955	4,152	1,096	1,231	14.5%
Non-operating change in reserves for insurance and investment contracts (net)     0     3     4     -29     -22     -5     -29       Non-operating impairments of investments (net)     -7     -8     -11     -41     -11     -10     14       Non-operating amortization of intangible assets     -13     -237     -13     -15     -278     -15     -11     -44     -11     -10     14       Non-operating amortization of intangible assets     -13     -237     -13     -15     -278     -15     -11     -44     -11     -10     14       Non-operating amortization of intangible assets     -8     -24     -20     -12     -64     0     -15     -33       Non-operating items     -8     -24     -20     -12     -64     0     -15     -33       Income before income taxes     -41     -231     21     -4     -266     41     -27     -88       Income taxes     -282     -267     -283     -227     -1,059     -276     -277     32 <t< td=""><td>Non-operating income from financial assets and liabilities carried at fair value through income (net)</td><td>-1</td><td>2</td><td>41</td><td>-26</td><td>16</td><td>60</td><td>21</td><td>n.m.</td></t<>	Non-operating income from financial assets and liabilities carried at fair value through income (net)	-1	2	41	-26	16	60	21	n.m.
Non-operating impairments of investments (net)     -7     -8     -15     -11     -41     -11     -10     41       Non-operating amortization of intangible assets     -13     -237     -13     -15     -278     -15     -11     -99       Non-operating restructuring and integration expenses     -8     -224     -20     -12     -64     0     -15     -33       Non-operating items     -41     -231     21     -4     -256     41     -27     -88       Income before income taxes     -41     -231     21     -4     -256     41     -27     -88       Income taxes     -282     -267     -283     -227     -1,059     -276     -277     -27     -28       Non-ontrolling interests     -7     -75     577     791     724     2,837     861     927     66       Non-controlling interests     -11     48     39     37     166     41     50     27       Non-controlling interests     -11     48     39	Non-operating realized gains/losses (net)	-12	34	24	88	134	13	17	-50.2%
Non-operating amortization of intangible assets   13   -237   -13   -15   -278   -15   -11   -99     Non-operating restructuring and integration expenses   -8   -24   -20   -12   -64   0   -15   -33     Non-operating restructuring and integration expenses   -41   -231   21   -4   -256   41   -27   -88     Income before income taxes   -41   -231   21   -4   -256   41   -27   -88     Income before income taxes   -41   -231   21   -4   -256   41   -27   -88     Income before income taxes   -41   -231   21   -4   -256   41   -27   -88     Income taxes   -41   -232   -267   -283   -227   -1,059   -276   -277   -3     Non-controlling interests	Non-operating change in reserves for insurance and investment contracts (net)	0	3	4	-29	-22	-5	-29	n.m.
Non-operating restructuring and integration expenses   -8   -24   -20   -12   -64   0   -15   -33     Non-operating items   -41   -231   21   -4   -256   41   -27   -88     Income before income taxes   1,028   844   1,073   951   3,896   1,137   1,204   44     Income taxes   -282   -267   -283   -227   -1,059   -276   -277   66     Net income   745   577   791   724   2,837   861   927   66     Non-controlling interests   41   48   39   37   166   41   50   22     New business margin (in %)   3.3   3.5   3.5   3.9   3.6   3.5   3.6     Value of new business   489   491   476   631   2,087   609   544   10     Present value of new business premiums   14,998   14,935   13,408   16,074   58,516   17,626   15,229   88	Non-operating impairments of investments (net)	-7	-8	-15	-11	-41	-11	-10	16.9%
Non-operating items     -41     -231     21     -4     -256     41     -27     -88       Income before income taxes     1,028     844     1,073     951     3,896     1,137     1,204     44       Income taxes     -282     -267     -283     -227     -1,059     -276     -277     66       Net income     745     577     791     724     2,837     861     927     66       Net income attributable to:	Non-operating amortization of intangible assets	-13	-237	-13	-15	-278	-15	-11	-95.4%
Income bases   1,028   844   1,073   951   3,896   1,137   1,204   442     Income taxes   -282   -267   -283   -227   -1,059   -276   -277   33     Net income   745   577   791   724   2,837   861   927   60     Net income attributable to:	Non-operating restructuring and integration expenses	-8	-24	-20	-12	-64	0	-15	-37.4%
Income taxes   -282   -267   -283   -227   -1,059   -276   -277   33     Net income   745   577   791   724   2,837   861   927   66     Net income attributable to:	Non-operating items	-41	-231	21	-4	-256	41	-27	-88.5%
Net income     745     577     791     724     2,837     861     927     60       Net income attributable to:	Income before income taxes	1,028	844	1,073	951	3,896	1,137	1,204	42.7%
Net income attributable to:     All     48     39     37     166     41     50     21       Non-controlling interests     41     48     39     37     166     41     50     21       Shareholders     705     528     751     687     2,671     821     877     66       New business margin (in %)     3.3     3.5     3.5     3.9     3.6     3.5     3.6     3.7     3.6     3.6     3.6     3.6     3.6     3.7     3.6     3.7     3.6     3.7     3.6     3.7     3.6     3.7     3.6     3.7     3.7     3.7	Income taxes	-282	-267	-283	-227	-1,059	-276	-277	3.7%
Non-controlling interests     41     48     39     37     166     41     50     52       Shareholders     705     528     751     687     2,671     821     877     66       New business margin (in %)     3.3     3.5     3.5     3.9     3.6     3.5     3.6 </td <td>Net income</td> <td>745</td> <td>577</td> <td>791</td> <td>724</td> <td>2,837</td> <td>861</td> <td>927</td> <td>60.8%</td>	Net income	745	577	791	724	2,837	861	927	60.8%
Shareholders     705     528     751     687     2,671     821     877     66       New business margin (in %)     3.3     3.5     3.5     3.9     3.6     3.5     3.6     <	Net income attributable to:								
New business margin (in %)     3.3     3.5     3.5     3.9     3.6     3.5     3.6       Value of new business     489     491     476     631     2,087     609     544     10       Present value of new business premiums     14,998     14,035     13,408     16,074     58,516     17,626     15,229     8	Non-controlling interests	41	48	39	37	166	41	50	2.6%
New business margin (in %)     3.3     3.5     3.5     3.9     3.6     3.5     3.6       Value of new business     489     491     476     631     2,087     609     544     10       Present value of new business premiums     14,998     14,035     13,408     16,074     58,516     17,626     15,229     8							821	877	66.1%
Value of new business     489     491     476     631     2,087     609     544     10       Present value of new business premiums     14,998     14,035     13,408     16,074     58,516     17,626     15,229     8	New business margin (in %)						3.5	3.6	0.1 -р
Present value of new business premiums 14,998 14,035 13,408 16,074 58,516 17,626 15,229									10.7%
								15,229	8.5%
	Operating asset base (in EUR bn)	647.8	658.4	664.3	659.2	659.2	693.9	719.6	9.3%
									-1.8%



### Life/Health details for 6M

by line of business and by profit sources<sup>1</sup>

		Life/Health segment <sup>2</sup>		Guaranteed s annuit	0	Capital-ef		Protectio		Unit-linked guaran	
EUR mn	6M 18	6M 19	∆ <b>19/18</b>	6M 18	6M 19	6M 18	6M 19	6M 18	6M 19	6M 18	6M 19
Loadings & fees	3,019	3,238	219	1,072	1,078	456	597	897	939	594	624
Loadings from premiums	1,945	2,119	174	568	574	365	472	854	889	158	184
as % of statutory premiums	5.7%	5.7%	-0.0%-p	5.4%	5.0%	3.7%	3.5%	16.1%	16.0%	1.9%	2.7%
Loadings from reserves	730	772	42	435	428	106	145	43	49	147	149
as % of average reserves <sup>3</sup>	0.13%	0.13%	+0.00%-p	0.13%	0.13%	0.09%	0.11%	0.11%	0.11%	0.21%	0.18%
Unit-linked management fees	343	347	4	70	76	-15	-21	0	1	289	290
as % of average unit-linked reserves <sup>4</sup>	0.24%	0.24%	+0.00%-p	0.13%	0.18%	-1.52%	-1.07%	-0.17%	0.49%	0.34%	0.30%
Investment margin	1,920	1,728	-192	962	843	846	781	94	92	18	12
as % of average aggregate policy reserves	0.44%	0.38%	-0.07%-р	0.35%	0.29%	0.72%	0.61%	0.24%	0.21%	5.24%	3.75%
Expenses	-3,413	-3,574	-161	-909	-908	-1,015	-1,242	-956	-999	-532	-425
Acquisition expenses and commissions	-2,508	-2,653	-145	-543	-538	-869	-1,075	-692	-721	-404	-319
as % of PVNBP <sup>4</sup>	-8.0%	-7.7%	+0.3%-p	-9.7%	-7.7%	-7.3%	-7.0%	-12.7%	-12.4%	-4.7%	-4.9%
Administrative and other expenses	-905	-921	-16	-366	-370	-146	-167	-265	-279	-128	-106
as % of average reserves <sup>3</sup>	-0.16%	-0.16%	+0.00%-p	-0.11%	-0.11%	-0.12%	-0.13%	-0.67%	-0.64%	-0.19%	-0.13%
Technical margin	629	616	-13	81	80	110	109	395	395	44	32
Operating profit before change in DAC	2,155	2,008	-147	1,205	1,094	397	245	429	427	123	243
Impact of change in DAC	-11	319	329	-120	33	-13	241	38	47	84	-2
Capitalization of DAC	859	881	22	122	121	374	471	180	199	183	91
Amortization, unlocking and true-up of DAC	-870	-563	307	-241	-87	-388	-230	-142	-152	-99	-93
Operating profit	2,144	2,327	182	1,085	1,127	384	486	468	473	208	241
Statutory premiums	34,229	37,399	3,171	10,498	11,510	10,010	13,459	5,288	5,573	8,433	6,858
Average unit-linked reserves	119,772	119,922	150	50,352	37,186	975	1,920	97	205	68,347	80,610
Average aggregate policy reserves	435,602	460,889	25,287	278,672	288,245	116,908	128,908	39,680	43,417	343	320
Average reserves <sup>3</sup>	555,374	580,811	25,437	329,024	325,431	117,882	130,827	39,777	43,622	68,691	80,930
PVNBP <sup>5</sup>	31,423	34,562	3,138	5,601	7,024	11,841	15,256	5,433	5,819	8,549	6,463

1) Prior year figures changed due to the roll-out of profit source reporting to Mexico.

2) Profit sources are based on 22 in scope OEs with a coverage of the vast majority of the revenues. Operating profit from OEs that are not in scope is included in "Investment margin".

3) Aggregate policy reserves and unit-linked reserves.

4) Calculation based on unit-linked fees on unit-linked reserves.

5) PVNBP is before non-controlling interests.



### Life/Health details for 2Q

by line of business and by profit sources<sup>1</sup>

		Life/Health		Guaranteed s	avings &	Capital-ef	ficient	Protectio	on &	Unit-linked	without
		segment <sup>2</sup>		annuit	ies	produc	ots	health	า	guaran	tees
EUR mn	2Q 18	2Q 19	∆ <b>19/18</b>	2Q 18	2Q 19	2Q 18	2Q 19	2Q 18	2Q 19	2Q 18	2Q 19
Loadings & fees	1,487	1,609	121	518	523	230	296	442	473	297	317
Loadings from premiums	945	1,034	90	265	266	182	230	421	448	78	91
as % of statutory premiums	5.5%	5.7%	0.2%-p	5.4%	5.5%	3.4%	3.3%	16.3%	16.2%	1.8%	2.5%
Loadings from reserves	367	394	27	216	217	56	77	22	25	73	76
as % of average reserves <sup>3</sup>	0.07%	0.07%	+0.00%-p	0.07%	0.07%	0.05%	0.06%	0.05%	0.06%	0.09%	0.09%
Unit-linked management fees	175	180	5	37	40	-8	-11	0	0	146	151
as % of average unit-linked reserves <sup>4</sup>	0.13%	0.12%	-0.01%-p	0.09%	0.09%	-0.70%	-0.44%	-0.04%	0.22%	0.16%	0.15%
Investment margin	949	870	-78	453	443	452	373	38	64	6	-9
as % of average aggregate policy reserves	0.22%	0.19%	-0.03%-p	0.16%	0.15%	0.38%	0.28%	0.09%	0.15%	1.79%	-2.94%
Expenses	-1,703	-1,794	-91	-431	-462	-523	-622	-484	-498	-265	-212
Acquisition expenses and commissions	-1,256	-1,314	-58	-256	-265	-448	-538	-352	-346	-200	-165
as % of PVNBP <sup>4</sup>	-8.2%	-8.2%	+0.0%-p	-9.0%	-9.4%	-7.3%	-6.9%	-18.7%	-16.5%	-4.6%	-5.0%
Administrative and other expenses	-447	-480	-33	-174	-197	-75	-84	-132	-152	-66	-47
as % of average reserves <sup>3</sup>	-0.08%	-0.08%	-0.00%-p	-0.06%	-0.06%	-0.06%	-0.06%	-0.31%	-0.35%	-0.08%	-0.06%
Technical margin	337	318	-18	50	38	45	56	216	213	26	11
Operating profit before change in DAC	1,070	1,004	-67	590	541	205	102	212	252	63	108
Impact of change in DAC	5	227	222	-52	-2	1	214	16	17	40	-1
Capitalization of DAC	441	455	14	55	59	209	245	88	108	89	43
Amortization, unlocking and true-up of DAC	-436	-228	208	-107	-61	-208	-31	-72	-91	-49	-44
Operating profit	1,075	1,231	155	538	539	206	316	228	269	103	106
Statutory premiums	17,144	18,114	970	4,938	4,825	5,287	6,889	2,587	2,763	4,331	3,637
Average unit-linked reserves	118,846	123,525	4,679	39,136	37,511	1,082	2,529	196	207	78,432	83,279
Average aggregate policy reserves	437,340	465,162	27,821	277,562	289,294	117,404	131,978	42,053	43,586	322	304
Average reserves <sup>3</sup>	556,186	588,687	32,501	316,698	326,805	118,487	134,507	42,248	43,793	78,754	83,583
PVNBP <sup>5</sup>	15,284	16,064	780	2,859	2,819	6,167	7,820	1,883	2,097	4,375	3,327

1) Prior year figures changed due to the roll-out of profit source reporting to Mexico.

2) Profit sources are based on 22 in scope OEs with a coverage of the vast majority of the revenues. Operating profit from OEs that are not in scope is included in "Investment margin".

3) Aggregate policy reserves and unit-linked reserves.

4) Calculation based on unit-linked fees on unit-linked reserves.

5) PVNBP is before non-controlling interests.



## Life/Health

by region - 6M

	Statu	itory premium	s <sup>1</sup>	Premiums ea	arned (net)	Operating pr	ofit (loss)	Return on o	equity <sup>2</sup>
			Internal growth <sup>3</sup>						
	6M 18	6M 19	6M 19	6M 18	6M 19	6M 18	6M 19	12M 18	6M 19
	EUR mn	EUR mn	%	EUR mn	EUR mn	EUR mn	EUR mn	%	%
Germany Life	10,876	13,569	24.8	4,513	4,960	591	567	16.6	14.6
Germany Health	1,729	1,777	2.8	1,726	1,774	112	90	13.2	11.7
Switzerland	1,045	1,201	11.3	254	257	49	51	10.0	10.3
Central & Eastern Europe	672	693	4.0	482	470	105	113	13.5	16.0
German Speaking Countries and									
Central & Eastern Europe	14,322	17,240	20.2	6,976	7,461	857	820	13.2	12.6
Italy	5,682	4,835	-14.9	246	249	137	158	10.0	11.7
France	4,081	4,355	6.7	1,704	1,830	319	295	12.0	10.3
Benelux	1,253	1,370	9.3	247	261	76	79	11.0	12.2
Turkey	466	385	6.1	84	67	38	35	21.4	23.2
Greece	40	41	2.0	20	18	-5	0	-	0.2
Asia Pacific	2,961	2,658	-13.0	1,200	1,401	147	210	1.1	18.7
Western & Southern Europe and Asia Pacific	14,483	13,644	-5.6	3,502	3,826	712	777	8.9	11.9
Spain	633	490	-22.5	136	111	139	104	19.8	24.2
Portugal	149	76	-49.1	45	46	13	12	19.8	18.0
Latin America	205	221	1.8	47	47	8	16	22.3	14.4
Iberia & Latin America	987	787	-21.5	227	204	160	131	20.1	22.3
USA <sup>4</sup>	4,627	5,817	17.4	576	594	388	588	11.0	15.0
Reinsurance LH	226	249	13.8	132	131	14	13	40.7	57.0
Africa	33	60	53.7	20	28	1	0	-	-
Middle East	78	123	31.7	56	81	13	17	24.7	33.1
Global Insurance Lines & Anglo Markets,	·								
Middle East and Africa	336	432	21.6	208	241	28	30	21.1	27.7
Consolidation and Other <sup>5</sup>	-527	-520	n.m.	2	2	-1	-20	-	-
Total	34,229	37,399	8.0	11,491	12,326	2,144	2,327	11.4	13.4

1) Statutory premiums are gross premiums written from sales of life and health insurance policies as well as gross receipts from sales of unit-linked and other investment-oriented products, in accordance with the statutory accounting practices applicable in the insurer's home jurisdiction.

2) Represents the annualized ratio of net income divided by the average total equity excluding unrealized gains/losses on bonds (net of shadow accounting) and deducting goodwill at the beginning and at the end of the period. For reportable segments and the business segment Life/Health the return on equity is calculated without deducting goodwill. For 2018, the return on equity for the full year is shown. Annualized figures are not a forecast for full year numbers.

3) This reflects the growth of statutory premiums on an internal basis, adjusted for foreign currency translation and (de-)consolidation effects.

4) The return on equity for the life insurance entity in the table represents the calculation method for the reportable segments, while the return on equity for the life insurance entity in the United States amounted to 16.1% for year to date 2019 (2018: 11.9%).



## Life/Health

by region - 2Q

	Statu	utory premium	s <sup>1</sup>	Premiums ea	arned (net)	Operating pr	ofit (loss)	Return on e	equity <sup>2</sup>
			Internal						
			growth <sup>3</sup>						
	2Q 18	2Q 19	2Q 19	2Q 18	2Q 19	2Q 18	2Q 19	12M 18	2Q 19
	EUR mn	EUR mn	%	EUR mn	EUR mn	EUR mn	EUR mn	%	%
Germany Life	5,534	6,538	18.1	2,152	1,932	257	267	16.6	12.9
Germany Health	867	888	2.5	865	886	69	48	13.2	12.6
Switzerland	213	243	9.6	65	71	24	26	10.0	10.1
Central & Eastern Europe	311	307	-1.4	233	226	58	55	13.5	13.6
German Speaking Countries and									
Central & Eastern Europe	6,925	7,976	15.0	3,314	3,115	408	396	13.2	11.4
Italy	2,963	2,505	-15.5	122	118	65	75	10.0	11.4
France	2,030	2,084	2.7	869	939	160	130	12.0	8.5
Benelux	592	517	-12.7	122	122	50	46	11.0	14.6
Turkey	219	181	4.6	39	33	19	18	21.4	24.5
Greece	22	22	-1.3	11	9	-1	-1	-	-
Asia Pacific	1,392	1,311	-8.1	575	659	61	111	1.1	19.5
Western & Southern Europe and Asia Pacific	7,219	6,620	-8.1	1,737	1,881	353	379	8.9	11.5
Spain	291	229	-21.4	73	57	72	59	19.8	22.8
Portugal	94	39	-58.5	23	23	7	6	19.8	18.4
Latin America	113	110	-8.3	23	22	4	9	22.3	15.8
Iberia & Latin America	499	378	-25.5	118	102	84	73	20.1	21.5
USA⁴	2,556	3,070	13.3	288	313	217	374	11.0	17.5
Reinsurance LH	118	142	20.1	65	63	7	6	40.7	51.7
Africa	14	38	110.1	10	14	0	-1	-	-
Middle East	40	65	33.6	28	42	6	9	24.7	33.7
Global Insurance Lines & Anglo Markets,									
Middle East and Africa	172	245	30.0	103	119	13_	15	21.1	26.1
Consolidation and Other <sup>5</sup>	-228	-175	n.m.	1	1	0	-6		-
Total	17,144	18,114	4.5	5,560	5,530	1,075	1,231	11.4	13.5

1) Statutory premiums are gross premiums written from sales of life and health insurance policies as well as gross receipts from sales of unit-linked and other investment-oriented products, in accordance with the statutory accounting practices applicable in the insurer's home jurisdiction.

2) Represents the annualized ratio of net income divided by the average total equity excluding unrealized gains/losses on bonds (net of shadow accounting) and deducting goodwill at the beginning and at the end of the period. For reportable segments and the business segment Life/Health the return on equity is calculated without deducting goodwill. For 2018, the return on equity for the full year is shown. Annualized figures are not a forecast for full year numbers.

3) This reflects the growth of statutory premiums on an internal basis, adjusted for foreign currency translation and (de-)consolidation effects.

4) The return on equity as shown in the table represents the calculation method for the reportable segments, while the return on equity for the life insurance entity in the United States amounted to 18.7% in the second quarter 2019 (2018: 11.9%).

5) Includes small entities and elimination of transactions between Allianz Group entities in different geographic regions.



# Asset Management overview

EUR mn	1Q 18	2Q 18	3Q 18	4Q 18	2018	1Q 19	2Q 19	∆ <b>19/18</b>
Net fee and commission income	1,568	1,682	1,728	1,736	6,713	1,576	1,744	3.7%
Net interest and similar income	0	1	1	1	3	-3	-3	n.m.
Income from financial assets and liabilities carried at fair value through income (net)	-7	12	3	-3	5	3	3	-72.0%
Other income	0	2	2	7	11	0	0	-94.2%
Operating revenues	1,561	1,696	1,734	1,741	6,732	1,576	1,744	2.8%
Administrative expenses (net), excluding acquisition-related expenses	-966	-1,045	-1,084	-1,108	-4,202	-1,004	-1,065	2.0%
Investment expenses	0	0	0	0	0	0	0	n.m.
Other expenses	0	0	0	0	0	0	0	160.0%
Operating expenses	-966	-1,045	-1,084	-1,108	-4,202	-1,004	-1,065	2.0%
Operating profit	595	652	650	633	2,530	573	678	4.1%
Realized gains/losses (net)	0	0	0	0	0	0	0	-93.8%
Impairments of investments (net)	0	0	0	0	0	0	0	n.m.
Acquisition-related expenses	0	0	0	0	0	0	0	n.m.
Amortization of intangible assets	-3	-3	-3	-3	-13	-4	-4	23.7%
Restructuring and integration expenses	0	1	1	-3	-2	0	-1	n.m.
Non-operating items	-4	-2	-3	-6	-15	-4	-5	110.7%
Income before income taxes	591	649	647	627	2,515	569	673	3.7%
Income taxes	-134	-172	-155	-132	-593	-151	-166	-3.8%
Net income	457	477	493	495	1,922	418	508	6.4%
Net income attributable to:								
Non-controlling interests	18	19	17	18	73	19	22	12.2%
Shareholders	438	458	475	477	1,848	400	486	6.1%
Cost-income ratio (in %)	61.9	61.6	62.5	63.6	62.4	63.7	61.1	-0.5 -р
Assets under management (in EUR bn)	1,956	1,993	2,015	1,961	1,961	2,101	2,163	8.5%
thereof: Allianz Group assets under management (in EUR bn)	527	528	528	526	526	553	571	8.1%
thereof: Third-party assets under management (in EUR bn)	1,429	1,464	1,487	1,436	1,436	1,548	1,591	8.7%
Third-party net flows (in EUR bn)	21	-9	15	-31	-3	18	20	n.m.
Performance fees (in EUR mn)	51	115	123	129	419	50	72	-37.4%



# Corporate and Other overview

EUR mn	1Q 18	2Q 18	3Q 18	4Q 18	2018	1Q 19	2Q 19	∆ <b>19/18</b>
Total revenues	80	67	65	62	275	55	64	-4.4%
Interest and similar income	137	144	100	132	513	75	184	27.7%
Operating income from financial assets and liabilities carried at fair value through income (net)	3	-10	12	15	20	25	-12	19.8%
Fee and commission income	509	534	531	657	2,231	533	594	11.2%
Other income	4	0	0	0	4	0	0	n.m.
Operating revenues	652	668	643	804	2,767	633	765	14.6%
Interest expenses, excluding interest expenses from external debt	-54	-46	-48	-50	-198	-42	-37	-18.6%
Loan loss provisions	1	-1	-1	-1	-2	-1	0	-40.2%
Investment expenses	-24	-21	-23	-26	-94	-14	-25	20.5%
Administrative expenses (net)	-258	-294	-289	-330	-1,171	-247	-312	6.0%
Fee and commission expenses	-500	-503	-492	-640	-2,134	-493	-522	3.9%
Other expenses	0	0	0	0	0	0	0	-87.5%
Operating expenses	-834	-864	-853	-1,047	-3,599	-798	-897	3.8%
Operating profit (loss)	-182	-196	-210	-243	-831	-164	-131	-33.0%
Non-operating income from financial assets and liabilities carried at fair value through income (net)	9	4	-5	11	19	-7	-16	n.m.
Realized gains/losses (net)	7	139	46	-37	156	-3	59	-57.9%
Impairments of investments (net)	-1	-12	-100	-25	-137	-4	-11	-10.0%
Interest expenses from external debt	-206	-210	-211	-212	-840	-215	-214	1.8%
Amortization of intangible assets	-3	-2	-2	-2	-9	-3	-2	-4.3%
Restructuring and integration expenses	-3	-74	-7	-9	-94	-10	-10	-87.1%
Non-operating items	-195	-155	-280	-275	-905	-241	-194	25.0%
Income (loss) before income taxes	-377	-351	-490	-518	-1,736	-406	-325	-7.4%
Income taxes	112	135	70	126	443	120	129	-4.4%
Net income (loss)	-266	-216	-420	-392	-1,294	-286	-196	-9.3%
Net income (loss) attributable to:								
Non-controlling interests	5	19	-93	5	-64	4	35	79.1%
Shareholders	-271	-235	-327	-397	-1,230	-290	-230	-2.0%



## **Consolidation overview**

EUR mn	1Q 18	2Q 18	3Q 18	4Q 18	2018	1Q 19	2Q 19	∆ <b>19/18</b>
Total revenues	-155	-131	-112	-176	-575	-133	-141	7.8%
Premiums earned (net)	0	0	0	0	0	0	0	n.m.
Operating investment result								
Interest and similar income	-51	-52	-60	-56	-220	-39	-37	-29.7%
Operating income from financial assets and liabilities carried at fair value through income (net)	3	1	1	3	8	-2	-1	n.m.
Operating realized gains/losses (net)	-10	51	0	-1	40	-15	7	-86.0%
Interest expenses, excluding interest expenses from external debt	51	52	54	57	214	39	39	-26.0%
Operating impairments of investments (net)	0	0	0	0	0	0	0	n.m.
Investment expenses	111	137	111	182	540	128	118	-13.5%
Subtotal	103	189	105	186	582	111	127	-32.9%
Fee and commission income	-542	-608	-612	-710	-2,472	-597	-642	5.5%
Other income	0	-4	-3	-26	-34	0	0	-97.1%
Claims and insurance benefits incurred (net)	0	2	1	1	4	0	2	-5.4%
Operating change in reserves for insurance and investment contracts (net)	8	-43	-2	-41	-78	19	-8	-81.6%
Loan loss provisions	0	0	0	0	0	0	0	n.m.
Acquisition and administrative expenses (net), excluding acquisition-related expenses	-11	-7	-21	-10	-50	-5	-10	40.6%
Fee and commission expenses	443	482	525	532	1,983	476	529	9.6%
Operating amortization of intangible assets	0	0	0	0	0	0	0	n.m.
Operating restructuring and integration expenses	0	0	0	0	0	0	0	n.m.
Other expenses	0	0	0	1	1	0	0	n.m.
Operating profit	1	11	-7	-68	-64	4	-2	n.m.
Non-operating investment result								
Non-operating income from financial assets and liabilities carried at fair value through income (net)	-4	0	-1	-2	-7	1	2	n.m.
Non-operating realized gains/losses (net)	-6	4	2	-3	-3	0	1	-71.8%
Non-operating impairments of investments (net)	0	0	0	0	0	0	0	n.m.
Subtotal	-10	4	2	-6	-10	1	4	-10.9%
Non-operating change in reserves for insurance and investment contracts (net)	0	0	0	0	0	0	0	n.m.
Interest expenses from external debt	0	0	0	0	0	0	0	n.m.
Acquisition-related expenses	0	0	0	0	0	0	0	n.m.
Non-operating amortization of intangible assets	0	0	0	0	0	0	0	n.m.
Non-operating restructuring and integration expenses	0	0	0	0	0	0	0	n.m.
Non-operating items	-10	4	2	-6	-10	1	4	-10.9%
Income before income taxes	-9	15	-5	-74	-74	4	1	-91.1%
Income taxes	2	-1	1	8	10	-1	-1	-40.6%
Net income	-7	14	-4	-66	-63	4	1	-95.5%
Net income attributable to:								
Non-controlling interests	0	0	0	0	0	0	0	n.m.
Shareholders	-7	14	-4	-66	-63	4	1	-93.3%