The Allianz Group is a global financial services provider with services predominantly in the insurance and asset management business. Over 100 million retail and corporate clients in more than 70 countries rely on our knowledge, global presence, financial strength and solidity. In fiscal year 2019 over 147,000 employees worldwide achieved total revenues of 142.4 billion euros and an operating profit of 11.9 billion euros. Allianz SE, the parent company, is headquartered in Munich, Germany.

Revenues Allianz Group 2019: EUR 142.4 bn
by segments
- Property/Casualty Insurance: 42%
- Life/Health Insurance: 54%
- Asset Management: 5%

by regions
- Germany: 29%
- Western & Southern Europe: 27%
- USA: 32%
- Growth Markets: 10%
- Broker Markets: 4%
- Specialty Insurance: 18%

Operating profit Allianz Group 2019: EUR 11.9 bn
by segments
- Property/Casualty Insurance: 41%
- Life/Health Insurance: 38%
- Asset Management: 22%

by regions
- Germany: 25%
- Western & Southern Europe: 26%
- USA: 26%
- Growth Markets: 11%
- Broker Markets: 4%
- Specialty Insurance: 7%

Financial statements on the basis of IFRS. Fiscal year = calendar year

1. Excl. Corporate & Other and consolidations (DE: Exkl. Corporate & Sonstiges und Konsolidierungen)
2. Incl. Banking
3. Central and Eastern Europe, Asia-Pacific, Latin America, Middle East and Africa, Turkey. Austria still allocated to Western and Southern Europe.
4. UK, Ireland, Australia
5. Allianz Global Corporate & Specialty, Euler Hermes, Allianz Partners, Allianz Re
6. Excl. “Corporate & Other” and consolidation between segments
7. 2016 figures have been restated for changed accounting policy
**OUR STRATEGY**

**Objectives**
- Outperform
- Transform
- Rebalance

**Focus**
- Productivity
  - Best-in-class benchmarking
  - Customer loyalty leadership
  - Employee motivation
- Allianz Customer Model
  - Simplicity
  - Digitalization
  - Scalability
- Capital allocation
  - Growth initiatives
  - European Direct Platform
  - Portfolio rebalancing, subject to clear hurdles

**OUR STRENGTHS**

- Leading Property and Casualty insurer globally
- Among the top 5 Life/Health business globally
- Among the top 5 asset managers globally
- Global leader in credit insurance
- Worldwide leader in travel insurance and assistance services
- One of the leading corporate insurers globally

**Strong ratings:**
- Standard & Poor’s: AA Stable outlook
- Moody’s: Aa3 Stable outlook
- A.M. Best: A+ Stable outlook

**Key figures:**
- Combined ratio 2019: 95.5%
- Solvency ratio 2019: 212%

**OUR BRANDS**

**Top Brands**

**OUR SHARE**

WKN 840 400  ISIN DE 000 840 400 5

Shareholder structure as of 31.12.2019

- Number of shareholders: 578,753
- Number of shares: 417,172,859

- Private investors: 19%
- Institutional investors: 81%
- Germany: 33%
- Abroad: 67%

Free float: 100%


Share price performance


Indices in relation to the Allianz share price:
- Allianz (Xetra)
- STOXX Europe 600 Insurance
- EURO STOXX 50
COMPANY HISTORY

- Company foundation: 05.02.1890 in Berlin
- First traded: 12.12.1895 on the Berlin Stock exchange
- Member of the DAX: 23.06.1988 as one of the founding members
- Conversion to SE (Societas Europaea): 13.10.2006 as first DAX-Company

OUR EMPLOYEES

<table>
<thead>
<tr>
<th>Region</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Germany</td>
<td>38,412</td>
<td>38,089</td>
</tr>
<tr>
<td>Rest of Europe</td>
<td>60,838</td>
<td>58,631</td>
</tr>
<tr>
<td>Asia-Pacific &amp; Africa</td>
<td>33,551</td>
<td>30,903</td>
</tr>
<tr>
<td>America</td>
<td>14,467</td>
<td>14,837</td>
</tr>
<tr>
<td>Total</td>
<td>147,268</td>
<td>142,460</td>
</tr>
</tbody>
</table>

OUR MANAGEMENT

- CEO: Oliver Bäte
- Insurance Western & Southern Europe, Asia Pacific: Sergio Balbinot
- Asset Management, US Life Insurance: Jacqueline Hunt
- Operations, Allianz Services (COO): Dr. Christof Mascher
- Global Insurance Lines & Anglo Markets, Reinsurance, Middle East, Africa: Niran Peiris
- Insurance German Speaking Countries and Central & Eastern Europe: Dr. Klaus-Peter Röhler
- Business Transformation, Insurance Iberia & Latin America, Allianz Partners: Iván de la Sota
- Finance, Controlling, Risk (CFO): Giulio Terzariol
- Investment Management, ESG: Dr. Günther Thallinger
- Human Resources, Legal, Compliance, M&A: Renate Wagner
- Chairman of the Supervisory Board: Michael Diekmann

CONTACT

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www.allianz.com

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