The Allianz Group is a global financial services provider with services predominantly in the insurance and asset management business. Over 100 million retail and corporate clients in more than 70 countries rely on our knowledge, global presence, financial strength and solidity. In fiscal year 2019 over 147,000 employees worldwide achieved total revenues of 142.4 billion euros and an operating profit of 11.9 billion euros. Allianz SE, the parent company, is headquartered in Munich, Germany.

### Revenues Allianz Group 2019: EUR 142.4 bn

**by segments**
- Property/Casualty Insurance: 42%
- Life/Health Insurance: 54%
- Asset Management: 5%

**by regions**
- Germany: 29%
- Western & Southern Europe: 27%
- USA: 22%
- Growth Markets: 10%
- Broker Markets: 4%
- Specialty Insurance: 18%

### Operating profit Allianz Group 2019: EUR 11.9 bn

**by segments**
- Property/Casualty Insurance: 41%
- Life/Health Insurance: 38%
- Asset Management: 22%

**by regions**
- Germany: 25%
- Western & Southern Europe: 26%
- USA: 26%
- Growth Markets: 11%
- Broker Markets: 4%
- Specialty Insurance: 7%

### Financial Statements on the basis of IFRS. Fiscal year = calendar year

1. Excl. Corporate & Other and consolidations (DE: Exkl. Corporate & Sonstiges und Konsolidierungen)
2. Incl. Banking
3. Central and Eastern Europe, Asia-Pacific, Latin America, Middle East and Africa, Turkey. Austria still allocated to Western and Southern Europe.
4. UK, Ireland, Australia
5. Allianz Global Corporate & Specialty, Euler Hermes, Allianz Partners, Allianz Re
6. Excl. “Corporate & Other” and consolidation between segments
7. 2016 figures have been restated for changed accounting policy
8. Proposal

---

**Operating Profit**

<table>
<thead>
<tr>
<th>Year</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>EUR bn</td>
<td>10.7</td>
<td>11.1</td>
<td>11.1</td>
<td>11.5</td>
<td>11.9</td>
</tr>
</tbody>
</table>

**Dividend per share**

<table>
<thead>
<tr>
<th>Year</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>EUR</td>
<td>7.30</td>
<td>7.60</td>
<td>8.00</td>
<td>9.00</td>
<td>9.60</td>
</tr>
</tbody>
</table>

**Shareholders' equity**

<table>
<thead>
<tr>
<th>Year</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>EUR bn</td>
<td>61.1</td>
<td>67.1</td>
<td>65.6</td>
<td>61.2</td>
<td>74.0</td>
</tr>
</tbody>
</table>
**OUR STRATEGY**

### Objectives
- Outperform
- Transform
- Rebalance

### Focus
- Productivity
  - Best-in-class benchmarking
  - Customer loyalty leadership
  - Employee motivation
- Allianz Customer Model
  - Simplicity
  - Digitalization
  - Scalability
- Capital allocation
  - Growth initiatives
  - European Direct Platform
  - Portfolio rebalancing, subject to clear hurdles

**OUR STRENGTHS**

- Among the top 3 Property and Casualty insurers globally
- Among the top 5 Life/Health business globally
- Among the top 5 asset managers globally

Please note: The data provided is as of December 31, 2018. The information will be updated as soon as the reporting of the relevant peers for fiscal year 2019 has been completed.

- Strong ratings:
  - Standard & Poor’s
    - AA
    - Stable outlook
  - Moody’s
    - Aa3
    - Stable outlook
  - A.M. Best
    - A+
    - Stable outlook

- Key figures:
  - Combined ratio 2019: 95.5%
  - Solvency ratio 2019: 212%

**OUR BRANDS**

- Allianz
- Euler Hermes
- PIMCO

**OUR SHARE**

- WKN 840 400
- ISIN DE 000 840 400 5

Shareholder structure as of 31.12.2019
- Number of shareholders: 578,753
- Number of shares: 417,172,859

Share price performance

Indices in relation to the Allianz share price:
- Allianz (Xetra)
- STOXX Europe 600 Insurance
- EURO STOXX 50

Free float: 100%
COMPANY HISTORY

- **Company foundation**: 05.02.1890 in Berlin
- **First traded**: 12.12.1895 on the Berlin Stock exchange
- **Member of the DAX**: 23.06.1988 as one of the founding members
- **Conversion to SE (Societas Europaea)**: 13.10.2006 as first DAX-Company

CONTACT

Allianz Investor Relations:
Allianz SE  Tel.: +49 89 3800 7555
Koenigstrasse 28  investor.relations@allianz.com
80802 Munich  www.allianz.com

Last update: 03/06/2020

OUR EMPLOYEES

<table>
<thead>
<tr>
<th>Geography</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Germany</td>
<td>38,412</td>
<td>38,089</td>
</tr>
<tr>
<td>Rest of Europe</td>
<td>60,838</td>
<td>58,631</td>
</tr>
<tr>
<td>Asia-Pacific &amp; Africa</td>
<td>33,551</td>
<td>30,903</td>
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<tr>
<td>America</td>
<td>14,467</td>
<td>14,837</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>147,268</td>
<td>142,460</td>
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</table>

OUR MANAGEMENT

- **CEO**
  - Oliver Bäte
- **Insurance Western & Southern Europe, Asia Pacific**
  - Sergio Balbinot
- **Asset Management, US Life Insurance**
  - Jacqueline Hunt
- **Operations, Allianz Services (COO)**
  - Dr. Christof Mascher
- **Global Insurance Lines & Anglo Markets, Reinsurance, Middle East, Africa**
  - Niran Peiris
- **Business Transformation, Insurance Iberia & Latin America, Allianz Partners**
  - Iván de la Sota
- **Finance, Controlling, Risk (CFO)**
  - Giulio Terzariol
- **Investment Management, ESG**
  - Dr. Günther Thallinger
- **Insurance German Speaking Countries and Central & Eastern Europe**
  - Dr. Axel Theis
- **Human Resources, Legal, Compliance, M&A**
  - Renate Wagner
- **Chairman of the Supervisory Board**
  - Michael Diekmann

as of 31. December 2019

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