The Allianz Group is a global financial services provider with services predominantly in the insurance and asset management business. 92 million retail and corporate clients in more than 70 countries rely on our knowledge, global presence, financial strength and solidity. In fiscal year 2018 over 142,000 employees worldwide achieved total revenues of 130.6 billion euros and an operating profit of 11.5 billion euros. Allianz SE, the parent company, is headquartered in Munich, Germany.

### Revenues Allianz Group 2018: EUR 130.6 bn

**by segments**
- Property/Casualty Insurance: 41%
- Life/Health Insurance: 54%
- Asset Management: 5%

**by regions**
- Germany: 27%
- Western & Southern Europe: 32%
- USA: 11%
- Growth Markets: 9%
- Broker Markets: 4%
- Specialty Insurance: 16%

### Operating profit Allianz Group 2018: EUR 11.5 bn

**by segments**
- Property/Casualty Insurance: 46%
- Life/Health Insurance: 33%
- Asset Management: 20%

**by regions**
- Germany: 24%
- Western & Southern Europe: 29%
- USA: 22%
- Growth Markets: 8%
- Broker Markets: 5%
- Specialty Insurance: 11%

### Operating Profit

<table>
<thead>
<tr>
<th>Year</th>
<th>EUR bn</th>
</tr>
</thead>
<tbody>
<tr>
<td>2014</td>
<td>104</td>
</tr>
<tr>
<td>2015</td>
<td>107</td>
</tr>
<tr>
<td>2016</td>
<td>111</td>
</tr>
<tr>
<td>2017</td>
<td>111</td>
</tr>
<tr>
<td>2018</td>
<td>115</td>
</tr>
</tbody>
</table>

### Dividend per share

<table>
<thead>
<tr>
<th>Year</th>
<th>EUR</th>
</tr>
</thead>
<tbody>
<tr>
<td>2014</td>
<td>6.85</td>
</tr>
<tr>
<td>2015</td>
<td>7.30</td>
</tr>
<tr>
<td>2016</td>
<td>7.60</td>
</tr>
<tr>
<td>2017</td>
<td>8.00</td>
</tr>
<tr>
<td>2018</td>
<td>9.00</td>
</tr>
</tbody>
</table>

### Shareholders’ equity

<table>
<thead>
<tr>
<th>Year</th>
<th>EUR bn</th>
</tr>
</thead>
<tbody>
<tr>
<td>2014</td>
<td>60.7</td>
</tr>
<tr>
<td>2015</td>
<td>63.1</td>
</tr>
<tr>
<td>2016</td>
<td>67.3</td>
</tr>
<tr>
<td>2017</td>
<td>65.6</td>
</tr>
<tr>
<td>2018</td>
<td>61.2</td>
</tr>
</tbody>
</table>

As of 05/08/2019

1. Excl. Corporate & Other and consolidations (DE: Exkl. Corporate & Sonstiges und Konsolidierungen)
2. Incl. Banking
3. Central and Eastern Europe, Asia-Pacific, Latin America, Middle East and Africa. Austria still allocated to Western and Southern Europe.
4. UK, Ireland, Australia
5. Allianz Global Corporate & Specialty, Euler Hermes, Allianz Partners, Allianz Re
6. Excl. “Corporate & Other” and consolidation between segments
7. 2016 figures have been restated for changed accounting policy
### OUR STRATEGY

**Objectives**
- **Outperform**
- **Transform**
- **Rebalance**

**Focus**
- **Productivity**
  - Best-in-class benchmarking
  - Customer loyalty leadership
  - Employee motivation
- **Allianz Customer Model**
  - Simplicity
  - Digitalization
  - Scalability
- **Capital allocation**
  - Growth initiatives
  - European Direct Platform
  - Portfolio rebalancing, subject to clear hurdles

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### OUR STRENGTHS

- Among the top 3 Property and Casualty insurers globally
- Among the top 5 Life/Health business globally
- Among the top 5 asset managers globally
- Global leader in credit insurance
- Worldwide leader in travel insurance and assistance services
- One of the leading corporate insurers globally

#### Key figures:
- Combined ratio 2018: **94.0%**
- Solvency ratio 2018: **229%**

#### Strong ratings:
- Standard & Poor’s: **AA** (Stable outlook)
- Moody’s: **Aa3** (Stable outlook)
- A.M. Best: **A+** (Stable outlook)

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### OUR BRANDS

- Allianz
- Euler Hermes
- PIMCO

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### OUR SHARE

**WKN 840 400  ISIN DE 000 840 400 5**

Shareholder structure as of 31.12.2018
- Number of shareholders: 548,122
- Number of shares: 424,459,661

In % of issued capital:
- Private investors: 19%
- Institutional investors: 81%
- Germany: 32%
- Abroad: 68%

Free float: **100%**
Market capitalization 31.12.2018: **EUR 74.3bn**

Share price performance:
- Allianz (Xetra)
- STOXX Europe 600 Insurance
- EURO STOXX 50

Indices in relation to the Allianz share price

As of 05/08/2019
COMPANY HISTORY

Company foundation: 05.02.1890 in Berlin

First traded: 12.12.1895 on the Berlin Stock exchange

Member of the DAX: 23.06.1988 as one of the founding members

Conversion to SE (Sociedades Europaeas): 13.10.2006 as first DAX-Company

CONTACT

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investor.relations@allianz.com
www.allianz.com

As of 05/08/2019